



INTSOK Annual Report 2006

Ormen Lange Nyhamna (Photo: Øivind Leren, Hydro)

Contents

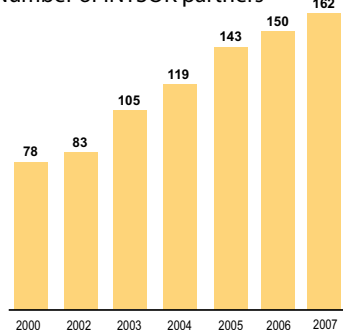
- 03** Introduction
- 05** High activity level in 2006
- 07** Building partnership in Russia
- 09** Gulf of Mexico remains a top priority
- 10** The expanding deepwater West Africa
- 12** The UKCS still the most important market
- 13** Brazil - an exciting deepwater market
- 14** China - expanding the relationship
- 15** India - looking for deepwater reserves
- 16** Malaysia - expanding relations with Petronas
- 16** Maintaining relations with Venezuela
- 17** Keeping a watchful eye on new market opportunities
- 18** INTSOK Board of Directors
- 19** INTSOK members

Introduction



Gulbrand Wangen
Managing Director, INTSOK

Number of INTSOK partners



In 2007 INTSOK will celebrate its 10th anniversary. The concept of an organisation that would support the Norwegian petroleum cluster internationally was launched by Mr. Jens Stoltenberg, Minister of Industry and Energy, in a letter to the oil industry dated 27 March 1995 in which he addressed three key challenges for the future of the Norwegian oil and gas activities:

- Continuation of the efforts to strengthen the competitiveness of the Norwegian continental shelf,
- Internationalisation of the Norwegian petroleum cluster,
- Reducing the environmental impact of the oil and gas sector.

Mr. Stoltenberg's vision was a future whereby the Norwegian oil and gas industry would be less dependent on the activities on the Norwegian continental shelf (NCS). His ambition was to strengthen the international competitiveness of the petroleum cluster through closer cooperation between the government and the industry.

The industry responded positively to Mr Stoltenberg's invitation and a steering committee with Mr. Johan Nic. Vold as chairperson was assigned the task of finding a solution whereby the industry and the government could work together. The committee presented its recommendations in September 1996; in April 1997,

the new INTSOK foundation, jointly owned by the three ministries and the industry, was formally established.

The background for the initiative was also an expectation of a significant decline in NCS investments from 1998 and onwards, from some NOK 55 billion (1993 value) in 1993-94 to some NOK 25 billion (1993 value) after the turn of the century. Norway therefore needed a petroleum industry that could succeed internationally in order to sustain long-term value creation and employment.

Since then, the Norwegian petroleum cluster has made huge efforts to expand its international business activities and is now involved in the most challenging global projects. The industry's international turn-over was estimated at NOK 15 billion in 1997. It reached its target of NOK 50 billion in 2005 and is aiming for NOK 80 billion in 2010. The international growth has taken place in a period where the NCS has seen a record level of investment. The collapse in the investment level foreseen in 1995 did not materialise.

INTSOK started out with 42 partners. Scanrope was the first to be registered as a partner. By the end of 2006, 162 companies had joined, up from 143 a year before.

INTSOK's strategy remained the same, facilitating the international expansion

of the companies by providing advice, market and project information to partners, and communicating the capabilities of the Norwegian petroleum cluster to key clients in overseas markets. More efforts are, however, now being made to support the many small and medium-sized companies that have joined in recent years.

The main markets are still West Africa, Brazil, the Gulf of Mexico and the UKCS. The focus on Russia, China, India and Mexico has increased in recent years, whilst the interest in Azerbaijan and Venezuela has gradually been reduced as a result of market developments. Local oil and gas advisers have been added to the INTSOK team in order to assist the partners in the main markets.

The Ministry of Petroleum and Energy asked PwC to evaluate INTSOK in 2006.

The main conclusion was that INTSOK has lived up to the intentions and has become a valuable instrument in the internationalisation of the petroleum cluster. Our strength is our ability to draw upon the joint knowledge and experience of our partners. The many small and medium-sized companies are also benefiting from the exchange of market experience at INTSOK's network meetings.

INTSOK's strategy is based on an assumption that internationalisation should create value and employment in Norway. In the course of a decade we have learnt that we will not succeed unless we also contribute to value creation in the countries that own the resources.

INTSOK markets



High activity level in 2006

INTSOK provides partners with extensive insights into the developments in the global oil and gas market. In addition to reports on the developments in the main markets and projects, partners are able to meet key clients in customer meetings and workshops.

Based on the feedback from the partners, INTSOK is strengthening its relations with the individual companies, and providing more direct market advice and guidance from local advisers and INTSOK employees. A new programme was launched in Houston in 2006 to support partners that are entering the Gulf of Mexico market. An Incubator office will be established together with Innovation Norway in Brazil in 2007, and a similar programme for partners in South-East Asia is under evaluation.

In 2006, INTSOK presented its first report that looked at the development in the large global onshore market, and which reflected growing interest among partners for projects onshore. The new onshore report is an addition to the global report on the offshore sector. Both reports reflect a booming market. The onshore expenditure in INTSOK's market is estimated at USD 1.7 trillion in the period 2006-2010, whilst the offshore spending in the same period is well above USD 600 billion.

The Offshore Northern Seas exhibition and conference in Stavanger in August 2006 was a success. More than 35,500 visitors from 92 countries were registered. The bi-annual event is a unique opportunity to present the capabilities and technological advances of our partners to key clients and customers. The event is therefore one of INTSOK's highest priority activities. In 2006, INTSOK invited delegates from 15 countries to participate in the Visiting Programme and some 90

representatives from 12 countries accepted the invitation and participated in a customised programme. Twenty-seven of the partners sponsored the events and played an active role in hosting activities for the high-level delegates.

INTSOK's annual International Oil and Gas Business Day is now an integral part of the ONS Week, exposing the Norwegian oil and gas industry to market opportunities abroad and providing excellent networking opportunities. Three hundred and forty people attended the Business Days, which were organised for the fifth time. Mr. Odd Roger Enoksen, Norwegian Minister of Petroleum and Energy, opened the conference and his British counterpart Mr. Malcolm Wicks was one of the keynote speakers. High level speakers from Sonangol, Woodside, Petrobras, CNPC in China, Petronas and Gazprom provided the audience with an understanding of their strategies, while government officials from Nigeria and Kazakhstan addressed the potential in their countries.

In addition to networking during ONS, INTSOK organised 10 network meetings for partners in 2006 to present opportunities in the main markets and to exchange experience and insights from the markets. One of the network meetings was held in Brazil. In the future INTSOK may organise more network sessions in the markets. Anti-corruption issues are among the new themes on the network agenda. The first anti-corruption network meeting was held in Oslo in 2005. The second

meeting in Stavanger targeted small and medium-sized companies, focusing on building competence and understanding of corruption-related issues. The workshop, attended by some 20 partners, featured speakers from the partners, as well as expert advisers from PwC, Ernst & Young, KPMG and Erling Grimstad. Dilemma training has been an integral part of the anti-corruption events.

The board of INTSOK approved the foundation's Code of Conduct and Anti-Corruption Policy in March 2006. Implementing the Policy and the Code of Conduct had high priority throughout the year and is reflected in the contracts INTSOK have entered into with local advisers in the countries where we do business.



International delegations visiting ONS in 2006. (Photo credit: INTSOK)

Building partnership in Russia

The Russian oil and gas market continues to attract significant interest from the Norwegian petroleum cluster. Norwegian companies have documented their competitiveness by gaining a major share of the work in the development of the Prirazlomnoye field in the Barents Sea.

Gazprom's decision to develop the giant Shтокman field on their own came as no major surprise to partners that have worked closely with that company over several years. The Russian market is still huge and the oil and gas companies are investing billions of dollars in new projects in Timan Pechora, West Siberia and in the Caspian. Gazprom alone has an investment programme in 2007 of some USD 20 billion.

INTSOK's activities in Russia in 2006 attracted significant interest from partners and from Russian companies. The partnership programme between the Russian and Norwegian oil and gas industries was launched in 2005. The aim of the project is to:

- Support increased partnership between the Russian and Norwegian oil and gas industries with focus on the Arctic region
- Support Russian ambitions of increasing the involvement of local industries (local content)
- Support the internationalisation of Norwegian and Russian technology and services.

The project is backed by leading Russian and Norwegian companies and industry associations. By the end of 2006 some 250 Russian companies had been mapped and will be the basis for the first

Russian cluster map ever to be developed and made available to partners.

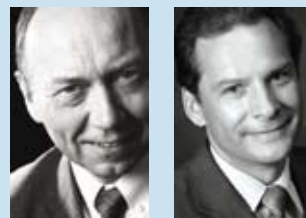
The project has also enabled INTSOK to offer strategic assistance to partners looking towards Russia. The first match-making workshop was organised in 2006. The interest in the workshop was well above our expectations. The business-to-business meetings provided companies with an opportunity to develop closer relations. New match-making seminars will be organised in 2007.

The Russia-Norway Oil and Gas Conference in Moscow in January gave a broad perspective of the Russian market and provided substantial networking opportunities. The conference attracted considerable media attention.

Russia has the largest combined oil and gas resources in the world. Attractive hydrocarbon basins such as Timan Pechora, the Arctic Barents Sea, North Caspian, East Siberia and Sakhalin are growing in importance.

The High North will be Norway's most important strategic priority area in the years ahead. The government will intensify efforts to exercise Norwegian sovereignty and ensure sustainable management of the rich fisheries and energy resources in the region.

Norway's policy aims to protect the environment, maintain settlement patterns



Håkon Skretting (left),
Regional Director for Australia,
China and Russia

Vladimir Ryashin,
INTSOK's Oil and Gas Advisor
in Russia

Participants in the Russian-Norwegian partnership programme



- Federation of Norwegian Industries
- Greater Stavanger Economic Development
- Hydro
- Innovation Norway
- INTSOK
- Ministry of Foreign Affairs
- Ministry of Petroleum and Energy
- Statoil
- The Norwegian Barents Secretariat



- Arktikshelfneftegaz
- Association of Manufacturers of Oil and Gas Equipment
- CBK Rubin
- Gazflot
- Gazprom
- Krylov Institute
- Lukoil
- Russian Union of Oil and Gas Service Companies
- Sevmorneftegaz
- Union of Oil and Gas Industrialists

and promote business development. The government will further develop cooperation with Russia and our other partners in the far north and take advantage of the opportunities that the Barents Sea presents as a new European energy province in accordance with the principles of sustainable development.

The Barents 2020 initiative aims to stimulate development of new expertise and technology, which are necessary for petroleum operations in the northern areas. Barents 2020 is also focusing on how to reconcile petroleum technology and environmental considerations in the sensitive marine ecosystem of the High North.

The Norwegian petroleum cluster's competence on Arctic and cold climate also continues to be of interest to leading international oil and gas companies that are interested in exchanging experience with the Norwegian oil industry. The theme was again part of the agenda during the London Week in June 2006, at which INTSOK partners met key clients.

Gulf of Mexico remains a top priority

The US Gulf of Mexico remains one of the largest markets for the Norwegian petroleum cluster. Deepwater development in the Gulf of Mexico continues to be the driving force in Gulf production and potential growth.

In the INTSOK annual offshore market report, an estimated USD 125 billion will be spent in developing the oil and gas potential in the Gulf of Mexico in the period 2007–2010.

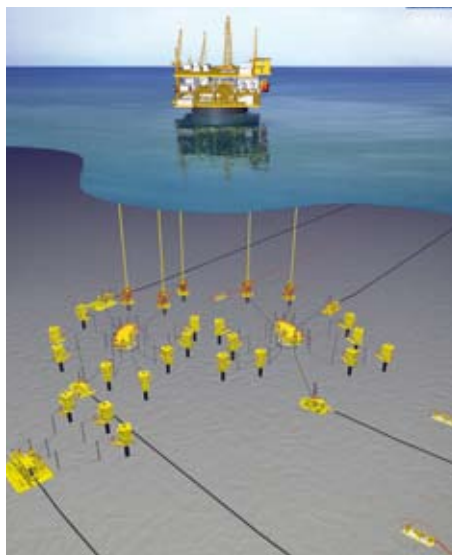
Many of the projects are defined as world-class and of significant interest to the Norwegian petroleum cluster. Sixteen projects in the Gulf have been identified as priority projects in INTSOK's database and are updated monthly. According to INTSOK's first onshore market report, the US is also the world's largest onshore market.

INTSOK has maintained its high activity level in Houston, focusing on the main oil companies and contractors. Some 100 Norwegian companies are present in Houston and many are looking at establishing a presence in the market. INTSOK has therefore launched a new mentor programme to assist partners entering the market.

The annual Houston Week is important for building relations and for partners to present their capabilities to key clients in the major oil and contractor companies. Four themes dominated the 2006 week:

- Subsea
- Well design and construction
- Integrated operations
- Process technologies

INTSOK was present at the OTC Exhibition and Conference in May



*The Perdido project. Operator Shell.
(Photo Credit: FMC Technologies)*

together with Innovation Norway Houston at the Norwegian pavilion, while the 4th USA Pipeline & Riser Week in November provided partners with an opportunity to meet all the major oil companies and contractors.



Werner G. Karlsson (left),
Regional Director for Middle East,
USA and North Africa



John Hurter,
INTSOK's Oil and Gas Advisor
in the USA and Canada

The expanding deepwater West Africa

West Africa's role in the global oil and gas market is rapidly being expanded as new deepwater fields are brought on stream and new countries join the number of oil and gas producers.



Per Hagen,
INTSOK's Regional Director for
Angola, Nigeria, Malaysia and
Indonesia



Emilio Moreso Grion (left),
INTSOK's Oil and Gas Advisor
in Angola

Moses Ovigho Kragha,
INTSOK's Oil and Gas Advisor
in Nigeria

Africa already plays an important role in world oil markets, contributing more than 10 million barrels per day to global oil supplies. With ongoing exploration, including in deepwater and ultra deepwater regions, Africa is likely to be a source of significant additional oil and gas supplies over the next 20 years.

Angola and Nigeria are the two leading oil and gas producers in West Africa. More than USD 50 billion will be spent in the two markets in the period to 2010, mainly on new deepwater and liquefied natural gas (LNG) projects.

Nigeria has embarked on an ambitious plan to increase its daily production to 4 million barrels by 2010 from its current level of 2.6 million barrels. Massive investment is also being poured into constructing new LNG plants.

Statoil, Hydro and several INTSOK partners are well established in the Nigerian oil and gas sector. FMC Technologies is expanding its presence as a result of being awarded the Agbami subsea contract. Transforming the oil and gas wealth into economic growth, and reducing poverty and corruption are key political objectives in Nigeria. The government is looking for ways to maximise the benefits from the oil and gas activities, thereby creating new jobs and building a competent and capable local industry.

INTSOK has been actively involved in the dialogue around local content policies in Nigeria and in ways to enhance the

fabrication capabilities in the local oil and gas industry.

In 2006 the fabrication project which had been on the drawing board since 2004 received the required financial support from Nigeria. The aim of this project is to develop training and consulting programmes in order to enhance the capabilities of Nigerian companies, which will enable them to acquire the skills needed for performing fabrication work for the offshore and subsea market according to ISO 9000 standards.

The project will cost some NOK 18 million. NORAD has committed to providing 40% of the budget and Statoil, Hydro, Aker Kvaerner and FMC Technologies will fund 10%. Nigeria will provide the remaining 50% of the funding through the Petroleum Technology Development Fund and the Nigerian National Petroleum Corporation (NNPC). IFC/PEP Africa, which is part of the World Bank, will manage the project on behalf of the funding organisations.

For several years INTSOK has been organising technical seminars in Nigeria in cooperation with the Department of Petroleum Resources (DPR) and NNPC under the aegis of The Nigerian-Norwegian MoU, signed in 2000. A Deepwater technology seminar introduced the participants to "state-of-the-art" technology and practices. More than 450 people applied for tickets. A committee comprised of members from DPR and INTSOK Nigeria selected 150 participants from more than 100 companies. More than 200



Participants at the INTSOK Technology seminar in Angola. (Photo credit: INTSOK)

people attended the event, which was well received and generated lively discussions. The main theme in the discussions was how technology could be transferred to Nigerian companies, thereby contributing to more value creation in the country.

Angola's oil production is expected to double over the next five years. Most of the leading international oil companies are present in Angolan deepwater areas. At the same time, Angola has become one of the most interesting oil provinces outside Norway for the Norwegian petroleum cluster.

Discoveries of oil offshore Angola in recent years have been some of the world's largest. Both Hydro and Statoil entered Angola in the early 1990s and have become major investors in the Angolan oil and gas sector. The leading Norwegian contractors

Aker Kvaerner, FMC Technologies and Vetco have won major subsea contracts in the deepwater projects. Major development projects such as Greater Plutonia, Dalia and Kizombe C are underway. Sonangol and Hydro are also developing the Gimboa prospects in block 4. Angola has increased focus on entering the LNG market.

INTSOK continues to organise technical seminars in Angola in close cooperation with the Ministry of Petroleum and Sonangol. The aim is to transfer skills and technology to the Angolan industrial cluster and to the Angolan authorities. The 2006 events addressed subsea and drilling technologies. The seminars attracted a key audience, which gave the seminars a high rating in their post evaluation.

The UKCS still the most important market

For many years the UKCS has been the largest and most important market for the Norwegian oil industry. More than 20% of the companies' total international turnover is still in the UK, and close to 45% of the INTSOK partners described the UK as their most important market in the 2005 survey.



Einar Holmefjord,
Advisor and Regional Director UK

The UKCS is now a mature market, with significant expenditure on maintenance, modification and operations. The UKCS continues to attract many new entrants and the exploration activities are substantially higher than on the Norwegian continental shelf.

Around 80 exploration and appraisal wells were drilled in 2006, with a similar level of activity expected for 2007.

The success rate is still some 36%, according to figures released by the UK Offshore Operators' Association.

In the period to 2010, roughly USD 60 billion are expected to be spent on the UKCS.

The UKCS market will be of significant interest to INTSOK partners for many years to come. Many small and medium-sized companies are successful in the UK. The cross-border cooperation has increased. One of the joint initiatives is the UK & Norway Share Fair, which was arranged in Aberdeen and Bergen.

The London week 2005 in June provided INTSOK partners with an opportunity to develop their relations with key clients



*The Buzzard project. Operator Nexen Petroleum.
(Photo credit: Aker Verdal)*

such as BP, KBR/ M.W. Kellogg and Foster Wheeler. Five main themes were requested by the client companies: LNG; subsea/deepwater; the Arctic and cold climate; local content; and environmental protection. INTSOK also organised the annual Aberdeen Week in November where partners met representatives from Chevron, ConocoPhillips, Wood Group and Petrofac. Chevron had asked the Norwegian participants to comment on a strategy document outlining Chevron's technology challenges.

Brazil – an exciting deepwater market

The Brazilian national oil company Petrobras is the largest deepwater producer in the world and has a number of large projects under development. Petrobras is investing substantially in new technology for deep and ultra-deep waters.

Many of the new projects are based on FPSO solutions. Over the years INTSOK has established a good relationship with Petrobras and maintains a good dialogue on joint activities in Brazil and Norway.

Brazil maintains its role as a global centre for deepwater offshore exploration and production. Annual expenditure is substantial; almost USD 60 billion will be invested in the period 2007–2010, making Brazil one of the world's largest offshore markets.

Hydro has recently submitted the Declaration of Commerciality for the Peregrino oil field to the Agência Nacional do Petróleo (ANP). Hydro is the operator in the project planning phase. The field will be developed with an FPSO and two drilling platforms. Thirty horizontal wells are planned for the heavy oil field, where Hydro's experiences from the Grane field on the NCS have been valuable.

Thematic workshops and seminars to exchange experience and knowledge have been important elements in the discussions between Petrobras and INTSOK partners in recent years. The technology workshops in 2006 addressed issues such as Innovative technologies and Piloting of technology for Brazilian waters.

The workshops enabled INTSOK partners to meet relevant contacts in Petrobras, which considered the event to be a success. The Norwegian pavilion at the Rio Oil and Gas 2006, organised by Innova-

tion Norway, was the largest of the foreign exhibitions with 45 companies and 200 Norwegians in attendance.

Innovation Norway in co-operation with INTSOK will set up a new Incubator office to assist Norwegian companies that are aiming to get established in Brazil.



Lars Andreas Sunde (left),
Regional Director for Brazil,
Iran and Canada

Johnar Olsen,
Regional Director for Australia,
China and Russia



The Piranema project. Operator Petrobras. (Photo credit: Sevan Marine)

China – expanding the relationship

The Chinese oil and gas industry is expressing strong interest in developing a closer relationship with the Norwegian petroleum cluster. China's strategy is therefore to expand its exploration and production activities both at home and abroad.



Håkon Skretting,
Regional Director for Australia,
China and Russia

The three Chinese national oil companies are now active in almost 40 countries. Most of the production in China is still onshore, but exploration has increased in the Bohai Sea area and in the Pearl River Mouth basin. New acreage in deeper waters has also been opened up.

INTSOK's response has been to develop closer relations with the three largest oil and gas companies, namely Sinopec, CNPC and CNOOC. They may become important customers for the Norwegian petroleum cluster in many markets in the years to come.

In January 2006, INTSOK organised three separate workshops in Beijing with the three national oil companies, focusing on the planned LNG terminal and re-gasification plants in China. More than 50 managers and key personnel from each of the three companies attended, supported by senior management.

INTSOK also organised a three-day seminar in April together with Petrad and CNOOC on drilling and well services.



Workshop China 2006. (Photo credit: INTSOK)

The event brought together more than 100 Chinese oil experts, mainly from the Bohai Bay operations.

A management team from CNPC's newly formed Offshore Engineering subsidiary visited Norway to look for potential business partners for future projects in China. They are also evaluating an option for establishing an R&D centre outside China, and were interested in discussing their ideas with potential Norwegian partners. In October, INTSOK organised a two-day offshore conference in Beijing attended by more than 300 key personnel from Sinopec, CNPC, CNOOC and other companies. The conference was opened by Ms. Anita Utseth, Norwegian Deputy Minister of Petroleum and Energy.

India – looking for deepwater reserves

India has ambitious plans to increase its oil and gas production to meet its growing energy demand. The focus is now increasingly on the deep and ultra-deep waters. In addition, India has major plans for the construction of new LNG receiving terminals.

India's oil and gas industry has expressed strong interest in developing closer relations with the Norwegian petroleum cluster. INTSOK's response has been to increase its focus on the market and on Reliance and the Indian national oil company, ONGC, which is expanding its international activities. The Aker Group is leading the way by the awards of two major contracts with Reliance in the Krishna-Godavari (KG) Basin. Several members of the Norwegian petroleum cluster see a potential in the Indian off-shore sector. INTSOK is therefore working closely with Innovation Norway in supporting their activities.

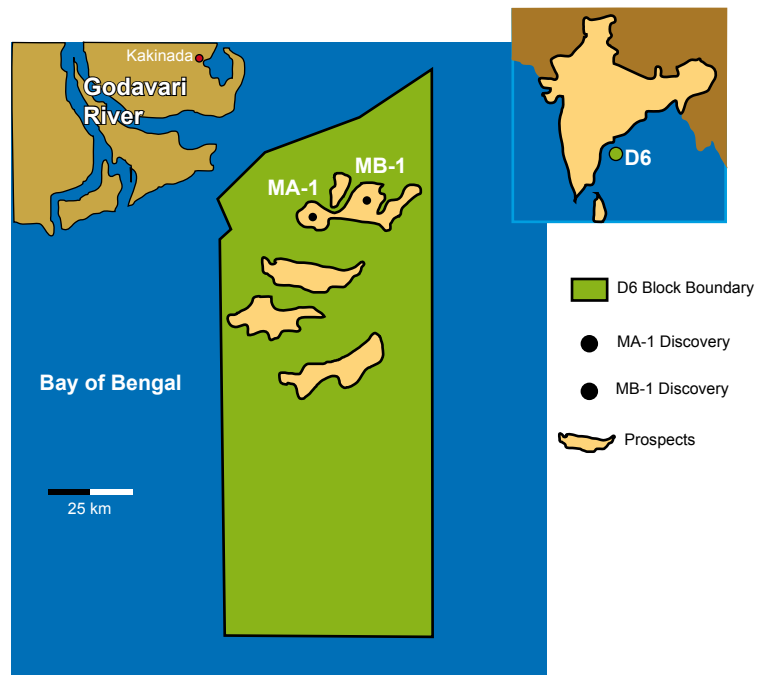
The visit to India by Their Royal Highnesses Crown Prince Haakon and Crown Princess Mette-Marit in October 2006 boosted the relationship between India and Norway, and provided a platform for expanding the dialogue between INTSOK partners and key companies and institutions in the Indian petroleum sector.

INTSOK hosted a seminar on Indo-Norwegian Cooperation in the Hydrocarbon and Maritime sector in partnership with the Directorate of General Hydrocarbons and in cooperation with the Norwegian Shipowners' Association, Innovation Norway and the Norwegian Embassy. The two leading players in the Indian petroleum sector, ONGC and Reliance, received 15 INTSOK partners and presented project opportunities in India. The Norwegian companies took the opportunity to present their capabilities and strategies for the Indian market.

In addition, the Joint Indian-Norwegian Working Group held a joint meeting to explore Indo-Norwegian opportunities in the petroleum sector. Several Norwegian companies have signed collaboration agreements with India in recent years.



Gulbrand Wangen,
Managing Director and
Regional Director for India



The KG-D6 project. Operator Reliance Industries Ltd

Malaysia – expanding relations with Petronas

In 2006 INTSOK increased its focus on Malaysia, which continues to attract substantial foreign investments in the petroleum sector. New discoveries in deepwater areas have revitalised the oil and gas sector.



Per Hagen,
Regional Director for Angola,
Nigeria, Malaysia and Indonesia

Malaysia also has aspirations to become a technological hub. Aker Kvaerner and FMC are aligning themselves with this strategy.

Petronas, one of the most successful national oil companies, is expanding internationally. Technology development is an important part of the company's strategy. Petronas requested INTSOK and Petrad to organise a Deep Water Technology seminar in May 2006. The programme was developed in close cooperation with an organising committee established within Petronas. Relevant participants were invited by the national oil company. Around 150 people attended the four-day seminar, which provided 20 INTSOK partner companies with an opportunity

to meet potential customers. Petronas judged the event as a success.

In September, INTSOK and Petrad were invited by Petronas to organise a Drilling and Well Service Seminar in which Petronas again ensured that relevant people attended and interacted with the 12 partners that gave presentations.

Petrad has organised training activities in Malaysia for several years and has established a good network and position in that country which have been used as a platform for expanding the Norwegian presence.

Maintaining relations with Venezuela



Berit Rynning,
Regional Director for Kazakhstan,
Mexico and Venezuela

Over the last few years President Chavez has implemented major changes in the oil and gas sector. In the process he has made the national oil company PDVSA a key instrument.

Chevron has made a significant gas discovery in the Plataforma Deltana area that could form the basis for future LNG production. Statoil also made a gas discovery in the same area in 2006.

and PDVSA, and will continue to monitor development in that country and assist INTSOK partners that are looking towards this market.

INTSOK maintains good relations with the Venezuelan oil industry associations

Keeping a watchful eye on new market opportunities

In recent years the Norwegian petroleum cluster has expanded its business activities in a number of international markets. INTSOK is working closely with the partners to assess where it can add most value.

IRAN

Iran has the third largest combined oil and gas reserves in the world. Norsk Hydro's Azar discovery is one of several giant fields that may be developed in the years to come. Iran is negotiating agreements with international companies in order to develop the Azadegan and Yadavaran onshore fields. The huge South Pars gas field is also under development and new blocks are being offered for development. The next phase will include LNG projects.

INTSOK has developed good relations with Iran, and the Memorandum of Understanding (MoU) between Iran and Norway has been a good platform for the exchange of views and experience. In recent years around 50 Norwegian companies have delivered goods and services to the national oil company NIOC and to the international companies that have been involved in large projects in Iran.

The current business climate has, however, slowed down the activity level. INTSOK's local adviser will continue to monitor the developments and report on potential projects and advise INTSOK partners that are looking towards Iran.

KAZAKHSTAN

Kazakhstan is an emerging major international oil and gas producer. The Kashagan discovery in the

shallow waters in the North Caspian is one of the largest oil discoveries in the world in recent years. The development project is also major by any standard. ENI is operating the multibillion dollar project. Aker Kvaerner has secured major Kashagan contracts.

Over the last couple of years INTSOK has established a close dialogue with ENI and organised business missions to ENI in Italy. We have also facilitated meetings with the Kashagan project team.

The "Norwegian Day" was again organised during the KIOGE 2006 Oil and Gas Show in October. The Norwegian delegation was led by Ms. Anita Utseth, Deputy Minister of Petroleum and Energy.

LIBYA

Libya has returned to the global oil and gas arena. Libya plans to more than double its daily output to 3 million barrels by 2015 through EOR projects, development of existing discoveries and an aggressive exploration strategy. Both Statoil and Hydro have delivered successful bids and have become operators in Libya. Several Norwegian companies are also getting established in that country. The Norwegian Minister of Petroleum and Energy, Mr. Odd Roger Enoksen, visited Libya in December 2006 to promote the Norwegian petroleum

cluster and to expand the relationship with Libya in the petroleum sector. Mr Enoksen met Dr. Shukry Ghanem, chairperson of the Libyan national oil company as well as a number of international oil companies active in that country.

AUSTRALIA

Many Norwegian companies have been active in the Australian market for many years. We have strengthened our activities and provided more market and project information to our partners. In November 2006, INTSOK organised a Norwegian Technology Seminar in Perth in cooperation with the West Australian Department of Industry and Resources. Some 130 guests from the Australian oil and gas industry participated in the event, in which 12 of our partner companies took the opportunity to present their capabilities.

Several Australian projects such as the giant Gorgon gas and LNG project are monitored in the project database.

INDONESIA

In 2006, INTSOK also supported the Norwegian Ministry of Petroleum and Energy in organising an Indonesian-Norwegian Energy Seminar linked to an official visit by the Indonesian Minister of Petroleum. In 2007 INTSOK will increase its focus on Indonesia.

INTSOK Board of Directors



Mr. R. Rasmus Sunde

Chairman



Mr. Morten Ruud

Vice Chairman



Mr. Odd Sverre Haraldsen

Board Member



Mr. Helge Hatlestad

Board Member



Ms. Janne Jølsrud

Board Member



Ms. May Britt Myhr

Board Member



Mr. Dag Odnes

Board Member



Mr. Terje Skogen

Board Member



Mr. Gunnar Sæther

Board Member



Ms. Tove Tyberø

Board Member



Ms. Randi Vesseltun

Board Member



Ms. Marit Ytreide

Board Member

INTSOK partners (per December 31, 2006)

ABB AS
Acergy Norway AS
AC Marine AS
Advanced Production and Loading AS (APL)
AF CryoTank
AGR Subsea AS
Air Products AS
Aker Kværner Oil & Gas
Alustar AS
Amitec AS
Anzett AS
Atlantis Deepwater Technology Holding AS
Autronica Fire and Security AS, Division Oil & Gas
B.A. Wahl Invest AS
Barlindhaug Consult AS
Bjørge ASA
Blom Maritime AS
Bredero Shaw Norway AS
Bridge Group AS
ClampOn AS
CorrOcean ASA
Det Norske Veritas
D&F Arctic AS
DeepOcean ASA
Dovre International AS
Dr. techn. Olav Olsen AS
Draka Norsk Kabel AS
Dreggen Crane AS
dsc Engineering AS
Eksporfinans ASA
Electromagnetic Geoservices (EMGS)
Falck Nutec AS
Fantoft Process Technologies as
Ferguson Norge AS
Fire Protection Engineering as (FPE)
FPS Ocean Management AS
Fjord Engineering AS
FMC Technologies Subsea Systems
FMC Kongsberg Metering AS
FORCE Technology Norway AS
Framo Engineering A/S
Frank Mohn Flatøy AS
Fugro OCEANOR
GANN Mekaniske A/S
GIEK
Global Geo Services (GGS)
Glamox International AS
Greater Stavanger Economic Development
Greenland Group ASA
GS - Hydro Norge A/S
GTO Subsea AS
Hartmark Consulting AS
Helifuel as
Hydro Oil & Energy
IFE
IKM Testing A.S.
Imenco Engineering AS
Inocean AS
International Research Institute of Stavanger (IRIS)
Ipres Norway as
ITC AS
JM Consult A/S
JP Kenny Norge AS
K. Lund Offshore AS
Kaefer IKM A/S
Kongsberg Maritime AS
Kongsberg Norcontrol IT AS
Leif Höegh & Co AS
Leirvik Module Technology AS
Linjebbygg Offshore AS
LMG Marin
Marine Aluminium AS (MA)
Marine Cybernetics
Marine Subsea Group AS
Marintek
Meteorological Institute
M-I EPCON AS
MPU Enterprise AS
Multiconsult AS
National Institute of Technology
NEMI Insurance ASA
NERA Networks AS
Nexans Norway AS
NLI Alfr. Andersen AS
Norcontrol International AS
NORSAFE AS
Norse Cutting & Abandonment AS (NCA)
Norsea AS
Norwegian Geotechnical Institute (NGI)
Norwegian Institute for Water Research - NIVA
Novatech AS
Novenco AS
NTNU
Nymo AS
Odfjell Well Services AS
Odim Alitec AS
ONS (Offshore Northern Seas)
ORG Holding AS
Peder Halvorsen Industrier AS
Petrolink AS
Propure AS
Radex Technology AS
Rapp Bomek A/S
Read Group A/S
REINERTSEN - Engineering Division
Remora ASA
ResLab, Reservoir Laboratories AS
Reslink AS
Rignet AS
R&M Industrier
Rogaland County Council
Rogaland Training and Education Center (RKK)
Ruukki Profiler AS
Rystad Energy
Safetec Nordic AS
Safety Tools Allmet AS
Sandvik Gram AS
Scan Mudring AS
Scana Industrier ASA
Scandpower Risk Management AS
ScanRope Subsea Cables AS
Schindler Stahl Heiser AS
Seadrill Management AS
SeaFlex AS
SeaMetric International AS
Seaproof Solutions
Seaworks AS
Sense EDM
Sevan Marine ASA
SICOM AS
Siemens A/S, Olje og Gass
Simon Møkster Shipping AS
SINTEF Group
Sisu International
Sparebank 1 SR-Bank
SPT Group AS
Statoil ASA
Storm Weather Center
Storvik & Co. AS
StS gruppen AS
Sydvaranger AS
Synergi Solutions AS
Sørco AS
Swire Oilfield Services
Technip Norge AS
Techno Dive AS
Teekay Norway AS
Technor ASA
Thermtech AS
The Research Council of Norway (RCN)
Total Catcher Offshore AS
Tranberg AS
Trans Construction AS
Trelleborg Viking AS
Uniteam International AS
Upstream Management AS
Vetco Aibel AS
Weir Norge AS
Wilh. Wilhelmsen ASA
Ziebel AS
Ølen Betong AS
Øglænd System AS

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