

KEY FIGURES

	2005	2004	2003
Operating revenues (MNOK)	19 995	17 959	15 559
EBIT (MNOK)	1.250	1.257	512
Government procurements (MNOK)	326	316	305
Equity value (MNOK)	12 000	7 700	5 500
Share of revenue from licensed area	18,3 %	20,8 %	24,2 %
Revenues from international companies (MNOK)	1 727	1 443	1 253
Total parcel volume (million)	27,0	26,4	24,7
Total letter volume (million)	2 654	2 586	2 652
Development A and B mail	- 5,5 %	- 7,0 %	- 0,7 %
Delivery quality A priority mail (delivered overnight)	86,7 %	87,5 %	87,7 %
Machine-sorted, small letters	82 %	81 %	79 %
Machine-sorted, all letters	61 %	59 %	54 %
Employees (full-time equivalents) as of 31 December	20 541	21 373	21 640
Number of sales outlets (post offices/Post in Shop)	1 523	1 529	1 503
Customer satisfaction in the sales network (points, max. 100)	81	80	74
Norway Post's reputation, percentage of «Good Impression» (MMI)	56 %	50 %	46 %

Norway Post
is both
competitive
and provides
good, nationwide postal
services



The party







Norway Post invites tenders for a defined contribution employee pension scheme.

ErgoGroup gathers its operations into one company.

BBS acquires all the shares in ZebSign AS from ErgoGroup AS and

Norway Post supports the building of 250 areas for ball sports over the next three years A total of NOK 142 million is to be spent on this project.

The Norwegian Broadcasting Corporation's Dagsrevven news programme breached the press ethics code when it incorrectly claimed that half of the Norway Post employees who are made redundant end up on state social security schemes.



Kaare Frydenberg resigns after five

Norway Post starts to cooperate with the Norwegian Association of the Disabled in order to make its sales network more physically accessible.

Norway Post's internal company services, ie, the handling of mail

The Norwegian parliament decides there is to be full competition in the postal market as from 1 January 2007. Norway Post welcomes this.

Norway Post relocates some of its post boxes in Oslo. The goal is improved accessibility.

years as the CEO of Norway Post.

within companies, were sold to ISS

Norway Post and Dutch TNT sign a new contract which extends these two companies' close collaboration.

A survey conducted by Norsk Kundebarometer shows that Norway Post's customers are increasingly satisfied with Norway Post. They give Norway Post 61.8 points - 1.6 points more than in 2004.

Norway Post and the Norwegian Postal and Communications Union (Postkom) sign a contract regarding a senior citizen guarantee that guarantees all postal employees over 59 years of age a job until retirement

Hjelp 24 AS, which is owned by the Gjensidige insurance company, buys HMS Norge AS from Norway Post and minister Christian Michelsen and

Norway Post has reduced the energy Opplysningen 1881, a directory consumption at Norway Post's termi- enquiries service, enters into a nals by 19 per cent since 2002. This contract with ErgoGroup to buy IT means a reduction in energy costs of services for a value of NOK 2.2 billion around NOK 15 million.

This spring's customer satisfaction survey shows that Norway Post's customers are more satisfied with the sales network than ever before.

The government increases the dividend from Norway Post by NOK 50 million to NOK 516.4 million for the 2004 financial year. This is 63 per cent of Norway Post's profit.

Norway Post buys EuroDynamic Norge AS, which will complement and strengthen Norway Post's logistics services with international vehicle transport services.

The centenary of the dissolution of the union between Norway and Sweden is marked by two new stamps showing former prime Prince Carl.

over a five-year period.

Brokerage house Enskilda Securities ascertains the total value of the group to be NOK 12.8 billion and states that Norway Post is one of the world's most efficient postal

Norway Post enters into a new banking agreement with DnB Nor/Postbanken for 2006-2013.

Following a bidding round for new sorting machines. Norway Post chooses to buy machinery for NOK 324 million from three suppliers.

Norway Post decides to build a new sorting terminal at Espehaugen near Flesland Airport in Bergen. This is to be completed in 2008.

In its report on the postal market, the Norwegian Post and Telecommunications Authority states that Norway Post's delivery frequency is probably the world's best.

Norway Post buys a plot of land at Robsrud in Lørenskog outside Oslo, where a new terminal for south east Norway is planned.













JULY

Norway Post's subsidiary Box Delivery Norway Post reorganises its logistics Norge buys distribution company Gardermoens Distribusions Service AS (GDS).

It is decided that Norway Post is to issue stamps with no value stated on the structure and organisation of them, ie, stamps which are valid even Norway Post's sales network. The if the price increases.

The terminals at Brønnøvsund. Sandnessjøen and Mosjøen are closed down

170 online companies compete to be chosen as the eCommerce Company of the Year - an award presented by Norway Post.

AUGUST

operations and gathers them under the following brands: Posten, Nor-Cargo and Box.

Five project groups are to look into reasons for this are changes in user requirements and the new banking agreement with DnB Nor.

SEPTEMBER

pension.

Norway Post's Board of Directors decides to introduce a defined contribution pension scheme as from 1 January 2006 for around 26 000 employees who are entitled to a

Klaus-Anders Nysteen is appointed Acting CEO when Kaare Frydenberg resigns.

583 postal employees who have been employed for 50, 40 and 25 years gather for an anniversary party at Det Norske Teatret in Oslo.

Norway Post aims to become greener through a collaboration with GRIP, an environmental organisation.

«Exploit the opportunities» is the message stated at the opening of the 22nd IT conference in Sandefjord arranged by Norway Post's subsidiary ErgoGroup.

Elkjøp is chosen as the eCommerce Company of the Year and receives this award at the IT conference.

OCTOBER

ErgoGroup buys Ementor's outsourcing operations in Norway and Sweden, which have annual revenues of NOK 235 million.

101 new sites receive financial support from Norway Post to build areas for ball sports in 2006.

Norway Post buys HSD Transport for Fillarilähetit KSV Oy, in Helsinki. NOK 55 million.

To make it easier to deliver postorder goods and goods ordered online, Norway Post launches larger

newspapers and magazines as from the year-end means that the threeyear price changing plan has been completed.

The sorting terminals at Laksely, Hønefoss and Finnsnes are closed

NOVEMBER

from 2006. For Norway Post, this means a reduction in revenue of NOK as the new CEO. He will take up his 40 million

Box is to become a courier and express service company throughout the Nordic region, and buys two courier companies, JW Lähetit and

An extensive customer satisfaction survey shows that Norway Post's customers are very satisfied. Eight out of ten are pleased with the waiting time and service.

Norway Post's increase in postage for The terminals at Alta, Haugesund and Værnes are closed down.

> It is agreed to merge the refrigerated transport operations in Nor-Cargo and Johs. Lunde.

Norway Post enters into a contract to buy Frigoscandia, a Swedish refrigerated transport company, and thus becomes a major player in this mar-

The Minister of Transport and Communications, Liv Signe Navarsete, states that the postal market should not after all be liberalised as from 1

DECEMBER

New prices for letters and parcels as Norway Post's Board of Directors appoints Dag Mejdell of Dyno Nobel position on 16 January 2006.

> Bad weather and problems with air traffic delay postal deliveries. In order to ensure that the Christmas post is delivered, Norway Post leases its own aircraft.

The Minister of Labour and Social Inclusion, Bjarne Håkon Hanssen, awards the «Diversity Prize 2005» to Norway Post for its work to achieve ethnic diversity.

Norway Post decides to move Nor-Cargo's heavy goods operations in Lørenskog and Oslo to Alnabru in



FULL SPEED AHEAD INTO THE FUTURE

Norway Post has produced a record result for the second year running. It is a company that is capable of change. Its competitive service-oriented and has in 2005 succeeded in improving its profitability and developing strong market positions.

Norway Post neither can nor will rest on its laurels. The world around us is in flux, and the main trend in industry for many years has been towards larger units and greater internationalisation. Norwegian companies are establishing operations abroad, while foreign companies are buying and establishing operations in Norway.

FOLLOWS ITS CUSTOMERS

For Norway Post, it is of crucial importance to relate to these trends. We must follow our customers to where they have their markets and where the flow of goods arises. Norwegian companies are increasingly regarding the Nordic region as their domestic market. The same applies to companies in our neighbouring countries that have traditionally had a national perspective on their markets. Many decisions are thus made outside Norway and we must be sure that we have a presence which allows us to be close to where the decisions are reached. One of the consequences for Norway Post is a stronger Nordic focus. The formation of companies in Sweden, Denmark and Finland is intended to make Norway Post an attractive business partner for Nordic customers.

OFFERS A COMPLETE RANGE OF SOLUTIONS

The deliberate Nordic focus within our four main segments gives Norway Post a greater opportunity to develop future-oriented products and services that meet our customers' needs. Norway Post can therefore increasingly offer a wide range of products in the fields of letters, parcels, express services, general cargo/bulk cargo, refrigerated transport, third party logistics and ICT services. These increase our customers' choices and Norway Post thus improves its opportunities to meet demanding customers' total requirements.

An international focus is not only necessary to satisfy important groups of customers. The results that are created are also necessary for strengthening the postal services in Norway. If we are to succeed in developing the world's most future-oriented postal company, we must expand internationally while also reinforcing and improving our services in Norway.

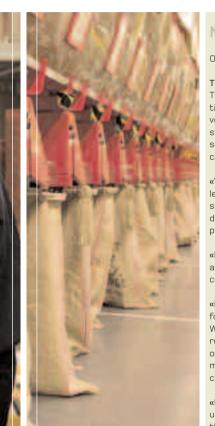
Through comprehensive restructuring over the past few years, Norway Post has prepared itself for full competition in the postal market. As from 1 January 2006, the licensed area is limited to letters of less than 50 grams. This means that 88 per cent of Norway Post's total revenue in 2006 will come from areas that are open to competition. The political authorities have indicated that the abolition of the remaining licensed area will take place when the EU implements its liberalisation process. Norway Post is positive to a liberalisation of the postal market, and will spend the time leading up to the abolition of the licensed area reinforcing its commitment in the field of physical postal deliveries in the Nordic countries. The formation of CityMail in Denmark is an important part of the work of achieving Norway Post's ambition to become the leading company for industrial post in the Nordic region.

HEALTH, SAFETY AND THE ENVIRONMENT

A qualified and motivated organisation is needed for future success. Norway Post has implemented many, extensive changes. During a period of downsizing and major changes, we have managed to improve both our service and quality. However, although the sickness absence rate has shown a positive trend over the past few years, the level is still too high and this is a reminder that we must always focus on a good,







IORWAY POST'S VISION

Our vision is that Norway Post will become:

The world's most future-oriented postal company. This vision expresses Norway Post's long-term ambition, stating how we want our company to be perceived. The vision is intended to create a common understanding of Norway Post's choice of direction, and to serve as an ideal that all of Norway Post's employees can strive to attain.

«World's» underscores our goal of being the worldleader in our industry. No other postal company should perform better in its market than Norway Post does in Norway. We will seek inspiration from the best performers in our sector.

«Most» means that we are going to be the best. We are to be the ones that most often win profitable competitions in the market.

«Future-oriented» means that we want to be at the forefront of developments.

We will offer solutions adapted to current and future requirements and focus on our customer's needs. We operate in a dynamic industry with rapidly developing markets. Our vision acknowledges the fact that changes and developments will be continuous.

«Postal company» is not a static concept. It is up to us to decide what to include in the «post» concept in the future, based on our history and the confidence the market has in us.

BUSINESS CONCEPT

Norway Post develops and delivers complete, value-adding communications and logistics solutions to domestic and international customers through physical and electronic networks.

Norway Post is to develop complete, value-adding communications and logistics solutions. This means that we will not only transport items from A to B, but also offer complete services based on our customer's

We develop solutions that are delivered using physical and electronic networks. This means that we will continue to offer physical transport services while at the same time providing electronic products such as payment services, secure ID and secure email. Delivery can take place using both our own systems and those of our alliance partners.

Our network serves both private individuals and companies. Our main focus is still on customers in Norway, but our network covers the entire world.

OVERALL OBJECTIVES

Based on our business concept, vision, values and future challenges, we have defined the following overall objectives for Norway Post's activities:

Satisfied customers

This is to be measured by the development in customer satisfaction, indicating the customer's overall mpression of Norway Post.

A strong market position

This is to be measured by the development in market shares in existing and new areas. We are to be the leading operator in Norway and in niche markets in he Nordic countries. We are to form alliances with ther players abroad.

Attractive workplaces

This is to be measured by the development in workplace attractiveness, in which employee satisfaction is a central factor.

• Competitive value creation

This is to be measured by the development in Norway Post's overall value. We are to create higher value for Norway Post's owners than they would have achieved from alternative investments.

VALUES

Norway Post's values have been chosen to support and improve the company's reputation. These are to help develop a company culture and serve as a guide in all decision making.

Norway Post's four fundamental values are:

Honesty, respect, innovation and interaction.

healthy working environment. This is why we are going to increase our focus on health, safety and the environment (HSE) in 2006. Our goal is to achieve a considerable reduction in the sickness absence rate. reduce the numbers of industrial injuries during production work and the numbers of those receiving disability benefit.

GOOD POSTAL SERVICES

However, Norway Post is not only a group that must succeed in commercial markets.

Our social responsibility tasks must also be carried out and developed. The entire country must have good, high quality postal services at reasonable prices. Letters must be distributed to all households six days a week. Norway Post's unique accessibility is an important competitive advantage on which we will base our further developments.

Norway Post's licence is up for renewal in 2007. Norway Post is naturally prepared to carry out the tasks that society demands of it. At the same time, our task is to run our operations as efficiently and

commercially as possible. The market is changing and we can see that a number of new electronic products and services mean that our customers' behaviour is changing. The increasing use of online banking and payment cards as well as the withdrawal of cash from shops' payment terminals means that Norway Post's post office network has experienced considerable challenges to its profitability over the past few years. Our customers' demand for financial services is now down to the level we had in the 1950s. These developments mean that we have deci-

ded in 2006 that, based on commercial criteria, there is no longer any foundation for offering basic banking services in the post office network. If Norway Post is to maintain this service in future, the additional costs must be covered through government pro-

QUALITY AND SERVICE

The best guarantee that Norway Post will further develop a good, nationwide postal service is if we manage to compete successfully and capture the

most attractive parts of the market. Our future success must be based on a service- and quality-oriented organisation, the development of new and existing products and services, a continuous adaptation of the organisation to the market's requirements and our ability to carry out our social responsibility tasks in a good, cost-effective manner.

The 2000-2005 period was characterised by several major reorganisational processes that necessitated huge efforts on the part of Norway Post's employees. This work created an extremely good foundation for

Norway Post's further development. Further acquisitions and customer-related business development processes must continue to be combined with a continuous adaptation of our costs in order to meet the lower demand for traditional postal and banking services. While keeping our business in order, we must use the financial strength and foundation this provides to grow further, so as to meet our customers' demands even better. If we succeed in coping with these challenges, we will be able to turn around in a few years and look back with pride on the fact that

we have together managed to create an even stronger group for the benefit of our customers.



ORGANISATION

Norway Post is organised in five divisions and four corporate staffs. The divisions have total responsibility for their business areas and are to develop and provide competitive solutions that meet existing and new customer requirements, both individually and together.

The Communication and Consumer Divisions are responsible for the group's postal products and physical sales network. The Logistics Division is responsible for the express service and logistics products, while ErgoGroup is responsible for the group's ICT work. The Distribution Network Division is responsible for the production and distribution of the postal products.

The group's HSE function will be upgraded in 2006 and the process of hiring a senior vice president for HR/HSE has started.

The Logistics, Communication, Consumer and Distribution Network Divisions are organised under the parent company, Posten Norge AS, while the ErgoGroup AS division is a wholly owned subsidiary.

Distribution Network Division.

ment comprises the parcel operations in the Logistics Division and the Box group AS and PNL AB subsidiaries.

Logistics consists of general cargo, refrigerated transport, air, sea, special and heavy transport, thirdparty logistics and stevedoring. The logistics segment comprises the activities of part of the Logistics Division and of Norway Post's subsidiaries Nor-Cargo Holding, the Nettlast companies and Box Solutions.

ICT consists of ICT operations services, administrative and business solutions, and communications services. The ICT segment comprises the activities of Norway Post's subsidiary ErgoGroup AS and its underlying subsidiaries.



DAG MEJDELL (48) CEO from January 2006. Former positions: CEO of Dyno Nobel ASA, various positions in Dyno ASA since 1981, including CFO and CEO.



CFO from January 2001. Former positions: Finance Director Hydro Seafood, Controller Hydro Seafood Norway, various positions in the



ELISABETH HEGG GJÓLME (46)



Senior Vice President, Corporate Information from April 2000. Former positions: Vice President Information Telenor Mobil. Information Manager Telenor, Marketing and Information Manager Oslobanken AS, Secretary General of the Young

TRYGVE GJERTSEN (53)





Senior Vice President Communications from January 2001. Former positions: Sales/Marketing Director ICA Norge, Key Account and Sales Director of Sætre AS. Education: Master of Business and Marketing degree

ARNE BJÓRNDAHL (53) Senior Vice President Logistics from January 2002. Former positions: Directorships of Ringnes, Managing Director of EMO AS. Education: Bachelor of Business Administration

Senior Vice President Consumer from September 2000. Former positions: Director of Telenor International AS, Project Director Telenor ASA, Marketing Director Education: Business & engineering degrees



ANIFI A G.IOS (47)

Senior Vice President Distribution Network from Former positions: Logistics Director in Ringnes. Education: Master of Science and



Managing Director of ErgoGroup AS from June 2004. Former positions: Director of Hydro IS Partner AS, various positions with Norsk Hydro ASA. Education: Master of Science and MBA degrees

The heads of the divisions and corporate staffs

group's most senior management group.

form part of the group Management, which is the

FOUR MARKET SEGMENTS

Norway Post has chosen to divide its operations into four segments for reporting purposes: post, express, logistics and ICT.

Post consists of letter and communications products, banking services, the sale of goods and document management. This segment comprises the activities of the Communication Division, including the CityMail subsidiary, the Consumer Division and the

Express consist of domestic and international parcels, courier services in the Nordic region and express-related logistics solutions. The express seg-

DAG MEJDELL STRATEGY & DEVELOPMENT ACCOUNTING & FINANCE CORPORATE INFORMATION HR/HSE TRYGVE GJERTSEN KLAUS-ANDERS NYSTEEN ELISABETH H GJÓLME

COMMUNICATION LOGISTICS LARS TENDAL ARNE BJÓRNDAHL

DISTRIBUTION NETWORK ANIELA GJØS

ERGOGROUP AS TERJE MJØS

CONSUMER ERIK JOHANNESSEN Norway Post visits 99.96 per cent of Norway's households six days a week.



THE BEST RESULT EVER

Norway Post is expanding rapidly and has developed into a leading service company that is highly efficient and profitable.

Group earnings before tax for 2005 amounted to NOK 1 297 million, after total net costs of NOK 690 million related to restructuring and the conversion to a new pension scheme. The improvement in earnings is due to positive market developments, acquisitions, the development of products and services, and efficient operations. The future development in earnings will be challenged by the decrease in A and B mail and bank transactions, at the same time as there is less potential for further efficiency gains than before. At the beginning of 2006, 88 per cent of Norway Post's revenues came from areas that were subject to competition. The competition in the market is increasing, even though Norway Post retains the exclusive right to carry letters until the postal market is liberalised in the EU.

The postal industry is undergoing rapid development. The largest customers are becoming increasingly Nordic and international, and are looking for solutions for their communication and logistics requirements that cover the entire Nordic region. Through acquisitions and product and service development, Norway Post has extended its operations in the Nordic region in order to offer its customers Nordic solutions. This has led to Norway Post strengthening its market position, also in its domestic market, and gaining access to imported volumes for further distribution in Norway. In 2005, Norway Post's revenues from outside of Norway increased by 43 per cent, or NOK 769 million, to NOK 2 563 million.

Competition in the Norwegian postal market is increasing rapidly, due to international companies establishing a presence in Norway, as well as an overlapping between sectors, in that the IT and media sectors are offering substitute or competing solutions. Over the past few years, Norway Post has been making preparations for liberalisation and full competition in the postal market by implementing extensive changes.

The Ministry of Transport and Communications

submitted a proposal to the Norwegian parliament in May 2006 to reverse the decision regarding liberalisation of the Norwegian postal market with full competition from 2007 made by the parliament in the spring of 2005. Nonetheless, Norway Post will continue its work of improving efficiency and developing the company in order to meet new customer requirements and user needs.

Norway Post carries out its obligation to society by providing high quality postal services at reasonable prices throughout Norway, six days a week. In order to meet its licensing requirements, Norway Post must further develop as a leading service company and be the most cost-effective company in the market. Its owner also stipulates that Norway Post must be profitable, competitive and provide its owner with a return on invested capital and the highest possible added value over time. To Norway Post, there is no contradiction between being competitive and carrying out the obligations imposed on it by society by maintaining a good, nationwide postal potential.

GROWTH IN REVENUE

Norway Post is expanding rapidly. In 2005, its revenue increased by 11.3 per cent to NOK 19 995 million. Acquisitions contributed 9.8 per cent to this growth, while the existing operations grew by 1.5 per cent

Norway Post has held a strong position in the Norwegian market's postal segment for almost 360 years. Over the past few years, the company has also developed considerable positions in express, logistics and ICT services.

In 2005, the revenues from the Post segment accounted for 52 per cent of Norway Post's total revenues. The total volume of letters sent in Norway increased by 2.7 per cent in 2005. While the volume of A and B mail fell by 5.5 per cent as a result of the transition to electronic solutions, the volume of

unaddressed direct mail advertising increased by 11.6 per cent and the volume of addressed direct mail advertising increased by 3.2 per cent compared to 2004. The volume of letters handled by CityMail Sweden increased by 4.9 per cent in 2005.

The increase in the volume of direct mail advertising is greater than the decrease in the volume of A and B mail, however the profit margins on direct mail advertising are much lower than for A and B mail. There is stiff competition in the advertising market and in the field of newspaper and magazine distribution. The newspapers account for around 76 per cent of the newspaper distribution in Norway and they collaborate on distribution solutions. The newspapers are also focusing heavily on advertising inserts which allow them the opportunity to expand their distribution services to include traditional postal services. Norway Post has managed to maintain its position in this market, mainly by developing products that provide an increased return on the customers' market investments.

Over the past three years, Norway Post has rebalanced the postage for newspapers and magazines in line with the licensing requirement that prices must be cost-based. This change in prices has been heavily criticised by newspaper and magazine publishers.

The Ministry of Transport and Communications and

The Norwegian Post and Telecommunications Authority have supported Norway Post's restructuring of its prices.

Since 1996, Norway Post has had a statutory duty to provide basic banking services throughout its post office network and rural postal routes. These banking services have been unprofitable for Norway Post for several years. The customers' transition to net banking, ATMs and cash withdrawals in shops has reduced the need for basic manual banking services. In 2005, the number of banking transactions carried out by Norway Post's sales network fell by 10.5 per cent. The number of banking transactions is now at 20 per cent of the 1990 level, and is at the same level as in the 1950's. Revenues from the sale of savings and loan products decreased by 2.3 per cent compared to 2004. Last year, Norway Post entered into a new banking agreement with DnBNOR/Postbanken to offer banking services in its sales network, effective from 2006 to 2013. This agreement ensures that Norway Post complies with its statutory duty to provide basic banking services, yet allows the parties room to adapt to any removal of the banking obligation during the agreement period.

The Express segment contributed 18 per cent of Norway Post's revenues in 2005. Parcel volumes increased by 3.2 per cent in 2005 as a result of

growth in ecommerce and mail order sales.

The Logistics segment accounted for 20 per cent of Norway Post's revenues in 2005. Over the past few years, Norway Post has participated in the on-going consolidation in the logistics market. Through acquisitions, Norway Post has become a supplier of a complete range of logistics services in the Nordic region. In 2005, the logistics operations grew by 74.2 per cent, mainly due to the acquisition of Nor-Cargo in 2004 and the growth in this company's revenues. With the acquisitions of HSD Transport AS, EuroDynamic AS, Frigoscandia (FSD HoldCo AB) and the Johs Lunde Group's thermo-regulated transport companies, the logistics operations will triple in volume in 2006 compared to 2004.

The ICT segment accounted for 9 per cent of Norway Post's revenues from external parties in 2005. ErgoGroup achieved revenues of NOK 2 799 million, an increase of NOK 177 million or 6.8 per cent compared to 2004. This growth is a result of ErgoGroup winning major outsourcing and consulting contracts. In addition, Ementor's outsourcing operations in Norway and Sweden were acquired in November 2005. In order to strengthen its consulting and integration services operations, ErgoGroup has acquired Serve ASA and Løsningsarkitektene AS.

INCREASE IN VALUE

A valuation conducted by Danske Markets in February 2006 on the orders of the Ministry of Transport and Communications concluded that Norway Post's equity value is NOK 12.5 billion, which is 5 per cent more than the 2005 valuation. The value of the parent company is NOK 5.75 billion in 2006, which is 29 per cent less than in 2005. This decline is due to lower earnings on banking operations and a reduction in government procurements. The value of ErgoGroup has risen by 29 per cent to NOK 2.7 billion, while the value of Nor-Cargo is NOK 2.55 billion, which is twice the 2005 value.

SERVICE AND QUALITY

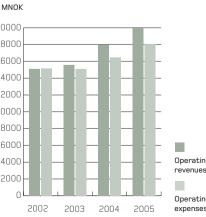
Norway Post is developing as a service company in order to meet its customers' needs and the society's expectations regarding increased accessibility, quality, all-inclusive solutions and changes in user requirements.

Over the past few years, Norway Post has become more accessible by opening more sales outlets, increasing opening hours and shortening the queues at the post offices. In 2005, five new Post in Shops were opened, while ten were closed down. At the end of 2005, the sales network consisted of 1 523 sales outlets divided among 303 post offices, 1 196 Post in

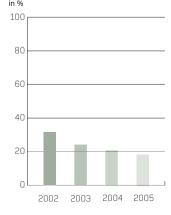


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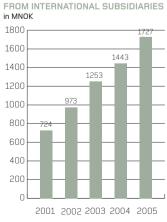
OPERATING REVENUES AND OPERATING EXPENSES in MNOK



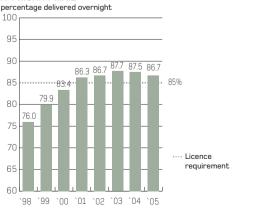
SHARE OF OPERATING REVENUES FROM LICENSED AREA



OPERATING REVENUES FROM INTERNATIONAL S



DELIVERY QUALITY A-PRIORITY MAIL



Shops and 24 Business Centres. On average, Norway Post has one sales outlet per 3 000 inhabitants. Surveys show that private customers are increasingly satisfied with Norway Post and its sales channels. In addition, Norway Post has approximately 1 841 rural postal distributors serving some 530,000 households and providing them with postal and basic banking services.

The number of customers using post offices fell by 5 per cent in 2005 compared to 2004. This decline is continuing in 2006 and is a result of changes in user requirements, mainly due to the transition from manual over-the-counter banking transactions to netbanking, eInvoices and payment terminals.

In order to adapt to the changes in customer requirements and make ecommerce easier, Norway Post's range of services has been expanded to include customer-selected post offices, SMS notification for parcel delivery, simplified customs handling, more online postal services, offers of larger mailboxes and heavier goods delivered to the door. Machines where parcels can be collected are being tested.

The delivery quality in 2005, measured as the

volume of A mail delivered overnight, was 86.7 per cent, while 99.4 per cent of the mail was delivered within three days. This is well above the licence requirements of 85 per cent and 97 per cent respectively. Major problems with flights in Norway led to poorer delivery quality in the 4th quarter and this situation has continued into 2006. In 2005, Norway Post leased its own aircraft to fly between Troms and Finnmark in order to improve the delivery quality to and from Finnmark.

Norway Post has initiated an extensive programme to improve the accessibility of its red and yellow post boxes. These post boxes are therefore being moved to busy sites based on local traffic patterns, shopping patterns, population density and the volume of post handed in for delivery in the area. The first area in which this took place was Oslo in 2005, while corresponding changes will be carried out in Akershus, Trondheim and Bergen in the spring of 2006.

EFFICIENCY

In 2005, Norway Post continued to enhance the efficiency of its operations, increase the flexibility of its costs and develop more cost-effective processes. The restructuring work is a continuous process in order to adapt the operations to trends in the market and changes in user requirements.

The operating revenues per full-time equivalent are continuing to increase. At the end of 2005, each full-time equivalent in Norway Post produced revenues of NOK 936 000 based on a sliding 12-month average, compared to NOK 778 000 the year before.

Work on establishing Norway Post's new sorting terminal has continued in 2005. Thirteen sorting terminals were closed down and letter sorting has been transferred to fewer but larger terminals. The terminals are now using new sorting machines and the degree of automation rose from 58.7 per cent in 2004 to 60.8 per cent in 2005.

The work of building new terminals for the Oslo and Bergen region has started. Locating the new terminal for south eastern Norway at Lørenskog, outside Oslo, has been under dispute, but Lørenskog municipal council has now agreed to Norway Post's development plan and, provided the Ministry of the Environment grants approval, construction work is

expected to start in 2006. In Bergen, Norway Post has taken out an option to buy a site for a terminal at Espehaugen, close to Flesland Airport. This site is already regulated for this purpose.

The new terminal structure will be completed in 2009. Fewer units and new technology will ensure lower costs, a much higher degree of automatic sorting and a better delivery quality.

The work of enhancing the efficiency of the post office network has been based on best practices. In the logistics operations, cost gains have been extracted across business units and corporate entities due to a better coordination of the operations.

PROFITABILITY

The Group's earnings before tax were NOK 1 297 million, an increase of NOK 45 million compared to 2004. The earnings before interest and tax (EBIT) amounted to NOK 1 250 million, compared to NOK 1 257 million in 2004. This resulted in an EBIT margin of 6.3 per cent in 2005, compared to 7.0 per cent in 2004.

The improvement in results was achieved despite

non-recurring costs of NOK 532 million related to the withdrawal from the Norwegian Public Service Pension Fund in 2005. The pension provision is the result of Norway Post's decision to introduce a new pension scheme for the parent company's employees as of 1 January 2006. The company's defined benefit pension scheme with the Norwegian Public Service Pension Fund will be replaced by a defined contribution retirement pension scheme and a contractually agreed early retirement (AFP) pension scheme with the Federation of Public Sector Employers (NAVO). The new pension scheme is provided for under a collective agreement.

As of 31 December 2005, Norway Post had total assets of NOK 13 213 million, an increase from NOK 10 314 million in 2004. This change is mainly related to the final settlement due from the Norwegian Public Service Pension Fund, while provisions have been made for future contractually agreed early retirement pension commitments. Norway Post's book equity equalled NOK 4 782 million as of 31 December 2005, compared to NOK 4 363 million in 2004.

The equity ratio has fallen to 36.2 per cent, from 42.3 per cent in 2004. This is due to the increase in total assets and the NOK 516 million paid to the owner as dividend in 2005. As a result of accounting effects relating to pensions, the parent company has no distributable reserves from which to distribute dividend as of 31 December 2005. The decision to leave the Norwegian Public Service Pension Fund also means that there is a net deferred tax asset in the balance sheet which, in accordance with the

Companies Act, reduces the amount of distributable reserves. Through the transition to a new pension scheme, the company has achieved greater predictability regarding premium developments and risk, which will be positive for future equity developments.

The return on capital employed (ROCE) and return on equity are both good. ROCE amounted to 23.9 per cent, compared to 23.2 per cent the year before. The return on equity amounted to 21.5 per cent, compared to 21.0 per cent in 2004.

The cash flow from operations was NOK 2 707 million in 2005, up from NOK 2 217 million in 2004. The interest-bearing liabilities were NOK 1 519 million at the year-end. The company has good liquidity and financial freedom, with total liquidity reserves of around NOK 6.6 billion, including unused overdraft facilities. The total investments in 2005 relating to acquisitions, construction projects and operations came to NOK 1 259 million. This is NOK 230 million less than in 2004, which also included the acquisition of Nor-Cargo.

From 1 January 2005 Norway Post's accounts are based on International Financial Reporting Standards (IFRS). Comparable figures for 2004 have been restated accordingly. The effects of the transition to IFRS are described in the notes to the accounts.

Norway Post is exposed to risk in several areas. A risk assessment is conducted each year as part of its corporate governance. The risk analysis reveals and assesses the main strategic, financial and operational risks to which Norway Post is exposed. This assess-

ment is followed up by measures and recommendations to reduce the individual risk factors and prevent incidents that may be negative for the Group's operations and reputation in the market. Financial instruments are used to manage the risk relating to interest rate changes, exchange rate changes and changes in electricity prices. Norway Post actively monitors its risk exposure, with a focus on areas such as strategic acquisitions or divestitures of activities, regulatory factors, competition factors, expertise, pensions and sickness absence/disability trends. The introduction of a new pension scheme in the parent company as of 1 January 2006 is a measure that helps to reduce the risk exposure linked to pension obligations.

The Board confirms that the annual accounts are based on the assumption that the company is a going concern and that the prerequisites for this assumption are present.

ALLOCATIONS

In 2005, Posten Norge AS achieved a net income of NOK 718 million. The Board proposes transferring this entire amount to other equity. As a result of restrictions on its distributable reserves, the Board does not propose distributing any dividend for the 2005 financial year.

EMPLOYEES, EXPERTISE AND WORKING ENVIRONMENT

The development of a corporate culture and management training have been two important elements of Norway Post's restructuring process designed to meet new competition. The aim has been to develop

a business-oriented corporate culture with motivated, proud and competent employees.

Norway Post's management philosophy is based on value-based management. Internal management development programmes were also held in 2005 for 18 top managers and 62 middle managers, while 361 first-line managers have taken part in a tailor-made business management programme. Extensive work is under way throughout the organisation in order to develop desired behaviour that is in accordance with the company's fundamental values. In this way, each employee will feel secure enough to make the correct decisions in the company and in his or her meetings with customers.

Norway Post has employees from 75 nationalities and persons with an ethnic minority background work at all levels in the company. Norway Post has had a zero tolerance approach to racism for five years. A number of measures and activities are being carried out, focusing on Norway Post being a place where everybody is welcome regardless of the colour of their skin, religion or cultural background.

In 2005, Norway Post was awarded the "Diversity" Prize by the Ministry of Labour and Social Inclusion for its work in integrating and allowing for ethnic diversity in the company.

At the end of 2005, Norway Post had 20 541 full-time annual work equivalents, compared to 21 222 at the end of 2004. Adjusted for acquisitions, Norway Post had 1 113 fewer full-time work equivalents than in 2004. The parent company had 15 713 full-time work equivalents at the end of 2005. In 2005 Norway Post entered into an agreement with the

Norwegian Postal and Communications Union (Postkom) which does not allow for the dismissal of surplus employees who are at least 59 years old, have worked for the company for at least 10 years, are permanent employees and are not entitled to any form of pension. These employees must, if necessary, agree to carry out other tasks at work.

At the end of 2005, 44.2 per cent of the Group's employees were women, which is the same percentage as in 2004. The corresponding figure for the parent company was 48 per cent, as in 2004. Women accounted for 62 per cent of the part-time employees, compared with 63 per cent in 2004.

Women make up 50 per cent of Norway Post's Board of Directors. The female percentage of the group management is 22 per cent. Of Norway Post's just over 1 600 managers, 32 per cent are women, up from 31 per cent in 2004. Norway Post's recruitment policy and collective wage agreement stipulate a moderate gender-based quota system in order to increase the number of female managers and employees in male-dominated job categories. When recruiting trainees for the company's management development programme, emphasis is placed on fin ding and developing female managers and management candidates. When recruiting managers at the most senior levels, Norway Post's goal for 2005 was that at least 34 per cent would be women, but the result was 12 per cent. Norway Post has introduced a new rule that there must be at least one female candidate among the finalists for the most senior management positions.

In 2005, the average annual salary for female

employees was NOK 277 335, which is an increase from NOK 275 682 in 2004. For male employees, the average annual salary was NOK 288 491, up from NOK 286 502 the year before. Female managers had an average salary of NOK 423 544 in 2005, compared to NOK 400 020 in 2004, while male managers had an annual salary of NOK 455 837 in 2005, compared to NOK 434 987 the year before.

The sickness absence rate was 8.8 per cent in 2005, a reduction from 9.1 per cent in 2004. The trend during the last half of 2005 and into 2006 shows an increase in this rate. The sickness absence rate in the parent company was 9.6 per cent in 2005, down from 10.1 per cent in 2004. The rate is highest among women, where it is 10.8 per cent, while it is 8.7 per cent among men.

Norway Post is working systematically to reduce the sickness absence rate and had a special focus on the HSE internal controls system in 2005. Norway Post has been an "Encompassing Workplace" since 2001 and is now seeing the results of its systematic work to reduce the sickness absence rate. Managers must register how sickness absences are followed up and the results are monitored through a follow-up index. Emphasis is placed on adapting workplaces for employees with special needs, in part through close collaboration with the company's health service and the National Insurance Service's Working Life Centre.

The reduction in the sickness absence rate in 2005 has resulted in fewer employees receiving disability benefits. The number of new people to receive disability benefits in 2005 was 342, compared to 457 the

year before. In the parent company, 333 new people received disability benefits in 2005, compared to 439 in 2004. The number of new people receiving disability benefits as a percentage of parent company employees was 2.1 per cent in 2005, compared to 2.5-2.7 per cent in 2002-2004. Sixty-one per cent of those receiving disability benefits were women, the same percentage as in 2004.

A total of 428 lost-time injuries were registered in 2005, compared to 438 in 2004. This resulted in an injury frequency rate (the number of lost-time injuries per one million hours worked) of 12.8, which is a reduction from 13.2 in 2004. In the parent company, there has been a decrease in the number of injuries from 396 in 2004 to 379 in 2005, however, due to a relatively large decrease in staff numbers, the injury frequency rate has risen to 14.5 from 13.6 in 2004.

One post office was robbed in 2005, compared to four robberies in 2004. Norway Post has good security systems and routines and holds regular robbery training exercises in order to ensure a high level of attention and good follow-up from managers and the HSE system. The security systems continue to be maintained and regularly improved throughout the organisation, and there is a focus on emergency preparedness and exercises.

A new organisational survey was conducted for the first time in 2005. This can therefore not be directly compared to previous years' results. A total of 89 per cent of the employees replied to the survey. Among the various factors in the survey, "a focus on customers and results" scored highest, while "organisational frameworks" and "a working environment that promotes health" achieved the lowest scores.

Dag Mejdell was appointed Norway Post's new CEO after Kaare Frydenberg resigned in 2005. Senior vice president Klaus-Anders Nysteen was Acting CEO during the period from Frydenberg's departure on 1 October 2005 until Mejdell took up his appointment on 16 January 2006.

The Board of Directors would like to thank all the employees for their active participation and joint responsibility for developing Norway Post into an efficient, profitable company. The Board is satisfied with the job that has been done to create the good results in 2005.

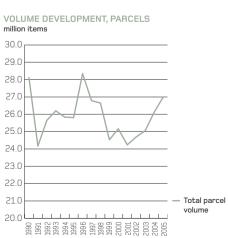
NATURAL ENVIRONMENT

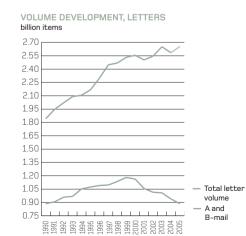
Norway Post's environmental work in 2005 has resulted in a more environmentally efficient group. Through its value chain, Norway Post's activities have an impact on the natural environment. Purchases of goods, energy and services indirectly affect the environment. The Group's major environmental challenges are related to transport, waste and energy consumption in buildings. Norway Post strives to achieve more environmentally efficient operations by preventing and reducing its emissions, waste and use of resources.

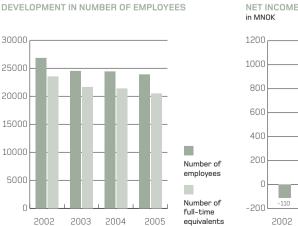
Norway Post's total transport work and the emissions relating to this increased considerably in 2005 compared to 2004. This was due to an increase in production and the fact that Norway Post's subsidiary, Nor-Cargo, which is a major contributor to the environmental accounts, has been reported in

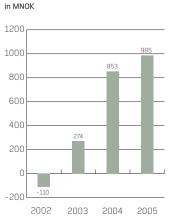
Norway Post has 75 nationalities represented among its employees.











Norway Post's accounts since its acquisition in June 2004. Changes to Norway Post's terminal, logistics and production systems have led to more transport using leased vehicles, trains and aircraft, and less transport by ship. A greater degree of coordination has led to a better utilisation of Norway Post's fleet of vehicles. This fleet has been increased by 118 lorries and some cars have been replaced by mopeds. In 2005, 400 heavy goods vehicle drivers were given training in environmentally efficient driving. Norway Post's energy-savings programme, which was started in 2002, ended in 2005 with very good results. The energy used in the terminals has been reduced by 25 per cent and costs have been reduced by approximately NOK 11 million annually.

The environmental report for 2005 on pages xx-xx encompasses the entire group.

THE BOARD OF DIRECTORS

Norway Post's Annual General Meeting in 2005 elected Nina Iversen as a new director to replace Inger Marie Gulvik Holten, while Elisabeth Angell was elected as a new alternate director, replacing Kari Lund.

The Board performs an annual review of its own work. In addition to being a decision-making and supervisory body, the Board of Directors wishes to be a valuable discussion partner for the company's management and owner, based on its good insight into Norway Post's strategies, value chain and processes combined with its diversity of external expertise.

The Board of Directors is very pleased with the progress made by Norway Post in operationalising its strategies, and is satisfied with the company's corporate governance and with the principal prosesses relating to strategy, finance, risk management and reporting. Each year, the Board of Directors revises its corporate governance declaration for Norway Post and sends this to its owner, the Ministry of Transport and Communications, for approval.

OUTLOO

Stronger competition, customers' demands for modern, efficient services, and the owner's demand for profitability all require that Norway Post's developments continue to be characterised by growth and continual improvements. A growth in revenues is necessary for Norway Post to be able to make the desired investments and further develop its operations. As a competitive company, Norway Post will be better able to carry out the tasks it has been assigned by the Norwegian society.

Norway Post's results will be affected in the years to come by a continued fall in the volume of A and B mail and bank transactions, as well as by increased competition and consolidation in this sector in the Nordic region and Europe. At the same time, there is less potential for further efficiency enhancement gains than before, and government procurements have disappeared in 2006.

Norway Post must make use of its opportunities for capturing new, attractive market positions. Its

ambition is to develop further into a leading, Norwegian-based communications and logistics company in the Nordic region, combined with continued efficiency enhancement and the development of services.

Norway Post will continue with its strategy of creating Nordic growth within defined niches. Its stake in CityMail Sweden was increased from 57 per cent to 100 per cent in the 1st quarter of 2006. In order to further strengthen the Post segment's position in the Nordic region, Norway Post has acquired OptiMail AB and started to establish CityMail in Denmark. This means that Norway Post will be the only postal company to offer postal services to Nordic customers in the three Scandinavian countries.

In May 2006, the Ministry of Transport and Communications submitted a proposal to the Norwegian parliament stating that the liberalisation of the postal market in Norway should not be implemented as of 2007, and should not take place until the same happens in the EU. The provisional EU schedule aims for full liberalisation in 2009. The Norwegian government will formulate a new licence for Norway Post in 2006 which will apply from 2007.

From a business point of view, there is no basis for Norway Post to maintain its general, nationwide duty to offer basic banking services. Norway Post does not regard banking services as being part of its core activities. Should, however, the authorities decide in the new licence applicable from 2007 that the banking obligation should be continued in whole or in part,

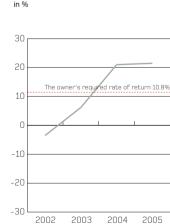
DISTRIBUTION OF REVENUES

losses on this must be fully compensated by longterm government procurements.

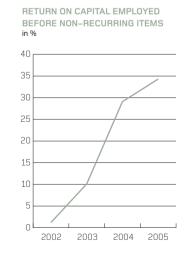
Changes in user requirements will, together with any removal of the banking obligation, lead to Norway Post having to optimise its customer sales and service channels in order to provide the best possible service and accessibility. Norway Post has begun the work of evaluating future solutions for its sales channels and delivery sites. The conclusions from this work on the channel strategy will be ready in 2006.

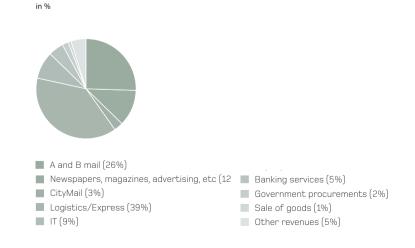
The focusing of ErgoGroup's operations and a general increase in demand in the ICT market are expected to result in a future growth in revenues. ErgoGroup will, in particular, strengthen its position in relation to ICT operations for the SME market, and will continue to strive to be an attractive local partner for large, international ICT-operations companies. The acquisition of Allianse ASA in May 2006 is an important part of this work.

Norway Post will upgrade its work on health, safety and the environment (HSE) and set more ambitious goals for reducing the sickness absence rate, disability benefit rate and lost-time injury rate in future. The central HSE organisation will be strengthened.



RETURN ON EQUITY AFTER TAX







BOARD OF DIRECTORS' REPORT 19

Norway Post's Board of Directors consists of the following, in front from the left: Paul Magnus Gamlemshaug, Terje Christoffersen, Liv Stette (Vice Chairman), Asbjørn Birkeland and Arvid Moss (Chairman). Behind, from the left: Ingeborg Anne Sætre, Odd Christian Øverland, Elisabeth Angell, Jacqueline Hopkinson and Gry Mølleskog. Nina Iversen was not present.

OSLO, 18 MAY 2006

Arvid Moss Liv Stette Elisabeth Angell Asbjørn Birkeland Terje Christoffersen Nina Iversen

Chairman of the Board Vice-Chairman

Gry Mølleskog Odd Christian Øverland Jacqueline Hopkinson Ingeborg Anne Sætre Paul Magnus Gamlemshaug Dag Mejdell Chief Executive Officer



KEY FIGURES

Amounts in MNOK

NORWAY POST GROUP

		2005	2004
RESULTS			
Operating revenues	MNOK	19 995	17 959
Earnings before interest and taxes (EBIT)	MNOK	1 250	1 25
Earnings before tax (EBT)	MNOK	1 297	1 252
PROFITABILITY AND RETURNS			
Key financial figures incl. non-recurring items:			
EBIT margin 1)	%	6.3	7.0
Profit margin 2)	%	6.5	7.0
Return on capital employed 3)	%	23.9	23.2
Return on equity after tax 4)	%	21.5	21.0
Key financial figures excl. non-recurring items:			
Earnings (EBIT) before non-recurring items 5)	MNOK	1 893	1 492
EBIT margin	%	9.5	8.3
Profit margin	%	9.7	8.3
Return on capital employed	%	34.3	29.1
CAPITAL AND LIQUIDITY			
Cash flow from operations	MNOK	2 707	2 21
Investments excl. acquisitions	MNOK	958	610
Equity ratio 6)	%	36.2	42.3
Net debt ratio 7)	%	-0.1	0.3

DEFINITIONS

- 1) EBIT margin: EBIT/operating revenues
- 2) Profit margin: Earnings before tax/operating revenues
 3) Return on capital employed: (EBIT + financial income)/average capital employed
 Capital employed: Equity + interest-bearing liabilities

- 4) Return on equity after tax: Net income/average equity
 5) EBIT before non-recurring effects: EBIT excl. gains/losses on the sale of fixed assets/ subsidiaries, restructuring costs and the costs of transferring to a new pension scheme
 6) Equity ratio: equity/total assets
- 7) Net debt ratio: (interest-bearing liabilities liquid assets)/total equity

FINANCIAL STATEMENTS 23

INCOME STATEMENT

POSTEN NO				NORWAY POS	ST GROUP
2004	2005		Note	2005	2004
12 648	12 755	Operating revenues	1	19 995	17 959
		Operating expenses			
1 555	1 644	Cost of goods and services	1	5 972	4 573
6 307	6 237	Payroll expenses	2	8 370	8 118
427	428	Depreciation	9,10	745	802
2	32	Write-downs	9,10	56	117
3 057	2 897	Other operating expenses	4	2 959	2 857
(12)	(70)	(Gain) on sale of fixed assets/subsidiaries, etc	6	(80)	(43)
17	32	Loss on sale of fixed assets/subsidiaries, etc	6	33	22
164	55	Reorganisation expenses	5	158	256
	532	Costs of transfer to new pension scheme	3	532	
1 131	968	Earnings before interest and taxes		1 250	1 257
		Share of net income (loss) of associates	12	2	(2)
266	238	Financial income	7	265	170
168	200	Financial expenses	7	220	173
1 229	1 006	Earnings before taxes (EBT)		1 297	1 252
398	288	Taxes	8	312	399
831	718	Net income (loss)		985	853
		Net income (loss) attributable to majority interests Net income (loss) attributable to minority interests		949	849
(466) (365) (831)	(718) (718)	Transfers and allocations Provisions for dividend Transferred (to)/from equity Total transfers and allocations	18		

BALANCE SHEET

2004	2005		Note	2005	20
		Assets			
111	285	Intangible assets	9	2 496	2 0
54	545	Deferred tax assets	8	597	
2 777	2 895	Tangible fixed assets	10	3 475	3 3
1 870	2 409	Investments in shares	12,22	51	
		Investments in associates	12	18	
722	557	Interest-bearing long-term receivables	13	91	1
916	15	Other long-term receivables	14	20	7
6 450	6 706	Fixed assets		6 748	6 4
60	58	Inventories	15	63	
1 493	2 935	Interest-free short-term receivables	16	4 328	2 4
538	323	Interest-bearing short-term receivables	13	13	
1 024	1 899	Cash and cash equivalents	17	2 040	1 2
3 115	5 215	Current assets		6 444	3 8
	16	Assets held for sale	11	21	
9 565	11 937	Total assets		13 213	10 3
		Equity and liabilities			
3 120	3 120	Share capital		3 120	3 1
1 560	1 560	Share premium account		1 560	15
(149)	33	Other equity		61	(3-
	13	Other reserves		28	
		Minority interests		13	
4 531	4 726	Total equity	18	4 782	4 3
228	1 699	Provisions for liabilities and charges	19	1 942	3
		Deferred tax	8		
228	1 699	Total provisions for liabilities and changes		1 942	3
1 407	1 336	Interest-bearing long-term liabilities	20	1 446	15
	8	Interest-free long-term liabilities	21	20	
1 407	1 344	Total long-term liabilities		1 466	1 5
542	564	Interest-bearing short-term liabilities	20	73	2
2 857	3 014	Interest-free short-term liabilities	21	4 324	3 8
	590	Tax payable	8	626	
3 399	4 168	Total short-term liabilities		5 023	4 0
9 565	11 937	Total equity and liabilities		13 213	10 3

Elisabeth Angell

Asbjørn Birkeland

Jeye Unisto fluum Terje Christoffersen

Nuna liersen Nina liersen

Gry Malleskog Gry Mølleskog

Odd Christian (Verland

Jacqueline Hopkinson

Ingibing of the Sche Ingeborg Anne Sætre

Paul Magnus Gamlemshaug

Bry Weidell Dag Mejdell (CEO) 24 FINANCIAL STATEMENTS

CASH FLOW STATEMENT

Amounts in MN			NORWAY PO	ST GROU
2004	2005		2005	2004
		Cash flow from operational activities		
1 661	1 303	Provided by operations*	1 910	2 171
(285)	(1 162)	Change in working capital	(1 488)	267
(215)	2 272	Change in other receivables and provisions	2 285	(221)
1 161	2 413	Net cash flow from operational activities	2 707	2 217
		Cash flow from investing activities		
(920)	(381)	Investments in subsidiaries, excl. cash holdings on acquisition date	(290)	(879)
(248)	(777)	Investments in tangible fixed assets/IT development, etc	(958)	(610)
		Investments in associates	(11)	
	79	Sales of subsidiaries, excl. cash holdings on acquisition date	149	
28	8	Sales of tangible fixed assets	49	85
81	171	Changes in other fixed assets	(105)	(355)
(1 059)	(900)	Net cash flow from investing activities	(1 166)	(1 759)
		Cash flow from financing activities		
522		New long-term and short-term debt raised		582
(124)	(252)	Repayment of long-term and short-term debt	(260)	(214)
207	130	Group contribution/dividends received		
(242)	(516)	Group contributions/dividends paid	(517)	(242)
363	(638)	Net cash flow from financing activities	(777)	126
465	875	Total change in cash and cash equivalents	764	584
559	1 024	Cash and cash equivalents at start of period	1 276	692
1 024	1 899	Cash and cash equivalents at end of period	2 040	1 276
		th Consoled as fellows		
1 220	1 006	*) Generated as follows:	1 267	1 252
1 229 429		Earnings before taxes	1 297	1 252 919
429	460 13	+ Depreciation/write-downs 1) +/- Unrealised financial items	801 5	5 919
5	42	+/- Onrealised Infancial Items +/- Net interest expenses/income	66	34
5				(7)
4 -	(180)	- Tax paid	(188)	
45 (52)	67 (62)	+ Interest received	44 (E2)	15 (52)
	(62)	- Interest paid	(53)	
5	(43)	- Loss/(Gain) from sale of fixed assets 1)	(62)	8 2 171
1 661	1 303	= Provided by operations	1 910	2 1/1

1) In the cash flow statement depreciation, write-downs and gains/losses from sale of assets also includes shares etc.

FINANCIAL STATEMENTS 25

STATEMENT OF CHANGES IN EQUITY

POSTEN NORGE AS	Share capital	Share premium account	Other equity	Other reserves	Minority interests	Tota equity
Equity at 1 January 2004	3 120	1 560	(739)			3 941
Dividend paid			(241)			(241)
Net income for the period			831			831
Other equity transactions						
Equity as at 31 December 2004	3 120	1 560	(149)			4 531
Equity at 1 January 2005	3 120	1 560	(176)	14		4 518
Cash flow hedges:						
Changes in value/transferred to income				4		4
Tax on changes in value				(1)		[1]
Available for sale investments:						
Gains/losses from fair valuations				(4)		[4]
Dividend paid			(516)			(516)
Net income for the period			718			718
Other equity transactions			7			7
Equity at 31 December 2005	3 120	1 560	33	13		4 726
F:tt-1	0.400					
Equity at 1 January 2004	3 120	1 560	(932)		18	3 766
	3 120	1 560	(932) 3		18	3 766
Translation differences	3 120	1 560			18	
Equity at 1 January 2004 Translation differences Dividend paid Net income for the period	3 120	1 560	3		18	3
Translation differences Dividend paid Net income for the period	3 120	1 560	3 (242)			3 (242)
Translation differences Dividend paid Net income for the period Other equity transactions	3 120	1 560 1 560	3 (242) 853		4	3 (242) 857
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004			3 (242) 853 (23) (341) (370)	34	4 2	3 (242) 857 (21) 4 363
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005	3 120	1 560	3 (242) 853 (23) (341)	34	4 2 24	3 (242) 857 (21)
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges:	3 120	1 560	3 (242) 853 (23) (341) (370)	34	4 2 24	3 (242) 857 (21) 4 363
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income	3 120	1 560	3 (242) 853 (23) (341) (370)	4	4 2 24	(242 <u>)</u> 857 (21 <u>)</u> 4 363 4 368 (2 <u>)</u>
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income Tax on changes in value	3 120	1 560	3 (242) 853 (23) (341) (370)		4 2 24	(242) 857 (21) 4 363 4 368 (2)
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income Tax on changes in value	3 120	1 560	3 (242) 853 (23) (341) (370)	4 (1)	4 2 24	(242 <u>)</u> 857 (21 <u>)</u> 4 363 4 368 (2 <u>)</u>
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income	3 120	1 560	(242) 853 (23) (341) (370) (2)	4	4 2 24	(242) 857 (21) 4 363 4 368 (2) 4
Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income Tax on changes in value Available for sale investments: Gains/losses from fair valuations Dividend paid	3 120	1 560	(242) 853 (23) (341) (370) (2)	4 (1)	4 2 24 24	(242) 857 (21) 4 363 4 368 (2) 4 (1) (9) (517)
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Translation differences Dividend paid Net income for the period Other equity transactions Equity at 31 December 2004 Equity at 1 January 2005 Translation differences Cash flow hedges: Changes in value/transferred to income Tax on changes in value Available for sale investments: Gains/losses from fair valuations Dividend paid	3 120	1 560	(242) 853 (23) (341) (370) (2)	4 (1)	4 2 24 24	(242) 857 (21) 4 363 4 368 (2) 4 (1) (9) (517)

Notes

The notes are an integral part of the annual accounts and are shown on pages 54-107.



NORDIC COMMUNICATIONS SOLUTIONS

Norway Post is a major player in the Norwegian communications market. Through its Nordic strategy, Norway Post offers good Nordic solutions.

In the Post Segment, Norway Post aims to be a leading service company in Norway, among other things by meeting the licence's requirement of providing statutory postal services throughout the country. The licence requirement stipulates that 85 per cent of the prioritised letter mail must be delivered the day after it is handed in. Like last year, Norway Post can look back on a year in which the quality of its postal deliveries remained better than that required by the licence. In total 86.7 per cent of all A mail was delivered the next day, compared to 87.5 per cent in 2004. As a result of air traffic problems, the A-mail delivery quality fell below the licence requirement in the fourth quarter of 2005 and first quarter of 2006.

NEW TERMINAL STRUCTURE

In order to succeed in a competitive postal market,

Norway Post is in the process of establishing a new terminal structure with fewer but larger sorting terminals. This will result in greater automation and standardisation. As part of the reorganisation to achieve a new terminal structure, 17 terminals have been closed down by the end of 2005. Work is being carried out to establish a new postal terminal for the south east Norway region and a new terminal in Bergen. The new structure, involving 12 terminals and advanced sorting machines, will lead to a great improvement in the letter delivery quality.

STRONG GROWTH IN ADVERTISING

physical dispatches, and the trend towards a lower volume of addressed letters is continuing. Despite the reduction in the volumes of A and B mail, Norway Post's total revenues from its letter and communica-

Electronic communication is increasingly replacing

tions products are rising. One of the reasons for this is the strong growth in unaddressed mail advertising, which grew by 11.6 per cent in 2005. Norway Post is a considerable player in the advertising market. Its goal is to further reinforce this position in 2006. New products and solutions were launched in 2005, including Norway Post's effect base, which documents the effect of mail advertising. Both a programme focusing on address quality and an offer to distribute advertising on Saturdays will be launched in 2006.

A NORDIC COMMITMENT

Norway Post aims to develop a Nordic presence that meets major customers' needs to have one supplier of cross-border distribution solutions, especially for addressed commercial mail. By establishing CityMail in Denmark, Norway Post is continuing with its ambition to be the leading addressed commercial

mail company in the Nordic region. Norway Post already distributes addressed commercial mail in the largest Swedish towns through its subsidiary CityMail Sweden AB. This company has grown considerably since Norway Post acquired it in 2002.

CHANGES IN THE POST OFFICE NETWORK

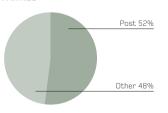
Over the past five years, the level of activity in the post office network has been halved as a result of a decline in both volumes and customer numbers. The customers' use of manual transactions over the counter has fallen considerably. The trend is for customers to more and more use online banking, bank cards and cash withdrawals in shops. From 2001 to 2005, the number of banking transactions in the post office network declined from 25 million to 11 million - a reduction of 57 per cent. Compared to the 1990 figures, this is a reduction of all of 80 per cent. Forecasts



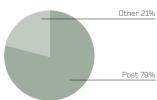




SHARE OF GROUP REVENUES FROM EXTERNAL PARTIES









PHYSICAL DISPATCHES IN MILLION UNITS	S
2005	2 654
2004	2 586
2003	2 652
SUBSIDIARIES	
CityMail Sweden AB, CityMail Denmark AS	and

show that the decline in the number of transactions in the post office network will continue and be reinforced by the introduction of Bank in Shop facilities.

In the autumn of 2005, Norway Post initiated a project to assess the post office structure in the light of developments in the market and new user requirements. Calculations show that the post office network is making a loss of around NOK 300-500 million a year. Around half of the post offices do not have any economic basis for maintaining their operations and may be transferred to Post in Shops. Norway Post's calculations are based on purely financial considerations, before any other factors such as

geographical distances, customer composition, accessibility and local market developments have been taken into consideration.

Norway Post's work of assessing future sales channels and channels for the handing in and delivery of mail will be finished by the end of 2006 and will form part of Norway Post's contribution to the political evaluations. The Ministry of Transport and Communications, on its part, has started to examine the need for Norway Post to have a duty to offer basic banking services in the future.

An extensive efficiency enhancement and improvement programme was implemented in the post

offices in 2005, and the staff has been reduced by 561 employees. In order to provide better and quicker service to customers, Norway Post will implement a new shop-data solution in the sales network in 2006.

NEW BANK AGREEMENT

Satisfied bank customers gave Norway Post a bonus payment of NOK 70 million from DnB Nor/Postbanken in 2005. Following a bidding round in 2005, Norway Post has entered into a new bank agreement with DnB Nor/Postbanken to offer banking services in Norway Post's sales network from 2006 to 2013. This agreement is a continuation of the

agreement that expired on 31 December 2005.

During the year, Norway Post sold its internalcompany postal services enterprise to ISS.

GREATER ACCESSIBILITY

In order to make it easier to hand in mail, Norway Post moved 300 red and yellow post boxes in Oslo to busy sites. The handing in deadlines have also been extended at a number of post offices. Similar changes will be implemented in Akershus, Bergen and Trondheim in 2006.



THE BIGGEST EXPRESS SERVICES OPERATIONS IN THE NORDIC REGION

The increase in goods bought online has resulted in a considerable growth in parcels for Norway Post. Through Box group, Norway Post is the leading courier and express services company in Scandinavia.

In 2005, Norway Post experienced a growth in its parcel volume. The total increase in volume was 3.2 per cent compared to the year before. The increased volume can be explained by the fact that more and more people are choosing to buy online and from post-order companies. Nor-Cargo's parcel production has been transferred to Norway Post and a common sales organisation has been established.

SUPPLIER OF A COMPLETE RANGE OF ECOMMERCE SOLUTIONS

Compared to 2004, the number of those buying goods online increased by 8.6 per cent in 2005, according to MMI figures. The number of private individuals buying online rose from 31 per cent in 2004 to 39 per cent in 2005. The growth in ecommerce means more to do for Norway Post, and Norway Post's ambition is to be a supplier of a com-

plete range of ecommerce solutions. Norway Post aims to make conditions suitable for safe and efficient online buying and has therefore focused heavily on improving and developing its ecommerce solutions. Services that were established in 2004, such as SMS and e-mail notification of parcels that have arrived, are becoming increasingly popular, and new services are also being introduced. One example of new services is optional post offices, according to which the recipient can choose where he or she wants to pick up a parcel. Mail machines, where the recipients can pick up their packages from a machine at any time of the day, are a service that is being tried out.

AWARD FOR THE ECOMMERCE COMPANY OF THE YEAR

Norway Post wants to encourage the use of online buying and offers a wide range of solutions to com-

panies that are starting a web shop. As part of Norway Post's focus on ecommerce, it held a competition to choose the Ecommerce Company of the Year for the first time in 2005. A total of 166 web shops took part in the competition, which was won by Elkjøp.

TAILOR-MADE SOLUTIONS

Norway Post aims to be a logistics and express services player in the Nordic region that can provide Nordic customers with tailor-made solutions. The company is already the leading courier and express-logistics company through Box group, which offers "same-day solutions" both locally and internationally. In 2005, Norway Post started its Nordic commitment in Finland by acquiring two courier companies, JW Lähetit and Fillarilähetit K&V Oy in Helsinki. Fillarilähetit K&V Oy had revenues of Euro

1.1 million in 2004 and will form the basis for Box group's efforts in Finland. This means that the company will comply with its strategy of becoming a leading player in the Nordic express-logistics market, which involves the rapid delivery of documents, parcels and large goods both nationally and across national boundaries.

Box is already a major subcontractor to Norway Post's CityMail subsidiary in Sweden, which distributes commercial mail in the largest towns in Sweden. Box will also cooperate with CityMail in Denmark.

NEW CONTRACT WITH IKEA

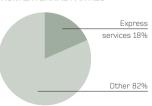
In 2005, Norway Post won a new contract to distribute goods for IKEA in Finland. This contract consists of Box driving goods from IKEA's shops home to private individuals. The solution for delivering heavy goods to the door that has been developed in



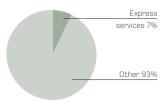














NUMBER OF PARCELS MILLION UNITS	
2005	27.0
2004	26.4
2003	24.7
SUBSIDIARIES	
Box group AS with subsidiaries and PNL AB.	

cooperation with IKEA is also offered to other large customers. In addition, Norway Post has a large share of IKEA's customer-order distribution operations, ie, the freight of goods from IKEA's warehouses home to private individuals when they have shopped online or via the IKEA catalogue.

The aim is to further develop both the company's position in Finland and the services supplied in the Nordic region.

SCANDINAVIAN POSITION STRENGTHENED

In 2005, Box Delivery Norge bought Gardermoens Distribusions Service AS (GDS). This distribution

company will supplement Box's local same-day service in Norway with regional and national services. The company has around 20 vehicles in the south east Norway region and also handles national transport assignments via 40 local subcontractors. The combination of GDS's unique infrastructure and Box's size and services will create a strong position for express services in the Norwegian and Scandinavian markets.

TNT COOPERATION EXPANDED

In 2005, Box group expanded its cooperation agreement with Dutch TNT so as to distribute TNT goods

in Oslo too. This means that Box distributes TNT parcels throughout Norway. This agreement builds further on an agreement the companies entered into in 2004 regarding common international express products for Norwegian customers.



TRUX

A SUPPLIER OF COMPLETE LOGISTICS SOLUTIONS

Nordic customers require Nordic solutions. With the acquisition of Swedish refrigerated-transport giant Frigoscandia, Norway Post is close to achieving its goal of being a Nordic supplier of a complete range of logistics services.

Declining volumes of letters and increased competition, as well as the consolidation of the logistics industry in the Nordic region and Europe, mean that Norway Post must utilise its opportunities to capture new, attractive market positions. The group aims to further develop Norway Post into a leading, Norwegian-based communications and logistics company in the Nordic region. Within the logistics segment, Norway Post wants to be a partner for a strong international company that does not have a land-transport network in the Nordic region and which will ensure volumes coming into Norway.

STIFF COMPETITION

The competition in the logistics market is stiff and the main players are Deutsche Post/DHL, Dutch TPG/TNT, Svenske Posten/Tollpost and Linjegods/Schenker BTL. Norway Post's goal is to develop a strong Norwegian logistics company that can be a good Norwegian alternative in the competition with international players. Norway Post regards the Nordic region as its domestic market and its ambition is to achieve continued growth in both Norway and the Nordic region. A stronger position in the Nordic region strengthens Norway Post's position in its domestic market.

NORDIC SOLUTIONS

also want solutions to be simpler in that they want to deal with fewer and fewer suppliers. Norway Post believes there are major synergies to be extracted from the transport of parcels, general cargo and refrigerated goods both by coordinating the goods and by utilising the common management systems

Market developments show that Nordic customers

want Nordic solutions. The customers of the future

used to transport such goods. Synergies also exist due to the fact that there are many shared customers within these three areas.

One important contribution to Norway Post's efforts to become a supplier of a complete range of Nordic solutions is the acquisition of Swedish refrigerated-transport giant Frigoscandia.

REFRIGERATED-GOODS GIANT

Ever since its formation in 1950, Frigoscandia has been the leading company in the field of temperature-regulated logistics in the Nordic region. Its operations include third-party logistics, international and Nordic transport, and offers of outsourcing services for much of its customers' supply chain.

Through this acquisition, Norway Post has become a market leader, which is important for the rest of its efforts in the Nordic region.

The acquisition also provides a better network in Europe, so that Norway Post comes closer to its customers on the Continent. Developments also show that a presence in Europe is important in order to win contracts and build customer relations. Large companies often make decisions outside Norway regarding the purchase of transport services for their entire value chain.

NEW REFRIGERATED-TRANSPORT COMPANY

In 2005, Norway Post-owned Nor-Cargo Holding AS entered into an agreement with the Johs. Lunde group to merge their refrigerated-transport operations in Norway and form a new company. This merger includes Nor-Cargo Thermo AS and the Johs. Lunde group's seven refrigerated-transport companies. The new company will have a total revenue of NOK 1.5 billion and will be a strong Norwegian



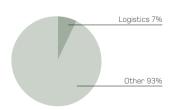














IDCIDIADIEC

Nor-Cargo Holding AS with subsidiaries, Nettlast AS, Nettlast Hadeland AS and Box Solutions AS.

player that is well equipped to face the increasing international competition in the refrigerated-transport segment.

Norway Post is currently the Nordic region's fourth largest logistics company. The acquisition of Nor-Cargo Tromsø AS in 2005 supplements Nor-Cargo's network and strengthens Norway Post's operations and customer services in northern Norway.

POSITION STRENGTHENED

In 2005, Norway Post also acquired a firm of forwarding agents, Eurodynamic Norge AS, as well as HSD Transport AS. The acquisition of Eurodynamic

Norge AS helps to strengthen Norway Post's position in the logistics market for international vehicle transport to and from Oslo and the south-east area of Norway. This company complements Nor-Cargo's network of agents, so that more goods are imported into Norway by Nor-Cargo. With HSD Transport AS on its team, Norway Post has strengthened its logistics services with a nationwide system for general cargo and bulk cargo.

ENHANCES OPERATIONAL EFFICIENCY

e AS, as well as HSD

F Eurodynamic

ENGRANCES OPERATIONAL EFFICIENCY

Norway Post is making efforts to extract synergy
gains in the operations of Nor-Cargo and those of

the rest of Norway Post's express and logistics services. The efficiency of the purchasing operations and administrative services has been enhanced. Synergies of around NOK 100 million were realised in 2005. The efficiency enhancement work is continuing in the refrigerated-transport operations and includes the coordination of the administration services, better utilisation of the fleet of vehicles, co-localisation and the coordination of parcel and cargo loads.

BUILDING A BRAND

In order to appear more uniformly to the market and more clearly to its customers, Norway Post has reor-

ganised its logistics operations and gathered them under the brand names Posten, Nor-Cargo and Box.

In order to simplify Nor-Cargo's corporate structure, Nor-Cargo Bedriftspakke AS and Nor-Cargo Airfreight AS have been merged with Nor-Cargo AS. The plans are to merge Nor-Cargo Tromsø AS and HSD Transport AS with Nor-Cargo AS at the beginning of 2006.

Norway Pos subsidiary ErgoGroup i one of Norway's biggest IT companies.

ICT COMPANY IN THE ELITE DIVISION

ErgoGroup aims to excel by being an IT supplier that provides integrated ICT solutions and has a local presence. The company focused its strategy and efforts in 2005.

Norway Post's IT company, ErgoGroup, is a major player in the Norwegian ICT market and aims to combine its business knowledge, technological expertise and thorough knowledge of its individual customers in order to develop, supply and operate integrated ICT solutions.

ONE COMPANY

At the start of 2005, ErgoGroup gathered all its operations into one company by consolidating its subsidiaries ErgoIntegration AS, ErgoEphorma AS and ErgoSolutions AS. Although the actual consolidation took place on 1 April 2005, the new organisation was operational as from 1 January 2005. This focusing of the operations makes ErgoGroup's four business areas clear: business solutions, administrative solutions, SME solutions and ICT operations services. Within these areas, ErgoGroup offers solutions relating to outsourcing, ICT operations, ERP, application management, electronic services and information services.

The new organisation ensures efficient managerial control of the entire operations, with short decision-making routes and a higher level of interaction.

A FOCUS ON THE SME MARKET

At the end of the year, the ErgoRunit subsidiary was incorporated into the ErgoGroup with effect from 1 January 2006. This consolidation is also part of the company's focus on small and medium-sized enterprises.

The acquisition of Ementor's outsourcing operations and consolidation of the ErgoRunit subsidiary give the ErgoGroup the opportunity to enhance the efficiency of its operations and streamline its work processes in order to meet its customers' efficiency improvement requirements. On this basis, the staff has been reduced by around 100 employees.

Despite the tough competition in the ICT market, ErgoGroup won contracts worth almost NOK 6 billion in 2005, which is a record for ErgoGroup. In 2005, Norway's largest non-life insurance company, Gjensidige, renewed its contract with ErgoGroup for the supply of IT services for another seven years. This contract is worth NOK 1.4 billion. Another major contract that was renewed was the one with Bergesen d.y. covering application operations and communications services. ErgoGroup has also renewed its contract with Bertel O. Steen and will provide operations services to this company for another 2.5 years.

NEW CONTRACTS

On the operations side, several major contracts were entered into in 2005. These include a contract with Opplysningen 1881, a directory enquiries service, to deliver telecommunications, IT operations services and information services. This contract is worth almost NOK 2.2 billion and confirms that customers want an ICT partner that delivers integrated solutions

Several new contracts were entered into in 2005: for the delivery of ICT operations services to If

Skadeforsikring in collaboration with TietoEnator, for a wages and HR solution for Avinor, an operations contract with Vital and BN Bank, and for the development of a company portal for the Norwegian Competition Authority. ErgoGroup is a leading supplier of election solutions and several contracts for election solutions for the Norwegian parliamentary elections were entered into at the beginning of the year. More than 230 local authorities and county council authorities used ErgoGroup's IT solution in their elections.

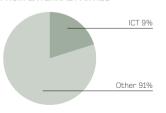
ErgoGroup is a market leader in the field of electronic casework tools in the municipal market, and provides services that help to digitalize the public sector. The company has won contracts to deliver electronic casework tools to three of Norway's five health authorities. It has also strengthened its operations relating to the digitisation of public sector bodies through the acquisition of Serve ASA, which has sound expertise in giving advice on and developing Agresso solutions. This acquisition means that



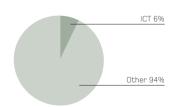




SHARE OF GROUP REVENUES FROM EXTERNAL PARTIES









SUBSIDIARIES

Allianse ASA, ErgoGroup AB, TransWare AB and Eiendomsverdi Skandinavia AS. ErgoGroup has stakes in Buypass AS, Gecko Informasjonssystemer AS and Atento AS. ErgoGroup can offer an even wider range of services which also include case, document and portal solutions and operations.

The acquisition of the consulting company Løsningsarkitektene strengthens the company's commitment to ERP/Oracle.

ZEBSIGN SOLD

ErgoGroup achieved revenues of NOK 2 799 million in 2005. This is an increase of NOK 177 million, or 6.8 per cent, compared to 2004. Sixty-eight per cent of ErgoGroup's revenues in 2005 came from outside Norway Post, compared to 64 per cent in 2004.

ErgoGroup and Telenor completed the sale of

ZebSign AS to Bankenes BetalingsSentral (BBS) in 2005. Zebsign develops PKI (Public Key Infrastructure) technology, which enables the use of digital signatures and certificates. At the same time, ErgoGroup entered into five-year contracts with BBS for the purchase of such services.

As usual, ErgoGroup arranged its annual industry conference, IT Tinget, in September. This conference was arranged for the 22nd time, and was attended by many representatives of the industry and customers.

ACQUISITION OF PART OF EMENTOR

In the autumn of 2005, ErgoGroup entered into a contract with Ementor ASA to buy Ementor's outsourcing operations in Norway and Sweden and its

outsourcing contracts with 175 customers. This acquisition strengthens ErgoGroup in the Nordic SME market and as an operations services supplier. With Ementor on its team, ErgoGroup has also tripled its operations in Sweden. In connection with the acquisition, Ementor and ErgoGroup entered into a strategic cooperation agreement, according to which they are to be each other's preferred partners for infrastructure solutions and operations/outsourcing.

IMPROVING ITS POSITION

In future, ErgoGroup aims to improve its position in the field of ICT operations and outsourcing with regard to small and medium-sized enterprises. The company's goal is also to be an attractive local partner for large, international ICT operations companies. The purchase of the Allianse ASA IT company in May 2006 is an important part of this work.



THE POSTAL INDUSTRY IS CHANGING

Norway Post's markets are changing. Some are expanding while others are shrinking. Customers' needs and usage patterns are changing. This means Norway Post also has to adapt to its customers' requirements.

Customers demand more speed, precision and simplicity. New technology creates new solutions that meet some customers' needs more efficiently. There is more communication between people, between companies and between companies and consumers. It is primarily electronic communication that is increasing. The transition from the use of physical messages to various electronic solutions means that the volume of addressed letters is continuing to fall.

GROWTH IN THE ADVERTISING MARKET

The advertising market expanded considerably in 2005. The growth in addressed and unaddressed advertisements means that the total number of messages distributed by Norway Post has increased slightly. The increase in advertisements together with new work methods and new technology means that the commercial mail segment is growing. The rise in demand in the Norwegian market mirrors developments in the international markets.

NEW LOGISTICS REQUIREMENTS

The logistics sector is growing for several reasons. The general growth in demand, the transfer of manufacturing work to the Far East and increased international trade via the Internet are among the most important driving forces. At the same time, demands for greater efficiency, stronger competition and greater complexity mean that more and more companies are choosing to hand their logistics functions over to a professional logistics partner. Changes in the logistics market create particular growth in the parcel and express services, customer-adapted special solutions and third-party logistics solutions markets. At the same time, the logistics structures are chang-

ing and the centres of gravity are moving abroad and becoming centralised.

Distribution patterns are increasingly affected by strong players that control the international hubs globally from Northern Europe and Southern Sweden. A more varied range of products, opportunities for customer-adapted, cost-effective solutions and the need for efficient information logistics are making the customer's choice of solutions and suppliers more complex.

THE ICT MARKET IS GROWING

The strong economy and high level of business activity have led to an increase in the demand for ICT services.

Changes in the market demand and Norway Post's expansion in the logistics and ICT sectors mean that less and less of Norway Post's revenue comes from the licence areas. At the same time, Norway Post's revenue from outside Norway is continuing to grow. These changes make great demands on Norway Post's ability to develop and adapt.

CUSTOMERS' BEHAVIOUR IS CHANGING

The demands for precision, quality and efficiency in solutions and customer service are becoming more and more stringent throughout Norway Post's business areas. Private individuals have less free time than before and they are demanding greater accessibility and simplicity. Private individuals expect to have their needs resolved immediately and simply. That means that customers are looking for new ways to interact with Norway Post. Norway Post is experiencing a considerable decline in the number of manual banking transactions over the counter in

both its post offices and Post in Shops. Customers are choosing online banking and in 2008 the volume of such manual banking transactions is expected to be 15 per cent of the 1990 level. There has also been a decline in the volume of letters dealt with over the counter, but there has been some growth in the parcel volume. The number of customers visiting the post offices is declining year by year. Post in Shop now handles 40 per cent of around 45 million customer visits and this share is increasing.

More and more customers perceive the Internet to be the most natural, effective channel for obtaining information and buying products and services. In December 2005, more than twice as many customers visited www.posten.no compared with the same month in 2004.

INTERNATIONAL CORPORATE CUSTOMERS

Corporate customers are increasingly Nordic and international ones. Their operations are integrated in regional and cross-border structures. This gives rise to new demands for the creation of good Nordic and international solutions that meet the customers' needs and ensure that Norway Post is competitive and profitable. Technological developments change processes and patterns of interaction. Norway Post's role as a business partner to help meet these demands is becoming more important. This necessitates proximity to customers, innovative developments, an ability to create tailor-made industrial solutions and integrated solutions. Suppliers are expected to document their results and the value that their solutions create for the customer. Norway Post is continuously developing and improving its work in order to meet its customers' new and changed

requirements. Norway Post must develop and adapt its channels to suit the changes in its customers' needs and expectations. The implementation of new, varied channel strategies for letter and parcel services in order to reduce costs and adapt to new customer requirements is a prioritised task for all the postal companies in Europe.

LIBERALISATION AND PRIVATISATION

The EU is aiming to wind up the national licence areas for the postal companies in Europe by 2009. This will open up markets, sharpen competition and create an even stronger pressure on prices.

In Germany, full liberalisation is planned from 2008. The UK market was fully liberalised as from 1 January 2006. Britain's Royal Mail is now experiencing stiff competition from subsidiaries of Deutsche Post, Dutch TNT and French La Poste, as well as from British challengers.

Throughout Europe, the licence area has shrunk to letters under 50 grams as from the year-end. At the same time, the privatisation of the postal companies is continuing. Deutsche Post/DHL and TNT are listed companies in which private investors own 50 per cent or more of the shares. Twenty-two per cent of Post Danmark was sold to CVC, a private equity company, while 3 per cent was sold to the employees. Belgium has sold 50 per cent minus one share in the Belgian postal company. Several countries have indicated that they will reduce the stake owned by the state. Among others, Austria's state-owned postal company will be listed in 2006.

CONCENTRATION AND EXPANSION

There was a succession of acquisitions and mergers

in the post, logistics and ICT industries in 2005. The changes in the logistics sector were particularly noticeable. The biggest European logistics companies, such as DHL, Schenker, TNT, Kuehne & Nagel and DSV, are buying and consolidating local companies in Europe, the Nordic region, East Europe and Asia, and are constantly expanding. With the acquisition of Exel, a logistics company, Deutsche Post/DHL has become the world's leading logistics company. In 2005, Deutsche Bahn bought BAX, a US logistics company. This acquisition will give Deutsche Bahn and its subsidiary Schenker better access to the markets in the Far East and USA. The acquisition is an example of how the consolidation in the logistics sector has extensive consequences for the industry's agent structures.

POSITIONING THEMSELVES

The major postal companies in Europe are continuing to position themselves for the forthcoming liberalisation by expanding across national boundaries through acquisitions and the creation of alliances. At the same time, America's UPS has warned it is going to become actively involved in this through acquisitions in Europe. A typical strategy is to establish a position in other countries within areas that are not regulated, such as express, freight and printing services. Once the market regulation so allows, this is followed up by investments in advertising distribution, commercial mail and information logistics operations. The large companies build global networks in order to win major international customers and gain control of the huge postal and logistics flows at global, regional and local levels. By establishing these new networks, volumes are removed from the traditi-

onal postal joint ventures, posing major strategic challenges for the smaller postal companies. This emphasises the importance of Norway Post being aware of the future market positions it wants to have and how it has to position itself in relation to the large, international companies.

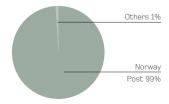
COMPETITION IS BECOMING MORE INTENSE

Globalisation is leading to integrated production, purchasing and information-exchange networks being established across national boundaries. The markets' geographical, national and regional boundaries are being challenged and erased. In large companies, central buying functions which are often located outside Norway are reaching decisions on the purchase of communication and transport services for the company's entire value chain. Norway and the Nordic region are part of the globalisation activities and an attractive market for large, global players. Finland Post has bought transport and logistics companies in Sweden and Denmark. DHL is investing large amounts to develop its network in the Nordic region. Schenker bought Linjegods in 2005. Starting in the Swedish market, Swiss Post International wishes to develop a position within the commercial mail sector in the Nordic region. Swiss Post International cooperates with UPS to offer international letter services to customers in Europe.

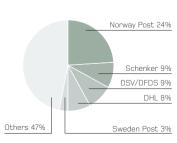
NEW REQUIREMENTS

For Norway Post, this means a steadily increasing competitive pressure from the large international players in the Norwegian domestic market. This makes considerable demands on Norway Post to establish good Nordic and international solutions

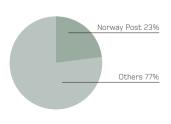
MARKET FOR OFFICE AND PRIVATE LETTERS IN NORWAY



MARKET FOR LOGISTICS IN NORWAY



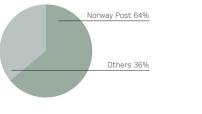
RWAY



MARKET FOR NEWSPAPER DISTRIBUTION

IN NORWAY

MARKET FOR UNADDRESSED ADVERTISING IN NORWAY











that serve its customers' needs and safeguard Norway Post's competitive ability and profitability.

DEVELOPING COMPETITIVE ADVANTAGES

In order to serve its customers' needs even better in a world that is changing and to strengthen Norway Post's market position and profitability in a situation where there is strong international competition, Norway Post strengthened its positions in its domestic market and the Nordic market in 2005 by making several acquisitions. Based on its proximity to its customers and position as a trusted third party, Norway Post is developing customer-adapted soluti-

ons that can be efficiently integrated into the customers' value chains and create higher value. One example of this is Norway Post's collaboration with IKEA. This collaboration also helps to further develop and reinforce Norway Post's Nordic position and further develop Norway Post by strengthening its expertise and competitive ability in an international environment. The expansion of Norway Post's express services company, Box group, into Finland is an illustration of this trend. Investments in building strong, integrated Nordic refrigerated-transport logistics operations are another example of how Norway Post can build a unique position in an inno-

vative industry and become a leading logistics partner for foodstuffs, staple products and the health industries.

ENSURES PROXIMITY TO CUSTOMERS

Norway Post is continuously working to make its services to the market even clearer and simpler and to simplify its channels aimed at the market and make them even more accessible.

The consolidation in the market has an effect on Norway Post's established global agent and cooperation structures and makes it necessary for Norway Post to establish alliances with other international players. Such alliances can ensure proximity to international customers, access to future networks and cross-border solutions, and an opportunity to provide services to larger parts of its customers' value chains.

POSTAL SERVICES THROUGHOUT NORWAY

Norway Post takes social responsibilities. It does so by carrying out its tasks - not by being a player on the political scene.

Norway Post is an important part of society's infrastructure that connects the whole of Norway. Norway Post's task is to provide high quality postal services at reasonable prices throughout the country – six days a week. The statutory postal services and basic banking services are available in a nationwide sales network that has at least one post office in each municipality.

As one of Norway's biggest companies and employers, Norway Post accepts responsibility for being a good employer. It pays considerable taxes and other duties to the Norwegian state. Norway Post's operations pollute the external environment and Norway Post must ensure sustainable developments with environmentally efficient operations.

In addition, Norway Post's owner requires the company to be profitable, competitive and provide both a return on capital employed and the greatest possible value creation over time.

Norway Post's social responsibilities and tasks are stipulated in the licence and the Norwegian Postal Services Act. Politicians also make demands on and stipulate requirements as to Norway Post through the owner's report on Norway Post which is submitted to the Norwegian parliament every second year. Norway
Norway Post met the licence requirements regarding Post's task is to meet these requirements.

NOT POLITICS

In the past, Norway Post has also had the task of offering very favourable postage prices for newspapers and magazines based on media policy goals of maintaining a wide diversity of newspapers. In the current licence, Norway Post no longer has any opportunity to give newspapers or magazines lower postage rates. Norway Post has therefore drastically changed its newspaper postage prices and introduced new price models over the past three years so that its prices are in proportion to its costs. If newspapers require financial subsidies, this is a matter for the Ministry of Culture and Church Affairs, not for Norway Post.

When Norway Post terminated its contract with the bus company in Birtedalen in Telemark in 2005 there was also a focus on Norway Post's social responsibilities. The bus had driven the post to the village for many years but Norway Post now wanted to take over the driving itself, using one of its own employees. This change was intended to lead to bet-

ter service and quality in the postal distribution and to postal employees with spare capacity being able to

The local population, bus company and local shop protested since they were afraid of losing the bus service and they criticised Norway Post for not accepting its social responsibilities.

The issues of cheaper newspaper postage rates and

the distribution of post to Birtedalen are examples which show that Norway Post's social responsibilities are not to be a political player that implements regional policies or distribution policies. It is wrong if it is Norway Post that is to be responsible for newspaper diversity, the bus service to the regions or other good, socially beneficial purposes. Norway Post has full confidence in the fact that the politicians in the Norwegian parliament, county councils and local authorities are the best ones to make such political decisions. That leaves Norway Post to be responsible for ensuring good, reasonable postal services throughout Norway.

THE LICENCE REQUIREMENTS HAVE BEEN MET

statutory postal services and basic banking services in 2005. The postal services requirements mainly deal with the range of products, accessibility and delivery times.

Norway Post's delivery quality, measured as the volume of A mail that was delivered overnight, came to 86.7 per cent, while 99.4 per cent was delivered in the space of three days. This is much better than the licence requirements stipulate. Major problems with flights in Norway led to a poorer delivery quality in the 4th quarter 2005, a situation which has contin-

Access to Norway Post is maintained through 303 post offices, 24 company centres, 1 196 Post in Shops and 1 841 rural postal routes. Together with the Internet channel www.posten.no and the customer service provided by telephone, this ensures good accessibility throughout Norway. In 2005, the opening hours were further extended and nine out of 10 locations are open for more than eight hours a day between Mondays and Fridays. A total of 38 per cent of the shops that have a Post in Shop are open for more than 12 hours a day between Mondays and

Fridays. In order to ensure that stamps are easily available, Norway Post has stamp-sales contracts with around 2 100 kiosks and shops.

Norway Post has post boxes centrally placed in business and residential areas, outside its permanent sales outlets and on its rural postal service routes. In addition, large quantities of mail can be handed in to postal terminals or, pursuant to further agreement, be collected from customers. At the end of 2005, Norway Post had around 30 500 points where mail could be handed in, 27 155 of which were post boxes.

Mail is delivered to the addressee's mail box or post office box. Norway Post aims to ensure that as many people as possible receive mail six days a week, and has no plans to reduce distribution to five days a week as, for example, in Sweden. Exceptions from daily mail distribution reflect special geographic conditions which make it impossible or unreasonably expensive to deliver mail every day. In 2005, 866 households, or 0.04 per cent, did not have mail deliveries six days a week. This means that 99.96 per cent of all households in Norway have mail delivered six days a

UNPROFITABLE BANKING SERVICES

The requirements regarding basic banking services were met through Norway Post's cooperation agreement with DnBNOR/Postbanken. The bank allows customers to open accounts and make deposits and withdrawals and provides payment services through the post office network. Norway Post is thus a sales channel for Postbanken, while it is

DnBNOR/Postbanken that owns the products and determines all the product conditions, including interest rates and charges.

The banking services have been unprofitable for Norway Post for several years now. Customers are now using online banking, ATMs and cash withdrawals in shops instead of manual banking services. The number of banking transactions carried out in the post office network is now at around 20 per cent of the level in 1990 and is at about the same volume

In 2005, Norway Post entered into a new banking agreement with DnBNOR/Postbanken which applies from 2006 to 2013. This agreement means that Norway Post fulfils its statutory duty to offer basic

banking services and allows the parties to adapt to any removal of the banking services' obligation during the period.

From a commercial viewpoint, there is no basis for Norway Post to maintain its general nationwide obligation to provide basic banking services. Norway Post does not regard banking services as being part of its core activities. However, if the authorities decide that the banking service obligation is to be continued in whole or in part after 2007, the loss made on this must be fully compensated through long-term government procurements.

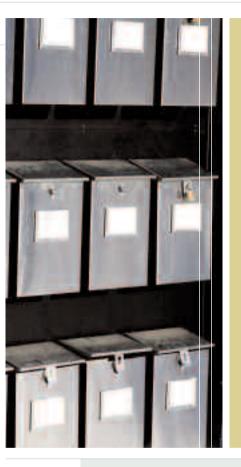
GOVERNMENT PROCUREMENTS

The licence requirements lead to additional costs for Norway Post in purely commercial terms. These additional costs are covered by any profit from the licence area and by government procurements of unprofitable postal services. In 2005, Norway Post received NOK 326 million in government procurements. The National Budget for 2006 states that the profit from the licence area, which is estimated to be NOK 310 million, is to be used in its entirety to cover the additional costs of the statutory postal services, which are estimated to be NOK 309 million. The additional costs Norway Post incurs from offering nationwide banking services through its sales network have been calculated to be NOK 250 million for 2006, and this amount has not been covered in the National Budget.

SHARE DIVIDEND

Norway Post pays a dividend to its owner when it makes a profit and has distributable reserves. As the owner of Norway Post, the Norwegian state has stipulated a required dividend equal to 30 per cent of the company's net income. These rules will be changed as from 2006.

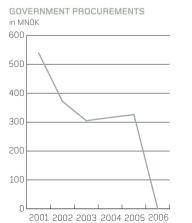
In 2005, the owner was paid a dividend of NOK 516 million for 2004 and in the National Budget for 2006 the owner has calculated a dividend of NOK 206 million for 2005. Since the company does not have any distributable reserves, Norway Post's Board of Directors has proposed that no dividend be distributed for the 2005 financial year.





	2002	2003	2004	2005
431	304	328	328	327
897	1 146	1 175	1 201	1 196
1 328	1 450	1503	1 529	1 523
THE PREVIO	US FINAI	NCIAL YE	AR) 2005	2006
		241	516	0*
	897 1 328 THE PREVIO	897 1 146 1 328 1 450 THE PREVIOUS FINAL	897 1 146 1 175 1 328 1 450 1 503 THE PREVIOUS FINANCIAL YE	897 1146 1175 1 201 1 328 1 450 1 503 1 529 THE PREVIOUS FINANCIAL YEAR)

in MNOK	2001	2002	2003	2004	2005
Value added tax	975	1 570	1 545	1 608	1 667
Employers' ins. contr.	896	850	1 023	798	732
Tax	1 795	1 671	1 538	1 498	1 398
Corporation tax	75	0	0	0	181
Total	3 739	4 091	4 101	3 904	3 977
			. 101	0 00 .	0 0, ,
			1 101	0 00 1	0 0, ,
DELIVERY OF A-PRIORI	TY MAIL II		1 101	0 00 1	0 077
DELIVERY OF A-PRIORI	TY MAIL II 1 .		3.		
		N 2005			
per quarter in %		N 2005			TOTAL 86,7
per quarter in % The next day:	1.	N 2005 2 .	3.	4.	TOTAL



WORKING FOR THE ENVIRONMENT

Norway Post's environmental work in 2005 has led to a more environmentally efficient group. This work will continue in 2006.

Norway Post strives to achieve more environmentally efficient operations by preventing and reducing the use of resources, emissions and waste. The group's biggest environmental challenges are related to transport, waste and energy consumption in buildings.

THE ENVIRONMENTAL ACCOUNTS FOR 2005

The environmental accounts for 2005 cover the entire group. The group's total transport work and emissions relating to this increased considerably compared to 2004. This was due to an increase in production and the fact that Norway Post's subsidiary, Nor-Cargo, which is a major contributor to the environmental accounts, has been included in Norway Post's accounts since its acquisition in June

Changes to Norway Post's terminal, logistics and production systems have led to more leased transport using vehicles, trains and aircraft, and less transport by ship.

Norway Post's total CO2 emissions increased by 38 per cent compared to 2004. More than 99 per cent of the emissions are transport-related: 62 per cent from vehicle transport, including 23 per cent from the group's own vehicles. Thirty-six per cent of the CO2 emissions come from air transport, while 1 per cent comes from rail transport and 1 per cent comes from ENVIRONMENTALLY EFFICIENT DRIVING transport by ship.

ENVIRONMENTAL TRAINING AND THE GREEN ALLIANCE

An environmental training programme for managers was developed in 2005 and around 1 600 of the group's managers will undergo this in 2006.

In 2005, Norway Post started to collaborate with GRIP, a foundation working to ensure sustainable production and consumption. This green alliance is intended to give the group greater environmental expertise, especially in the fields of transport, purchasing and management, and contribute to the development of more environmentally efficient solutions in Norway Post.

In 2005, Norway Post prepared a decision-making basis for locating the new south east Norway sorting terminal at Robsrud in Lørenskog, outside Oslo. The Robsrud site is closest to the centre of Norway Post's

market and is an optimal location with regard to traffic and environmental considerations. Several environmental reports have been prepared, including an analysis of the traffic, air pollution and noise consequences.

Norway Post's goal is for at least 40 per cent of the work-related trips to the new south east Norway terminal at Robsrud to take place using public transport. The work of paving the way for public transport will continue in 2006. Norway Post will, among other things, work together with GRIP on this issue.

In order to comply with Norway Post's environmental goals throughout the construction process and to make arrangements for environmentally efficient operations, a separate environmental manual was prepared for the project in 2005.

Greater coordination has led to better utilisation of Norway Post's fleet of vehicles. This fleet has been upgraded with 188 new lorries and some vehicles have been replaced by mopeds. New load carriers have been developed and will be implemented in 2006. The mail-sorting boxes weigh less than the old ones and will contribute to a better utilisation of the vehicle capacity due to a reduction in the number of trips made with no loads and return trips.

In 2005, 400 heavy goods vehicle drivers received training in environmentally efficient driving. This means that 500 out of a total of 880 drivers have now received such training. The "Logger Tool" computer application has been installed in 97 vehicles. No reduction in fuel consumption that is directly related to the training programme has been registered in

Norway Post held a conference to discuss the use of renewable fuels in 2005. This was attended by customers, fuel and vehicle suppliers, GRIP representatives and researchers and resulted in a joint project on the use of bio-diesel in Norway Post's vehicles with a start-up date in 2006.

Norway Post's Energy Programme, which started in 2002, was ended in 2005 with an extremely good result: total energy savings of 25 per cent and around NOK 11 million in reduced costs. The programme's goal was to achieve a 20 per cent reduction in the

energy consumption at 21 terminal buildings. The share of district heating increased from 13 per cent to 18 per cent and the share of energy from oil fell from 11 per cent to 2 per cent. These terminals comprise around 30 per cent of the property area run by Norway Post, Several energy saving measures which were implemented towards the end of 2005 will result in reduced consumption in 2006.

Norway Post improved its waste-handling routines and systems in 2005. The internal transport of waste from small locations to larger terminals was phased out in 2005. The sorting and delivery of waste at the site where it originated is expected to reduce the volume of waste. The effect of an improved waste system will be registered as from 2006. The subsidiaries have improved their waste-reporting routines. The amount of residual waste in the group fell from around 42 per cent in 2004 to some 35 per cent in 2005. The parent company's registered residual waste fell from about 31 per cent in 2004 to approximately 21 per cent in 2005. The work of reducing the amount of waste and improving sorting at source will continue in 2006. The total registered waste volume has increased due to better registration and reporting routines.

At Norway Post's Letter Centre in Oslo, around 120 light fittings containing PCB have been replaced. This means that the authorities' requirements regarding such replacements have been met.

UNADDRESSED ADVERTISEMENTS AND THE ENVIRONMENT

There was a lot of focus on the environmental effect of unaddressed mail advertisements in 2005. This is an important source of income for Norway Post and meets important information and communication requirements for both advertisers and recipients. Norway Post is mainly focusing on three areas to achieve a properly adjusted volume and thus reduce the effect on the environment. Notices stating that the household does not want to receive such advertisements are respected, target groups are chosen, customer data are analysed and there is an advanced way of selecting distribution areas in order to produce the greatest possible effect for advertisers and thus reduce the amount of unwanted advertising that

is delivered. Work is continuously carried out with advertisers and printing works in order to minimise the amount of waste. In collaboration with the trade association Nordma, Norway Post also wants to encourage the use of more recyclable paper and environmentally correct conduct on the part of advertisers and printing works.

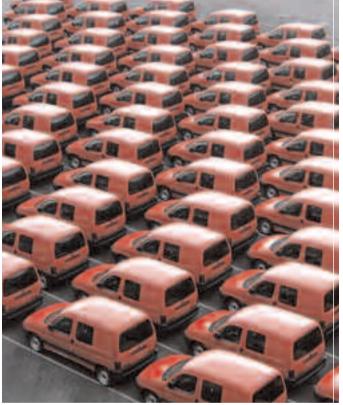
ENVIRONMENTAL WORK IN THE FUTURE

The following environmental activities will be carried out in 2006:

- Environmentally related measures and solutions for building and operating the new postal terminal at Robsrud will be continued. Conditions will be made suitable for environmentally efficient work-related journeys to the terminal at Robsrud.
- Hamar Post Terminal and Sarpsborg Post Terminal will be certified as Eco Lighthouses.
- There will be weekly follow-up of the buildings in Norway Post's Energy Programme 2002-2005.
- Norway Post's waste systems will be improved. More sorting at source.
- Drivers will continue to receive training in environmentally efficient driving.
- A pilot project involving the use of bio-diesel will
- Around 20 per cent of Norway Post's fleet of vehicles will be renewed. Many of the vehicles will be equipped with particle filters and adapted to take bio-diesel. New electric cars will be bought and three-wheel mopeds, electric mopeds and electric trucks will be tested. More vehicles using renewable fuels will be used.
- Around 30 per cent of the distribution routes will be optimised using GeoRoute, which will reduce the distances driven.
- · Around 1 600 managers will receive environmental training (finished in 2007).
- Environmental measures will be implemented according to the divisions' own plans of
- The group's common environmental plan and environmental management system will be revised, developed and implemented.







FACTS AND FIGURES

ENERGY CONSUMP. U	JNIT	2004**	2005**
Electricity	kWh	163 191 762	127 975 726
District heating	kWh	18 051 315	10 368 457
Fuel oil	kWh	5 409 849	3 387 308
Est. energy consump.*	kWh	-	-
Total energy consump.	kWh	187 297 765	141 731 491
NORWAY POST VEHIC	CLES	*	
16.1.1		5004	0404

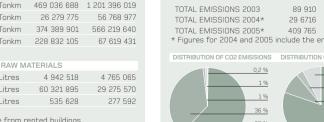
NORWAY POST VEHIC	LES	*	
Vehicles	Number	5984	6164
Lorries ≥ Euro2	%	81	92
Lorries ≥ Euro3	%	56	55
Kilometres travelled	Km	130 196 434	127 388582

- * Includes subsidiaries
- ** The Norway Post group, including subsidiaries

FACTS AND FIGURES

	Vehicles	Tonkm	469 036 688	1 201 396 019
	Aircraft	Tonkm	26 279 775	56 768 977
	Trains***	Tonkm	374 389 901	566 219 640
	Shipping	Tonkm	228 832 105	67 619 431
	CONSUMPTION O	F RAW MA	TERIALS	
	Petrol	Litres	4 942 518	4 765 065
	Diesel	Litres	60 321 895	29 275 570
	Fuel oil	Litres	535 628	277 592

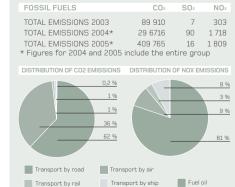
- * Estimated waste from rented buildings
- ** Waste volume for the entire group
- cent in 2004 and around 90 per cent in 2005.



HIRED TRANSPORT SERVICES 2004

- *** By electric trains, approx. 81 per cent in 2003, 79 per

EMISSIONS TO AIR IN TONNES



WASTE

Other waste

TOTAL*

Residual waste 4 892 4596 Cardboard/paper mix Tonnes Shredded materials Tonnes

Estimated waste from rented buildings

TONNES

11 659

** Waste volume for the entire group

Satisfied customers and attractive workplaces are two of Norway Post's main goals. The major reorganisations over the past few years have resulted in more satisfied customers and employees.

Following major reorganisations and efficiency enhancements, the service and quality provided to Norway Post's customers have never been better. Longer opening hours, shorter waiting times, improved expertise and better service have contributed to Norway Post's customers being more satisfied now than ever before.

EIGHT OUT OF TEN ARE SATISFIED

Each year, Norway Post conducts two major surveys among its private customers, in which 15 000 postal customers state their views on the service, level of expertise, opening hours, waiting times, locations, complaints handling, knowledge, reputation and overall sales network. In 2005, customers gave Norway Post a total score of 81 points on a scale of 0 to 100. This means that eight out of ten customers are very satisfied with Norway Post's service and waiting times. This is the best result achieved since the

customer surveys started in the spring of 2002.

Since the reorganisation of the sales network in 2001 from post offices to Post in Shops, customer satisfaction has increased steadily. This shows, among other things, that the focus on service and accessibility has been correct and that customers appreciate the increased expertise available in Post in Shops.

CUSTOMER SERVICE SCORES HIGHEST

According to customer feedback in 2005, Norway Post's customer service is what has improved the most. Customers especially appreciate the short waiting times on the phone and good service.

Norway Post's customer service is also appreciated in other countries. The Bright Index is the leading benchmarking survey of customer service centres in the Nordic region and rest of Europe. In the Nordic part of the survey, which covers 60 contact centres, Norway Post's customer service came out top for

efficiency and quality in 2005. The survey examines telephone inquiries and incoming e-mails, and according to this Norway Post's customer-service employees have the highest level of productivity and the lowest costs per call.

GREAT IMPROVEMENT

In 2005, the Norwegian Post and

Telecommunications Authority concluded in its report on the development of Norway Post's service level in 2004 that customer satisfaction had improved strongly. It writes that more than 80 per cent of the sales outlets are open for more than eight hours a day on weekdays. The Authority also writes in its report that the results of the customer satisfaction surveys are the best Norway Post has ever achieved for its post offices, Post in Shops and customer service.

In the same report on the development of Norway

Post's service level in 2004, the Authority concludes that Norway Post's delivery frequency is probably one of the best in the world.

The Authority particularly points out the delivery frequency. In 2004, 844 households (0.038 per cent) and 29 companies (0.007 per cent) did not receive deliveries of prioritised letters and notices to pick up post six days a week. The report states that: "The Authority still does not know of any better delivery frequency anywhere else in the world."

NEW EMPLOYEE SURVEY

In 2005, Norway Post developed and started to use a new employee survey, which is a result of the coordination of several previous internal surveys. The objective of the survey is for the management to have an effective tool for following up working environment measures.

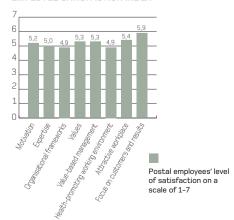
The new survey consists of a questionnaire and a



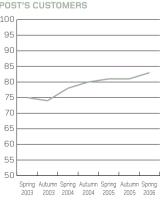








OVERALL SATISFACTION INDEX FOR NORWAY POST'S CUSTOMERS



Both customers and employees are more satisfied than they have been for a long time.

physical HSE (health, safety and the environment) inspection. The questionnaire is completed by all the employees of Posten Norge AS and the subsidiaries in which Norway Post is a majority owner. Based on the results of this survey, the entities prepare their own plans of action.

SATISFIED EMPLOYEES

Norway Post's Organisation Survey was conducted for the first time in 2005, so it cannot be compared directly with previous years' results. A total of 89 per cent of the employees replied to this survey. "Customer and result focus" scored the highest. All

of 80 per cent of the postal employees say that they know what is required and expected from them in relation to their work. The survey also confirms that the postal employees are working to meet customer requirements. According to the survey, most of Norway Post's employees really enjoy their work. On a scale of 1 to 7, where 7 is best, the statement "I enjoy my work" scored all of 5.6 points.

ATTRACTIVE WORKPLACE

Norway Post is an increasingly attractive workplace for young employees. The Universum survey, which is conducted among those about to qualify from colleges and universities, ranked Norway Post in 32nd place in 2005. This is considerably better than its 95th place in 2000.

Each year, Norway Post recruits new trainees for its two-year trainee programme, which was recently ranked as the 7th most attractive such programme in the market out of a total of 20 assessed programmes.

WON THE DIVERSITY PRIZE

Norway Post is Norway's biggest employer and has 20 000 employees from 75 nationalities. Norway Post has had a zero tolerance approach to racism for five years now, and this attitude is supported by specific measures in the workplace. In 2005, Norway Post was awarded the "Diversity Prize for 2005" for its work of promoting ethnic diversity.

Norway Post's vision is to be the world's most future-oriented postal company. Such a vision requires good corporate governance.

Norway Post's four fundamental values are honesty, respect, innovation and interaction and these form the basis of Norway Post's management model.

For Norway Post, corporate governance is the goals and overall policies by which the group is managed and controlled and the structures regulating the interaction between the company's governing bodies and its other interest groups. Norway Post's basic corporate governance principles and the planned future work in this field are to be found in Norway Post's corporate governance policy.

Norway Post's Board of Directors adopted a revised corporate governance policy for Norway Post in

The Ministry of Transport and Communications, as Norway Post's owner, has agreed to this. The corporate governance policy is published on Norway Post's website at www.posten.no.

The corporate governance principles are evaluated each year by Norway Post's Board of Directors.

SHARE CAPITAL AND OWNERSHIP

As of 31 December 2005, the company had a share capital of NOK 3 120 million divided into 3.12 million shares, each with a nominal value of NOK 1 000. Norway Post is owned by the Norwegian state, represented by the Ministry of Transport and Communications.

The Ministry of Transport and Communications awarded Norway Post a licence for parts of its operations based on the Norwegian Postal Services Act and the supplementary rules stipulated in the Postal Services Regulations. This licence was extended in 2005 and expires on 31 December 2006.

The Board is to submit to the Minister of Transport and Communications any issues that are assumed to be of particular importance to society or of fundamental significance and, Norway Post's articles of association stipulate that the Board is to submit a written report every second year on Norway Post's overall plans for the group's activities (Article

10 Plan), including the economic developments in recent years and a financial forecast for the coming years. Norway Post's Article 10 Plan forms part of the basis for the Government's owner report to the Norwegian Storting (parliament) every second year.

THE MANAGEMENT PRINCIPLES

Norway Post's articles of association, cf the objects provision in §3, state that the company is to carry out postal and logistics operations based on both physical and electronic solutions as well as other operations that are directly related to these.

These management principles are adapted to suit Norway Post's operations.

Norway Post's corporate governance policy is in accordance with the Norwegian corporate governance recommendations dated 7 December 2004 in so far as appropriate. Since the Norwegian state is the sole owner of Norway Post and the shares in Norway Post are not subject to regular trading, parts of the

recommendations are not relevant, cf the recommendations' contents regarding the relationship between shareholders and the free negotiability of shares. In some other areas, it is necessary to adapt schemes so they comply with the recommendations, cf that stated regarding general meetings and corporate assem-

Norway Post's four fundamental values are honesty, respect, innovation and interaction. These fundamental values are to characterise the corporate culture and form the basis for Norway Post's management model. Together with the fundamental values, Norway Post's vision, business concept, main goals and strategies are what comprise the main elements in the company's management model.

In addition, a value base has been prepared to support and build the group's reputation. The value base states, through ethical business main principles, that Norway Post must: behave with honesty in all contexts, not abuse its strong market position, not

tolerate malpractice and be a responsible member of

THE BOARD AND ITS WORK

Norway Post's board consists of ten directors. Six of these represent the owner while four represent the employees. The shareholder-elected directors have one deputy while the employee-elected shareholders have personal deputies. The shareholder-elected directors are elected for a period of two years. Continuity in the company's management is ensured by only half of the board's members being up for election at the same time.

In order to ensure satisfactory independence, the directors cannot have significant relationships with the company. Norway Post maintains a register of directors', senior employees' and key personnel's board appointments and ownership interests. The aim is to support Norway Post's values-based management and ensure that key individuals do not take part in processes where their interests may come into conflict with those of the company.

The document "Norway Post's board functions and responsibilities" sets guidelines for the board's and CEO's tasks and responsibilities. This document states rules for the board's work and procedures within the framework of prevailing legislation, the company's articles of association and the general mee-

ting's resolutions. The board's main tasks include strategy, control and organisational tasks.

The board evaluates its working processes each year and assesses the contents of the instructions to

One board committee has been established, cf the reference to the compensation committee below. The board has decided on a mandate for this committee.

The board held 12 meetings in 2005.

THE COMPENSATION COMMITTEE

The directors' fees are determined by the annual general meeting each year. The remuneration to directors for 2005 is stated in note 2.

The board has appointed a compensation committee which consists of four of Norway Post's direc tors and is chaired by the chairman of the board. This committee is to assess and suggest conditions applicable to the CEO and any adjustment to these conditions, give the CEO feedback on his assessments of the rest of the group management, and prepare issues regarding the principles for bonus schemes in the company that are to be discussed by the

Norway Post regards incentive schemes as being important for contributing to the management focusing on increasing the value creation within the company over time, in line with the owner's interests. On

this basis, a separate bonus scheme has been created for the group management and individuals with key positions in the group.

INTERNAL CONTROLS

Norway Post has established a number of measures which help to ensure a good control environment in the following areas: ethical values and management philosophy, personnel and competence management, responsibility and authority, quality and standardisation, and information and follow-up.

Corporate governance documents have been prepared to ensure economies of scale, reduce risk and ensure that best practices are followed throughout

It is the board and group management that ensure the necessary control over the company's operations. This is done by such things as internal controls. external audits, legal quality assurance, quarterly strategic and business reviews, continuous risk assessment and an annual assessment of the company's management. These processes are intended to ensure that the operations are sufficiently reviewed and inspected so that the responsibilities which the board and group management have under the prevailing legislation and the principles for good corporate governance are fulfilled.

An investment committee has been appointed by

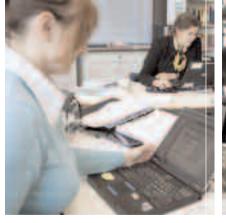
the CEO and consists of the chief financial officer. the group controller and the group treasurer.

The company's auditor participates in the board meeting that considers the annual financial statements. At this meeting or at a separate meeting, the auditor reviews the audit and gives his view on the group's accounting principles, risks, internal control routines and accounting practice. The auditor's evaluation of these aspects is summarised annually in a letter to the board of directors. In addition to the statutory audit, the auditor is used for natural, auditrelated tasks. Norway Post's policy is to use the same firm of auditors for all the group companies.

In accordance with Norway Post's corporate governance policy, an overall assessment of the company's risks is carried out each year.

The risk analysis in 2005 was based on the units' strategies, business plans and goals, and was carried out as an extensive, thorough process in which all the group's divisions and companies were involved.

The risk analysis is conducted to chart the risks in the strategic, financial, operational and reputation areas. In addition, the risks are defined as being internal or external.













Vice Chairman man resources manager, Education: BA in education, chology and political science. ffices: Director of Nexus wledge Solutions AS and



ASBJÓRN BIRKELAND (60) CEO of Data Invest AS Education: Master of Offices: Director of ErgoGroup AS, Axxessit ASA and GIEK.



roup vice president, executive eam of the TeliaSonera Group. Education: MBA, Cologne Offices: Director of Møllergruppen AS, vice chairman of Net.com AS



NINA IVERSEN (48) ducation: Master of Business nomics degree, accountancy ee from the Norwegian ol of Management (BI)



Director he Royal Palace - Chief of staff for the Crown rince and Princess Offices: Vice chairman

GRY MÓLLESKOG (44)







Employee representative eneral Secretary of the rwegian Postal and munications Workers of Norway Post since 1979



mployee representative puty General Secretary the Norwegian Postal



imployee representative presentative in the oyee of Norway Post



Employee representative ive in the Postkom union oyee of Norway Post

NOTES: 55

IN GENERAL

Posten Norge was established as a statutory company, Posten Norge BA, on 1 company, Posten Norge AS, on 1 July 2002. with the Norwegian state, via the Ministry of longer covered by this right. Transport and Communications, as its sole uity was maintained during the transition to a limited company.

HISTORICAL DEVELOPMENT The formation of the company and of the

Posten Norge BA was established with an equity of NOK 1720 million on 1 December 1996. The Norway Post Group was established on the same date, with a subsidiary called Posten SDS (later Ergo Group) and an associated company called Billettservice AS (50%) (divested in 2001).

Posten Norge BA was converted into a limilimit being changed from 350 grams to 100 ted company on 1 July 2002. It received NOK 2 060 million in contributed capital, of which domestic priority mail. NOK 400 million was the conversion of a sub- - Letters to foreign countries are subject to effective from 31 December 2005, cf note 3. ordinated loan into equity. Severance pay obligations, amounting to NOK 121 million, were charged to other equity, such that the 2006: net equity contributed was NOK 1 939 million. - The monopoly is restricted by the weight

Regulatory factors:

The licence granted to Norway Post in connection with the formation of the company and valid from 1 January 1997 contained the following main provisions:

- wide postal deliveries in Norway (basic services)
- The financing of the additional costs of maintaining a statutory service level in excess of that which is profitable from a commercial point of view shall take place through a contribution from the profit on the monopoly (licensed) area and a grant from the Norwegian state through the purchase of postal services.
- Norway Post must present product accounts documenting, among other things, that there is no illegal cross-subsidising bet- Act was introduced relating to the provision ween the monopoly products and the products exposed to competition.

Changes in the licence terms: 1999:

- A requirement that 85 per cent of the pri-

ority mail be delivered the day after it is handed in.

- The monopoly on delivering sealed, addres-December 1996 and converted into a limited sed mail of up to 350 grams is restricted in that books, catalogues and magazines are no Posten Norge BA was established with an
- A requirement of at least one permanent shareholder. Accounting and taxation contin-sales outlet (post office) in each municipality. loan of NOK 400 million.

2001:

- the delivery obligation.
- A duty to notify the Norwegian Post and Telecommunications Authority of any changes in the prices of statutory services or of any changes in the sales network, rural government procurements in 2006. postal distribution system or post boxes for mail collection.

2003:

- The monopoly is restricted by the weight grams/three times the basic price for
- full competition.

limit being changed from 100 grams to 50 grams as of 1 January 2006.

Banking services

In connection with the conversion of Post-- Norway Post must ensure efficient nation- banken BA from a statutory company into a limited company, the Postal Company Act (an amended to state that the company is to enter into an agreement with a financial institution that is to have an exclusive right and duty to offer basic banking services throughout Norway Post's sales network.

2002:

In connection with the conversion of Posten Norge BA into a limited company, a separate of basic banking services through Posten Norge AS's sales network. This Act ensures that Norway Post, through an agreement with a financial institution, offers basic ban-per cent of the shares in CityMail Sweden king services throughout its sales network.

The current agreement with DnB NOR is valid from 1 January 2006 to 31 December 2012.

Significant payments to and from the owner

equity of NOK 1720 million. In addition, the Norwegian state provided a subordinated

The Annual General Meeting agreed to pay - Unaddressed post is no longer included in extraordinary dividends of NOK 120 million in 2003 and NOK 50 million in 2004. The total dividend (ordinary/extraordinary) came to NOK 241 million in 2003 and NOK 516 million in 2004. No funds have been allocated for

In 2003, Posten Norge AS paid NOK 1 475 - A clearer definition of cross-subsidisation. million to cover the shortfall in the company's pension scheme with the Norwegian Public Service Fund and at the same time received additional equity of NOK 600 million from its owner. The board has decided to withdraw from the group pension scheme with the Norwegian Public Service Fund

Divestment of operations

The cleaning services and canteen services were transferred to Posten Servicepartner AS in 1998 and 2000 respectively. Posten Servicepartner AS was sold to ISS Norge AS in 2002. In 1999, the financial services (payroll and accounts) were transferred to Posten Økonomitjenester AS, which was fully owned by SDS (later ErgoGroup). ErgoGroup sold the contents of this company to Adviso AS in 2001. Posten Norge AS transferred its Act applicable only to Posten Norge BA) was HSE operations to a newly established company, HMS Norge AS, in 2004. Norway Post and Telenor each owned 50 per cent of the shares in this company, which was sold to Hjelp 24 AS in 2005.

> Acquisitions and establishment of operations from 1996 to 2003 that have been continued in the group's various segments in

Post Segment:

2002: Posten Norge AS strengthened its market position in Sweden by acquiring 57

Express Segment:

1997: Posten Norge BA acquired 25 per cent of the shares in NordPack AB which changed its name to Pan Nordic Logistics AB (PNL) in Post Segment: 1998.

of the shares in Transport Systems International AS (later BoxGroup).

BoxGroup) bought De Grønne Bude AS in Denmark.

its 33.3 per cent shareholding in Pan Nordic Post) and Posten Norge AS increased their shares in this company to 50 per cent each.
The Group bought the remaining 43 per cent ICT Segment: PNL bought 99.78 per cent of AB Expressgods dag och natt. Posten Norge AS increased its stake in

Transport Systems International (later BoxGroup AS) from 79.47 per cent to 100 per cent.

Logistics Segment:

2000: Posten Norge BA acquired the following companies: Oslo Container Stevedor AS from July 2005. (100 per cent) (later BoxSolutions AS). Wajens AS (100 per cent), Nettlast AS (100 cent).

2003: Oslo Container Stevedor AS (later BoxSolutions AS) acquired the logistics operations of Fellestransport AS, and Wajens AS 2006. bought Arntsen Tungtransport.

ICT Segment:

(later ErgoGroup) merged with Ephorma AS, in which SDS had a 50 per cent stake. 2000: Posten SDS AS (later ErgoGroup) acquired 40 per cent of the shares in Transware AB.

2001: Posten SDS AS changed its name to ErgoGroup AS and established ZebSign AS together with Telenor, with each company holding a 50 per cent share. In cooperation res in KortProsess AS were sold. with Norsk Tipping AS, ErgoGroup established Buypass AS.

2002: ErgoGroup bought the operations in Runit AS, which were continued in a new company called ErgoRunit AS. ErgoGroup increased its stake in Objectware AB from 40 per cent to 70 per cent.

In 2004 and 2005, the following companies

were merged, acquired or divested in the group's various segments:

2005: In November, Norway Post offered to 1999: Posten Norge BA acquired 40 per cent buy the shares in the Swedish postal comsidiary Norwegian Mail International AB. By 2001: Transport Systems International (later the offer deadline, the company had been OptiMail and the purchase was finalised in 2002: Posten Sverige AB (Sweden Post) sold January 2006.

Logistics (PNL) and Post Danmark (Denmark tal service to ISS with effect from May 2005.

> of the shares in Citymail Sweden AB with effect from 31 December 2005.

2006: Norway Post will establish Citymail in Denmark in 2006.

Express Segment:

2005: Box Delivery Norge AS acquired 100 per cent of the shares in Gardermoens Distribusions Service AS (GDS) with effect

BoxGroup acquired 100 per cent of the sha- AS (BBS). res in the Finnish company Fillarilähetit OY per cent), and Nettlast Hadeland AS (100 per with effect from 1 September 2005. Oslo Container Stevedor AS changed its name to with ErgoGroup AS. In October, ErgoGroup Box Solutions AS in August 2005. Wajens AS merged with Box Solutions AS on 1 January to buy Ementor's outsourcing operations in

Logistics Segment:

2004: Posten Norge AS acquired Nor-Cargo 1999: Parts of the operations of Posten SDS Holding AS with effect from 1 June 2004. On 2006: ErgoRunit merged with ErgoGroup AS 1 October 2004, Nor-Cargo Holding ASA acquired the remaining 50 per cent of the shares in Nor-Cargo Haugesund AS, which was merged with Nor-Cargo AS. The remaining 50 per cent of the shares in Nor-Cargo into a contract to buy 55.7 per cent of the Danmark AS were acquired with effect from shares in Allianse ASA. 1 December 2004. Nettlast Helgeland AS merged with Nettlast Hadeland AS. The sha-

2005: Nor-Cargo Holding AS acquired the shares in Nor-Cargo Tromsø AS with effect from 1 January 2005.

In addition, Nor-Cargo Holding AS acquired all of the shares in Eurodynamic AS and HSD Transport AS with effect from July and November 2005 respectively. In 2005, Nor-Cargo Bedriftspakke AS and

Nor-Cargo Tromsø merged with Nor-Cargo Skiervøv and Nor-Cargo Narvik.

2006: Posten Norge AS acquired all the shares in Frigoscandia (FSD HoldCo AB) with effect from 1 January 2006. From the same date, Nor-Cargo Holding AS and the Johs pany OptiMail through its wholly owned sub- Lunde Group agreed to merge their thermoregulated transport operations and form a new company, Nor-Cargo Thermo Holding AS. allowed to buy 94.5 per cent of the shares in Nor-Cargo Holding AS and the Johs Lunde Group each own 50 per cent of the new company. In March 2006, Norway Post ente-Norway Post sold its internal corporate pos- red into an agreement to buy all the shares in Holmskau Transport AS.

2004: ErgoIntegration AB was established as a fully owned subsidiary to ErgoGroup AS. The ownership shares in Transware AB and Interprice Consulting Norge AS were increased to 100 per cent. Runit Raufoss Industripartner merged with ErgoRunit AS. The shares in Adviso AS and Laycan Solutions AS were sold.

ErgoGroup and Telenor ASA sold their shares in ZebSign AS to Bankenes BetalingsSentral

2005: ErgoSolutions AS, ErgoIntegration AS, Ergo-Ephorma AS and Electric Farm merged entered into a contract with Ementor ASA Norway and Sweden. ErgoGroup AS bought all the shares in Serve ASA and Løsningsarkitektene AS in

November/December.

with effect from 1 January 2006. ErgoGroup has purchased all the shares in Fujitsu Services AS with effect from the second quarter of 2006. In May, ErgoGroup entered

ACCOUNTING PRINCIPLES

The consolidated financial statements and financial statements of Posten Norge AS have been prepared in accordance with prevailing International Financial Reporting Standards (IFRS) as approved by the EU.

The accounts have been prepared on the basis of historical costs. Financial instruments that are classified as "fair value Nor-Cargo Airfreight AS merged. In addition, through profit or loss" or "available for sale"

are assessed at their fair value.

All the assets relating to the flow of goods, receivables payable within one year and assets not intended for permanent owners- the financial statements is not expected to hip or use in the operations are classified as change as a result of these standards and determined. current assets. Other assets are classified as fixed assets.

flow of goods are regarded as current liabili- changes) ties, even if some of the liabilities fall due for - IFRS 4 Insurance contracts (changes rela- balance sheet figures for subsidiaries that payment after more than one year. The first ting to financial guarantee contracts classified as current liabilities.

The initial application of IFRS

The board of Norway Post has decided to report the consolidated financial statements - IAS 21 The effects of changes in foreign in accordance with IFRS from 2005, Norway exchange rates (minor changes) Post has prepared an IFRS opening balance sheet for the date of the transition to IFRS. and measurement (changes) which is 1 January 2004. In addition, the income statement and balance sheet for 2004 have been restated to comply with IFRS.

The group made use of the opportunity to postpone the implementation of the financial January 2005. Comparable figures for financial instruments are thus presented in accordance with Norwegian generally accepthe management has used estimates and ted accounting principles (NGAAP).

The most important differences between Norway Post's previously used accounting principles (NGAAP) and IFRS are described in further detail in note 31, which also includes the Norwegian Public Service Fund (see note using uniform accounting principles for simireconciliations of the financial statements presented in accordance with NGAAP and the restated financial statements presented assets of NOK 1 480 million, in accordance in accordance with IFRS. This note also sta- with the statement of account received tes the transition alternatives that were chosen on the implementation date.

Adopted standards that have not come into

Norway Post has made use of the opportunity to apply the IAS 39 Financial Instruments (Fair Value Option) standard at an early stage. This standard came into force on 1 January 2006.

The standards and statements listed below

have been issued but have not vet entered into force. Norway Post has not chosen to apply these to this year's financial statements. The company's treatment of issues in statements coming into force, but the notes related to financial instruments may be changed slightly as a result of IFRS 7.

- All liabilities that are directly related to the IFRS 1 First-time adoption of IFRS (minor
- year's instalments on long-term liabilities are IFRS 7 Financial instruments: disclosures
 - IAS 1 Presentation of financial statements (minor changes) - IAS 19 Employee benefits (actuarial gains
 - and losses, group schemes and notes)
 - IAS 39 Financial instruments: recognition
 - IFRIC 4 Determining whether an arrangement contains a lease

IFRS 7 comes into force on 1 January 2007. The other listed standards and statements came into force on 1 January 2006.

The financial statements have been prepared in accordance with IFRS. This means that assumptions that have affected assets, liabilities, incomes, expenses and information on potential liabilities. This particularly applies to the assessment of pension obligations trol over the company. The consolidated and reserves relating to the withdrawal from 3). The financial statements presented are based on Norway Post being repaid pension from the Norwegian Public Service Fund. The final settlement from the Norwegian Public Service Fund has, however, not been determined. There is thus a risk that the final settlement may deviate from that assumed in the financial statements for 2005.

In addition, there is some uncertainty regarding the assessment of the capitalised goodwill value, including the need to writedown this amount (see note 9). This uncertainty is mainly due to the estimates of

future cash flows and the choice of discount rate for calculating the net present value of the cash flows. Future events may lead to changes in the estimates. The changes will be recognised when a new estimate is

Presentation currency

The group's presentation currency is NOK, which is also the parent company's functional currency. For consolidation purposes, use a different currency have been translated at the rate applicable on the balancesheet date and subsidiaries' income statements have been translated at the average exchange rate for each month.

Translation differences have been recognised in equity. Translation differences are included in the translation differences fund in the equity (see note 18). If a foreign subsidiary is sold, the accumulated translation differences related to the subsidiary are recognised in the income statement.

Consolidation principles

The consolidated financial statements show the total financial result and financial position of the parent company, Posten Norge AS, and the companies in which Posten Norge AS has a controlling influence. A controlling influence is normally achieved when the group owns, either directly or indirectly, more than 50 per cent of the shares in the company and is able to exercise actual confinancial statements have been prepared lar transactions and other events provided the circumstances are otherwise the same. Items in the income statement and balance sheet have been classified according to uniform definitions. All significant intercompany transactions and balances, including internal profits and unrealised gains and losses, have been eliminated.

Companies in which the group has a controlling influence (subsidiaries) are fully consolidated line by line in the consolidated financial statements. The acquisition method has been used for recognising acquired enterprises. Companies acquired during the year are incorporated in the financial statements

from their acquisition date, while companies of the voting capital. Shares in associated that are sold are included in the financial statements until the date of sale.

prise is allocated to identifiable assets and liabilities on the acquisition date. Excess value that is not allocated to assets and liabilities is classified as goodwill in the balance sed in accordance with IAS 39, Financial sheet. Negative goodwill arising from acquisi- instruments: Recognition and Measurement. tions is taken to income. An annual test is performed to determine the need for a write down of goodwill. This involves an evaluation Segment reporting of whether or not the book value can be jus
The division into segments has been made on rence between the estimated pension tified. If the future earnings are lower than the recognised value, the goodwill is written down to its fair value.

The minority interests' share of the equity is or other requirements. shown as a separate line item in the group's equity. The minority interests include the minority's share of the balance sheet value of subsidiaries, including its share of the identified excess values on the date of acquisition. The minority interests' share of the Revenues are recognised once they have net income is shown in the income statement.

A net loss in a consolidated subsidiary that can be allocated to the minority interests cannot exceed the minority's share of the equity in the consolidated subsidiary. Losses that exceed this are to be recognised against the majority interests' share of the subsidiary to the extent that the minomake a profit, the majority's share of the minority interests' share of previous losses has been covered.

A joint venture is defined as a company where the group has an agreement with the proportionate consolidation method, ie, the solidated financial statements.

pany in which the group has a significant influence. A significant influence normally exists when the group owns 20-50 per cent

companies are recognised according to the equity method and the group's share of the associated company's net income for the Excess value from the purchase of an enter- year is offset against the cost price for the future salary increases and the interest financial expenses.

> All other financial investments are recogni-For additional information, see note 22.

the basis of an assessment of the risks and vields relating to the types of products, services, production processes, customer groups, distribution channels and statutory

same as those used to prepare and present the consolidated financial statements.

Revenues

been earned. This means that there exist transactions or other factors which will give rise to financial benefits that can be measured reliably. Sales revenues are presented minus value added tax and discounts.

Revenues from the sale of goods and services are recognised on the date when the products or services are delivered to the customer the risk is transferred and an rity is not obligated to and cannot accept its account receivable has been established in share of the loss. If the subsidiary starts to relation to the customer. The sale of postage stamps is regarded as pre-payment for subsidiary's equity will be increased until the the sale of postal services. Service and maintenance agreements are taken to income in a straight line over the period of the agreement. Revenues from long-term the continuous settlement method depenin joint ventures are valued according to the payments for unprofitable operations are taken to income when the amounts granted shares of income, expenses, assets and liabi- are received. Remuneration for banking serout, the sales of savings products and the An associated company is defined as a com-Norway Post.

Pensions

The net pension expenses for the defined benefit pension schemes comprise the pensions earned during the period, including share and included under financial income or expense on the estimated pension obligation, minus the contributions from employees and estimated yield on the pension scheme assets. The premium for the defined contribution pension scheme is charged to expenses as it arises.

Prepaid pensions correspond to the diffe-

scheme assets and the present value of

estimated pension obligations, minus changes in estimates and pension schemes not recognised in the income statement. Prepaid pensions are classified as a long-The segments' accounting principles are the term asset in the balance sheet if it is likely that the excess value can be utilised or repaid. Similarly, when pension obligations exceed pension scheme assets, the difference is classified as a long-term liability. The net pension cost is classified as payroll expenses in the income statement apart from the interest element which is classified as financial income/financial expenses. Changes in the pension obligations that are due to pension scheme changes are amortised in a straight line over the estimated average remaining service period apart from rights accrued on the change date, which are charged to expenses immediately. Changes in the pension obligations and pension assets which are due to changes in and deviations from the calculation assumptions (deviations from estimates) and which exceed 10 per cent of whichever is greater of the pension obligations and pension scheme assets at the beginning of the year are amortised in a straight line over the aveprojects are taken to income on the basis of rage expected remaining service lives of the current employees ("corridor solution"). Nonother owners regarding joint control. Assets ding on the level of completion. Government amortised deviations in estimates and pension scheme changes are stated in note 3. Upon the transition to IFRS on 1 January 2004, pension scheme changes and unrecoglities are consolidated line by line in the con- vices is taken to income on the basis of the nised deviations from estimates were recogbanking transactions that have been carried nised directly in equity in accordance with the option stated in IFRS 1.

Taxes include taxes payable for the period and changes in deferred taxes/tax assets.

NOTES: 59

- deferred tax which arises as a result of goodwill amortisations that are not tax deductible
- temporary differences relating to investments in subsidiaries or associated companies because the group management itself decides when the temporary differences will for sale when they have been designated for be reversed, and it is assumed that this will not take place in the foreseeable future. Tax-increasing and tax-reducing temporary differences that are reversed or can be reversed are offset. Taxes are not offset across national borders. A deferred tax asset is recognised when it is probable that the company will have sufficient taxable ear- Intangible assets nings to utilise the tax asset. Deferred tax and deferred tax assets that can be capitalised are recognised at their nominal value and netted in the balance sheet. Deferred tax and deferred tax assets are measured based on the expected future tax rate of the group companies where temporary diffe- accumulated amortisation and write-down rences have arisen. Taxes payable and deferamounts. Intangible assets with an indefinite red taxes are recognised directly in equity to useful life are not amortised but are evaluathe extent that they relate to factors that ted to see if they should be written down have been recognised directly in equity.

Tangible fixed assets

Tangible fixed assets are capitalised at their into use are also tested to see if they should of the investment. acquisition cost after deducting accumula- be written down. ted depreciation and write-downs. The cost price for fixed assets is their purchase price, - research expenses including duties/taxes and direct acquisition Research expenses are expensed as they are value on the transaction date. Should furcosts related to making the fixed asset ready for use. For larger investments invol- which does not give rise to independent ving a long manufacturing period, interest is intangible assets that generate future ecocapitalised as a part of the acquisition cost. nomic benefits. The cost price of fixed assets is broken down when the fixed asset consists of com- development costs ponents that have different useful lives. Costs relating to normal maintenance and repairs are expensed when incurred. Costs for use in the group's services and, to some relating to replacements and renewals which extent, for sales and licensing. Development significantly increase the useful life of the fixed assets are capitalised.

Tangible assets under construction are clas- and cost elements can be identified and sified as fixed assets and recognised at the measured reliably

Taxes payable are calculated on the basis of accrued costs relating to the fixed asset.

Tangible fixed assets are depreciated in a straight line over their estimated useful lives. Depreciation starts from the date when the tangible fixed asset is put into ordinary operations. Depreciation takes the fixed asset's residual value into account. Both the remaining useful life and the residual value are evaluated annually. Assets under construction are not depreciated.

Tangible fixed assets are classified as held sale, are expected to be sold within a period - trademarks of one year and an active sales process has Costs relating to proprietary intangible begun. Tangible fixed assets held for sale are valued at whichever is the lower of their deducting sales costs.

Intangible assets are capitalised if probable future economic benefits can be proven and attributed to the asset and the asset's cost price can be estimated reliably. Intangible assets with a finite useful life are capitalised if they should be written down. at their acquisition cost after deducting each year. Refer to the more detailed description under write-down of assets. Intangible assets that have not been taken

incurred. Research is an internal process

The group's development costs mainly relate to the development of IT systems intended costs are capitalised if all of the following criteria are met:

- the product or process is clearly defined

- the product's technical solution has been demonstrated
- the product or process will be sold or used in the operations
- the asset will generate future economic benefits
- sufficient technical, financial and other resources are present for completing the project.

If all of the criteria are met, the expenses relating to development work will be capitalised. Otherwise, the costs will be expensed as

assets in the form of trademarks are expensed as they are incurred because they canbalance sheet value and their fair value after not be identified and separated from the total cost relating to the development of the company as a whole. Identified trademarks at the time of the acquisition of a company are capitalised. Trademarks with a finite useful life are amortised over this useful life, while trademarks with an indefinite useful life are not amortised, but are tested to see

goodwill

Excess value from the acquisition of an enterprise that cannot be allocated to assets or liabilities on the acquisition date is classified as goodwill in the balance sheet. In the case of investments in associated companies, goodwill is included in the cost price

The identifiable assets and liabilities on the transaction date are recognised at their fair ther information regarding the value of the assets and liabilities on the transaction date become available after the acquisition has taken place, changes may be made to the assets' and liabilities' fair value up to 12 months after the transaction date.

Goodwill is not amortised, but it is evaluated each year to determine whether its recognised value is justifiable. The evaluation determines whether the discounted cash flow relating to goodwill exceeds the recognised value of the goodwill. If the discounted cash flow is less than the recognised value, the goodwill is written down to its fair value. In

if there are indications of a reduction in value.

Negative goodwill arising from acquisitions is taken to income.

Shares in subsidiaries

Posten Norge AS's annual financial statements apply the cost method to shares in subsidiaries. Transaction costs relating to

Financial instruments

The group implemented IAS 39. Financial Instruments: Recognition and Measurement on 1 January 2005. In accordance with this profit or loss, available for sale and loans/receivables.

- Financial assets and liabilities that are held - fair value hedges with the intention of making money on short-term fluctuations in price (held for trading purposes) or which are recognised according to the fair value option are classified as fair value through profit or loss.

- All other financial assets apart from loans hedged object are and receivables originally issued by the com-similarly recognised in the income statepany are classified as available for sale. - All other financial liabilities are classified as
The hedge is no longer recognised when: other liabilities and recognised at their amortised cost.

Gains and losses resulting from changes in the fair value of financial investments classified as available for sale are recognised directly in equity until the investment has actually been sold. The accumulated gain or loss on the financial instrument that was previously recognised in equity will then be reversed and the gain or loss will be recognised.

Changes in the fair value of financial instruments classified as fair value through profit or loss (held for trading purposes or fair value option) are recognised and presented as financial income/expenses.

Hedging

Before a hedging transaction is carried out, it is assessed whether a derivative is to be used to a) hedge the fair value of an asset

addition, the write-down test is carried out or liability, b) hedge a future cash flow from ded in the initial measurement of the asset an investment, debt payment or future iden- or liability. In the case of other cash flow tified transaction or c) hedge a net investment abroad.

tive as a hedging instrument is as follows: (1) is recognised. the hedge is expected to be very effective in When a hedging instrument ceases to be that it counteracts changes in the fair value very effective, the hedge ceases to be of or cash flows from an identified asset. and a hedging effect that is within a range the acquisition are also included in the cost of 80-125% is expected, (2) the effectibly, (3) there is adequate documentation at the time when the hedge is entered into showing that the hedge is very effective, (4) for cash flow hedges, the forthcoming transaction must be very likely, (5) the hedge ment that have been directly recognised in standard, financial instruments are classified is evaluated regularly and has proven to be in the following categories: fair value through effective during the reporting periods when the hedge has been intended to exist.

Derivatives that form part of fair value hedges are recorded at their fair value and changes in the

fair value are recognised in the income statement. Changes in the fair value of the

(a) the hedging instrument falls due or is sold, terminated or exercised, or (b) the hedge does not meet the abovementioned requirements for hedges.

Once the hedge is no longer recognised, adjustments to the cost price of the hedge object are amortised over the remaining useful life using the effective interest rate method.

- cash flow hedges

Changes in the fair value of a hedging instrument that meets the requirements for being a very effective cash flow hedge are recognised directly in equity. The ineffective part of the hedge instrument is recognised directly in the income statement.

or liability being recognised, all former gains sely related to the financial reality and risk and losses that were directly recognised in equity are transferred from equity and inclu- - there is a separate instrument with the

hedges, gains and losses that were directly recognised in equity are transferred to the income statement in the same period as the The group's criterion for classifying a deriva- cash flow that comprises the hedged object

recognised prospectively. In such a case, the accumulated gain or loss on a hedging instrument that is directly recognised in veness of the hedge can be measured relia- equity will not be reversed until the hedged transaction actually takes place. If the hedged transaction is no longer expected to take place, formerly accumulated gains or losses on the hedging instruequity will be reversed and recognised in the income statement.

- hedging of a net investment in a foreign

The company takes positions in various currencies in order to hedge its net investment in foreign entities. Changes in the currency derivatives that are dedicated for hedging purposes are reported as translation differences in the group's equity until the sale of the investment, after which the accumulated translation differences relating to the investment are recognised in the income statement.

That part of the hedge which is not effective is expensed directly.

Derivatives that are not hedging instruments

Derivatives that are not classified as hedging instruments are classified as held for trading purposes and recorded at their fair value. Changes in the fair value of such derivatives are recognised in the income state-

A derivative that is built into other contracts will be separated from the original contract and recognised as a derivative if the following conditions are met:

- the underlying financial reality and risk If the hedged cash flow results in an asset relating to the built-in derivative is not clorelating to the original contract;

NOTES: 61

same conditions as the built-in derivative that meets the criteria for a derivative; and useful life and intangible assets that are - the combined instrument (main contract and built-in derivative) is not measured at the income statement.

Write-down of assets

- financial instruments

Financial instruments are evaluated for any reduction in value on each balance sheet

amortised cost are written down when it is to the individual asset are independent of the amounts due as a result of contractual vidual asset comprises the assessment factors relating to loans and receivables. The entity. If not, an assessment entity is creawrite-down amount is recognised in the income statement. A reversal of previous write-downs can be recognised if the decline include goodwill and a share of common to an event which took place after the write-down was recorded. Such a reversal is presented as an income. However, an increase in the balance sheet value is only recognised to the extent that it does not exceed what the amortised cost would have been if no write-down had taken place.

In the case of financial assets classified as available for sale, the accumulated gain or loss that has previously been recognised directly in equity is recognised in the income calculated using a weighted required rate of statement for the period for which there is objective information on the reduction in value. That part of the debt instrument that can be recovered is assessed at the fair value of the future cash flow discounted at recognised in income statements for previa rate equal to the yield on an equivalent financial asset. A reversal of a previous write-down is recognised when there is new objective information on an event related to However, reversal will not take place if the the previous write-down. The reversal of a previous write-down is recognised directly in eding what the recognised value would have equity if it relates to shares classified as available for sale, but is recognised in the income statement if it relates to other financial assets.

- other assets

The need for a write-down of other assets with a finite useful life is considered when there are indications of a reduction in value.

Intangible fixed assets with an indefinite currently being developed are subject to an annual write-down test, irrespective of fair value with changes in value recognised in whether or not there are any indications of a Accounts receivable reduction in value.

A need to write-down exists if the book value of an assessment entity exceeds its recoverable amount. The recoverable amount evidence of a reduction in value, the diffeis the higher of fair value minus sales costs and value in use, where value in use is the present value of estimated cash flows rela-Financial assets which are recorded at their ting to future use. If the cash flows relating probable that the company will not collect all cash flows relating to other assets, the indirating unit. A cash-generating unit can also in the need for a write-down can be related assets, and is to be consistently applied over **Other equity**

> The group calculates future cash flows based on estimated results (budgets and forecasts) over a five-year forecast period adjusted for depreciation, amortisation, investments and changes in working capital. The extrapolation period contains a mechanical extrapolation of the cash flows after the forecast period, using a constant growth entity be sold, the accumulated translation rate. The present value of the cash flow is return on the total assets and is calculated before tax.

With the exception of goodwill, write-downs ous periods are reversed if there is informa- change in the fair value of the cash-flow tion stating that the need to write-down no longer exists or is no longer as great. reversal leads to the recognised value excebeen if normal depreciation/amortisation periods had been used.

Inventories

Inventories are recognised at the lower of cost price and net sales price. The net sales price is the market price under normal operations minus the costs of completion/sale, marketing and distribution. Costs are deter-

mined using the FIFO method. Obsolete inventories are written down to their estimated sales value.

Accounts receivable are recognised at their nominal value, which equals their amortised cost due to their short economic life, less deductions for bad debts. Given objective rence between the recognised value and the present value of future cash flows is charaed to expenses.

Cash and cash equivalents

Cash includes cash in hand and bank holdings. Cash equivalents are short-term liquid investments that can be converted into cash ted at a higher level and called a cash-gene- within three months and at a known amount, and which contain insignificant risk elements.

- translation differences

Translation differences arise in connection with exchange-rate differences when foreign entities' accounts are being consolidated. Exchange-rate differences relating to monetary items (debts or receivables) which in reality are part of a company's net investment in a foreign entity are treated as translation differences. Should a foreign difference related to the entity is reversed and recognised in the income statement in the same period as the gain or loss on the sale is recognised.

- hedging reserve

The hedging reserve includes the total net hedges until the hedged cash flow arises or is no longer expected to arise. The hedging reserve is restricted equity.

- fair value reserve

The fair value reserve includes the total net changes in the fair value of financial instruments classified as available for sale until the investment is sold or it is ascertained that the investment is of no value. The fair value reserve is restricted equity.

- costs relating to equity transactions

Transaction costs related to an equity

transaction are recognised directly in equity (2) liabilities that have not been recognised after deductions for tax. Only transaction costs directly related to the equity transaction are recognised directly in equity.

Reserves

Reserves are recognised when the company has a prevailing obligation (legal or assumed) it is likely (more probable than not) that there will be a financial settlement as a result of the obligation, and the amount of the obligation can be measured reliably. Reserves are reviewed on each balance estimate of the obligation. In the case of a considerable time effect, the obligation is recognised at the present value of future obligations.

Uncertain obligations assumed through the purchase of a company are capitalised at their fair value even if the obligation is not a of the actual content of each individual probable one. The evaluation of probability and fair value are carried out continuously. Changes in fair value are recognised in the income statement.

- restructuring

Restructuring is defined as a planned proof the operations or the way in which the identifiable, quantifiable and not covered by monthly rental amount is divided into an corresponding revenues. The restructuring costs include costs relating to both person- ment. nel measures and vacated premises.

- severance pay

Severance pay is paid to redundant government employees until they get a new job. This applies only to those dismissed prior to 31 December 2005. The severance pay obligation is calculated according to best estimates, based on the rules applicable at 31 December 2005.

Contingent liabilities and assets

Contingent liabilities include: (1) possible liabilities resulting from previous events where the liability's existence depends on future events

because it is not probable that they will lead to payment

(3) liabilities that cannot be measured with sufficient reliability.

Contingent liabilities are not recognised in the annual financial statements unless they as a result of an event that has taken place, have been acquired in a business acquisition. that which the subsidies are intended for Significant contingent liabilities are disclosed, with the exception of contingent liabilities where the likelihood of the liability arisina is remote.

sheet date and their level reflects the best A contingent asset is not recognised in the annual financial statements but it is discloto the group.

Leasing

Leases are treated as either operational leases or financial leases, based on a review lease.

The Group presents financial leases in the financial statements as assets and liabilities, equal to the cost price of the asset or, if lower, the present value of the cash flow gramme that significantly changes the scope value of the lease, the implicit interest rate rance pay in connection with reorganisation. borrowing rate in the market is used. The Reserves are expensed when the programme asset is depreciated according to the rules is adopted and announced, and the costs are determined for equivalent fixed assets. The interest rate element and a repayment ele-

> In the case of operational leasing, rental amounts are classified as an operating expense and recognised in the income statement over the term of the lease.

Loans

Loans are initially recognised as the net funds received after deducting transaction costs. The loans are then recognised at their amortised cost using the effective interest rate, with the difference between the net funds and the redemption value being recognised in the income statement over the term of the loan.

Public subsidies

Subsidies from public authorities are not recognised until it is reasonably certain that the company will meet the conditions set for receiving the subsidies and that the subsidies will be received. The recognition of a subsidy is postponed until, and amortised over, the period when the costs relating to arise. Subsidies are recognised as a deduction from the cost that the subsidy is meant to cover. Subsidies received for the purchase of fixed assets are capitalised.

Foreign currencies

Transactions in foreign currencies are transsed if it is probable that a benefit will accrue lated at the exchange rate on the transaction date. On the balance sheet date, assets and liabilities in foreign currencies are translated at the exchange rate applicable on the balance sheet date. The income statement effects of exchange-rate changes are presented as financial income or financial expenses.

Events occurring after the balance sheet

New information on the company's positions on the balance sheet date is taken into from the lease. When calculating the present account in the financial statements. Events taking place after the balance sheet date in the lease is used when this can be deterthat do not affect the company's position on operations are carried out, as well as seve- mined. Alternatively, the company's marginal the balance sheet date but which will affect the company's position in the future are disclosed if significant.

Cash flow statement

The cash flow statement has been prepared on the basis of the indirect model. Cash and cash equivalents consist of liquid assets. including liquid assets related to the sales network.

NOTE 1 SEGMENTS

based on activity. The various segments are well as the operations of the BoxGroup AS group ErgoGroup. as follows:

banking services, sale of goods and docu- special and heavy goods transport and costs are allocated to the segments. ses the activities of the Communication, ses the activities of part of the Logistics ting to the CEO/Board, accounting and Consumer and Distribution Network Divisions.

cels, courier services in the Nordic region and Wajens AS. and logistics solutions. This segment comprises the activities of part of the Logistics Division and includes the parent and electronic solutions. This segment

and PNL AB subsidiaries.

Post: letters and communication products, Logistics: cargo, thermo transport, air, sea, that are not defined as owner-function the following Norway Post subsidiaries: Nor-Cargo Holding AS, Nettlast AS, **Express:** domestic and international par- Nettlast Hadeland AS, Box Solutions AS

Norway Post's primary reporting format is company's operations within this division as comprises the operations of the subsidiary

Group administration and common costs ment management. This segment compri- third-party logistics. This segment compri- Owner-function costs include costs rela-Division but also includes the activities of finance, organisational development, contact with the authorities, international alliances and group information.

> Norway Post's secondary reporting format is based on geography, with a division bet-ICT: infrastructure services, administrative ween Norway and other countries depending on where the revenue is generated.

FIGURES BY ACTIVITY

Net income

FIGURES BY ACTIVITY					Other/	
2005	Post	Express	Logistics	ICT	eliminations	Group
External revenues	10 393	3 677	4 023	1 898	3	19 995
Internal revenues	1 896	110	39	901	(2 946)	
Total operating revenue	12 289	3 787	4 062	2 799	(2 942)	19 995
Earnings before interest and taxes (EBIT)	1 276	143	134	82	(385)	1 250
Net financial items	29	(2)	23	(13)	8	45
Income from investments in associated companies			2			2
Taxes						312

					Other/	
2004	Post	Express	Logistics	ICT	eliminations	Group
External revenues	10 443	3 523	2 310	1 673	10	17 959
Internal revenues	1 757	34	23	950	(2 764)	
Total operating revenue	12 201	3 556	2 333	2 622	(2 754)	17 959
Earnings before interest and taxes (EBIT)	1 187	136	87	(35)	(119)	1 257
Net financial items	27	(11)	67	(21)	(65)	(3)
Income from investments in associated compa	nies			(2)		(2)
Taxes						399
Net income						853

Internal revenues are revenues from transactions between Norway Post's segments. 'Other' includes group administration costs and common costs that are not defined as owner-function costs, as well as eliminations. Transactions with other segments are priced on the basis of normal commercial factors and as if the segments were independent parties.

NOTE 1 SEGMENTS (CONTD)

BREAKDOWN BY ACTIVITY					Other/	
2005	Post	Express	Logistics	ICT	eliminations	Group
Segment assets	9 453	2 741	1 317	1 239	(2 135)	12 616
Unallocated assets						597
Total assets						13 213
Segment liabilities	5 499	1 900	911	805	(2 203)	6 912
Unallocated liabilities						1 519
Total liabilities						8 431
2004						
Segment assets	8 975	2 335	946	1 252	(3 274)	10 234
Unallocated assets						80
Total assets						10 314
Segment liabilities	3 952	1 019	725	544	(2 068)	4 172
Unallocated liabilities						1 779
Total liabilities						5 951

NOTES : 63

INVESTMENTS

					Other/	
2005	Post	Express	Logistics	ICT	eliminations	Group
Investments in fixed assets	671	94	41	85	66	957
Depreciation	372	73	49	231	20	745
Write-downs	4	18	5	4	25	56
2004						
Investment in fixed assets	111	116	53	223	107	610
Depreciation	373	75	36	301	17	802
Write-downs		1		78	38	117

Investments in fixed assets do not include the acquisition of enterprises or goodwill.

NOTES : 65

NOTE 1 SEGMENTS (CONT.)

GEOGRAPHICAL FIGURES	NORWAY POS	NORWAY POST GROU		
	2005	200		
External revenues				
Norway	17 432	16 16		
Abroad*	2 563	1 79		
Total revenues	19 995	17 95		
Assets				
Norway	12 751	9 96		
Abroad*	462	34		
Total assets	13 213	10 31		
Investments during the period				
Norway	843	52		
Abroad*	114	8		
Total investments	957	61		

NOTE 2 PAYROLL EXPENSES AND OTHER REMUNERATION

T GROU	NORWAY POS		ORGE AS	OSTEN N
200	2005		2005	2004
6 45	6 600	Salaries	4 960	5 074
99	1 022	National insurance contributions	716	719
45	519	Pension expenses	411	372
220	229	Other benefits	150	142
8 11	8 370	Payroll expenses	6 237	6 307
2 49	2 544	Board of Directors' fees	1 527	1 293
6 47	6 583	Auditor's fee for audit of annual financial statements	1 513	1 430
1 60	549	Auditor's fee for other financial audit work	200	794
76	625	Auditor's fee for other attestation services	625	764
46	1 565	Auditor's fee for tax advisory services	380	464
3 81	2 330	Auditor's fee for other services	696	1 501
21 37	20 541	No. of full-time positions/full-time equivalents	15 713	16 721
24 47	23 926	Average no. of employees	19 008	20 351
30 33	30 614	No. in pension scheme at 31 Dec.	26 193	26 281

Remuneration and fees

The board of directors does not have any pension scheme or other schemes apart from fees.

The remuneration to the board shows the amount expensed.

Key Norway Post personnel have received the following remuneration. Key personnel monitoring the enterprise's operations:

Posten Norge AS

Short-term remuneratio	n 12 067 0
Bonuses	2 145 0

Norway Post Group

Short-term	remuneration	25	686	00
Bonuses		5	235	00

Key personnel have not received any payments after termination of employment,

tion or any other long-term remuneration.

The Chief Executive Officer's (CEO) salary and other remuneration during the period Posten Norge AS had a bonus scheme for from 1 January 2005 to 30 September 2005 the CEO and group management in 2005, kage was agreed on for the former CEO. are defined as persons that are authorised the Acting CEO received salary and other and responsible for planning, executing and remuneration of NOK 525 000. The pension premium paid in 2005 equalled NOK 2 099 232.

> salary after leaving the company, which may management bonuses. be reduced after three months if another salary is received. The CEO's pension contract stipulates a retirement age of 65 years, but includes a right to retire at the

severance packages, share-based remunera- age of 64 years and receive a supplementary pension so that the total pension is 66 per cent of his salary on the retirement date.

equalled NOK 2 646 096. No severance pac-making it possible for them to achieve bonuses of up to 25 per cent of their salaries. From 1 October 2005 to 31 December 2005, The primary condition for the payment of a bonus is that a profit is made before tax. If a bonus is payable according to the profit criterion, a bonus may also be paid based on individual goals. The final decision regarding a bonus is determined by the board (the CEO The CEO has an annual salary of NOK 2 450 for the group management). If the employee 000 000.In the case of resignation, the employ- has left the company prior to the payment ment agreement includes six months' salary date, no bonus is paid. For 2005, a total of during the period of notice and nine months' NOK 3 million has been set aside for group

> Audit fees for services other than auditing services consist mainly of due diligence reviews related to acquisitions.

NOTE 3 PENSIONS

POSTEN NORGE AS NORW					WAY POST GROUP		
GRS	IFRS	IFRS					
2004	2004	2005		2005	200		
			Net pension expenses:				
503	539	575	Present value of pensions earned for the year	660	60		
12	12	20	Administration costs	21	1		
694	651	650	Interest expenses on the pension obligation	684	67		
(768)	(733)	(763)	Estimated return on pension assets	(793)	(755		
48			Recognised estimate changes and deviations	3			
10			Recognised pension scheme changes				
499	469	482	Gross pension expenses	575	53		
(107)	(107)	(103)	Employee contribution 2%	(103)	(107		
	55	77	Interest element reclassified to financial income	77	5		
392	417	456	Net pension expense	549	47		
		532	Cost of transition to new pension scheme	532			

NOTES: 67

NOTE 3 PENSIONS

ST GROUP	NORWAY PO		6	EN NORGE AS	POSTE
			IFRS	IFRS	GRS
2004	2005			2004	2004
		Net pension obligations:			
(13 788)	(2 333)	Estimated accrued insured pension obligations	(1 478)	(13 198)	(12 662)
13 801	571	Estimated value of pension assets	32	13 311	13 317
13	(1 762)	Net estimated insured pension obligations (-)/ assets (+)	(1 446)	113	655
(78)	(35)	Estimated accrued uninsured pension obligations	(2)	(9)	(20)
(65)	(1 797)	Net estimated pension obligations (-)/ assets (+)	(1 448)	104	635
		Unrecognised pension scheme changes			115
786	188	Unrecognised estimate changes and deviations	14	751	1 666
721	(1 609)	Net pension assets /(obligations) recognised in the balance sheet	(1 434)	855	2 416
		Changes in the pension obligations:			
572	721	Net assets 1 Jan	855	659	2 254
(533)	(575)	Gross pension expenses	(482)	(469)	(499)
737	255	Premium payments	190	665	665
	(532)	Cost of transition to new pension scheme	(532)		
	(1 480)	Estimated repayment of previously paid pension premiums	(1 480)		
()	15	Accrued salary compensation	15		(4)
(55)	(13)	Obligations relating to new/sold companies during the year	(4, 40, 4)	055	(4)
721	(1 609)	Net pension assets (obligations) as at 31 Dec	(1 434)	855	2 416
		Defined contribution pension schemes			
16	18	Contributions expensed			
1 476	1 630	No. of members			
1.3 - 8 %	1,3 - 8 %	Percentage of salary			

Pension obligations have been calculated on the basis of the following financial and actuarial assumptions:

POSTEN N	POSTEN NORGE AS NO					
2004	2005		2005	2004		
		Assumptions				
5,0 %	4,0 %	Discount rate in %	4,0 %	5,0 %		
3,0 %	3,0 %	Salary increase in %	3,0 %	3,0 %		
2,7 %	2,7 %	National Insurance base amount (G) increase in %	2,7 %	2,7 %		
2,7 %	2,7 %	Pension indexation in %	2,7 %	2,7 %		
5,9 %	5,8 %	Return on scheme assets in %	5 %-5,8%	6 %-6,2%		
8,0 %	8,0 %	Voluntary retirement (under 50 years old) in %				
2,5 %	2,5 %	Voluntary retirement (over 50 years old) in %				
300 %	300 %	Disability rate K 1963 increase in %				
50 %	50 %	Use of contractual pension (AFP) in %				

In light of the developments in the government bond interest rates, the discount rate was reduced by 1.0 percentage point in 2005. Other long-term assumptions remain unchanged apart from a minor adjustment to the estimated return on pension scheme assets.

Posten Norge AS

Pension schemes in 2005

amounted to NOK 637 million in 2004. The actual return on pension scheme assets in The pension obligations also include pension amount (G), and 8 per cent for salaries that 2005 will be determined in June/July 2006.

As described under the accounting principles, the board of Posten Norge AS has decided that IFRS is to be implemented in the company's annual financial statements with The board of Posten Norge AS decided to effect from 1 January 2004. The overview of terminate the company pension scheme with Post's group life insurance scheme replace the parent company's pension expenses and the Norwegian Public Service Fund as of 31 the former spouse and child pensions with pension obligations is specified for 2004 in December 2005. The non-recurring cost of the Norwegian Public Service Fund. Norway accordance with both NGAAP and IFRS. As of terminating the scheme is estimated to be Post's other personnel insurance coverages 31 December 2004, the company had recog- NOK 532 million. This cost is arrived at on the are on the whole unchanged compared to nised net pension assets of NOK 2 461 mil- following basis: lion before the transition to IFRS. The imple- - Recognised pension assets of NOK 560 mentation of IFRS reduces the net pension million prior to withdrawal from the assets to NOK 855 million as of 31 December Norwegian Public Service Fund. 2004. The reduction of NOK 1 561 million is - Pension obligations relating to a new condue to:

- Unrecognised pension scheme changes of scheme with Navo of NOK 1 353 million. recognised directly in equity as of 1 January tion to a new pension scheme. 2004.
- 30 million less according to IFRS than accor- Norwegian Public Service Fund. ding to NGAAP.

Up to 31 December 2005, Posten Norge AS reserves for a new contractually agreed had a company pension scheme for its employees with the Norwegian Public Service based on the abovementioned financial Fund (SPK). This scheme included the following benefits pursuant to the Norwegian Public Service Fund Act:

Retirement pension

- 66 per cent of the employee's final salary as of 70 years of age, with a right to retire as of 67 years of age

Disability pension

disability date

Spouse pension

- 9 per cent of the final salary

Child pension

- 15 per cent of the final salary

The pension scheme with the Norwegian

Public Service Fund also included a contrac- vious pension scheme with the Norwegian tually agreed early retirement pension that Public Service Fund. The contribution rates The actual return on pension scheme assets was financed from the date of employment. are 4.5 per cent for salaries that are 2-6

schemes with Storebrand for senior employ- are 6-12 times this amount. In addition, the

Fund pension scheme

- tractually agreed early retirement (AFP)
- from estimates of NOK 1 465 million were pensation, etc, in connection with the transi- ons, and it has been agreed that the new
- The net pension expense for 2004 is NOK viously paid-in pension assets from the

The recognised pension assets and the early retirement (AFP) scheme with Navo are ees to specific future pension benefits. assumptions. The repayment of NOK 1 480 million in pension assets is based on a state- expensed as it is paid. ment of account received from the final settlement with the Norwegian Public Service Fund has been reached. There is thus a risk that the final settlement may deviate from that assumed in the 2005 financial statements.

- 66 per cent of the employee's salary on the The net pension obligation of NOK 1 434 million as of 31 December 2005 mainly applies CityMail Sweden AB has a defined benefit to the AFP scheme, in addition to payroll compensation and a pension scheme with Storebrand for senior employees. AFP rights defined contribution pension scheme since are accrued from the date of employment. there are no adequate professionally quali-

> introduced a defined contribution pension scheme for all employees to replace the pre-

times the National Insurance Scheme's base company has established a new private disability pension scheme which provides a penwith no paid-up policy accrual. The children and dependant supplements to Norway 2005.

The costs of the new pension and insurance schemes are expected to be at around the same level as for previous years.

The new scheme has been introduced in NOK 126 million and unrecognised deviations - Reserves of NOK 99 million for payroll com- agreement with the employees' organisatipension and insurance schemes will be cove-- The repayment of NOK 1 480 million in pre- red by the collective agreement.

Group

Most of the subsidiaries have pension schemes. Some companies have defined benefit pension schemes which entitle their employ-Other subsidiaries have defined contribution pension schemes where the premium is

Norwegian Public Service Fund. However, no The group companies mainly apply the same long-term financial assumptions as Posten Norge AS.

> The returns on the group companies' pension schemes deviate from that of the Posten Norge AS scheme due to the different composition of the pension-asset portfolios.

pension scheme. However, this pension scheme is recognised in the accounts as a fied calculations of the pension scheme. As of 1 January 2006, Posten Norge AS has pension assets and pension obligations avai-

NOTE 4 OTHER OPERATING EXPENSES

POSTEN NO	POSTEN NORGE AS NORW		WAY POST GROUP		
2004	2005		2005	2004	
850	814	Cost of premises	1 084	1 072	
131	139	Other rental expenses	189	181	
78	59	Tools, fixtures, fittings, operating materials	88	106	
72	66	Repair and maintenance of equipment	127	128	
277	254	Accounting and payroll services	287	286	
922	825	IT services	180	59	
210	302	Other external services	430	341	
68	51	Telephone expenses	53	56	
85	88	Travel expenses	160	143	
171	164	Marketing	212	214	
72	50	Insurance, guarantee and service costs	66	89	
121	85	Other expenses	83	182	
3 057	2 897	Operating expenses	2 959	2 857	

NOTE 5 RESTRUCTURING EXPENSES

POSTEN NORGE AS NORWAY POST GROUP				
2004 2005		2005	2004	
138 67 26 (12) 164 55	Restructuring Severance pay Total restructuring expenses	170 (12) 158	230 26 256	

Restructuring and severance pay

Restructuring expenses apply to this year's rance pay expenses relates to the reversal note 19.

provision, while the reduction in the seve- of previous years' provsions. Refer also to

NOTE 6 GAIN/LOSS ON THE SALE OF FIXED ASSETS

POSTEN NORGE AS NORW.			NORWAY POS	WAY POST GROU		
2004	2005		2005	200		
	65	Gain on the sale of subsidiaries/operations, etc	71			
12	5	Gain on the sale of fixed assets	9			
12	70	Total gain on the sale of fixed assets/subsidiaries	80	•		
		Loss on the sale of subsidiaries/operations, etc				
17	32	Loss on the sale of fixed assets	33			
17	32	Total loss on the sale of fixed assets/subsidiaries	33			

Sale of subsidiaries/operations, etc

internal corporate postal services at a gain of In addition, the shares in HMS Norge AS were In 2005, Norway Post sold its business unit for NOK 65 million. See note 11.

sold at a gain of NOK 6 million. See note 12.

NOTES 69

NOTE 7 FINANCIAL INCOME AND FINANCIAL EXPENSES

ST GROUP	WAY POS	NOR	RGE AS	POSTEN NO
2004	2005		2005	2004
		Interest income from group companies	24	30
77	125	Other interest income	114	73
		Gains on sale of subsidiaries/operations, etc	5	
24	53	Exchange rate gains on financial investments	38	19
4	16	Group contribution and dividend received	3	84
	4	Gains on ineffective hedging instruments	4	
4	31	Gains on derivatives	30	4
	17	Gains on "fair value through profit or loss" objects	17	
61	19	Other financial income	3	56
170	265	Financial income	238	266
		Intercompany interest expenses	9	6
3	3	Interest expenses on financial leases	3	3
58	105	Other interest expenses	97	53
14	49	Exchange rate losses on financial investments	32	12
	17	Loss on derivatives	17	
	17	Loss on "fair value through profit or loss" objects	17	
98	29	Other financial expenses	25	94
173	220	Financial expenses	200	168

income on net pension assets that have amounts to NOK 77 million for both Posten Other interest expenses are primarily relabeen reclassified from payroll expenses to Norge AS (NOK 55 million for 2004) and the ted to long-term financing.

Other interest income includes interest financial income as of 2004. For 2005, this Norway Post Group (NOK 53 million for 2004).

NOTE 8 TAXES

70 NOTES

POSTEN NO	POSTEN NORGE AS NORV		NORWAY POS	VAY POST GROUP	
2004	2005		2005	2004	
180	590	Taxes payable	615	225	
218 398	(302) 288	Change in deferred taxes (tax assets) Taxes	(303) 312	174 399	
	590	Tax payable for the year	625	8	
180		Correction tax payable Too much/little paid in previous years	1	180	
180	590	Taxes payable	626	188	
218	(302)	Deferred tax due to changes in temporary differences	(296)	174	
218	(302)	Losses carried forward, not included previous years Deferred taxes	(7) (303)	174	
32 %	29 %	Effective tax rate			
4.000	4.000	Reconciliation of the effective tax rate with the Norwegian tax rate:			
1 229 344	1 006 282	Earnings before tax 28 per cent tax			
56	5	Other non-deductible costs 28 per cent			
(2)	(2)	Non-taxable income 28 per cent			
	3	Other			
398	288	Taxes			
(72)	(107)	Tangible fixed assets	(91)	(69)	
(2)	(1)	Receivables	(5)	(13)	
(3)		Foreign exchange	(1)	(1)	
(3)	(2)	Inventories	(2)	(3)	
(05)	(402)	Pensions	(450)	(440)	
(95)	(63) (16)	Provisions Group contributions	(99) (16)	(112)	
	(12)	Other	(15)	(15)	
(198)	(12)	Loss carried forward	(41)	(267)	
(373)	(603)	Deferred tax assets – gross	(720)	(480)	
70	56	Gains and losses account	79	99	
239		Pensions		206	
10 319	3 59	Other Deferred taxes – gross	17 96	30 335	
(54)	(545)	Net deferred tax asset	(624)	(145)	
		Deferred tax asset not recognised in the balance sheet	27	65	
(54)	(545)	Net recognised deferred tax assets	(597)	(80)	

NOTE 8 TAXES

OSTEN NORGE AS		NORV	NORWAY POST GROU		
2004	2005			2005	20
		Deferred taxes recognised directly in equity			
13	13	The effect of introducing IAS 16		13	
445	456	The effect of introducing IAS 19		456	4
	11	The effect of introducing IAS 39		11	
		Translation differences on the hedging of investments in foreign entities		(3)	
	(3)	Cash flow hedging		(3)	
458	477	Total		474	4

capitalised relate to losses carried forward. 2005, of which NOK 5 million are limited in utilised based on expectations of future

Gross temporary differences that are not losses carried forward as of 31 December falls due prior to 2014 is expected to be The group had a total of NOK 151 million in time to 2014. The loss carried forward that profits.

NOTES 71

NOTE 8 TAXES

POSTEN NORGE AS		New companies	Recognised in	Recognised in	
Changes in temporary differences	31.12.04	acquired	income statement	equity	31.12.0
Tangible fixed assets	(256)		(125)		(381
Gains and losses account.	251		(51)		201
Receivables	(8)		5		(3
Foreign exchange	(14)		14		
Inventories	(10)		4		(6
Pensions	855		(2 289)		(1 434
Provisions	(337)		113		(224
Group contributions	()		(58)	(8)	(58
Other	32		(63)		(39
	(705)		705	(8)	
Loss carried forward	17031				
Loss carried forward Total NORWAY POST GROUP	(192)		(1 745)		(1 945
Total	,	New companies	Recognised in	Recognised in	
	,	New companies acquired		Recognised in equity	
Total NORWAY POST GROUP	(192)		Recognised in	•	31.12.0
NORWAY POST GROUP Changes in temporary differences	31.12.04	acquired	Recognised in income statement	equity	31.12.0
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account	(192) 31.12.04 (246)	acquired	Recognised in income statement (105)	equity	31.12.0 (326
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables	(192) 31.12.04 (246) 355	acquired	Recognised in income statement (105) (73)	equity	31.12.0 (326 28 (19
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables Foreign exchange	(192) 31.12.04 (246) 355	acquired	Recognised in income statement (105) (73) 29	equity 24	31.12.0 (326 28 (19
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets	(192) 31.12.04 (246) 355 (48)	acquired	Recognised in income statement (105) (73) 29 (6)	equity 24	31.12.0 (326 28 (19 (3
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables Foreign exchange Inventories Pensions	(192) 31.12.04 (246) 355 (48) (10)	acquired	Recognised in income statement (105) (73) 29 (6) 4	equity 24	31.12.0 (326 28 (19 (3 (6 (1 605
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables Foreign exchange Inventories Pensions Provisions	(192) 31.12.04 (246) 355 (48) (10) 735	acquired 1	Recognised in income statement (105) (73) 29 (6) 4 (2 340)	equity 24	31.12.0 (326 28 (19 (3 (6 (1 605 (353
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables Foreign exchange Inventories Pensions Provisions Group contributions	(192) 31.12.04 (246) 355 (48) (10) 735	acquired 1	Recognised in income statement (105) (73) 29 (6) 4 (2 340) 86	equity 24	(326 287 (19 (326 (19 (36 (1 605 (353 (58
NORWAY POST GROUP Changes in temporary differences Tangible fixed assets Gains and losses account Receivables Foreign exchange Inventories	(192) 31.12.04 (246) 355 (48) (10) 735 (400)	acquired 1	Recognised in income statement (105) (73) 29 (6) 4 (2 340) 86 (58)	equity 24 3	31.12.09 (326 287 (19 (3 (6 (1 605 (353 (58

NOTE 9 INTANGIBLE ASSETS

	IT	Facilities under con-		IT development, trademarks,	Facilities under con-			Total	Tota
	development	struction	Total	etc	struction	Goodwill	Total	2005	200
Acquisition cost:									
At 1 January	570	27	597	493	24	1 945	2 462	3 059	2 04
Additions	37	4	41	25	215	1	241	282	36
Disposals	(98)		(98)	(39)			(39)	(137)	(62
Additions through acquisition			. ,	5		411	416	416	71
Adjustments to cost price						(10)	(10)	(10)	
Translation differences	(1)		(1)	(3)		(12)	(15)	(16)	(2
Transfers from facilities under		(27)		7	(7)	,	. ,	,	
At 31 December	535	4	539	488	232	2 335	3 055	3 594	3 05
Accumulated amortisation an	d write-downs:								
Amortisation method	Straight-line								
Useful life	2-6 years								
At 1 January	(432)		(432)	(183)		(429)	(612)	(1 044)	(754
Amortisation for the year	(84)		(84)	(61)			(61)	(145)	(175
Write-downs for the year	(5)		(5)	(25)		(20)	(45)	(50)	(115
Disposals	95		95	37		()	37	132	
Translation differences	1		1	1		7	8	9	
At 31 December	(425)		(425)	(231)		(442)	(673)	(1 098)	(1 044
Book value	110	4	114	257	232	1 893	2 382	2 496	2 01
POSTEN NORGE AS									
Acquisition cost:									
At 1 January				172	24	15	210	210	11
Additions				9	218		227	227	9
Disposals				(29)			(29)	(29)	
Transfers from facilities under	construction			7	(7)				
At 31 December				158	235	15	408	408	21
Accumulated amortisation an	d write-downs:								
Amortisation method				Straight-line					
Useful life				2-6 years					
At 1 January				(94)		(5)	(99)	(99)	(80
Amortisation for the year				(25)			(25)	(25)	(19
Write-downs for the year				(27)			(27)	(27)	
Disposals				29			29	29	
At 31 December				(118)		(5)	(122)	(122)	(99
Book value				41	235	10	285	285	11

NOTES 73

NOTES: 75

NOTE 9 INTANGIBLE ASSETS CONT.

IT development, trademarks, etc

For intangible assets that have a finite useducts, markets, economy and competitors, ful life, the amortisation period is 2-6 years, the period during which there are expected depending on the useful life of each individual component based on an individual assessment. The amortisation for the year is indefinite and the capitalised trademarks are a new IT system for Norway Post's sales presented in the income statement in the therefore not amortised. An annual writeline for amortisation.

Trademarks amounting to NOK 107 million have been capitalised as a result of the acquisition of companies. Based on an

assessment of factors such as the proto be net positive cash flows from the acquired companies is regarded as being down test is conducted.

Research and development

The Norway Post Group charged a total of NOK 32 million to expenses in relation to

development projects that are not expected to generate any future financial benefits.

Facilities under construction

Facilities under construction mainly comprise network which is expected to be completed in 2006.

See note 27 for purchase obligations related to intangible and tangible assets.

	Acquisition cost 01.01	Book value 01.01	Translation differences	Additions 2005	Adjustments cost price 2005	Write-downs 2005	Book value 31.12
Goodwill in the group:							
Box Group AS	133	93					93
Wajens AS	28	17					17
Box Solutions AS	95	58					58
CityMail Sweden AB	69	57	(4)	113			166
Nor-Cargo-Holding AS	568	568			(2)		566
Group adjustments	(8)						(1)
Goodwill in the companies:							
Posten Norge AS	14	10					10
ErgoGroup	648	421	3	147			571
Box Group	236	187	(1)	9	(8)	(18)	169
Wajens AS	6	6					6
CityMail Sweden AB	93	37	(2)				35
Box Solutions AS	3	2					2
Nor-Cargo-Holding AS	60	60		143		(2)	201
Total goodwill in the group	1 945	1 516	(4)	412	(10)	(20)	1 893

Adjustment of cost price

Box Group has revised the purchase price Intangible assets that have an indefinite an earn-out contract. The adjustment of the an annual write-down test. cost price has been recognised in goodwill in Write-down tests are conducted more fre-

In 2005, the cost price of goodwill related to the purchase of NorCargo was adjusted to Goodwill is allocated to cash-generating take account of the result of a dispute, in accordance with the purchase contract.

Write-downs

for Skakmat in Denmark, which was based on useful life, such as goodwill, are subjected to flows related to other entities, the individual

quently if there are indications of a reduction in value.

units in order to assess the need for a write goodwill exceeds the recoverable amount. down. Allocation takes place based on an evaluation of the cash flows related to the
The recoverable amount is the higher of fair

operations to which the goodwill pertains. If the cash flows are independent of cash operations comprise the assessment entity. If not, goodwill is allocated to an assessment entity at a higher level.

A need to write-down exists if the book value of an assessment entity including

value minus sales costs and value in use, where the value in use is the present value of estimated cash flows related to future usage.

gets and forecasts) over a five-year forecast period adjusted to take account of lation of cash flows after the forecast

In 2005, goodwill related to the following entities was written down:

De grønne Bude

Goodwill recognised in De grønne Bude has including goodwill exceeds the estimated recoverable amount by NOK 18 million, and depreciation, amortisation, investments and accordingly the goodwill has been written changes in the working capital. The extrapo- down by this amount. The recoverable lation period contains a mechanical extrapo- amount of NOK 77 million has been calcula- The write-down amounts are presented in a ted on the basis of the company's estimated separate line in the income statement. period at a constant growth rate. The net results for 2006-2011 and a weighted present value of the cash flow is calculated required rate of return on the total assets using a weighted required rate of return on before tax of 8.7 per cent. De grønne Bude is the total assets and is calculated before tax. a subsidiary of Box Group AS and is part of the Express Segment.

Nor-Cargo

The book values of the Nor-Cargo Svolvær, Nor-Cargo Rana and Data and Nor-Cargo Narvik entities exceed the estimated recoverable amounts by NOK 1 million, NOK 0.7 mil-Norway Post has calculated the future cash been allocated to the De Grønne Bude cash lion and NOK 0.7 million respectively. In these flows based on the estimated results (bud-generating unit. The book value of the entity cases, the recoverable amount for the associated cash-generating entities has been calculated to be zero. The entities belong to Nor-Cargo AS and the Logistics Segment.

NOTE 10 TANGIBLE FIXED ASSETS

Acquisition cost:	Machinery	Vehicles, fixtures and fitting	Buildings and property	Machinery under construction	Buildings under construction	2005 Total	2004 Total
At 1 January	1 893	2 411	2 873	33	1	7 211	7 024
Additions	114	138	38	42	344	676	412
Disposals	(95)	(122)	(1)	12		(218)	(397)
Additions due to acquisition (Note		26	9			54	178
Translation differences	- , 10	(6)				(6)	(1)
Transfers to/from held for sale		()	(51)			(51)	(5)
Transfers from under construction	1 4	40	1	(44)	(1)	0	
At 31 December	1 935	2 487	2 869	31	344	7 666	7 211
Accumulated depreciation and wri	te-downs:						
	traight-line	Straight-line	Straight-line				
Useful life	4-8 years	3-10 years	15-40 years				
At 1 January	(1 346)	(1 494)	(989)			(3 829)	(3 464)
Depreciation for the year	(194)	(293)	(113)			(600)	(627)
Write-downs for the year	(10.)	(5)	(1)			(6)	(2)
Disposals	72	132	1			205	264
Translation differences		3				3	
Transfers to/from held for sale			36			36	
At 31 December	(1 468)	(1 657)	(1 066)			(4 191)	(3 829)
Book value	467	830	1 803	31	344	3 475	3 382

NOTES : 77

NOTE 10 TANGIBLE FIXED ASSETS

		Vehicles, fixtures and	Buildings and	Machinery under	Buildings under	2005	2004
Acquisition cost: N	1achinery	fitting	property	construction	construction	Total	Tota
At 1 January	995	2 075	2 627	33	2	5 732	5 89
Additions	53	73	38	42	343	550	15
Disposals	(14)	(219)	(1)			(234)	(316
Transfers to/from held for sale			(51)			(51)	
Transfers from machinery/buildings under constructi	ion 4	40	1	(44)	(1)		
At 31 December	1 038	1 970	2 615	31	344	5 997	5 73
Accumulated depreciation and write-do Depreciation method Str		Straight-line	Straight-line				
Depreciation method Stra		0	Straight-line 15-40 years				
Depreciation method Stra Useful life 4	aight-line S	0	0			(2 955)	(2 826
Depreciation method Stra Useful life 4 At 1 January	aight-line 9 4-8 years	4-8 years	15-40 years			(2 955) (403)	
Depreciation method Stra Useful life 4 At 1 January Depreciation for the year	aight-line 9 4-8 years (683)	4-8 years (1 323)	15-40 years (949)				(40)
Depreciation method Stra Useful life 4 At 1 January Depreciation for the year Write-downs for the year	aight-line 9 4-8 years (683)	4-8 years (1 323) (231)	15-40 years (949) (99)			(403)	(40)
Depreciation method Stra Useful life 4 At 1 January Depreciation for the year Write-downs for the year Disposals due to the sale of companies	aight-line 9 4-8 years (683) (73)	4-8 years (1 323) (231) (3)	15-40 years (949) (99) (1)			(403) (4)	(40)
Depreciation method Stra	aight-line 9 4-8 years (683) (73)	4-8 years (1 323) (231) (3)	15-40 years (949) (99) (1) 1			(403) (4) 225	(2 826 (408 (2 28

Some fixed assets that were previously classified as machinery were reclassified as vehicles, fixtures and fittings, and vice versa, in 2005. The classification in the balance sheet at 1 January has been amended correspondingly.

Construction loan interest

Tangible fixed assets include construction loan interest relating to the building of certain assets. The capitalised construction loan interest amounted to NOK 20 million in 2005 and NOK 21 million in 2004.

Residual values

in relation to depreciation.

Removal obligations

Due to the implementation of IFRS, the

increased by NOK 13 million and a correspon- fittings, etc, and 15-40 years for buildings. ding provision for liabilities is recognised

are depreciated in a straight line over the tions relating to intangible and tangible Residual values are taken into consideration useful life of each individual asset, based on assets. an individual assessment. The depreciation for the year is presented in the income statement in the line for depreciation. The depreciation period is 4-8 years for machigross cost price for a plot of land has been nery, 3-10 years for vehicles/fixtures and

Information on assets held for sale and financially leased equipment is provided in notes 11 and 25 respectively.

Tangible fixed assets with a finite useful life See also note 27 regarding purchase obliga-

NOTE 11 HELD FOR SALE

r GROUP	NORWAY POST		ORGE AS	OSTEN NO
2004	2005		2005	2004
5	21	Held for sale buildings	16	
5	21	Total assets held for sale	16	

The following assets were classified as held agent in the Sortland area, it was decided core activity. This business unit had assets for sale at 31 December 2005:

Narvik Postgård property

office premises, it was decided to sell the forms part of the Logistics Segment in Narvik Postgård property in March 2005. A note 1. sales contract was signed in January 2006 and the sales price is equal to the proper- The following assets were classified as held ty's book value. The property is included in for sale and sold during the year: the Post Segment in note 1.

Sortland sorting terminal

AS no longer has a maritime forwarding

to sell the Sortland Terminal property in sed in September 2006, once the floor Since Norway Post is no longer to own post space has been made ready. The property

Internal corporate postal services

In March 2005, Norway Post decided to sell In connection with the fact that Nor-Cargo its internal corporate postal services since it did not regard these as being part of its

with a book value of NOK 4 million, which June 2004. The sale is expected to be finali- were classified as held for sale during the period from March to May 2005. The business unit was sold to ISS with effect from May 2005 and the transaction resulted in an accounting gain of NOK 65 million. See also note 6.

NOTE 12 INVESTMENTS IN SHARES

POSTEN NORGE AS	Acquired/ established	Address	Main activity	Ownership share at 31.12.2005	Voting share at 31.12.2005	Book value at 31.12.2005
Subsidiaries						
ErgoGroup AS	01-12-96	Oslo	ICT	100 %	100 %	781
Box Solutions AS	12-04-00	Oslo	3P Logistics	100 %	100 %	107
Box Group AS	01-01-99	Oslo	Express	100 %	100 %	198
Wajens AS	12-04-00	Oslo	Transport	100 %	100 %	36
Nettlast AS	15-11-00	Oslo	Transport	100 %	100 %	46
Nettlast Hadeland AS	15-11-00	Jaren	Transport	100 %	100 %	8
Posten Forbrukerkontakt AS	01-10-97	Oslo	None	100 %	100 %	3
CityMail Sweden AB	01-05-02	Sweden	Post	100 %	100 %	298
Nor-Cargo Holding AS	10-06-04	Oslo	Transport	100 %	100 %	884
Oss mennesker imellom AS	08-03-05	Oslo	None	100 %	100 %	-
Norwegian Mail International AB	04-07-05	Sweden	Holding	100 %	100 %	-
Joint ventures						
Pan Nordic Logistics AB (PNL)	1999/2000	Sweden	Logistics	50 %	50 %	28
Other interests						
Optimail AB	2004	Sweden	Post	8 %	8 %	17
Minor shareholdings owned directly						
by Posten Norge AS TOTAL						2 409
NORWAY POST GROUP						
Group investments in shares						
Atento AS	2001	Oslo			33 %	4
Gecko AS	2000	Kristiansand			34 %	1
Interprice Consulting AS	2002	Denmark			34 %	1
Materiallagret AS	2005	Longyearbyen			34 %	8
Nor-Cargo Vestfinnmark AS	2005	Hammerfest			50 %	2
Nor-Lines Kirkenes AS	2005	Kirkenes			33 %	1
Box Delivery Halmstad AB	2005	Sverige			25 %	1
OptiMail AB	2002/2004	Sweden			20 %	43
Other shares in companies TOTAL	,,					8 69

Posten Norge AS has an obligation to purres in CityMail Sweden AB for NOK 160 mil- and NOK 31 million respectively in 2005. lion by the end of the first quarter 2006. This share purchase is recorded in the accounts at 31 December 2005.

The share capitals of ErgoGroup AS and Box 2005. This company has a share capital of chase the remaining 43 per cent of the sha- Group AS were increased by NOK 350 million NOK 0.1 million and had no activity in 2005.

> Posten Norge AS established a subsidiary called Norwegian Mail International AB in

In order to protect the name Oss Mennesker Imellom, Posten Norge AS has established a subsidiary with the same name. This company has a share capital of NOK 0.1 million and had no activity in 2005.

Posten Norge AS sold its shares in HMS Norge AS in September 2005 resulting in a region. gain of NOK 5 million.

The group's investments in Optimail AB and
Through its wholly owned subsidiary Fagernes Skysstasjon AS are categorized as Norwegian Mail International AB, Norway "available for sale", cf IAS 39, and valued at Post has acquired all of the shares in their fair value. See also note 22.

The group has made the following investments after the balance sheet date:

Frigoscandia

Posten Norge AS has acquired all of the sha- Johs Lunde res in FrigoScandia (FSD HoldCo AB), a

company. This purchase was completed in regulated transport operations and establis-January 2006 and is an important contribuhed a new company called Nor-Cargo Thermo tion to Norway Post's further development of its logistics operations in the Nordic

OptiMail

purchase was completed in January 2006 and Optimail was removed from the Stockholm Stock Exchange on 24 January

Norway Post's subsidiary Nor-Cargo AS and Swedish third-party logistics and transport the Johs Lunde Group merged their thermo-

Holding in January 2006. This merger covers Nor-Cargo Thermo AS and the Johs Lunde Group's seven thermo-regulated transport companies. Nor-Cargo and the Johs Lunde Group will each own 50 per cent of the new company.

CityMail Danmark

Optimail AB, a Swedish postal company. This CityMail Danmark will be established in 2006 to distribute post over 50 grams in the Copenhagen area. This company will be operational from the 1st quarter 2007.

JOINT VENTURES

Entity	Country	Activity	Ownership share
Pan Nordic Logistics (PNL)	Sweden	Logistics	50 %
Buypass	Norway	ICT	45 %

The group's total share of the assets, liabilities, revenues and expenses relating to joint-venture investments that have been incurred together with the other participants are as follows:

	I	PNL	BU	/PASS
	2005	2004	2005	2004
Assets				
Current assets	105	99	40	26
Fixed assets	16	26	18	22
Liabilities				
Current liabilities	98	99	25	16
Long-term liabilities	28	32	29	29
Net Assets	(5)	(6)	4	3
Revenues	506	499	40	34
Expenses	501	498	39	34
Cash flow from:				
Operational activities	6	4	15	6
Investment activities	(3)	(5)	(3)	(6)

INVESTMENTS IN ASSOCIATES

Entity	Country	Acquired	Ownership share	Book value 31.12.04	Book value 31.12.05	Share of net income 2005
Atento AS	Norway	2001	33 %	4	4	-1
Gecko AS	Norway	2000	34 %	1	1	2
Interprice Consulting	Denmark	2002	34 %	2	1	
Box Delivery Halmstad AB	Sweden	2005	25 %		1	
Materiallagret AS	Norway	2005	34 %		8	1
Nor-Cargo Vestfinnmark AS	Norway	2005	50 %		2	1
Other	Norway	2004/2005	17% - 50%	1	1	
HMS Norge AS	Norway	2004	50 %	3	-	
Total	,			11	18	2

A summary of the financial information for the individual associated companies:

,					Net income	
Entity	Assets	Liabilities	Equity	Revenue	for the year	
Atento AS	15	2	13	19	(2)	
Gecko AS	18	13	5	17	5	
Interprice Consulting	8	4	4	16		
Box Delivery Halmstad AB	9	8	1	31		
Materiallagret AS	28	17	11	5	2	
Nor-Cargo Vestfinnmark AS	9	5	4	18	2	
Other	16	11	5	15	(1)	
Total	103	60	43	121	6	

Lines Kirkenes AS (33%), Myre Fryseterminal AS in 2005. AS (17%), Nor Logistics Services AS (50%), Norske Godslinjer Sogn og Fjordane AS (20%) and Eiendomsverdi Næring AS (50.5%).

Other associated companies comprise Nor- Norway Post sold its shares in HMS Norge

NOTE 13 INTEREST-BEARING LONG-TERM AND SHORT-TERM RECEIVABLES

STEN N	ORGE AS		NORWAY POS	iΤ
2004	2005		2005	
86	63	Other long-term receivables	91	
637	493	Loans to group companies		
722	557	Interest-bearing long-term receivables	91	
	100	Repayments 2007		
	100	Repayments 2008		
	95	Repayments 2009		
	120	Repayments 2010		
	141	Thereafter	91	
	557	Interest-bearing long-term receivables	91	
	3	Other short-term receivables	13	
538	319	Loans to group companies		
538	323	Interest-bearing short-term receivables	13	

In 2005, receivables from subsidiaries related to the group account system were reclassified from interest-free receivables to interest-bearing receivables. Comparable figures for 2004 have been restated accordingly.

receivable.

The first year's repayment of interest-bea- Norway Post's insurance account accounts ring long-term receivables has been reclas- for NOK 57 million (NOK 74 million in 2004) of sified as an interest-bearing short-term other long-term receivables. See note 23.

NOTE 14 OTHER LONG-TERM RECEIVABLES

T GROUF	WAY POST	NOR	POSTEN NORGE AS		
2004	2005		2005	2004	
722		Pension assets		855	
12	6	Receivables from employees	6	7	
	2	Long-term derivatives	2		
6	12	Other long-term receivables	8	54	
79!	20	Interest free long-term receivables	15	916	

period of more than 12 months. These loans authorities.

Receivables from employees include loans to are interest-free and the employees' inteemployees of NOK 6 million with a repayment rest benefit on this is reported to the tax greater detail in note 3.

NOTE 15 INVENTORIES

POSTEN NO	RGE AS	NOR	WAY POS	ST GROUP
2004	2005		2005	2004
70 (10) 60	64 (6) 58	Acquisition cost Write-downs Inventories	69 (6) 63	77 (10) 67

The inventories mainly consist of postage stamps and other goods sold through the sales network.

in 2004), while the write-downs for the lion during the period. period amounted to NOK 0 million (NOK 6 mil-

The cost of goods sold during the period lion in 2004). The cost of goods sold for the amounted to NOK 182 million (NOK 157 million group's subsidiaries amounted to NOK 17 mil-

NOTE 16 INTEREST-FREE SHORT-TERM RECEIVABLES

POSTEN NO	POSTEN NORGE AS NORW						
2004	2005		2005	2004			
879	889	Accounts receivable	2 048	1 855			
1	2	Receivables from employees	3	1			
184	54	Receivables from group companies					
42	22	Prepaid expenses	140	115			
	13	Short-term derivatives	13				
386	1 955	Other receivables	2 124	504			
1 493	2 935	Interest-free short-term receivables	4 328	2 475			
20	12	Provision for bad debts	30	40			
17	7	Bad debts	5	36			

In 2005, receivables from subsidiaries related to the group account system were reclassified from interest-free receivables to interest-bearing receivables. Comparable figures for 2004 have been restated accordingly.

provisions for bad debts.

one individual contracting party or several contracting parties that can be viewed as a Other receivables include NOK 1 480 million maturity. group due to similarities in the credit risk. The group has guidelines to ensure that

Accounts receivable have been reduced by sales are only made to customers that have sion assets. See also note 3. not had any previous significant payment The group has no major credit risk related to onot exceed stipulated credit limits.

> relating to the repayment by the Norwegian Public Service Fund of previously paid pen-

receivables is approximately equal to their fair value due to the short periods left until

NOTE 17 LIQUID ASSETS

OSTEN NO	DRGE AS		NORWAY PO	ST GROUF
2004	2005		2005	2004
1 024	1 390	Cash and cash equivalents	1 530	1 276
1 024	510 1899	Short-term investments Liquid assets in the balance sheet and cash flow	510 2 040	1 276

equivalents.

A considerable share of the cash and cash cash holding is recognised as financial income.

rantee as security for advance tax payments group account holder. of NOK 360 million for the employees.

equivalents is related to the need for liquid In 2004, the group changed its main bank to assets in the sales network. The remunera- Nordea and established a group account tion for these services is included in the system with Posten Norge AS as the group operating revenues, while interest on the account holder. The banks can offset withdrawals and balances against each other so that the net position represents the out-

Liquid assets are defined as cash and cash

Posten Norge AS has obtained a bank gua
standing balance between the bank and the

NOTES : 83

NOTE 18 EQUITY

84 NOTES

POSTEN NORGE AS	Share capital	Share premium account	Hedging reserve	Fair value reserve	Translation differences	Other equity	Tota
Equity at 1 January 2004	3 120	1 560				(739)	3 94:
Net income for the year						831	833
Extraordinary dividend						(120)	(120
Ordinary dividend						(121)	(121
Equity at 31 December 2004	3 120	1 560				(149)	4 53
Effect of implementing IAS 39			6	8		(27)	(13
(see note 31)							
Equity at 1 January 2005	3 120	1 560	6	8		(176)	4 518
Cash-flow hedging:							
- Changes in value/transferred to income			4				4
- Tax on changes in value			(1)				(1
Available for sale investments:							
- Change in fair value				(4)			(4
Dividend distributed						(516)	(516
Net income for the year Posten Norge AS						718	718
Other changes in equity						7	
Equity at 31 December 2005	3 120	1 560	9	4		33	4 726
Distributable reserves:							
Other equity	33						
Restricted reserves	(13)						
Capitalised goodwill	(10)						
Deferred tax asset	(545)						
Distributable reserves after dividend	(535)						

NOTE 18 EQUITY

NORWAY POST GROUP	Share capital	Share premium account	Hedging reserve	Fair value reserve	Translation differences	Other equity	Minority interests	Total
Equity at 1 January 2004	3 120	1 560				(932)	18	3 766
Translation differences for the year					3			3
Net income for the year (Group)						853	4	857
Extraordinary dividend						(120)		(120)
Ordinary dividend						(122)		(122)
Other changes in equity						(23)	2	(21)
Equity at 31 December 2004	3 120	1 560			3	(344)	24	4 363
Effect of implementing IAS 39 (see note 31)			6	28		(29)		5
Equity at 1 January 2005	3 120	1 560	6	28	3	(373)	24	4 368
Translation differences for the year					(2)			(2)
Cash-flow hedging:								
- Changes in value/transferred to inc	come		4					4
- Tax on changes in value			(1)					(1)
Available for sale investments:								
- Change in fair value				(9)				(9)
Net income for the year (Group)						949	36	985
Dividend distributed						(517)		(517)
Other changes in equity							(47)	(47)
Equity at 31 December 2005	3 120	1 560	9	19	1	60	13	4 782

The minority's share of the equity at 31 sisted of 3 120 000 shares each with a nomi- with prudent and generally accepted busiof CityMail at 31 December 2005, the mino- and Communications. rity share has been reclassified from equity For more information on taxes and tax effects, see note 8.

December amounted to NOK 13 million (2005) nal value of NOK 1 000. The company's shares ness practices have been complied with. and NOK 24 million (2004). In connection with are owned entirely by the Norwegian state, the acquisition of the remaining 43 per cent represented by the Ministry of Transport In 2005, a total of NOK 516 million was paid

Act requirements that dividend must not NOK 241 million was paid in dividend to the lead to an equity ratio of less than 10 per Ministry of Transport and Communications, cent and that the company must not distri- including an extraordinary dividend of NOK At 31 December 2005, the share capital conbute more than that which is compatible 120 million.

NOTES 85

in dividend to the Ministry of Transport and Communications, including an extraordinary to a short-term liability. See also note 12. The Norwegian Private Limited Companies dividend of NOK 50 million. In 2004, a total of

NOTE 19 PROVISIONS FOR LIABILITIES AND CHARGES

POSTEN NORGE AS					
	Restructuring	Severance pay	Pensions	Other	Total
Balance sheet at 31 Dec 2004	122	216		13	351
Provisions allocated during the year	70			88	158
Reversal of provisions made in previous years	(3)	(12)			(15)
Provisions utilised during the year	(113)	(36)			(149)
Change in the pension obligations during the year			1 434		1 434
Balance sheet at 31 Dec 2005	76	168	1 434	101	1 779
Short-term part of the provisions	50	30			80
Long-term part of the provisions	26	138	1 434	101	1 699
NORWAY POST GROUP					
NORWAY POST GROUP	Restructuring	Severance pay	Pensions	Other	Tota
NORWAY POST GROUP Balance sheet at 31 Dec 2004	Restructuring	Severance pay	Pensions	Other	Tota 483
NORWAY POST GROUP Balance sheet at 31 Dec 2004 Provisions allocated during the year		. ,	Pensions		483
Balance sheet at 31 Dec 2004	145	. ,	Pensions	122	
Balance sheet at 31 Dec 2004 Provisions allocated during the year	145 173	216	Pensions	122 108	483 281
Balance sheet at 31 Dec 2004 Provisions allocated during the year Reversal of provisions made in previous years	145 173 (10)	216 (12)	Pensions 1 609	122 108 (4)	483 283 (264
Balance sheet at 31 Dec 2004 Provisions allocated during the year Reversal of provisions made in previous years Provisions utilised during the year Change in the pension obligations during the year	145 173 (10)	216 (12)		122 108 (4)	483 283 (26
Balance sheet at 31 Dec 2004 Provisions allocated during the year Reversal of provisions made in previous years Provisions utilised during the year	145 173 (10) (143)	216 (12) (36)	1 609	122 108 (4) (85)	483 283 (264 (264

Restructuring

million for 2005 are related to: Personnel measures NOK 55 million to be used as follows:

The total provisions in the parent company Other measures at 31 December 2005 were NOK 76 million The provisions correspond to the estimated rance pay costs relating to dismissals made and are expected to be used as follows: Personnel measures NOK 43 million Rent for vacated premises NOK 33 million The provisions relate mainly to specific pro- lion. Provisions at 31 December 2005 are

Most of the payments will take place in sonnel measures refer to costs for staff reductions decided upon in 2005 in connecments are therefore expected. tion with the closure of four terminals, as well as staff reductions at post offices and Severance pay distribution units.

The parent-company provisions of NOK 70 the group at 31 December 2005 refer to jobs. For employees of Posten Norge AS, the ErgoGroup and Nor-Cargo and are expected arrangement applies to dismissals made up Rent for vacated premises NOK 15 million Personnel measures NOK 63 million Posten Norge AS was established on 1 July

obligations and have been discounted.

jects where the number of redundancies has NOK 168 million. been clarified, as well as to rent for vacated 2006-2007. The provisions relating to perpremises. No major deviations between the Severance payments will take place up to 17 amounts provided for and the actual pay-

Severance pay is paid to redundant state

Other provisions for restructuring costs in employees for a period until they get new to and including 31 December 2004. When Rent of vacated premises NOK 16 million 2002, the Norwegian state decided that the NOK 10 million company itself would have to pay the sevebetween 1 July 2002 and 31 December 2004. Payments in 2005 amounted to NOK 36 mil-

> years into the future and are dependant on the extent to which those receiving severance pay get new permanent or temporary jobs. There is therefore an uncertainty related to the size of the provision, which has

been determined on the basis of our experi- Pensions ence in making such payments from 2003-2005. The provision is discounted.

Pensions are described in further detail in note 3.

Other

Other provisions for liabilities include NOK 13 million for restoration obligations related to a plot of land (see note 10).

NOTE 20 INTEREST-BEARING LONG-TERM AND SHORT-TERM LIABILITIES

STEN N	ORGE AS		NORWAY POS	T GROU
2004	2005		2005	20
		Secured debt		
400	400	Debt to credit institutions	400	4
400	400	Total secured debt	400	4
		Unsecured debt		
692	810	Debt to credit institutions	837	72
223		Foreign currency loan SEK		2
11		Foreign currency loan DKK		
81	126	Other long-term liabilities	195	14
		Subordinated loan	14	
1 007	936	Total unsecured long-term liabilities	1 046	11
1 407	1 336	Interest-bearing long-term liabilities	1 446	1 5
	3	Repayments 2007	11	
	3	Repayments 2008	8	
	3	Repayments 2009	8	
	3	Repayments 2010	8	
	1 324	Thereafter	1 411	
	1 336	Long-term liabilities	1 446	
	1 209	Debt to credit institutions	1 209	
	114	Other long-term liabilities	202	
	1 323	Liabilities maturing after five years	1 411	
238	57	First years account or loss toom liabilities	73	23
		First-year's repayment on long-term liabilities	/3	2.
304	507	Debt to group companies		
542	564	Other short-term liabilities	73	21
542	564	Interest-bearing short-term liabilities	/3	25

In 2005, debt to subsidiaries related to the group account system has been reclassified from interest-free liabilities to interest-bearing liabilities. Comparable figures for 2004 have been restated accordingly.

The effective interest rate on Norway Post's reduced by regular payments of loan instal- level and converted into NOK at the current loans from credit institutions is 3.1 per cent. ments. The weighted average effective inte-The effective interest rate is a calculated, rest rate on these loans is 3.2 per cent for ses the fair value option when recording weighted average. At 31 December 2005, fixed interest rate agreements had been entered into for loans of NOK 400 million at an interest rate of 3.8 per cent, valid until 24 Norway Post had three private placement February 2012. The effective interest rate on loans totalling NOK 809 million at 31 Nor Cargo's loans from credit institutions is December 2005. The value of the long-term obtained in 1998 and 2003. The objective of 5.4 per cent.

million respectively and interest/currency receives a fixed interest rate in JPY and swaps related to a private placement loan of pays a floating interest rate (3 months NOK 106 million.

Liabilities related to financial leases are

Posten Norge AS and 3.1 per cent for the group. See also note 26.

private placement loans and associated inte- this was to achieve better conditions in the rest/currency swaps is the estimated mar- form of a longer term to maturity, lower Other long-term liabilities comprise liabilities ket value of the instruments. Norway Post relating to Norway Post's and ErgoGroup's has an obligation to pay a fixed interest rate December 2005, the total unused drawing financial leases of NOK 20 million and NOK 69 in JPY on the loans and, through the swaps, rights amounted to NOK 550 million in cont-NIBOR) in NOK. The market values are calculated by the fixed cash flows in JPY being discounted by the current JPY interest-rate

exchange rate (JPY/NOK). Norway Post utililoans - see also note 22.

In October 2005, Norway Post obtained a new Euro 500 million overdraft facility as a way of refinancing its existing facilities, costs and greater freedom of action. At 31 inuous drawing rights and Euro 500 million which are available until 19 October 2012.

NOTE 21 INTEREST-FREE LONG-TERM AND SHORT-TERM LIABILITIES

NORWAY POST GRO	OSTEN NORGE AS					
2005 2		2005	2004			
1 942 1	Provisions for payroll expenses and public charges	1 512	1 517			
690	Provisions for accrued expenses	411	247			
303	Prepaid income	258	332			
776	Accounts payable	309	320			
	Debts to group companies	241	252			
139	Restructuring and severance pay, short-term	80	123			
6	Short-term derivatives	6				
468	Other liabilities	197	66			
4 324 3	Interest-free short-term liabilities	3 014	2 857			
7	Long-term derivatives	7				
13	Other interest-free long-term liabilities	1				
20	Interest-free long-term liabilities	8				

In 2005, debt to subsidiaries related to the group account system has been reclassified from interest-free liabilities to interest-bearing liabilities. Comparable figures for 2004 have been restated accordingly.

Posten Norge AS's other liabilities at 31

NOK 160 million related to the purchase of the CityMail Sweden AB subsidiary. See note December 2005 include an obligation to pay the remaining 43 per cent of the shares in 12.

NOTE 22 FINANCIAL INSTRUMENTS

1. 'Available for sale' financial assets

20 million. Financial assets classified as "available for sale" have been assessed at SEK 18.75 per share, so the fair value of their fair value. See also note 12.

in 2004 and 2002 respectively, with the recognised in equity.

investments in shares classified as "available" ness relationship. At 31 December 2005, the shares in Fagernes Skysstasion AS, a profor sale" at 31 December 2005. In the parent group's wholly owned subsidiary, Norwegian perty company. These shares are assessed company, these investments amount to NOK Mail International AB, had offered to buy shares from Optimail AB's shareholders at the company. these shares in Posten Norge AS (NOK 17 For the other NOK 5 million in shares that The group owns a total of 20 per cent of the lion) are assessed at the shares' sales price. value has been assessed to be their cost shares in OptiMail AB, of which Posten Norge The change in the value of these shares in price. AS owns 8 per cent and CityMail Sweden AB 2005 came to a total of NOK 9 million (NOK 4 owns 12 per cent. These shares were bought million for Posten Norge AS) and has been

Norway Post has a total of NOK 51 million in intention of establishing a long-term busi- Posten Norge AS owns 25 per cent of the at their fair value based on a valuation of

NOTES: 89

million) and CityMail Sweden AB (NOK 26 mil- are classified as "available for sale", their fair

2. 'Fair value through profit or loss' financial obligations:

with effect from 1 January 2005. This income statement or balance sheet.

Norway Post has three loans which are classified as fair value through profit or loss

nity to utilise the "fair value option" (FVO) in JPY 6.4 billion, JPY 5.0 billion and JPY 3.0 bil- value of NOK 809 million and the interestthe revised IAS 39 for loans with associated lion. These loans have fixed interest rates, so rate and currency swap agreements are derivatives that have previously been recogtheir value in NOK depends on exchange rate recognised at NOK 106 million. The change in nised as a fair value hedge. In line with the developments and changes to the Japanese the swap agreements' fair value in 2005 transitional provision stated in IAS 39, the and Norwegian long-term interest-rate loans were stated to be FVO by 1 September levels. At the same time as these loan agree-2005 so the change can be implemented ments were entered into, combined currency Changes in interest rates or exchange rates and interest-rate swap agreements were change has no net accounting effect on the also entered into which, combined with the loans measured in NOK are counteracted by loans, effectively provide loans in NOK with changes in the value of the combined curthe interest rates set every third month.

The value of the loans in NOK when the agreunder the fair value option at 31 December ements were entered into was NOK 400 mil-2005. In 2003 and 2004, Norway Post ente- lion, NOK 330 million and NOK 185 million - a red into three long-term loans with three total of NOK 915 million. At 31 December

Norway Post has made use of the opportu- different Japanese annuity companies for 2005, these loans are recognised at a total totalled NOK 17 million.

> that lead to changes in the value of the JPY rency and interest-rate swaps.

NOTES : 91

3. Derivatives

Derivatives are capitalised at their fair value at 31 December 2005:

Y POST GR	NORWAY PO	STEN NORGE AS				TEN NORGE AS			
2005	200		005	20					
sets Liabil	Assets		Liabilities	Assets					
		Cash flow hedging							
		Interest-rate swaps	1						
		Forward exchange contracts SEK	7						
7	7	Forward exchange contracts EURO		7					
6	6	Forward contracts electricity purchases		6					
		Fair value hedging							
2	2	Currency swaps		2					
		Derivatives that are not hedging instruments							
		Interest-rate/currency swaps 1)	106						
		Forward exchange contracts 2)	6						
15	15	Total	120	15					

The total contractual amount (MNOK) for interest-rate swaps and forward contracts capitalised at 31 December 2005:

	Remaining period			Tota contractual amoun
	Less than 1 year	1-5 years	More than 5 years	2005
Interest-rate swaps – cash flow hedging			400	400
Forward exchange contracts – cash flow hedging	191			191
Forward contracts electricity purchases - cash flow hedging	8	36		44
Currency swaps – fair value hedging	120	155		275
Forward exchange contracts –				
hedging of investments in foreign entities	334			334
Interest-rate/currency swaps 1)		29	915	944
Forward exchange contracts 2)	1 612			1 612
Total	2 265	220	1 315	3 800

1) Interest-rate/currency swaps related to long-term loan agreements in which both the loans and derivatives are classified as fair value through profit or loss - see the more detailed description in item 2.

2) Forward exchange contracts classified as fair value through profit or loss and entered into in order to control the exchange-rate exposure related to the future purchase of shares in subsidiaries in foreign currencies.

Cash-flow hedging

- interest-rate hedging - long-term loans exchange contracts in Euro. The change in tement each month. Norway Post has a loan of NOK 400 million value of forward exchange contracts that with Nordiska Investeringsbanken on which are effective hedging instruments is recogthe interest is determined every six months. nised in equity. The cash flows in the form of __national logistics project In order to ensure fixed interest-rate conditions, interest-rate swaps for NOK 400 mil- income statement each month. lion have been entered into so that Norway Post pays a fixed net interest rate on the - electricity price hedging rate swap have the same main terms.

- currency hedging - EURO revenues Norway Post expects revenues of Euro 55 tracts that are effective hedging instru-

million for distributing post from abroad in ments is recognised in equity. 2006, and some of the exchange-rate risk
The cash flows in the form of incurred elec- nised in the accounts.

related to these is hedged by selling forward tricity costs are charged to the income sta-

Fair value hedging

Norway Post has decided to buy machinery for Euro 35 million for the National Logistics project during the period 2006-2008. The exchange-rate risk related to these investhedged loan. The hedged loan and interest- Norway Post buys the equivalent of 130 mil- ments is hedged by Euro forward exchange lion kWh of electricity each year. The electricontracts for equivalent amounts. city price is hedged by buying forward contracts. The change in value of forward congains/losses on the purchase contracts are capitalised until the investments are recog-

4. Hedging of investments in foreign entities:

Total	334	123
Foreign currency loans Forward exchange contracts	334	123
	2005	2004

loans in Swedish krone (SEK) to hedge investments in foreign subsidiaries. These Delivery Sverige. entered into for the same purpose.

In 2004, Norway Post used foreign currency Norway Post has invested SEK 335 million in changes in the value of these contracts are

revolving forward exchange contracts. The recognised in the income statement.

CityMail Sweden AB and SEK 65 million in Box offset against the translation differences from the investments recognised in equity loans were settled as of 31 December 2005 The exchange-rate risk on these invest- until the investments are sold. Should the and forward exchange contracts have been ments is hedged by selling SEK 400 million in hedges be ineffective, the change in value is

5 Hedging reserve in equity:

Movements in the hedging reserves fund in equity (See note 18) divided between interest-rate swaps and forward contracts:

	Interest-rate swaps	Forward contracts	Total hedging reserves
Introduction of IAS 39 on 1 January 2005:			
Gain/loss on measuring at fair value	2	6	8
Deferred taxes	(1)	(2)	(2)
Balance sheet at 1 January 2005	1	4	6
Movements during the period:			
Changes in value/transfers to income statement	(3)	7	4
Associated deferred taxes	1	(2)	(1)
Balance sheet at 31 December 2005	(1)	9	9

92 NOTES NOTES: 93

NOTE 23 FINANCIAL RISK

Financial instruments

Posten Norge AS employs financial instruments to manage its exposure to changes in (See note 18). foreign exchange rates, interest rates and electricity prices.

Agreements regarding financial instruments fluctuations in its income due to changes in are entered into to reduce the risk of finan- the interest-rate level. It makes use of inte- As of 31 December 2005, forward exchange cial exposure and are therefore mainly recognised as hedges when there is a clear link with underlying assets or liabilities.

Risk management routines have been agreed In connection with the introduction of IAS on by the board and are implemented by the 39, the group has appointed some of its head office finance department in coopera- interest-rate swaps as cash-flow hedging tion with the individual divisions and subsidiaries.

(a) Credit risk

The group has no significant credit risk relaposition with net interest-bearing assets as ting to one individual contracting party or several contracting parties that can be regarded as one group due to similarities in the credit risk.

The group has guidelines to ensure that sales are only made to customers that have not had any serious problems making payments previously, and that outstanding

party's debts.

The maximum risk exposure is represented by the book value of the financial assets, including derivatives, in the balance sheet. Since the contracting party in a derivative trade is normally a bank, the credit risk relating to derivatives is considered to be remote. The group therefore regards its maximum risk exposure to be the book value
The group is exposed to an exchange-rate of its accounts receivable and other current risk in that it makes purchases and sales in assets (See note 16).

(b) Interest-rate risk

The interest-bearing debt has been borrowed at floating interest rates, which means
The exchange-rate risk is calculated for that Posten Norge AS is exposed to an inte- each foreign currency and takes into rest-rate risk as of 31 December 2005. Posten Norge AS has fixed interest-rate agreements for NOK 400 million which are valid until 24 August 2011 and make up 26

per cent of the company's total interestbearing liabilities as of 31 December 2005

The group makes use of several types of interest-rate derivatives to hedge against rest-rate swaps both to hedge against fair value exposure and as cash-flow hedges for loans (See note 22).

recognised at their fair value.

Due to Norway Post's favourable financial of 31 December 2005, a general increase of 1 per cent in the interest-rate level will increase the group's income by MNOK 10 (2004: MNOK -2).

(c) Liquidity risk

In order to ensure that the group has finan- Norway Post has little financial exposure to cial freedom, liquidity reserve and loan reserve targets have been defined. The liqui- of foreign currency revenues, fixed-interestamounts do not exceed the stipulated credit dity reserve, which consists of bank deposits rate agreements and fixed electricity prices. and unused drawing rights, must equal at least 15 per cent of the group's operating The group has not guaranteed for any third revenues. The loan reserve, which consists of price risk relating to the future consumption unused drawing rights minus loans that fall due within 360 days, must equal at least 10 per cent of the group's operating revenues.

(d) Exchange-rate risk

several different countries. The group enters into forward exchange contracts in order to reduce the exchange-rate risk in cash flows nominated in foreign currencies. cost. account assets, liabilities, obligations not recognised in the balance sheet and very probable future purchases and sales in the currency in question.

The effect of forward exchange contracts that are effective hedging instruments is recognised together with the transaction the contract is intended to hedge, while any ineffectiveness in the hedge is recognised as a financial expense (See note 7).

contracts to hedge the exchange-rate risk relating to revenues that will be settled in foreign currencies have been entered into for around 75 per cent of the budgeted foreign revenues. Forward exchange contracts have also been entered into in connection with large, future purchases from foreign suppliers.

As a result of the group implementing IAS 39 in 2005, all forward exchange contracts are recognised at their fair value (See note 22).

The group has also entered into forward exchange contracts to hedge net investments in foreign subsidiaries.

(e) Market risk

market risks due to its considerable hedging

Forward contracts are used to manage the of electricity. Forward contracts have been entered into to cover parts of the electricity consumption. As of 31 December 2005, contracts have been entered into covering 85 Unused credit opportunities are discussed in per cent of the estimated consumption in 2006 and 2007.

Fair value

The fair value of financial assets classified as "available for sale" is set at the stockexchange price on the balance sheet date provided the asset is listed. For unlisted assets, the fair value is not considered to be significantly different from the historical

The fair value of forward exchange contracts is determined by using the forward exchange rate on the balance sheet date. The fair value of currency swaps is calculated by taking the present value of future

cash flows. The fair value of all derivatives is

The fair value of financial assets and liabilitational insurance schemes. The company confirmed by the financial institution with which the company has entered into the financial instruments have not been valued vables, other interest-bearing long-term receivables, overdraft facilities, parts of long-term liabilities, accounts payable and other short-term liabilities.

overdrafts is approximately equivalent to their fair value since these instruments fall due within a short period. Correspondingly. the book value of accounts receivable and into on commercial terms.

The fair value of long-term liabilities is calculated by using listed market prices or the interest-rates for liabilities with similar terms to maturity and credit risks.

ties recognised at their amortised cost is agreements. The following of the company's cash flows discounted using the interest rate applicable to corresponding liabilities at their fair value; cash and cash equivalents. and assets on the balance sheet date. accounts receivable, other short-term recei- Regarding the fair value of long-term liabili- As a policyholder, the company is entitled to note 18.

such a way that the valuation method has The book value of cash, cash equivalents and been changed from amortised cost to fair value or vice versa.

The fair value of derivatives selected as hed- has made use of an accounts solution for ging instruments is recognised as other accounts payable is as approximately equiva- short-term receivables/liabilities or other on the date for when the associated hedged covered by the accounts system has been object falls due.

Insurance schemes

The company has insured a significant part

See also note 14. of its operations and tangible assets under

has only taken out statutory third-party calculated as the present value of estimated insurance for its vehicles. The company itself covers any accidental damage to its own vehicles.

ties recognised at their amortised cost, see manage agreed parts of its risk exposure under the insurance companies' insurance licence. The financial and risk aspects of this No financial assets have been reclassified in insurance activity are handled separately from the insurance company's remaining activity by the company using a separate account to handle these risks. Since 1 December 1996, Posten Norge AS certain selected insurance coverages.

> The loss ratio for the insurance policies positive, with no payments being made in 2005. The balance of the account at 31 December 2005 was NOK 57 million.

NOTE 24 FOREIGN EXCHANGE RATES

	Exchange rates 1 January 2005	Average exchange rate 2005	Exchange rate 31 December 2005
SEK	0,9132	0,8640	0,8505
DKK	1,1075	1,0753	1,0703
EURO	8,2385	8,0125	7,9850

NOTES 95

NOTE 25 GUARANTEES/COLLATERALS

Posten Norge AS and its subsidiaries have provided various forms of guarantees, including contract guarantees, loan guarantees and other payment guarantees.

Guarantees (not capitalised as of 31 December 2005):

2005	2004
	2004
231	173
230	150
1	1
462	324
	230

Some of Norway Post's loans contain negaratios. At the end of 2005, the group was tive pledge clauses and commit the group to well within the defined limits. maintain defined levels for key financial In addition, a group guarantee has been pro- NOK 360 million.

vided to Nordea for withholding tax. As of 31 December 2005, this guarantee amounted to

NOTE 26 RENTAL COMMITMENTS

1. Lessee

1.1 Financial leases

POSTEN NO	RGE AS	NOR	WAY POS	T GROUP
2004	2005		2005	2004
164	164	Buildings Machinery and equipment	249 41	249
164	164	Gross book value	290	249
56 2 106	58 5 101	Accumulated depreciation 1 January Depreciation during the year Net book value	90 19 181	60 30 159
84	77	Commitments, buildings Commitments, computer equipment	133 39	144
11	11	Annual rent	20	16

NOTE 26 RENTAL COMMITMENTS CONT.

An overview of future minimum rents:

STEN NORGE AS	NORWAY POST GR	
2005		2005
7	Next 12 months	29
13	1-5 years	45
8	After 5 years	49
28	Future minimum rents	123
3,2 %	Interest rate	3,1 %
24	Present value of future minimum rents Of which:	106
7	- short-term liabilities	29
17	- long-term liabilities	77

Properties are classified as buildings and this lease or to buy the section leased term liabilities. See note 20.

leases for Skien Post Terminal, Tromsø Post res. Terminal and the Odda Postgård building. The

other property, while associated obligations during the contractual period. An agreement price equal to the nominal value of the resiare classified as interest-bearing long-term has been entered into to buy Tromsø Post dual debt, or for no charge at all in 2023. liabilities. The first year's repayments have Terminal, with a takeover date in June 2006. been reclassified as interest-bearing short- The lease for Skien Post Terminal expires in ErgoGroup has entered into leases for comthe building during the lease period, or to on 31 December 2008. Posten Norge AS has entered into financial extend the lease period when the lease expi-

2006, but Norway Post is entitled to extend for Fjellhallen at Gjøvik. The company is entit-

led to take over this building at any time at a

June 2013. Norway Post is entitled to buy puter equipment. The longest lease expires ment at a price equal to 1-2 months' rent at

the expiry of the lease.

1.2 Operational leases

POSTEN NO	RGE AS	NORWAY POST GF		T GROUP	
2004	2005			2005	2004
106 503	112 527	Annual rent, vehicles Annual rent, buildings		150 750	177 704
303	327	Annual rent, computer equipment Annual rent, other		18 13	67 0
609	639	Total rents paid		931	948

The future minimum rents relating to non-cancellable leases fall due as follows:

POSTEN NORGE AS NORWAY PO		NORWAY POST GRO
2005		2005
548	Within 1 year	737
408	1-5 years	809
79	After 5 years	416
1 035	Total	1 962

Posten Norge AS has entered into around 1 Gunnerusgate 14. This lease is for 15 years period for each vehicle will be two to five These leases expire in 2006-2026. According according to a formula based on the floor 510 vehicles were leased at the end of 2005. to most of these leases, Norway Post is space rented. entitled to extend the lease period when the lease expires.

red into with Entra Eiendom regarding the individual contracts may be entered into head office, Posthuset, at Biskop

2. Lessor

The group has a number of operational lea- leased buildings came to a total of NOK 13 ses related to parts of buildings which it rents out. The group's rental income from

In June 2004, an agreement with LeasePlan for vacated premises. This amount has been Norge AS to lease and operate all types of recognised under restructuring costs. See The most significant lease is the one ente-vehicles was extended. Under this lease, new note 19. until 26 June 2006. Normally, the contract

million in 2005.

400 leases for various types of property, from 1 March 2003, with specific extension years. Norway Post is not entitled or obligaincluding offices and sorting premises, ter- clauses. Costs relating to common areas and ted to extend the lease period or to buy the minals, post offices, parking facilities, etc. energy costs are variable and are divided vehicle when the lease expires. A total of 4

A provision of NOK 15 million has been made

NOTE 27 PURCHASING OBLIGATIONS

The parent company and group have the following obligations resulting from contracts relating to the purchase of intangible assets and tangible fixed assets:

I GRUUI	OSTEN NORGE AS NORWAY POST GRO			
2004	2005		2005	2004
4	358	2006	357	42
	68	2007	66	
	2	2008		
	4	2009		
	7	2010		
	4	Thereafter		
4	443	Total purchasing obligations	423	42

Norway Post's purchasing obligations are nection with the creation of Norway Post's the purchase of PKI (Public Key Inframainly related to contracts entered into for new sorting process structure. The groups' structure) services in accordance with an sorting machinery and IT equipment in conpurchasing obligations are also related to agreement.

NOTES 97

NOTES 99

NOTE 28 CHANGES IN THE GROUP STRUCTURE

Acquisitions/mergers

Acquisitions in 2005 comprise the following companies:

0	Acquisition			Contribution to
Company	date	No. of shares	Activity	net income in 2005
NorCargo Tromsø AS	January	100%	Logistics	4
Eurodynamic AS	July	100%	Logistics	2
Gardermoens Distribusjons		100%		
Service AS	July	100%	Express	2
Fillarilähetit OY	September		Express	0.5
Ementor (operations)	October	100%	ICT	(0.3
Serve ASA	November	100%	ICT	1
HSD Transport AS	November	100%	Logistics	(34)
Løsningsarkitektene AS	December	remaining 43%	ICT	
CityMail Sweden AB	December		Post	

The total fair values of the identifiable assets and liabilities for the acquired companies are as follows:

Acquisitions/ mergers 2005

	mergers 2005	
Intangible assets	5	
Goodwill	61	
Deferred tax assets	17	
Tangible fixed assets	54	
Financial assets	14	
Receivables	189	
Liquid assets	30	
Total assets	370	
Provisions for obligations	23	
Interest-bearing liabilities	93	
Interest-free liabilities	168	
Total liabilities	284	
Net identifiable assets	86	
Goodwill at time of acquisition	351	
Buy-out of minority share	47	
Total purchase price	484	
Cash paid	320	
Provisions made at 31 December 2005	164	
Total purchase price	484	
Cash paid	320	
Cash received upon acquisition	(30)	
Net cash paid at time of acquisition	290	

NOTE 29 TRANSACTIONS WITH RELATED PARTIES

Transactions with associated companies:

The group has had a number of transactions with associated companies. All transactions were made as a part of the ordinary operations and at arm's length prices. The most significant transactions were as follows:

OSTEN N	ORGE AS		NORWAY POS	T GROUI
2004	2005		2005	200
		Purchase of goods and services from		
953	887	Subsidiaries		
		Associated companies	5	
82	108	Others	291	16
		Sale of goods and services to		
203	299	Subsidiaries		
		Associated companies	8	
258	313	Others	314	25
		Lease of property from		
	2	Subsidiaries		

The balance sheet includes the following amounts as a result of transactions with related parties (associated companies and others):

OSTEN NO	RGE AS		NORWAY POST GRO	
2004	2005		2005	2004
72	85	Accounts receivable	85	72
130	165	Accounts payable	172	149
(58)	(80)	Net	(87)	(77
		Loans to related parties:		
		Book value as of 1 January 2005:	4	
		Repayments during the year	(1)	(1
		nepayments during the year	(±)	(-

Remuneration to the board and management Loans to employees

Regarding the remuneration paid to the board Regarding loans to employees see notes 14 and management, see note 2.

and 16.

100: NOTES NOTES : 101

NOTE 30 OTHER INFORMATION

Significant transactions

The acquisition and sale of operations in 2005/2006

The group has strengthened its position by making acquisitions in all segments, cf the history section.

New south eastern terminal at Robsrud

On 8 February 2006, Lørenskog municipal council agreed to the development plan for building a new south eastern terminal at Robsrud. However, the Oslo Municipality has raised objections to this plan. The formal decision on the development plan will therefore be made by the Ministry of the Environment.

Termination of the pension scheme with the Norwegian Public Service Fund

Posten Norge AS has terminated its company pension scheme with the Norwegian Public Service Fund as of 31 December 2005. and the services that are subject to compe-Post in Shops. At the end of 2005, there As of 1 January 2006, a new defined contribution scheme has been established with Vital. A provision of NOK 532 million was made in the 2005 accounts to cover nonrecurring costs related to the termination of ducts annual account reviews in accordance ces more accessible to customers. the defined benefit scheme with the Norwegian Public Service Fund. This provision The product accounts for 2005 will be preis based on a statement of account from sented at the latest three months after the the Norwegian Public Service Fund showing a financial statements for 2005 have been balance of NOK 1 480 million. However, the approved. final settlement with the Norwegian Public Service Fund has not yet been concluded. There is thus a risk that the final settlement Under a separate Act (Act relating to the may deviate from that which has been assu- provision of basic banking services via med in the 2005 accounts.

The Norwegian state

Posten Norge AS is wholly owned by the Norwegian state. As regulator, the state, via by Posten Norge AS. Norway Post's obligathe Ministry of Transport and Communications, has granted Posten Norge ment with DnB NOR. According to this agre-AS a licence for a defined monopoly area. The prevailing licence is valid until 31 December 2006 at the latest.

In accordance with this licence, Posten Norge AS is to ensure that statutory postal network. Norway Post has entered into a services and basic banking services are avainew agreement with Den norske Bank lable to the population throughout Norway via a nationwide postal network. The licence January 2006 to 31 December 2012.

Norway Post compared to purely commercial structure, and revenues will depend on the operations. These additional expenses are covered by any profit made on the monopoly (licensed) area and by government procurements of commercially unprofitable postal and banking services. In 2006, no funds have entered into between NorgesGruppen been granted for government procurements. procurements was NOK 326 million. The monopoly area was reduced to 50 grams from 1 January 2006.

The Ministry of Transport and Communications is preparing an evaluation of whether Norway Post's statutory and licence duty to offer basic banking services should be changed or possibly terminated.

must document that there are no illegal cross subsidies between the monopoly area tition. This documentation is to be submitted were 1 196 Post in Shops. Customer satisto the Norwegian Post and

with the licence.

DnB NOR

Posten Norge AS's sales network), Posten Norge AS is obligated to provide basic banking services throughout its sales network. The postal network is owned and operated tion is fulfilled through a cooperation agreeement, the bank has the sole right and duty to offer basic banking services through Norway Post's sales network. In addition, the agreement covers the sale of other products/services and the development of the ASA/Postbanken BA, which is valid from 1

requirements lead to additional expenses for The new agreement has a variable price sales volume.

Post in Shops

At the year-end 2000, agreements were ASA/Norske Shell AS, Coop NKL BA and ICA In 2005, the amount granted for government Norge AS regarding Post in Shops. The agreement with NorgesGruppen ASA/Norske Shell AS was renegotiated in May 2003. A new framework agreement was entered into with Coop NKL in May 2005. These agreements continue to run with a two-year mutual period of notice. Norway Post and ICA Norge AS have agreed to negotiate a new cooperation agreement by 1 July 2006. Shell Norge AS terminated its agreement in December 2004, and this agreement will The licence stipulates that Posten Norge AS expire on 1 January 2007. The owners of the Shell stations in question will be offered operating agreements to run independent faction surveys show that the Post in Shops Telecommunications Authority in the form of concept has established a good operating separate product accounts. The auditor con-standard which helps to make postal servi-

Disputes

The European Supervisory Authority (ESA) and Norwegian Competition Authority are dealing with complaints relating to both the prices of Norway Post's logistics products and Norway Post's Post in Shops network. Posten Norge AS has stated its views on these complaints and rejected the claims made. The complaints do not specify any amounts, so no provisions have been made for them in the financial statements.

NOTE 31 TRANSITION TO IFRS

General information

Norway Post's board has decided to report the consolidated financial statements and parent company accounts according to IFRS changes have not been recognised in the (International Financial Reporting Standards) balance sheet but have instead been added as of 2005. Norway Post has prepared an to the 'corridor'. The introduction of IFRS IFRS opening balance sheet as at the date means that unrecognised estimate deviatifor the transition to IFRS, which is 1 January ons and pension scheme changes have been 2004. In addition, an income statement and recognised in equity. balance sheet for 2004 have been prepared in accordance with IFRS.

The transition to IFRS affects the following areas:

Intangible assets

According to both Norwegian accounting principles (NGAAP) and IFRS, excess value from the acquisition of enterprises is to be allocated to identifiable assets or liabilities on the date of the acquisition. Excess value that is not allocated to assets or liabilities is to be classified as goodwill in the balance

relating to the acquisition of business operations is to be taken directly to income.

longer be amortised but will be evaluated down to its fair value.

Tangible fixed assets

According to both NGAAP and IFRS, tangible Under IFRS, it is not possible to defer the fixed assets are recognised at their cost price minus any accumulated depreciation and write-downs.

IFRS has more stringent rules regarding the NGAAP are thus adjusted against equity in decomposition of fixed assets than NGAAP. and these have been followed in connection to higher depreciation according to IFRS. chever is the lower of their book value and fair value after deducting sales costs.

Pensions

In accordance with NGAAP, unrecognised estimate deviations and pension scheme

In connection with the transition to IFRS. Norway Post has re-evaluated its financial assumptions and has reduced its discount rate. The effect of this change has been recognised in equity as of 1 January 2004.

According to NGAAP, pension expenses and interest are recognised together as operating expenses. According to IFRS, interest may be reclassified as a financial item, an alternative which Norway Post has chosen.

Financial instruments

The group has availed itself of the opportu-According to IFRS, however, negative goodwill nity to defer implementation of the financial instrument standards (IAS 32 and IAS 39) until 1 January 2005.

Due to the transition to IFRS, goodwill will no The group's hedging instruments are documented and have been tested for their each year as to whether or not the recogni- effectiveness according to the rules stipula- - no retroactive application of IFRS 3, sed value can be justified by future earnings. ted in IFRS. Derivatives used as hedging If the future earnings are lower than the instruments have been capitalised at their recognised value, the goodwill will be written fair value. Other financial instruments have been classified and valued according to IFRS hout any effect on the comparison figures rules.

> recognition of gains arising from financial obligations or losses arising from financial assets. Previously exercised hedges which are still capitalised in accordance with the opening balance at 1 January 2005.

According to NGAAP, provisions for proposed Tangible fixed assets designated for sale are dividends are classified as short-term liabiliclassified as held for sale and valued at whites. According to IFRS, a dividend is only to be capitalised as a liability when it has been approved by the Annual General Meeting held

the subsequent year. Provisions for dividends have been reclassified as equity in the opening balance sheet at 1 January 2004.

Deferred tax

No differences have been identified relating to the treatment of deferred tax in the accounts according to NGAAP and IFRS. Some of the identified differences between NGAAP and IFRS result in changes to the temporary differences and thus affect the deferred tax.

Presentation

Annual financial statements presented in accordance with IFRS contain the following components:

- Income statement
- Balance sheet
- Statement of changes in equity
- Cash flow statement
- Notes to the financial statements, including accounting principles.

IFRS requires comparison figures for the previous period only.

Transition alternatives

Norway Post has made use of the following optional exceptions in IFRS 1:

- Business Combinations
- IAS 32 and 39 for financial instruments will be implemented from 1 January 2005 wit-
- Tangible fixed assets will not be remeasured to fair value on the transition date
- Unrecognized estimate deviations on defined benefit pension schemes will be recorded against equity on the transition date - Accumulated translation differences rela-
- ting to foreign subsidiaries will be reclassified to other equity on the transition date

NOTE 31 TRANSITION TO IFRS CONT.

102 NOTES

Reconciliation of the income statement for 2	Reconciliation of the income statement for 2004		STEN NORG	E AS	NORWAY POST GROUP			
	Note	NGAAP 2004	IFRS Adjust.	IFRS 2004	NGAAP 2004	IFRS Adjust.	IFRS 2004	
Operating revenues		12 648		12 648	17 959		17 959	
Cost of goods and services		1 555		1 555	4 573		4 573	
Payroll and social expenses	4	6 282	25	6 307	8 094	24	8 118	
Other operating expenses		3 057		3 057	2 857		2 857	
Operating expenses		10 894	25	10 919	15 524	24	15 549	
EBITDA		1 754	(25)	1 729	2 434	(24)	2 410	
Depreciation and write-downs	1,2	415	14	429	1 063	(144)	919	
EBIT – Income before non-recurring costs		1 339	(39)	1 300	1 371	121	1 491	
Restructuring expenses		164		164	256		256	
(Gains) losses on the sale of fixed assets/sub	sidiaries	5		5	(21)		(21)	
EBIT – Income before interest and taxes		1 170	(39)	1 131	1 136	121	1 257	
Financial income	4	212	55	266	115	53	168	
Financial expenses		168		168	173		173	
Net financial items		44	55	99	(58)	53	(5)	
Income before taxes		1 213	16	1 229	1 078	174	1 252	
Taxes		394	4	398	375	24	399	
Net income for the year		819	12	831	703	150	853	

		NOAAD	IEDO	IEDO	NOAAD	IEDO	IEDO
	Note	NGAAP 01.01.2004	IFRS Adjust.	IFRS 01.01.2004	NGAAP 01.01.2004	IFRS Adjust.	IFRS 01.01.2004
Assets							
Intangible assets	1, 8	33	458	491	1 282	471	1 753
Tangible fixed assets	2	3 104	(39)	3 065	3 516	(41)	3 475
Financial assets	3,4	3 807	(1 517)	2 290	2 423	(1 556)	867
Total fixed assets		6 944	(1 098)	5 846	7 221	(1 126)	6 095
Current assets		2 818		2 818	2 831		2 831
Assets held for sale	2		6	6		8	8
Total assets		9 762	(1 092)	8 670	10 052	(1 118)	8 934
Equity and liabilities							
Equity	9	4 925	(984)	3 941	4 776	(1 010)	3 766
Provisions for liabilities and charges	2,8	217	13	230	263	13	276
Interest-bearing long-term liabilities		1 133		1 133	1 233		1 233
Interest-bearing short-term liabilities		114		114	134		134
Interest-free short-term liabilities	5	3 373	(121)	3 252	3 646	(121)	3 525
Total equity and liabilities		9 762	(1092)	8 670	10 052	(1118)	8 934

N		E	S	ΤL	15

Reconciliation of the balance sheet and equity	/ as or at Dece	mber 2004 PU	STEN NUF	nue A5	NORWAY POST GROUP			
	Note	NGAAP 31.12.2004	IFRS Adjust.	IFRS 31.12.2004	NGAAP 31.12.2004	IFRS Adjust.	IFRS 31.12.2004	
Assets								
Intangible assets	1, 8	109	57	165	1 852	242	2 095	
Tangible fixed assets	2	2 826	(49)	2 777	3 436	(54)	3 382	
Financial assets	3,4	4 995	(1 488)	3 508	2 530	(1 526)	1 002	
Total fixed assets		7 930	(1 480)	6 450	7 818	(1 338)	6 479	
Current assets		3 115		3 115	3 830		3 830	
Assets held for sale	2					5	5	
Total assets		11 045	(1 480)	9 565	11 648	(1 333)	10 314	
Equity and liabilities								
Equity	9	5 158	(627)	4 531	4 879	(516)	4 363	
Provisions for liabilities and charges	2,8	615	(387)	228	681	(351)	330	
Interest-bearing long-term liabilities		1 407		1 407	1 527		1 527	
Interest-bearing short-term liabilities		542		542	252		252	
Interest-free short-term liabilities	5	3 323	(466)	2 857	4 309	(466)	3 842	
Total equity and liabilities		11 045	(1 480)	9 565	11 648	(1 333)	10 314	

In 2005, debts to subsidiaries relating to the group account system have been reclassified in the parent company's accounts from interest-free liabilities to interest-bearing liabilities. Comparable NGAAP and IFRS figures for 2004 have been restated accordingly.

Reconciliation of the balance sheets as of	31 December 2	mber 2004 POSTEN NORGE AS			NORWAY POST GROUP			
and 1 January 2005 for IAS 32 and 39	Note	IFRS 31.12.2004	IFRS Adjust	IFRS 01.01.2005	IFRS 31.12.2004	IFRS Adjust	IFRS 01.01.2005	
Assets	11000	01.11.1001	, tajaoo.	01.01.2000	01.11.12.00 1	, rejuou.	01.01.2000	
Intangible assets	6	165	9	174	2 095	9	2 104	
Tangible fixed assets	0	2 777	J	2 777	3 382	J	3 382	
Financial assets	6	3 508	(22)	3 486	1 002	(4)	998	
Total fixed assets		6 450	(13)	6 437	6 479	5	6 484	
Current assets	6	3 115	()	3 115	3 830		3 830	
Assets held for sale					5		5	
Total assets		9 565	(13)	9 552	10 314	5	10 319	
Equity and liabilities								
Equity	6	4 531	(13)	4 518	4 363	5	4 368	
Provisions for liabilities and charges		228		228	330		330	
Interest-bearing long-term liabilities	6	1 407		1 407	1 527		1 527	
Interest-bearing short-term liabilities		542		542	252		252	
Interest-free short-term liabilities		2 857		2 857	3 842		3 842	
Total equity and liabilities		9 565	(13)	9 552	10 314	5	10 319	

104: NOTES

Reconciliation of the cash flow statement	PO:	STEN NOF	RGE AS	NORWAY POST GROUP			
	NGAAP	IFRS	IFRS	NGAAP	IFRS	IFRS	
	31.12.2004	Adjust.	31.12.2004	31.12.2004	Adjust.	31.12.2004	
Cash flows from operational activities							
Provided by operations	1 631	30	1 661	2141	30	2 171	
Changes in working capital	(285)		(285)	267		267	
Changes in other accruals	(185)	(30)	(215)	(191)	(30)	(221)	
Net cash flow from operations	1 161		1 161	2 217		2 217	
Cash flows from investing activities							
Investments in subsidiaries	(920)		(920)	(879)		(879	
Investments in tangible fixed assets, IT development, etc	(248)		(248)	(610)		(610	
Sale of tangible fixed assets	28		28	85		85	
Changes in other fixed assets	81		81	(355)		(355	
Net cash flow from investing activities	(1 059)		(1 059)	(1 759)		(1 759	
Cash flows from financing activities							
Changes in loans and other financial items	398		398	368		368	
Group contribution/dividend paid	207		207				
Group contribution/dividend received	(242)		(242)	(242)		(242)	
Net cash flow from financing activities	363		363	126		126	
Total change in liquid assets	465		465	584		584	
Cash and cash equivalents							
at start of period	559		559	692		692	
Cash and cash equivalents							
at end of period	1 024		1 024	1 276		1 276	

Reconciliation of key figures	N	IORWAY PO	ST GROUP
		NGAAP	IFRS
		31.12.04	31.12.04
Equity ratio	%	41,9	42,3
EBIT margin	%	6,3	7,0
Profit margin	%	6,0	7,0
EBITDA	MNOK	2 434	2 410
Return on capital employed	%	19,5	23,2
Return on equity after tax	%	14,6	21,0
Net debt ratio		0,1	0,1
Liquidity reserve	MNOK	5 260	5 260
Investments in tangible fixed assets, IT development, etc	MNOK	610	610

ADDITIONAL INFORMATION CONCERNING THE RECONCILIATIONS

Note 1 Intangible assets

Adjustments have been made for the following differences in intangible assets: a) A total of NOK 162 million in goodwill amortisation has been reversed (NOK 3 mil- balance sheet. b) Unrecognised estimate deviations and unrecognised pension scheme changes rary differences and resulted in an increase and those according to IFRS. of NOK 456 million in the deferred tax asset (NOK 437 million relates to the parent company).

goodwill and allocated to other intangible assets in connection with an acquisition in the first quarter of 2004.

Note 2 Tangible fixed assets

a total of NOK 16 million.

ration obligations related to a plot of land sted accordingly.

Tangible fixed assets designated for sale have been reclassified as held for sale in the Dividends approved by the Annual General balance sheet. Depreciation ceases as from Meeting after the balance sheet date are the reclassification date. In 2004, a gain of not to be capitalised as liabilities on the NOK 0.3 million was recognised on the sale of balance sheet date. assets classified as held for sale. One of As of 31 December 2004, the amount of NOK according to NGAAP and IFRS have been book value of NOK 5 million.

Note 3 Fixed asset investments

In connection with the transition to IFRS, all IAS 32 and 39 were implemented on 1 assets and liabilities that meet the IFRS

the opening balance sheet. The parent company's insurance account met the IFRS capi- following factors: talisation criteria on the transition date and a) Investments in shares are classified as the amount of NOK 74 million was recognised "available for sale" and recognised at their as a long-term receivable in the opening

lion relates to the parent company) in 2004. The subsidiary ZebSign AS has been designated ten down. As of 1 January 2005, the amount ted as held for sale as of 31 December 2004, of NOK 28 million (NOK 9 million in the parent without this leading to a discrepancy betrecorded in equity have affected the tempo- ween the book values according to NGAAP

Note 4 Pensions

A total of NOK 1 290 million in unrecognised b) Deferred gain and losses from exercised c) NOK 5 million has been transferred from estimate deviations and unrecognised pension scheme changes has been recognised as a reduction in the group's net pension In connection with the transition to IFRS, the IFRS deviate from those used to calculate the depreciation period for certain tangible This particularly applies to the discount rate, the hedging of investments in foreign entiassets was identified. The opening balance which has been reduced as a result of the ties. These hedging instruments are docuas of 1 January 2004 was adjusted by a total discount rate according to NGAAP taking of NOK 53 million (NOK 52 million relates to long-term debenture rates into account the parent company) to take account of the while the discount rate according to IFRS deviation between the accumulated recalcutakes long-term government bond rates into their fair value at 1 January 2005, which depreciation amounts according to NGAAP. 340 million in the net pension assets as of 1 million. In 2004, the depreciation expenses in both January 2004 and of NOK 29 million in the the parent company and group increased by net pension assets as of 31 December 2004. Note 7 Foreign currency

Interest income and expenses that have for- relating to foreign subsidiaries and capitali-In connection with the opening balance sheet med part of the pension expenses have been sed as part of equity have transferred to as of 1 January 2004, NOK 13 million in resto-reclassified as financial items. In 2004, net other equity at 1 January 2004. The calculafinancial income of NOK 55 million has been tion of the gains or losses on subsequent were capitalised in the parent company. The reclassified in the parent company, while net sales will only include translation differences cost price of the plot of land has been adju- financial income of NOK 53 million has been that arise after the transition to IFRS. The reclassified in the group.

Note 5 Dividend

Nor-Cargo AS's terminals is classified as 466 million set aside for dividend according the parent company.

Note 6 Financial instruments

capitalisation criteria are to be capitalised in mentation have been recognised in equity.

fair value. Changes in value are recognised in equity until the investments are sold or writcompany) has been recognised in equity, which comprises the difference between the fair value according to IFRS and the book value according to NGAAP, based on the lowest value principle.

interest-rate swaps and forward exchange contracts have been recognised in equity as of 1 January 2005. The net effect on equity assets in the opening balance sheet. In addias of 1 January 2005 is a reduction of NOK tion, the financial assumptions used to calculate the pension obligations according to c) The group employs hedging instruments for foreign currency hedging, hedging of need for decomposition and adjustment of the pension obligations according to NGAAP. electricity prices, interest-rate hedging and mented and tested for effectiveness in accordance with IFRS rules. Derivatives used as hedging instruments were capitalised at lated depreciation amounts and the actual account. This has led to a reduction of NOK resulted in a net increase in equity of NOK 7

The accumulated translation differences amount reclassified from translation differences to other equity as of 1 January 2004 was NOK 5 million.

Note 8 Tax

No differences related to the treatment of deferred tax in the financial statements identified. Some of the differences identified held for sale as of 31 December 2004, with a to NGAAP has been reclassified as equity in between NGAAP and IFRS affect the temporary differences and thus have an impact on deferred taxes. In connection with the opening balance sheet, this applies to pensions (NOK 456 million in the group/ NOK 445 mil-January 2005 and the effects of their imple- lion in the parent company) and decomposi-

tion (NOK 13 million for both the parent company and the group).

In addition, the deferred taxes in accordance Note 9 Equity with NGAAP as of 31 December 2004 have been netted against a larger deferred tax

asset in the IFRS financial statements for both the parent company and group.

The reconciliation of reported equity in the annual financial statements prepared in

accordance with NGAAP and the balance sheet prepared in accordance with IFRS as of 1 January 2004 and 31 December 2004 can be summarised as follows:

POSTEN NORGE AS	Share capital	premium account	Translation differences	Other equity	Other reserves	Minority interests	Tota
Equity as of 1 January 2004	3 120	1 560		245			4 925
Effect of IFRS implementation (excl. IAS 39)				(40)			(40
Revaluation of property Recognition of pension 'corridor' after tax				(46) (1 146)			(46 <u>)</u> (1 146)
Reclassification of dividends				121			121
Recognition of insurance account				74			74
Adjustment to tax calculations				13			13
Adjusted equity as of 1 January 2004	3 120	1 560		(739)			3 941
Net income for the year				831			831
Dividend				(242)			(242
Other equity transactions in 2004				1			1
Equity as of 31 December 2004	3 120	1 560		(149)			4 531
Effect of implementing IAS 39				(27)	14		(13)
Adjusted equity as of 1 January 2005	3 120	1 560		(176)	14		4 518
GROUP							
Equity as of 1 January 2004	3 120	1 560	5	73		18	4 776
Effect of IFRS implementation (excl. IAS 39)							
Revaluation of property				(46)			(46)
Reclassification of negative goodwill				2			2
Recognition of the pension 'corridor'			(-)	(1 173)			(1 173)
Reclassification of translation differences			(5)	5			4.0
Reclassification of dividend				121			121
Recognition of insurance account				74			74
Adjustment to tax calculations	2.420	4 500		13		40	13
Adjusted equity as of 1 January 2004	3 120	1 560		(932) 853		18 4	3 766
Net income for the year Dividend						4	857
			3	(242)		2	(242)
Other equity transactions in 2004 Equity as of 31 December 2004	3 120	1 560	3 3	(23) (344)		2 24	(18) 4 36 3
Effect of implementing IAS 39	2 150	1 200	3	(29)	34	24	4 303
Firect of implementing IAS 33				ردع)	54		5





■ Statuauturiserte revisorer

Servet & Young AS

■ Foretalisregisteret: NO 976-389-387 MWA Tel. +47 34 00 34 00

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Oslo Atrium Postbols 20 NO-8651 Oslo

Medlenmer av Den nordæ Revisoriorening

Til generalforsamlingen i Posten Norge AS

Revisjonsberetning for 2005

Vi har revidert årsregnskapet for Posten Norge AS for regnskapsåret 2005, som viser et overskudd på kr 718 millioner for morselskapet og et overskudd på kr 985 millioner for konsernet. Vi har også revidert opplysningene i årsberetningen om årsregnskapet, forutsetningen om fortsatt drift og forslaget til disponering av overskuddet. Årsregnskapet består av selskapsregnskap og konsemregnskap. Selskaperegnskapet og konsemregnskapet består av resultatregnskap, balanse, kontantstrømoppstilling, oppetilling over endringer i egenkapitalen og noteopplysninger. Selskapsregnskapet og konsemregnskapet er utarbeidet i samsvar med International Financial Reporting Standards som fastsatt av EU. Årsregnskapet og årsberetningen er avgitt av selskapets styre og konsernsjef. Vår oppgave er å uttale oss om årsregnskapet og øvrige forhold i henho Byttes til engelsk

Vi har utført revisjonen i ver at vi planlegger revisjonsstandarder vedta og utfører revisjonen for l holder vesentlig feilinformasjon. Revisjon sygger informasjonen. i årsregnskapet, vurdering osestimater, samt vurdering av innholdet i o god revisjonsskikk, omfatter revisjon også en ps- og interne kontrollsystemer. Vi mener at vår revisjon gir et forsvarlig grunnlag for vår uttalelse.

Vi mener at

- årsregnskapet er avgitt i samsvar med lov og forskrifter og gir et rettvisende bilde av selskapets og konsernets økonomiske stilling 31. desember 2005 og av resultatet, kontantstrømmene og endringer i egenkapitalen i regnskapsåret i overensstemmelse med International Financial Reporting Standards som fastsatt av EU
- ledelsen har oppfylt sin plikt til å sørge for ordentlig og oversiktlig registrering og dokumentasjon av regnskapsopplysninger i samsvar med lov og god bokføringsskikk i Norge
- opplysningene i årsberetningen om årsregnskapet, forutsetningen om fortsatt drift og forslaget til disponering av overskuddet er konsistente med årsregnskapet og er i samsvar med lov og forskrifter.

Oslo, 18. mai 2006 ERNST & YOUNG AS

lan Wellum Svensen statsautorisert revisor

Besoksadresse: Oslo Afrium Christian Frederika plasa 6 # Arondal, Borgon, Bo, Drammen, Founavilg, Fredrikstad, Holmestrand, Horiers, Honelous, Konguberg, Kragese, Kristiemanst, Larvik, Luvenger, Lillehammer, Moss, Willey, Notoshim, Oslo, Otta, Pongaran/Skien, Sandeljoed, Soriland, Stewarger, Steinkjer, Teames, Transferim, Temberg,

We operate in one of the world's most inaccessible countries. Nonetheless, our delivery quality is world class.

