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## UNIFIED AND EFFICIENT - FOR SOCIETY AND CUSTOMERS

DAG FALK-PETERSEN, CEO AVINOR AS

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Avinor has extensive plans to improve and expand our services to airlines and travellers.



Avinor's role is to own, operate and develop a national network of airports and a joint air navigation service for the civilian and military sectors. We shall fulfil these responsibilities in a safe, efficient and environmentally friendly manner - for the benefit of the customers and society at large.

Avinor is one of a small number of companies in Europe that manage such a joint national system of airports and air navigation services. Several countries are discussing whether to separate the areas of responsibility, and to sell off individual airports. The Norwegian system has been chosen based on a desire to manage a unified system free of operating support from the state — where the profit from the larger airports funds the operations of the others. A unified system entails operating and purchasing benefits, provides opportunities for development and innovation and the strength to realise major investments. It safeguards quality services across the country and it supports regional and commercial development in a long, sparsely populated country exposed to the elements.

We welcome a discussion on the structure of the domestic aviation industry, and aim to actively participate in such a debate. Our most important contributions are good service deliveries and a clearly communicated vision of which conditions will influence our role in society and our results in the coming years.

During the last year, Avinor's organisation and employees delivered strong results. The financial results and the planned investments were delivered as forecast. Our largest project, the expansion of terminal 2 at Oslo Airport Gardermoen, has a budget of NOK 12.5 billion. With

four years remaining until the project is scheduled to be completed, it is on time and on budget. At the same time, major investments were carried out in Stavanger, Trondheim, Molde and Kristiansund airports in 2012. There have not been any accidents within commercial aviation and the growth in traffic has been managed with high punctuality.

A demanding staffing situation in the air navigation service division in Eastern Norway unfortunately caused problems for our customers during the summer. This situation must not be allowed to repeat itself. I am therefore pleased about the good and constructive collaboration which has been established between management, employees and their employee representatives to create sufficient robustness in our service deliveries.

Avinor has extensive plans to improve and expand our services to airlines and travellers, and we actively participate in local and regional business development through investments of billions of Kroner each year. In 2013 we are also implementing adjustments that will result in a more efficient and unified Avinor. We are convinced that the Group is strongest and delivers its best services when the various business areas have clear, common goals and support each other, and when collaboration and skills development are facilitated across organisational lines. Avinor's position shall be clarified and strengthened, and our national operations and organisation will be linked more closely together.

Together we will develop an efficient and well-functioning Avinor, organised such that the resources are used optimally.

Dag Falk-Petersen CEO Avinor AS

### JANUARY

#### **PUNCTUALITY PRIZE**

Oslo Airport Gardermoen, OSL, is named the most punctual of the large airports in Europe by Flightstat.com. OSL Airport had a punctuality in departures of over 87 per cent in 2011. Stavanger Airport, Sola, and Trondheim Airport, Værnes, reached the final in the category for regional airports.

#### SUBMITTED ENVIRONMENTAL REPORT TO KLIF

At its own initiative, Avinor has mapped the extent of contaminated soil at the company's airports, and the report is submitted to the Climate and Pollution Agency (Klif).

### **FFBRUARY**

#### CHECK IN USING AVINOR MACHINES

New self-service check in-machines from Avinor are launched. These will improve passenger throughput at the country's largest airports.

#### AMBITIOUS ENVIRONMENTAL PROGRAMME

Over half of the air passengers in Europe now travel via airports that have qualified for an extensive environmental programme under the direction of Airports Council International (ACI), including three Avinor airports.

#### NATIONAL TRANSPORT PLAN 2014-2023:

#### Capacity increases and development of the airport structure

Avinor submits proposals to NTP and prepares for a number of substantial investments in the next NTP period, both to increase capacity and facilitate a forward-looking nationwide airport structure. An extensive programme of investments is proposed to be implemented during the plan period, totalling NOK 24 billion across the entire airport network and the air navigation services.

### **MARCH**

#### **CUT IN THE SECURITY FEE**

The security fee is reduced from NOK 54 to NOK 47 from 1 April 2012 following the decision by the Ministry of Transport and Communications. The security fee is charged per passenger, and the proceeds go to covering the security costs at Avinor's airports.

### **APRIL**

#### MORE WOMEN ARE APPLYING

536 persons applied for air traffic controller training in 2012. The proportion of women is rising, from 38 per cent in 2011 to 40 per cent in 2012.

#### IPAD MAP FOR PRIVATE PILOTS

Avinor has developed an electronic map for iPads that will be available from 15 June via iTunes. A solution for Android will be launched at the same time.

#### AIRPORT CITY

Avinor signs a contract with a group of companies that will assist in the work of realising property development plans on the land side of the largest airports. The group that won the public procurement contract was Faveo, BAHR and DnB Næringsmegling AS .

#### CONTINUED REDUCTION IN AIRCRAFT NOISE

New reports indicate that the noise from Norwegian aviation has fallen by almost 20 per cent since 1999, despite a significant growth in traffic.

## OPERATING INCOME

9152

MNOK

2011: **8622** 2010: **7871** 

## NUMBER OF PASSENGERS

**46 357 000** 2011: 44 278 000 2010: 40 112 000

### MAY

#### STRIKE AFFECTS AIR TRAFFIC

The security guards strike at the airports leads to major air traffic delays. The strike ends in early June.

### JUNE

#### MASTER PLAN FOR OSLO AIRPORT GARDERMOEN

A new long-term development plan - Master plan for Oslo Airport 2012 - 2050 - is submitted to the Ministry of Transport and Communications.

#### TESTING REMOTELY OPERATED TOWERS

Avinor selects Røst Airport and Værøy heliport to be test locations for remotely operated towers. The purpose is to uncover the technical challenges and business-related opportunities that arise from remotely operating one or more towers. From December pilots landing at Værøy will receive detailed information about traffic, weather and landing conditions from AFIS authorised personnel in Bodø.

# AVINOR SIGNS AGREEMENTS ON STRENGTHENED EUROPEAN COOPERATION

Two important agreements within European airspace cooperation are signed. The North European Functional Airspace Block Agreement and the Borealis Alliance Agreement will both be important to Avinor's air navigation service operations in coming years.

#### FIGHTER PLANE BASE TO ØRLAND

The decision to move the main fighter plane base from Bodø to Ørland and establish an advanced base in Evenes, will have consequences for Avinor and civil aviation.

## JULY

#### STAFFING SHORTAGE

The lack of available air traffic controllers during holiday periods is leading to regulation of traffic at several airports. The traffic regulation causes delays for some aircraft, especially during rush hours in the morning and afternoon. For the most part, the scarcity of air traffic controllers does not result in cancellations.

#### PIONEERING PROJECT AT KJEVIK

Kristiansand Airport, Kjevik, becomes the first airport in Norway to install a safety system that will be able to bring an aircraft to a halt in a controlled manner, if the aircraft is unable to stop before the end of the runway for any reason.

### OCTOBER

## NEW MEASURING METHODS WILL PROVIDE IMPROVED NOTIFICATION OF VOLCANIC ASH

The Ministry of Transport and Communications and Avinor sign a project contract with the Norwegian Meteorological Institute to develop improved methods for notification of volcanic ash in Norwegian airspace. The Meteorological Institute, in collaboration with the Norwegian Institute for Air Research will develop new measurement methods and model calculations for the spread of volcanic ash in the airspace.

## AVINOR AND THE NORWEGIAN ARMED FORCES SIGN AN AGREEMENT FOR THE DELIVERY OF AIR NAVIGATION SERVICES

Avinor and the Norwegian Armed Forces sign an agreement for the delivery of air navigation services from Avinor to the Norwegian Armed Forces.

## PROFIT FOR THE YEAR

940

MNOK

2011: **844** 2010: **1008** 

### NUMBER OF AIRCRAFT DEPARTURES

669

2011: 648 2010: 619

#### AIR FREIGHT IS GROWING

Since 1999 air freight volumes have increased tremendously and currently account for 6 per cent of the value of Norwegian foreign exports.

# "TURBULENT TIMES" THEME AT THE AVINOR CONFERENCE IN 2012

With the global financial crisis as a backdrop, this year's Avinor Conference will focus on the numerous challenges the aviation industry as a whole is facing. A record number - 160 - participate in the conference.

## SPEKTER'S CONTENTION IS UPHELD IN THE INDUSTRIAL DISPUTES COURT

The Industrial Disputes Court upheld the employer organisation Spekter's contention that one of the Norwegian Air Traffic Controllers Association's representatives must resign. Spekter was also awarded costs. The summons was issued in August.

### **DECEMBER**

#### PREPARING THE NEW TERMINAL AT FLESLAND

The Board of Avinor resolve to begin preparatory work in connection with the construction of a new terminal at Bergen Airport, Flesland. The work will cost about NOK 300 million.

#### NORWAY'S MOST EFFICIENT SECURITY CHECKPOINT

Stavanger Airport, Sola launches Norway's most efficient and modern security checkpoint. A total of 1,800 persons can pass through 6 new checkpoints in one hour.

#### **CHEAP AIRSPACE**

The price of flying through Norwegian airspace is significantly lower than in our neighbouring countries. While the unit rate in Sweden is just under EUR 80, it is under EUR 60 in Norway. Avinor has managed to hold the costs of deliveries down despite a growth in the number of aircraft movements of 4.1 per cent in 2012. The number of "units" is determined by the aircraft's weight and distance flown.

#### CHRISTMAS PRESENT TO THE CHURCH CITY MISSION

For the second year in a row, Avinor's Christmas present for the year goes to the Church City Mission and the campaign "Gled en som gruer seg til jul! (Make someone happy who is dreading Christmas!)". Avinor also supports "Nabosamarbeidet i Bjørvika (The neighbour partnership in Bjørvika)" under the auspices of the Church City Mission

#### GREATER USE OF PUBLIC TRANSPORT

A new study from the Institute of Transport Economics shows that about 36 per cent of air passengers who travel to and from Avinor's four largest airports used public transport. This figure should be higher.

#### ALL TIME HIGH

22.1 million passengers travelled through Oslo Airport in 2012. This is an increase of 4.6 per cent or 980,000 compared with 2011, and the highest number ever recorded.

NUMBER OF SERVICE UNITS

1 3 4 5
2011: 1713 2010: 1583

NUMBER OF EMPLOYEES

3102
2011: 3077 2010: 2941

## ANNUAL REPORT OF THE BOARD OF DIRECTORS 2012

(LAST YEAR'S FIGURES IN PARENTHESES)

#### FACTS ABOUT AVINOR AS

Avinor's goal is to facilitate safe, environmentally friendly and efficient aviation in all parts of the country. Financially, the airport operations are managed as a single unit, which means that the financially profitable airports finance the financially unprofitable airports. The air navigation service is self-financed through fixed pricing for its services. In 2012 a performance-based price system was introduced in Europe, with risk sharing with the customers. In autumn 2012 the Ministry of Transport and Communications resolved to extend the contract with Avinor as the provider of air traffic services in Norwegian air space for two years, until 26 September 2014.

Avinor has two primary business areas, the operation of a nationwide network of airports and the national air navigation service for civilian and military aviation. This encompasses 46 airports in Norway, as well as control towers, control centres and technical infrastructure. Twelve of the airports are operated in cooperation with the Norwegian Armed Forces. Arrangements are being made to facilitate commercial revenue streams from airport hotels, car parks, duty free shops, food and beverage services and other services for air passengers.

The shares in Avinor AS are wholly-owned by the Norwegian state as represented by the Ministry of Transport and Communications. The Ministry of Transport and Communications manages the Norwegian state's ownership of Avinor, and determines, for example, special duties imposed on the Group by society, the required rate of return and dividends. In addition, the Ministry of Transport and Communications regulates the aviation fees. The Ministry of Transport and Communications is the highest authority for Norwegian aviation and also lays down the Civil Aviation Authority's regulations that have consequences for Avinor's operations. Avinor's head office is located in Oslo.

#### AVINOR'S SOCIAL BENEFIT

Aviation is of great social benefit in Norway. Two out of every three Norwegians have access to an airport within an hour's drive, and 99.5 per cent of the population can manage a visit to Oslo and be back home on the same day. Aviation employs between 60,000 and 65,000 people and is in general of great importance to regional growth and accessibility to regional centres. Overall, the impact of aviation is equivalent to 2 per cent of Norway's GDP. There are over 200 direct connections between Avinor's airports and international destinations, and the number of direct intercontinental routes is expected to treble over the next ten years. Of all domestic trips 13 per cent are related to the oil and gas sector. Around 600,000 helicopter flights are completed each year to installations on the Norwegian continental shelf. The importance of aviation to Norwegian tourism is substantial and increasing: Of all tourists who visit Norway 34 per cent arrive by air, and this is the form of transport that is increasing the most. Spending by air tourists in Norway amounts to around NOK 13 billion. Aviation is also of vital importance to the health sector in Norway: Around 400,000 patients are transported on scheduled flights and there are 30,000 air ambulance movements each year.

In addition, around 150,000 journeys are completed each year with assistance for passengers with reduced mobility. Aviation's importance to the health sector is greatest in North Norway, and the structure of hospitals is partly based on the availability of air transport. Avinor will conduct a new analysis of aviation's social benefit in 2013 in order to improve and update the documentation.

#### **ECONOMY AND FINANCE**

#### Financial results for the Group

The Group's operating income in 2012 was NOK 9,152 million, and the profit after tax was NOK 927 million. The Group profit figures have improved in 2012, with an operating margin of 18.2 per cent compared with 17.2 per cent in 2011. Return on total capital after tax was 5.8 per cent compared with 5.7 per cent in 2011. Return on equity in 2012 was 9.0 per cent compared with 7.9 per cent in 2011.

Within airport operations, operating income in 2012 grew by 6.3 per cent to NOK 8,256 million with an operating margin at the same level as the year before. The total number of passengers increased by 4.7 per cent to 46.4 million. Consolidated operating income per passenger rose by 1.5 per cent from 2011 to 2012. Traffic income per passenger increased by 2.5 per cent while commercial income per passenger grew by 6.3 per cent. Due to the reduction in security fees from 1 April 2012, the income from security in 2012 was 13.2 per cent lower than the previous year. Commercial income accounted for 50.8 per cent of total operating income in 2012, an increase of 2.3 percentage points from the previous year.

The air navigation service reported an increase in operating income in 2012 of 2.6 per cent to NOK 1,837 million with an operating margin of 3.4 per cent. The operating margin in 2011 was 5.3 per cent. The traffic volume in 2012 measured in terms of service units and aircraft movements increased by 7.8 per cent and 3.8 per cent, respectively. Group combined operating expenses in 2012 amounted to NOK 7,470 million, comprising NOK 3,073 million in payroll and other personnel costs, NOK 2,919 million in other operating expenses, NOK 1,336 million in depreciation and write-downs and NOK 143 million in cost of sales. Total cost growth from the previous year was 5.2 per cent. The cost growth must be viewed in relation to, for example, the above mentioned growth in traffic of 4.7 per cent. The group focus on cost cost effective management

Within airport operations, combined operating expenses including depreciation increased by 6.5 per cent from 2011 to 2012, while combined operating expenses per passenger rose by 1.7 per cent. Combined operating expenses increased by 4.6 per cent within the air navigation service.

The net financial result was minus NOK 356 million, compared with minus NOK 295 million in the previous year. The change was largely due to an increase in interest-bearing liabilities and the recognition of expenses associated with interest rate hedging instruments. The income tax expense for the year amounted to NOK 380 million.

#### Cash flow and capital structure

The Group had a net cash flow of minus NOK 794 million in 2012, compared with a net positive cash flow of NOK 539 million in 2011. The change is principally due to increased investments in property, plant and equipment. The Group acquired NOK 1,436 million in new net interest-bearing debt in 2012 compared with NOK 1,103 million in 2011. Cash flow from operating activities amounted to NOK 2,714 million, while net investments, interest and dividends totalled NOK 4,950 million. Significant accounting items with no cash flow effect are depreciation charges of NOK 1,336 million.

The Group's total equity as at 31 December 2012 amounted to NOK 28.1 billion, up 7.5 per cent from the previous year. Equity as a percentage of equity and interest-bearing debt totalled 48.1 per cent as at 31 December 2012 compared with 51.6 per cent in the previous year. At year end the Group had long-term liabilities of NOK 10.1 billion, current liabilities were NOK 3.5 billion and provisions for pension obligations and other obligations were NOK 4.1 billion. Liquid assets as at 31 December 2012 were NOK 1.3 billion. In order to ensure the companys corporate social responsibility, the Group is taking on large infrastructural investments, and has requested emission of NOK 2.5 billion from the owner.

#### Financial results for Avinor AS

The parent company's profit after tax was NOK 459 million in 2012, compared with NOK 785 million in the previous year. The change in the profit is attributed primarily to reduced dividends and group contributions from subsidiaries.

Operating income increased by 5.7 per cent to NOK 5,318 million, while operating costs increased by 4.6 per cent to NOK 5,242 million. The operating profit was NOK 62 million, compared with a loss of NOK 4 million in 2011.

The parent company had a net cash flow of minus NOK 775 million, compared with a positive cash flow of NOK 569 million in 2011. The change is principally due to increased investments and loans to subsidiaries. The parent company acquired NOK 1,953 million in net new debt in 2012 compared with NOK 1,506 million in 2011. Cash flow from operating activities amounted to NOK 1,280 million in 2012, while net investments, interest and dividends totalled NOK 4,008 million. Significant accounting items with no cash flow effect are depreciation charges of NOK 624 million.

The parent company's total equity as at 31 December 2012 amounted to NOK 19.5 billion, up 13.5 per cent from the previous year.

#### Allocation of the profit for the year

The Board proposes the following allocation of the profit for the year:

Dividend:

NOK 463.4 million

To other reserves:

NOK -4.9 million

Distributable equity as at 31 December 2012 was NOK 928.6 million.

#### Going concern

The 2012 financial statements have been prepared under the assumption that the company will continue as a going concern (cf. Section 3-3 of the Accounting Act) on the basis of forecasts and the calculated present value of estimated future cash flow. See note 6 to the annual accounts for further details.

#### Financial risk

The Group's operations are focused on safe air traffic management with procedures and measures to minimise both the risks and consequences of accidents and serious incidents. In addition to aviation-related operating conditions, the business is exposed to financial risk.

Regulatory provisions for aviation are subject to ongoing national and international development. The Group's continuous updating of operations to comply with new provisions has financial consequences. The Norwegian state has defined Avinor as a "category 4" company, i.e. a company with national sectoral policy objectives. This entails, for example, that the Norwegian state sets guidelines for a number of conditions, including airport structure, emergency preparedness, aviation fees and duties imposed by society. Depending on the various political priorities, the scope and organisation of sectoral policy guidelines may change over time.

Avinor's operations are characterised by long-term investments in infrastructure. The management of operations and emergency preparedness are largely regulated by provisions and regulations. The Group therefore has a high percentage of fixed operating costs that vary to a limited extent with changes in traffic volumes. The Group's financial earnings and value are therefore sensitive to traffic fluctuations, and there is a risk of an impairment in value with regard to property, plant and equipment on the Group's balance sheet. Experience has shown that there is a correlation between the general economic development and the demand for air travel over time, while there may be significant deviations in the short term.

Oslo Airport Gardermoen accounts for almost 50 per cent of the Group's operating income and is a key source of funding for the rest of the airport network in Norway. The airport's earnings are exposed to economic cycles and competition from other airports.

The Group's traffic income and earnings are exposed to future changes in the airlines' schedules and production. The majority of the Group's receivables are from the airlines and are not hedged. Revenues from commercial offerings at the airports are very important to the Group's funding. Changes in the framework conditions for these activities will have a major impact on the Group's earnings and financial value.

The Group has financial risk in connection with foreign currency, interest rates and energy prices. Financial hedging instruments (derivatives) are used to curtail risk. The Group's long-term debt to the

Norwegian state is exposed to changes in the interest rate on long-term government bonds. A significant portion of the Group's other debt has fixed interest rates or is hedged by means of financial derivatives. When investing the Group's surplus cash, emphasis is given to the issuer's solidity and the liquidity of the investment. The Group's liquid assets are deposited in a bank on negotiated terms.

On 18 February 2011 a cooperation agreement was signed between the Norwegian Armed Forces and Avinor, which, with effect from 2 January 2010 will regulate the distribution of costs and other conditions between the parties where the Norwegian Armed Forces and Avinor operate jointly. The cooperation agreement presupposed that within six months after the agreement was singed, local supplemental agreements will be established for the airports as well as an air navigation services agreement. On 10 October 2012 the Norwegian Armed Forces and Avinor signed a new air navigation services agreement that regulates Avinor's delivery of air navigation services to the Norwegian Armed Forces' airports at Andøya, Bardufoss, Bodø, Rygge and Ørland. With respect to the airports, there is disagreement between the Norwegian Armed Forces and Avinor about the interpretation of key points in the cooperation agreement, and the negotiations on local supplemental agreements have not been resolved. In accordance with the provisions of the cooperation agreement, disagreement may entail that the matter will go to arbitration.

A legal discretionary assessment to determine the purchase price or an annual user fee for aviation-critical areas that are owned by the Norwegian Armed Forces at Bergen Airport, Flesland and Trondheim Airport, Værnes is still in preparation. The parties have differing views about how the Attorney General's guidelines relating to the ownership of historic investments are to be understood. The outcome from different interpretations may entail significant financial differences. A legal discretionary assessment may also be relevant for the use of aviation-critical areas that are owned by the Norwegian Armed Forces at Andøya and Bardufoss and in Bodø. There is a great deal of uncertainty related to the size of the considerations.

Following the recommendation from the Government (Proposition 73 S (2011-2012)), the Storting resolved in June 2012 that new fighter planes are to be based in Ørland with the advanced base in Evenes. It has been resolved to close down Bodø's main air station. The change in the Norwegian Armed Forces' base structure alters the present joint operations between civil and military aviation in Bodø, and could have significant financial consequences for Avinor's future operating and investment costs.

In connection with capacity expansions at Oslo Airport Gardermoen, there is disagreement between the Norwegian National Rail Administration and Avinor regarding the development of the railways and the principles for distribution of costs.



#### **OLA MØRKVED RINNAN**

Born: 1949 Role: Chairman

Occupation: CEO Eidsiva Energi AS Member of the board since: 2010

Education: Sivilingeniør fra NTNU 1972 og Bachelor økonomi NHH 1985.



#### KRISTIN VANGDAL

Born: 1964 Role: Vice Chairman

Occupation: Leder forretningsstøtte SpareBank1 Nord-Norge Member of the board since: 2002

Education: Revisorstudiet ved Trondheim Økonomiske Høgskole 1991 og Masterprogram i Samspill og ledelse Bl Oslo 2009



**OLA H. STRAND** 

Born: 1957 Role: Member of the board

Occupation: Adm. direktør COOP Norge AS Member of the board since: 2012

Education: Trondheim Økonomiske Høgskole 1980 og MBA Strategisk ledelse ved NHH 1998.

The airports have discharge permits that require risk assessments to identify potential sources of acute pollution that represent a risk of damage to the external environment. Work is continuing on reducing the risk of incidents that harm the environment occurring, at the same time as existing pollution is being surveyed and cleaned up.

Environmentally hazardous additives in fire extinguishing foam that was used previously and which has spread to the natural environment have been detected at all the airports. Work is currently being conducted to clarify the scope of measures that will need to be implemented. As a basis for this work, risk assessments have been conducted of the potential harm to persons and the external environment from these pollutants. The economic consequences of this work depend on the extent of the localities that require measures to be implemented, as well as the authorities' requirements and the measures available.

#### CORPORATE GOVERNANCE

The Board of Directors has prepared a separate statement on corporate governance in accordance with the Norwegian Code of Practice for Corporate Governance (NUES). This statement is enclosed as an annex to this report.

The Group's subsidiaries have their own boards comprised of external participants, intra-group managers and employees. The appointment of the Board of Directors and the Board's work in subsidiaries shall be in accordance with the Group's principles of good corporate governance.

#### TRAFFIC DEVELOPMENT, PUNCTUALITY AND REGULARITY

The growth in air traffic at Avinor's airports continued in 2012. The number of passengers increased by 4.7 per cent (10.4 per cent) to 46.4 million passengers.

The greatest growth was in international traffic which rose by 7.2 per cent to 17 million passengers. Domestic traffic increased by 3.3 per cent to 28.7 million passengers. International traffic represented 38 per cent of Avinor's total number of passengers, an increase of one percentage point from 2011.

The number of offshore passengers totalled 644,000 in 2012, an increase of 5 per cent.

The number of commercial aircraft movements in 2012 was up 3.5 per cent compared with 2011, amounting to 719,000 in 2012. Domestic and international grew by 3.4 per cent and 3.3 per cent, respectively. The number of helicopter movements increased by 6.4 per cent and totalled 49,500 at year end. The total number of movements at Avinor's airports was 815,000 in 2012.

The number of flyovers in Norwegian airspace rose by just over five per cent to 69,000. The total number of aircraft movements increased by 3.75 per cent to 582,000. The number of invoiced service units for en route traffic rose by 7.8 per cent compared with 2011.



#### DAG HELGE HÅRSTAD

Born: 1962 Role: Member of the board

Occupation: CEO of the
Treatment Centre for Substance
Abuse at Central Norway
Regional Health Authority
Member of the board since:
2007

Education: Flywelederskolen 1984 og Luftfartsverkets lederut-viklingsprogram (LUP) 2002.



#### ELI SKRØVSET

Born: 1965 Role: Member of the board

Occupation: CFO Eksportkreditt Norge Member of the board since: 2011

Education: Siviløkonom NHH 1990 og AMP ved Hardvard Buisness School 2008



#### ANNE BREIBY

Born: 1956 Role: Member of the board

Occupation: Self employed Member of the board since: 2012

Education: Lærerskolen Hamar 1979 og Cand. Scient i fiskeribiologi Universitetet i Tromsø 1985

In 2012 there were no major national or international incidents that affected air traffic in a negative direction.

During the summer Avinor had considerable challenges with staffing at the Røyken approach control and Garermoen tower. This had negative impact on punctuality in this period and affected Avinor's customers and society at large. A number of measures have been implemented to improve resource capacities. The most important factor is to train and transfer as many air traffic controllers as possible to the units that are facing challenges. There has been no delays in the air traffic caused by these factors since September.

The Group's internal target for punctuality and regularity is 88 per cent and 98 per cent, respectively. Achieving this target depends on the concerted efforts of the airports, airlines and providers of airport-related services, as well as the weather conditions. Regularity, which measures the percentage of scheduled flights that are actually operated, was 98.4 per cent (98.6 per cent). Punctuality was 87 per cent (88 per cent).

#### AIR SAFETY AND HSE

The regulatory requirements in the area of air safety follow from Norway's international obligations through the EEA and ICAO (the UN's International Civil Aviation Organisation). The Norwegian Civil Aviation Authority implements provisions that Avinor is required to comply with based on these obligations. The concept of air safety encompasses both safety and security.

Avinor participates actively in international work, such as the development of new aviation-related regulations in Europe and airport regulations in particular. The primary aim in terms of air safety is for Avinor to develop a highly qualified and effective level of safety in all of

its activities in order to avoid accidents and serious incidents. The degree of reporting in the Group is consistently high, and following up irregularities is given a strong focus in all parts of the Group. In December a safety culture survey was conducted in the Group. The results from the survey will be followed up in 2013.

Several internal and external audits of various suppliers and business partners have been performed. In addition, a number of external authorities have inspected Avinor, including the Civil Aviation Authority Norway, the Norwegian Labour inspection Authority and EFTA's surveillance Authority, ESA.

There have been no aviation accidents with or without (0) personal injury in Norwegian aviation in which Avinor was a contributory party. There were 7 (4) incidents which under the definition set out in the regulation (BSL A 1-9) are categorised as serious aviation accidents in which Avinor was a contributory party (directly or indirectly).

In the field of bird and wildlife control, Avinor has introduced a new tool for conducting risk analyses at airports in 2012.

From 1 January 2014 new pan-European safety regulations for operating and designing airports will be introduced. The regulations are being prepared by the European Aviation Safety Agency (EASA) under the direction of the European Commission. A transition period of four years is provided for certifying the airports based on the new requirements. Avinor has established an extensive project to ensure the certification work is completed.

Avinor is implementing several major projects that are intended to optimise Norwegian airspace for increased safety, greater capacity, more efficient service provision and reduced environmental impact.



#### HELGE LØBERGSLI

Born: 1953 Role: Member of the board, employee-elected

Occupation: Teamleder
Member of the board since:
2002



#### CHRISTIAN BERGE

Born: 1978 Role: Member of the board, employee-elected

Occupation: Air Traffic
Controller
Member of the board since:
2009



#### **GRETE OVENRUD**

Born: 1966 Role: Member of the board, employee-elected

Occupation: Air Traffic
Controller
Member of the board since:
2011



#### HEIDI SØRUM

Born: 1967 Role: Member of the board, employee-elected

Occupation: Traffic Planner Member of the board since: 2011

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One of the projects is Southern Norway Airspace Project (SNAP) which aims to optimise the airspace over Western Norway, Møre & Trøndelag. At Oslo Airport, Gardermoen the aim is to optimise the approach paths, efforts include a test project that has been set up using curved approach flight paths.

Work on establishing newer surveillance technology, ADS-B (Automatic Dependent Surveillance — Broadcast) in the North Sea has been progressing well in 2012. The purpose of this project is to facilitate controlled airspace to and from the Ekofisk area and eventually the Heimdal/Sleipner area.

There continues to be emphasis on the risk of terrorist actions against aviation. Efforts to improve the efficiency of security inspections have continued in 2012.

Exercise Tyr is the police service's national crisis response exercise, focusing on countering serious criminal activity and terrorism. Many parts of the exercise in 2012 were carried out at Oslo Airport. Avinor actively participated in the exercise.

In connection with the 22 July commission's learning points, Avinor has identified its own measures and prepared an action plan intended to further improve crisis preparedness.

As the principal company Avinor has the coordinating responsibility for HSE with respect to activities under the area of responsibility of Avinor's airports. Through the Group's investment programme, Avinor is also the client, which means that safety, health and working environment considerations at the building or construction site are safeguarded. In 2012 a total of 42 (32) workplace accidents resulting in employee injuries were reported. 11 (11) of these resulted in absence. The Group's LTI was 3.4. The T2 project (Oslo Airport Gardermoen) is being carried out at an airport that is in full operation, and the project entails extensive airside building activity. The work has been carried out without any serious accidents thus far. During 2012 there has been one injury with absence due to illness extending beyond the injury day. The LTI for the T2 project is 2.3.

In November Oslo Airport Gardermoen received the prize for "Årets seniorinitiativ" (Initiative of the year for seniors).

#### CORPORATE SOCIAL RESPONSIBILITY

Avinor attaches considerable importance to its corporate social responsibility and actively follows up expectations for the company's corporate social responsibility in the Articles of Association, national and international conventions, guidelines and standards. These are related in particular to the environment and environmental measures, human rights, workers' rights and work against corruption. Corporate social responsibility measures do not necessarily promote short-term profitability and one of the elements of corporate social responsibility is the Group's support of local or national organisations, associations and events.

#### The external environment

One of Avinor's aims is to be a leader in the work of limiting local pollution and noise from aviation operations. The external environment is an integral part of Avinor's management system and follows the principles set out in ISO 14001. This involves continuous improvement in all phases from planning, execution and monitoring to corrective actions. Oslo Airport Gardermoen will certify its environmental management system in accordance with ISO 14001 during the course of 2013. Moreover, Avinor began a review and revision of the environmental management system in 2012.

A permit is required for emissions linked to aircraft and runway de-icing, as well as fire drill activities, under the Pollution Control Act. All of Avinor's airports have discharge permits. In 2011 Avinor found that soil was contaminated with PFOS, a substance containing fluorine that is not decomposed in nature and that has been used as an additive in fire extinguishing foam. Avinor phased out the use of PFOS in 2001, and the substances were banned in Norway in 2007. Extensive studies were carried out in 2011 and 2012 at all of the Group's former and current fire exercise areas. This work is continuing in 2013. Consideration will be given to whether to implement measures at Kirkenes airport, Høybuktmoen, Bergen Airport, Flesland, Kristiansand Airport, Kjevik, Oslo Airport Gardermoen and Harstad/ Narvik Airport, Evenes, among others. There is little experience in Norway and internationally with handling this type of pollution. In consultation with the Climate and Pollution Agency (Klif), Avinor will study alternative measures.

In order to ensure that the operations and condition of the technical installations at the airports satisfy the discharge permits from the County Governors and comply with the Pollution Control Act and regulations pursuant thereto, a project has been initiated to study and carry out the necessary measures at Avinor's airports. This project will be carried out during the period from 2010 to 2015.

Avinor's climate accounts show combined annual greenhouse gas emissions from Avinor's own operations of around 16,200 tonnes of CO2 (16,800 tonnes), including 4,860 tonnes (4,900 tonnes) from Oslo Airport Gardermoen, a reduction compared with 2011. Comprehensive energy conservation projects have been initiated at many airports, and at the same time we are focusing on renewable sources of energy, heat exchange using seawater, for example, and more energy-efficient vehicles. This is producing results, but it should still be noted that the Group's greenhouse gas emissions are very weather-dependent, and will vary somewhat from year to year. Several airports have made arrangements for the parking and charging of electric cars, and electric cars or other vehicles with reduced greenhouse gas emissions have been purchased. In addition to implementing special measures, Avinor compensates on its own initiative for the remaining emissions by investing in emission rights through the UN's green development mechanism. The airports in Oslo, Trondheim and Kristiansand have also been accredited by the Airport Carbon Accreditation programme, which now encompasses over 50 per cent of all air traffic in Europe.

Avinor has continued its cooperation with the airlines and the Federation of Norwegian Aviation Industries to reduce greenhouse gas emissions from aviation. Adding synthetic bio fuel to conventional jet fuel has been certified, and as part of the follow-up of "Sustainable and Socially Beneficial Air Travel - 2nd Report" from 2011 a comprehensive study has been carried out on the potential for production of sustainable bio fuel for aviation in Norway. The results of the project will be published in 2013.

Through its work with the National Transport Plan, Avinor has participated in the development of the interagency method for greenhouse gas budgeting. A comprehensive set of greenhouse gas accounts is being prepared in the T2 project at Oslo Airport Gardermoen. An equivalent set of greenhouse gas accounts is planned for the expansion of the terminal at Bergen Airport, Flesland.

In order to manage and conserve areas that are important with respect to biological diversity at airports, Avinor is conducting a multi-year project that will provide a comprehensive survey of biological diversity. The airports will be surveyed in a prioritised order based on an assessment of the estimated natural assets and planned construction activities. A total of 25 of the Group's airports has been surveyed now, and it is expected that the remaining airports will be surveyed by 2014. The Norwegian Armed Forces has also carried out equivalent surveys at six of the airports operated by Avinor.

All the airports where Avinor has mapping responsibility have updated aircraft noise maps in accordance with the current guidelines (T-1442). Updated surveying in accordance with the Pollution Control Regulations shows that introduction of the helicopter type Sikorsky S92 for offshore transport has led in some cases to extensive obligations to introduce measures in order to comply with indoor noise limits in resincetial housing around Stavanger Airport, Sola and Bergen Airport, Flesland. The survey in 2012 indicates that Avinor does not have an obligation to introduce measures under the Pollution Control Regulations at any other airports. The combined aircraft noise impact around Oslo Airport Gardermoen decreased by 0.4 dB from 2011 to 2012, while traffic increased by 2.8 per cent. The change in level is due to the most noisy aircraft continuing to be phased out.

Environmental responsibility and corporate social responsibility are integrated into the Group's procurement policy. The plan for operations in 2012 includes measures to safeguard sustainability in the procurement processes, including requirements for certification and environmental standards in line with DIFI's recommendations and guidelines. Furthermore, proprietary environmental requirements have been key elements in the procurement processes in connection with de-icing compounds and waste management.

The Board of Directors approve Avinors environmental report and refer to this for more information about the environmental work. The report is available at Avinors internet pages.

#### Impartiality, corruption and safe notification

A special purchasing strategy has been developed in Avinor to assure the quality of the Group's purchasing routines. This will ensure competitiveness and appropriate contract coverage to achieve economies of scale and ensure local contract coverage. Key performance indicator reports have been prepared to illustrate loyalty to the purchasing system and loyalty to the framework agreements and these reports serve as a tool for following up compliance of the guidelines and ensuring impartiality in the purchasing process. External suppliers are subject to the Group's ethical guidelines and are requested to comply with these guidelines.

Avinor has established a compliance function that shall monitor the Group's compliance with external and internal regulations relating to corruption/misconduct and ethical rules.

Avinor has established routines for the notification of reprehensible actions or situations in all parts of the organisation. The Group's preferred means of notification is open notification through the line and employee representatives/safety delegates or via Avinor's independent notification committee. Six (five) cases were notified through the notification committee in 2012. All the cases were resolved at the end of January 2013.

#### Research and development

Avinor actively focuses on research and development both nationally and internationally. The primary focus areas of the research and development work are improved safety, better environment, increased profitability and global harmonisation.

#### • SES/SESAR JU

Avinor participates in the pan-European aviation collaboration Single European Sky (SES). This research and development work is coordinated by the Single European Sky Air Traffic Management Research Joint Undertaking programme (SESAR JU) where Avinor participates both directly and through NORACON, which is a joint group of airspace and airport operators from the northernmost countries in Europe. The work and assignments are very broad in scope and will continue over several years. The collaboration's work will culminate in new technical solutions, operational improvements and a new pan-European set of regulations from EASA. Norway and Avinor will be required to comply with these new regulations.

The establishment of airspace blocks is a crucial element in achieving the goals of the EU's Single European Sky programme. Through NEFAB (North European Functional Airspace Block), Avinor is working closely with the companies EANS (Estonia), Finavia (Finland) and LGS (Latvia) to utilise the airspace as effectively as possible. NEFAB was formally established in December 2012.

#### Remotely operated towers

Through SESAR Avinor has agreed, among other things, to participate in testing remotely operated towers for AFIS duties. In autumn 2012



Avinor started testing remotely operated towers at Værøy heliport. Signals are transmitted from this location to a work station situated at Bodø airport, where the air traffic is being controlled during the test period. The test will subsequently be expanded to include one more airport.

#### International participation

Avinor follows and also participates in other global R&D activities and has, for example, arranged to regularly participate each year at the Transportation Research Board (TRB) in the U.S. which attracts the largest number of transport industry participants from across the world. Aviation is global and it is therefore necessary for Avinor

to participate and contribute to R&D activities in the international arena. Active participation in international environments provides the opportunity to influence and safeguard Avinor's interests to ensure that new international regulations take into consideration that the requirements for airports with relatively low passenger volumes need to be adapted somewhat compared with larger airports. Norway's special climate challenges and geographic location are followed up through international cooperation with other players in the Nordic regions. In 2012 Avinor became a member of the Borealis Alliance together with 8 other air navigation service suppliers in Northern Europe. The Alliance collaboration is also included as part of the international development work.

#### National

In Norway Avinor has strengthened its collaboration with research institutions and academia, where the focus is on R&D within topics relevant to the aviation industry. Closer ties have been established with Innovation Norway and the Research Council of Norway. Avinor has put forward its interest in having a separate aviation-themed area which will also give smaller Norwegian firms better opportunities to apply for support for research and development projects that benefit all aspects of the aviation industry both nationally and internationally.

#### National Transport Plan

Through the National Transport Plan (NTP) collaboration, an initial joint strategic plan for long-term R&D has been drawn up that will form the basis for further interagency collaboration in 2013 and the years ahead.

#### ATM Forum Norway

Avinor is a member of the ATM Forum Norway, which supports Avinor's policy for research and development by stimulating active supplier development and industrial cooperation, primarily with an aim to achieve better and more efficient services and products.

#### Winter operations

Avinor is a leader in winter operations among international airport operators. The Group's focus on research and development in the area of winter operations has resulted in an improved training programme and increased effectiveness, and airport operators from across the world visit Avinor to learn from its experience. Avinor's focus on research and development in the area of winter operations has resulted in an improved training programme. Several airports have installed support systems that have resulted in improved predictability and availability at the airports.

#### AVINOR'S REPUTATION

In the annual reputation survey conducted by Ipsos MMI (formerly Synovate), which includes 116 companies, Avinor was ranked number 71 for overall impression in 2011 - and advanced to number 69 in 2012. Avinor was among the ten companies in Norway that strengthened their reputation the most in 2011, and this trend has continued: 40 per cent had a positive overall impression of Avinor in 2012, 39 per cent in 2011. In Northern Norway 59 per cent said that they had a positive overall impression of Avinor in 2012. The survey was conducted in May 2012, in other words prior to the challenges in connection with managing the summer traffic, which must be expected to have had a negative influence on the reputation.

#### PERSONNEL AND ORGANISATION

There were 3,109 (3,077) permanent employees in the Group at the end of the year. Permanent and temporary employees performed work corresponding to 3,218 (3,149) full-time equivalents. The average age of all employee groups in the Group was 45, the average age of managers was 50.

The percentage of women among permanent employees was 23.4

per cent, among managers it was 17.6 per cent. The percentage of women in the executive management was 30 per cent. It is important that both genders and all ethnicities have equal opprtunities in the Group.

Absence due to illness was 4.7 per cent (4.6 per cent) in 2012. Long-term absence due to illness (more than eight weeks) was 0.4 per cent (0.7 per cent). The Group's Inclusive Working Life target for absence due to illness is 4.5 per cent or lower.

Cooperation between the Group's management and employee representatives was somewhat more challenging in connection with the main settlement in 2012 than it has been in recent years. Beyond this, the cooperation is considered good and constructive, and new principles have been prepared that will influence the cooperation in the future. Avinor has implemented over 20 measures designed to improve the staffing situation among air traffic controllers. This includes an agreement to hire air traffic control personnel from the Swedish company LFV Aviation Consulting. In addition, a thorough review and reorganisation of resource management is also being conducted, with a new holiday policy, smoother distribution of overtime duties and optimisation of duty rosters and routines.

The Group has worked actively with preventive measures to reduce the number of employees who do not meet the physical and/or medical requirements of the job position. In addition, the Group continues to focus on substance abuse prevention work.

Avinor's strategy plan for the period from 2011 to 2015 entails restructuring and change processes for the entire Group, in which development towards a more change and business oriented culture are vital for success. Two major projects have been carried out: an expanded culture analysis and a project connected to strategic competency. Avinor has entered into a collaboration with Spekter on a management training concept called "Manager's scope for action", which focuses on specific and practical challenges that managers face. The pilot project for this system will be conducted in Avinor in 2013. In 2012 Avinor was awarded a research grant by NAV through the FARVE programme, which through testing, research and analysis projects shall increase knowledge and contribute to the dissemination of knowledge about how the goals of labour and welfare policies can be achieved in a better way.

#### **OUTLOOK AND FRAMEWORK CONDITIONS**

Based on the financial and demographic developments, we expect there to be continued growth in air traffic. Therefore the high level of current activity and investments is assumed to continue. At the same time, aviation industry companies are facing significant profitability challenges. This reinforces the requirement that Avinor organises and manages its activities as effectively as possible.

In order to ensure the companys corporate social responsibility, the Board of Directors has requested and emission of NOK 2.5 billion

from the owner. It is also proposed to organize the air navigation division in a corporation wholly owned by Avinor. Furthermore it is proposed that the system of customs regulations that brings this advantages for passengers travelling from abroad, going further inland is abolished.

The Board is concerned with ensuring that Avinor contributes to national and regional development. This takes place through efficient and safe aviation services, but also through active collaboration with local stakeholders and close dialogue with other relevant parties. Major restructuring within the air navigation service, new international

regulatory requirements and the need for greater capacity at the largest airports, mean that Avinor has entered a phase that is characterised by significant change and development. The Board closely monitors the Group's earnings, operating developments, regulatory and financial framework.

The Board would like to thank all the employees and partners for their efforts in 2012.

Enclosures: Corporate governance

Oslo, 21. March 2013

Ola Mørkved Rinnan

Chairman

Anne Breiby

Christian Berge
Christian Berge

Heidi Anette Sørum

Knistin Vangdal Kristin Vangdal Vice Chairman

Dag Hårstad Dag Hårstad

Helge Løbergsli

Eli Skrøvset

Ola H. Strand

Grete Ovnerud

Dag Falk-Petersen CEO

### CORPORATE GOVERNANCE IN THE AVINOR GROUP

IN THE AVINOR GROUP

Good corporate governance in Avinor aims to ensure that the maximum possible value is created and business risk is curtailed. The company's core values and ethical guidelines are a basic premise for corporate governance in Avinor.

Avinor issued bonds in 2009 that are listed on Oslo Børs. Section 3-3b of the Norwegian Accounting Act stipulates that companies under a statutory accounting obligation which issue securities in accordance with Section 5-4 of the Securities Trading Act must provide a report on their policies and practices for corporate governance either in the Annual report of the Board of Directors or in a document referred to in the Annual report of the Board of Directors. Point 3.10 in Oslo Børs' document entitled "Bond regulations — entry requirements and ongoing obligations" states that the borrower shall provide an account of their policies and practices relating to corporate governance in a similar manner. The Norwegian Accounting Act may be found at www. lovdata.no. Oslo Børs' regulations are available at www.oslobors.no.

As the owner, the state focuses on ensuring that state-owned companies adhere to "the Norwegian Code of Practice for Corporate Governance". The Board attaches importance to following this recommendation regarding the Group's corporate governance whenever possible.

The Norwegian Code of Practice for Corporate Governance may be found at www.nues.no.

#### STATEMENT ON CORPORATE GOVERNANCE

The aim of the Norwegian Code of Practice for Corporate Governance is to ensure that companies that are listed on regulated markets in Norway practice corporate governance that clarifies the role of the shareholders, the board of directors and the day-to-day management beyond what follows from legislation.

This statement has been prepared in accordance with the structure of the Norwegian Code of Practice for Corporate Governance dated 23 October 2012, with the adjustments that are required due to the fact that Avinor is a wholly state-owned limited company. In addition to the general provisions of the Limited Liability Companies Act, special provisions apply to state-owned limited companies.

The basic premise for Avinor's operations is that safety is paramount and is prioritised ahead of any other considerations. After which, the greatest emphasis is placed on rendering effective services to the customers and society.

The Group's ethical guidelines were most recently revised in spring 2012. The ethical guidelines apply to Board members, employees, contracted personnel and others who work for the Group. The guidelines set out basic rules of personal conduct and rules for business practices, and express the Group's attitudes in interactions with customers, suppliers, colleagues and the general community. The ethical guidelines may be found at www.avinor.no.

#### **BUSINESS**

Avinor is a group with activities in the transport sector in Norway. The parent company Avinor AS is wholly owned by the Norwegian state represented by the Ministry of Transport and Communications. The Group's head office is in Oslo. The company's operations are described in the Articles of Association.

The company's role in society is to own, operate and develop a national network of airports for the civilian sector and a joint air navigation service for the civilian and military sectors. The company's operations shall be carried out in a safe, efficient and environmentally-friendly manner and ensure good availability for all groups of travellers.

The operations may be run by the company itself, by wholly-owned subsidiaries, or by other companies it has interests in or cooperates with.

The company shall be self-financed to the greatest possible extent through its own revenues from its principal activities and business activities in connection with the airports. Financially profitable units shall finance financially unprofitable units internally within the company. The company shall carry out the duties imposed by society as stipulated by its owner.

The company's Articles of Association may be found at www.avinor.no.

The owner has imposed demands that Avinor shall facilitate safe, environmentally friendly and efficient aviation in all parts of the country. To meet the owner's demands, strategic primary objectives have been established within economics and finance, society and the environment, aviation safety and HSE, customers and partners and personnel and organisation.

#### **EQUITY AND DIVIDENDS**

The company's share capital is NOK 5,400,100,000, divided into 540,010 shares, each with a par value of NOK 10,000. The company's equity at any given time shall correspond at least to 40 per cent of the sum total of the company's recognised interest-bearing loans and equity at any given time.

Avinor AS is a wholly state-owned limited company. The shareholders' rights are safeguarded by the responsible cabinet minister or his deputy at the General Meeting. The General Meeting is not bound by the distribution of dividends proposed by the Board of Directors. Dividends are declared each year. The Office of the Auditor General monitors the management of the Norwegian state's interests and can carry out any inspections that it deems necessary.

The Board of Directors does not have the authority to increase the share capital.

Equal treatment of shareholders and transactions with close associates

Avinor AS has one class of shares. The shares are not listed on a stock exchange and there are no transactions involving the shares.

Intra-group agreements are entered into in accordance with the arm's length principle on ordinary commercial terms. All such agreements are made in writing.

#### Transactions with close associates

The Board is not aware of any transactions during 2012 between the company and its shareholders, Board members, executive employees or close associates of these that may be characterised as being not immaterial transactions.

Board members and executive employees are required to submit an annual statement concerning close associates.

#### Guidelines for Board members and executive employees

The Group's ethical guidelines contain a separate section on conflicts of interest. In which it is stated that an employee shall never participate in or attempt to influence a decision if he/she has a conflict of interest or questions may be raised about the employee's impartiality. It also contains provisions on impartiality. If there is doubt whether the person concerned is impartial the issue must be discussed with the most immediate manager. The Board member is responsible him/her self for informing the Board as to the circumstances of a conflict of interest, and must refrain from participating in deliberations or decisions in matters where the member has a conflict of interest. The minutes of the Board meetings shall reflect when one of the Board members is disqualified due to a conflict of interest in a particular case.

#### The State as shareholder

Avinor is wholly-owned by the Norwegian state. The Ministry of Transport and Communications convenes quarterly meetings with the company. During these meetings, the company updates the owners about operations, financial developments and other conditions considered to be relevant to the owner at that time. No decisions are reached at these meetings, and the company does not receive any guidelines for how it shall respond to individual issues.

A meeting on corporate social responsibility is convened once a year.

#### FREELY NEGOTIABLE SHARES

There are no provisions in the Articles of Association that entail any limitations in the negotiability of the company's shares.

#### **GENERAL MEETINGS**

The Transport and Communications Minister constitutes the company's General Meeting and is the company's highest authority. In accordance with Section 20-5 of the Limited Liability Companies Act, the Ministry of Transport and Communications is responsible for calling the Annual and Extraordinary General Meetings. The Ministry of Transport and Communications also determines how the meetings will be called. Notice of the meeting must be issued at least one week prior to the

date of the Annual General Meeting, cf. the Limited Liability Companies Act Section 20-5 cf. Section 5-10.

The Annual General Meeting shall be held each year by the end of the month of June. In accordance with the Articles of Association, the Annual General Meeting shall approve the annual report and accounts, including the distribution of dividends. It also considers approval of the auditor's remuneration, determines the remuneration of the Board for the current year and appoints shareholder-elected members of the Board and considers any other matters that, according to law or the Articles of Association, shall be dealt with by the General Meeting.

The members of the Board of Directors, CEO and auditor who audited the previous year's accounts shall be invited to the General Meeting. The Board Chairman and CEO are obligated to attend the General Meeting. The other Board members as well as the auditor and the Office of the Auditor General are entitled to attend the meeting.

The agenda is set by the Ministry of Transport and Communications.

The minutes of the General Meeting are available to the public.

#### NOMINATION COMMITTEE

The General Meeting of Avinor AS consists of the Norwegian state represented by the Ministry of Transport and Communications. The General Meeting has not appointed a Nomination Committee.

Corporate Assembly and Board of Directors: composition and independence

The company's Articles of Association stipulate that the Board of Directors shall consist of seven to ten members. Five or six of the members, including the Board Chairman and Vice Chairman, are elected by the General Meeting. Two or three Board members and alternates shall be elected directly by and from among the employees pursuant to the provisions of the Limited Liability Companies Act concerning the employees' right to representation on the company's Board of Directors. The company does not have a corporate assembly in accordance with an agreement with the employees, but in accordance with the Articles of Association it is entitled to elect an extra Board member and alternate.

In 2009 the Corporate Democracy Committee approved the corporate scheme whereby employees of Avinor AS and its subsidiaries may be elected to the Board of Directors. The number of employee representatives was increased from three to four at the same time upon clarification with the owner. After this the Board consists of six shareholder-elected members and four representatives that are elected by and from among the employees. The percentage of women among the board members is 50 per cent.

The Board Chairman is elected by the General Meeting. All Board members are elected for a term of two years.



DAG FALK-PETERSEN CEO



SIGNE ASTRUP ARNESEN Executive Vice President Safety, Security and Quality Avinor



PETTER JOHANNESSEN CFO Avinor

The Ministry of Transport and Communications does not have its own Board members, but in accordance with the Norwegian state's principles of good corporate governance all Board members are expected to seek to safeguard the common interests of the company and shareholders. The composition of the Board of Directors is such that, in aggregate, it can safeguard the owner's interests and the company's need for skills, capacity and diversity. Executive employees are not members of the Group's Board of Directors, and they do not own shares in the company.

#### IN 2012 THE BOARD OF DIRECTORS CONSISTED OF:

- Vice Chairman since 2002 Kristin Vangdal, 48 years old, Manager for Business Support Services at SpareBank 1 Nord-Norge
- Board member since 2007 Dag H. Hårstad, 50 years old, CEO of the Treatment Centre for Substance Abuse at Central Norway Regional Health Authority
- Board member since 2011 Eli Skrøvset, 47 years old, CFO Eksportfinans Norge
- Board member since 2012 Ola H. Strand, 55 years old, CEO of Coop Norge AS
- Board member since 2012 Anne Breiby, 56 years old, selfemployed
- Employee-elected Board member since 2002 Helge Løbergsli, 59 years old
- Employee-elected Board member since 2009 Christian Berge, 34 years old
- Employee-elected Board member since 2011 Grete Ovnerud, 46 years old
- Employee-elected Board member since 2011 Heidi A. Sørum, 45 years old

Oddbjørg A. Starrfelt, 64 years old, was replaced by Anne Breiby at the General Meeting in 2012. Starrfelt had then been a member of the Board since 2005.

Information on the individual Board members is available at www. avinor.no.

11 Board meetings were held in 2012. The meetings were fully attended, with only very few exceptions.

#### WORK OF THE BOARD OF DIRECTORS

The Board of Directors follows the requirements stipulated for the management and supervision of the company pursuant to the Limited Liability Companies Act. In accordance with the Articles of Association, the Board of Directors shall ensure that the company is socially responsible. The Board of Directors' tasks are stipulated in separate rules of procedure. These rules of procedure are reviewed annually and updated in the event of changes to the relevant regulations or otherwise as required. The Board of Directors sets out an annual agenda for its work, with a special focus on goals, strategies and implementation. The Board of Directors assesses its work and competence on an annual basis. The owner has a meeting with each Board member once a year.

The CEO's responsibilities and duties are defined in instructions adopted by the Board of Directors. These instructions are reviewed and updated as required.

The Board has established an Audit Committee as a preparatory and advisory body for the Board of Directors with respect to its responsibility for financial reporting, auditing, internal control and overall risk management. The committee consists of three of the Board members, and the Chairman has expertise in accounting.

The Board of Directors has also established a compensation committee to act as a preparatory subcommittee in matters relating to remuneration of executive employees in the company. The committee shall prepare guidelines for and cases concerning remuneration of executive employees and carry out continuous assessment and monitoring of the Group's policy in this area. The committee consists



JON SJØLANDER Executive Vice President Strategy Avinor



LASSE BARDAL
Executive Vice President
International Airports Division
Avinor



MARGRETHE SNEKKERBAKKEN Executive Vice President National, Regional and Local Airports Division Avinor

of three of the Board members, and is chaired by the Chairman.

#### RISK MANAGEMENT AND INTERNAL CONTROL

In order to ensure comprehensive management of the company, a separate management system has been prepared, which consists of management documents, contingency plans, safety procedures and processes for the management and control of the operations.

An annual risk assessment of the group's activities is performed, and measures to manage the risk situation are evaluated and implemented. The Board of Directors reviews the company's risk management and internal control on an annual basis.

The company's appointed auditor shall review management's dispositions annually.

Systems for internal control and risk management related to the financial reporting process

Avinor's ethical guidelines and core values establish the foundation for a good internal control environment with respect to financial reporting together with the company's organisation, management fora and reporting lines.

Business and support processes that are essential to financial reporting have been identified. This includes processes related to investment projects, revenues, financial items, closing of accounts and IT systems that support these processes. Overall risk is managed and assessed centrally, while transaction management is subject to both centralised and decentralised controls. Considerable importance is attached to thorough documentation and assessment of important valuation items.

Control measures are carried out in the ongoing production of accounts and through continuous financial monitoring. Systems for the evaluation/monitoring of the internal control related to the financial reporting process is under development and assessed on a continuous basis.

#### REMUNERATION OF THE BOARD OF DIRECTORS

The General Meeting determines the remuneration of the Board of Directors. Remuneration is not performance-based and no options are issued to board members. Shareholder-elected Board members generally do not perform any special tasks for the company beyond their position on the Board of Directors. Remuneration of the Board members is specified in a note to the annual financial statements.

Remuneration of the Board members amounted to NOK 2,096,500 in 2012. The remuneration is broken down as follows: The Board Chairman received NOK 373,500, the Vice Chairman received NOK 226,000, other Board members received NOK 186,000.

Members of the Audit Committee received remuneration totalling NOK 124,500 in 2012, comprising NOK 56,500 to the Chairman and NOK 34,000 to the other two members.

#### REMUNERATION OF EXECUTIVE EMPLOYEES

The Board of Directors appoints the CEO and stipulates the CEO's salary following preliminary consideration by the compensation committee. The Board of Directors evaluates the CEO's work and salary terms on an annual basis following preliminary consideration by the compensation committee. The CEO informs and recommends to the compensation committee the remuneration for executive employees who report to the CEO.

The Board of Directors has prepared a statement on the determination of salaries and other remuneration of executive employees. The statement is discussed at the Annual General Meeting.

The remuneration of executive employees is specified in note 24 to the annual financial statements.

#### INFORMATION AND COMMUNICATION

Public information on the Group is provided by the Group's management. Each year the Group prepares a financial calendar



ANDERS KIRSEBOM
Chief Executive Air Navigation
Services Avinor



NIC. NILSEN

Managing Director,

Oslo Airport



MARI HERMANSEN
Executive Vice President HR
and Legal Avinor



**EGIL THOMPSON**Director Communications,
Brand and Public Relations
Avinor

indicating the dates for the publication of financial information. This financial calendar is available on the company's website and the Oslo Børs website. Financial information is published in the form of a stock exchange notice before it is made available on www.avinor.no.

The Group presents a complete set of annual financial statements in conjunction with the Annual Report of the Board of Directors and the Annual Report at the end of the month of March. Accounting figures are reported quarterly.

In accordance with the Articles of Association, the Board of Directors shall submit a plan for the operations, including subsidiaries, to the Transport and Communications Minister each year. The contents of the plan shall include the following:

Description of the status of the market and the Group, including the development of the Group since the last plan was published. The highlights of the Group's operations for the coming years, including any major restructuring, development and discontinuation of existing operations, or development of new operations. The Group's investment level, important investments and financing plans.

Assessments of the financial development during the plan period. Report on measures and results of the company's social role, duties imposed by society and corporate social responsibility.

The Board of Directors shall submit any major changes to plans that have previously been submitted to the Transport and Communications Minister.

#### TAKE-OVERS

Avinor AS is wholly owned by the Norwegian state represented by the Ministry of Transport and Communications. Accordingly this point in the Code of Practice is not regarded as relevant to the company.

#### AUDITOR

Avinor has an independent external auditor appointed by the General Meeting based on a recommendation from the Board of Directors. The auditor submits a plan for the auditing work to the Board of Directors annually. Each year the auditor prepares a letter to the Board of Directors (Management Letter), which summarises the audit of the company and the status of the company's internal control.

The auditor has an annual meeting with the Board of Directors without the management being present. The auditor also has an annual meeting with the Audit Committee without the management being present. The auditor attends the company's General Meeting. The auditor's remuneration is broken down into auditing and other consulting services, and it is specified in a note to the financial statements.



# FINANCIAL STATEMENTS

Main figures - Avinor group

Income Statement

Statement of Comprehensive Income

**Balance Sheet** 

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Responsibility Statement from the Board of Directors and the Managing Director

Auditor's Report

# AVINOR GROUP - MAIN FIGURES

AMOUNTS IN MNOK	2012	2011	2010
Traffic income	2,860.2	2,665.3	2,381.1
Security (cost based)	948.7	1,092.4	1,035.0
Other income	4,245.5	3,803.3	3,381.7
Inter-group income	201.4	195.0	184.2
Total income airport operations	8,255.8	7,756.0	6,982.0
En route charges	947.0	954.4	903.0
Inter-group income approach and control tower services	745.9	733.8	713.2
Other income	144.2	103.1	167.0
Total income air navigation services	1,837.1	1,791.3	1,783.2
Other group income (a)	474.1	459.6	225.6
Elimination of inter-group income	-1,414.9	-1,385.1	-1,120.1
Total group income	9,152.1	8,621.8	7,870.8
Operating expenses airport operations (a)	-5,200.0	-4,887.7	-4,386.6
Operating expenses air navigation services	-1,680.1	-4,607.7 -1,608.1	-1,628.3
Other operating expenses group	-1,000.1	-731.2	-1,020.3
Elimination of inter-group expenses	1,414.9	1,385.1	1,120.1
Total group expenses	-6,133.9	-5,841.9	-5,072.1
EDITO A simulation of the second of the seco	0.055.0	0.000.0	0.505.4
EBITDA airport operations	3,055.8	2,868.3	2,595.4
EBITDA air navigation services	157.0	183.2	154.9
EBITDA others EBITDA group	-194.6 <b>3,018.2</b>	-271.6 <b>2,779.9</b>	2,798.6
	4 005 7	4.050.7	4.000.4
Depreciation, amortisation and impairment charges	-1,335.7	-1,258.7	-1,090.1
Changes in value and other (losses)/gains, net	-20.3	-35.8	36.2
Operating profit/(loss)	<b>1,662.2</b> -355.9	<b>1,485.4</b> -295.0	<b>1,744.8</b> -325.6
Net finance income/(costs)  Profit/(loss) before income tax		1,190.4	1,419.2
Income tax expense	-379.6	-346.8	-411.1
Profit/(loss) after tax	926.7	843.6	1,008.1
EBITDA-margin airport operations	37.0%	37.0%	37.2%
EBITDA-margin air navigation services	8.5%	10.2%	8.7%
EBITDA-margin others	33.0%	32.2%	35.6%
Investments airport operations	3,883.1	2,441.5	1,877.7
	3,003.1 78.1	2,441.5 75.6	58.5
Investments air navigation services Investments others	123.4	93.3	75.2
Total investments	4,084.6	2,610.4	2,011.4
Distributed dividends	-421.8	-504.0	
Cash flow before borrowings	-2,229.6	-563.1	-181.3
Matter and heavily address	44.407.0	0.750.7	0.044.5
Net interest-bearing debts	11,187.8	9,752.7	8,644.5
Total assets	28,146.0	25,848.5	23,474.8
Equity ratio Return on total capital after tax	48.1% 5.8%	51.6% 5.7%	56.0% 7.1%
Number of passengers (in 1000)	46,357.0	44,278.0	40,112.0
Number of aircraft departures (in 1000)	669.0	648.0	619.0
Number of service units (in 1000)	1,845.0	1,713.0	1,583.0
Punctuality	86%	88%	88%
Regularity	98%	99%	98%
(a) Exclusive of inter-group leases on land			

# INCOME STATEMENT

AVINOR AS YEAR ENDED 31 DECEMBER

AVINOR GROUP YEAR ENDED 31 DECEMBER

2011	2012	ALL AMOUNTS IN MNOK	NOTE	2012	2011
		Operating income			
3,005.5	3,041.9	Traffic income	5.23	4,755.8	4,712.1
1,429.9	1,648.9	Sales and rental income	5.23	4,374.6	3,899.0
597.3	626.9	Other operating income		21.7	10.7
5,032.7	5,317.7	Total operating income		9,152.1	8,621.8
		Operating expenses			
60.8	96.7	Raw materials and consumables used		142.6	106.8
2,422.7	2,575.2	Employee benefits expense	24.26	3,072.8	2,871.4
591.5	624.1	Depreciation, amortisation and impairment charges	6,7,26	1,335.7	1,258.7
1,938.0	1,946.3	Other operating expenses	25.26	2,918.5	2,863.7
		Total operating expenses before changes in			
5,013.0	5,242.3	value and other losses/gains, net		7,469.6	7,100.6
		Operating profit/(loss) before changes in value			
19.7	75.4	and other losses/gains, net		1,682.5	1,521.2
-23.6	-13.5	Changes in value and other losses/(gains) - net	27	-20.3	-35.8
-3.9	61.9	Operating profit/(loss)		1,662.2	1,485.4
		epotating promovesory		.,,	
1 004 4	017.0	<b>5</b> '	00	01.1	55.0
1,224.4	617.2	Finance income	28	61.1	55.2
110.8	179.2	Finance costs	28	417.0	350.2
1,113.6	438.0	Net finance costs		-355.9	-295.0
1,109.7	499.9	Profit before income tax		1,306.3	1,190.4
324.3	41.4	Income tax expense	18	379.6	346.8
024.0	41.4	поот их схротос	10	37 3.0	340.0
785.4	458.5	Profit for the year		926.7	843.6
100.4	400.0	Home for the year		3 <u>2</u> 0. <i>1</i>	043.0
		Attributable to:			
785.4	458.5	Owners of the parent		926.7	843.6
100.4	400.0	Owners of the harent		520.7	043.0

The notes (note 1 to 31) are an intergral part of these consolidated financial statements.

# STATEMENT OF COMPREHENSIVE INCOME

AVINOR AS YEAR ENDED 31 DECEMBER AVINOR GROUP YEAR ENDED 31 DECEMBER

2012	ALL AMOUNTS IN MNOK	NOTE	2012	2011
458.5	Profit for the year		926.7	843.6
	Other comprehensive income			
-650.4	·	20	-777 5	-1,239.4
				347.0
			=	-44.2
	Tax effect	19	1.1	12.4
-454.4	Other comprehensive income for the year, net of tax		-562.4	-924.2
4.1	Total comprehensive income for the year		364.3	-80.6
	Attributable to:			
4.1	Owners of the parent		364.3	-80.6
	-650.4 182.1 19.3 -5.4 -454.4	Other comprehensive income  -650.4 Actuarial gains/(losses) on post employment benefit obligations 182.1 Tax effect 19.3 Cash flow hedges -5.4 Tax effect  -454.4 Other comprehensive income for the year, net of tax  4.1 Total comprehensive income for the year  Attributable to:	Other comprehensive income  -650.4 Actuarial gains/(losses) on post employment benefit obligations 20 182.1 Tax effect 19 19.3 Cash flow hedges 10 -5.4 Tax effect 19  -454.4 Other comprehensive income for the year, net of tax  4.1 Total comprehensive income for the year	Other comprehensive income  -650.4 Actuarial gains/(losses) on post employment benefit obligations 20 -777.5 182.1 Tax effect 19 217.7 19.3 Cash flow hedges 10 -3.7 -5.4 Tax effect 19 1.1  -454.4 Other comprehensive income for the year, net of tax -562.4  Attributable to:

The notes (note 1 to 31) are an intergral part of these consolidated financial statements.

## **BALANCE SHEET**

**ASSETS** 

**AVINOR AS** YEAR ENDED 31 DECEMBER

**AVINOR GROUP** YEAR ENDED 31 DECEMBER

2011	2012	ALL AMOUNTS IN MNOK	NOTE	2012	2011
		Non-current Assets			
		Intangible assets			
1,959.1	2,241.3	Deferred tax assets	19	2,614.2	2,411.6
61.4	46.4	Other intangible assets	7	46.4	61.4
2,020.5	2,287.7	Total intangible assets		2,660.6	2,473.0
		Property, plant and equipment			
7,389.4	8,589.6	Property, plant and equipment	6	18,255.5	16,889.7
1,814.5	2,261.7	Assets under construction		4,552.3	3,170.8
9,203.9	10,851.3	Total property, plant and equipment		22,807.8	20,060.5
0=0.0	.=	Financial assets			
653.8	672.0	Investments in subsidiaries	8	0.0	0.0
1,946.3	3,196.4	Loans to group companies	31	0.0	0.0
21.9	22.7	Derivative financial instruments	10	22.9	21.9
		Other financial assets and investments in			
1.5	8.6	associated companies	11	79.0	52.4
2,623.5	3,899.7	Total financial assets		101.9	74.3
13,847.9	17,038.7	Total non-current assets		25,570.3	22,607.8
		Current Assets			
13.7	15.7	Inventories	12	15.7	13.7
1,126.3	1,240.2	Trade and other receivables	13	1,242.9	1,116.5
0.5	0.2	Derivative financial instruments	10	1,272.3	0.8
2,064.1	1,289.3	Cash and cash equivalents	14	1,315.7	2,109.7
3,204.6	2,545.4	Total current assets		2,575.7	3,240.7
17,052.5	19,584.1	Total assets		20 146 0	25,848.5
17,052.5	19,004.1	Total assets		28,146.0	20,040.5

Oslo, 21. March 2013

Ola Mørkved Rinnan

Christian Berge
Christian Berge

Bud D Lower Heidi Anette Sørum

Knistin Vangdal Kristin Vangdal Vice Chairman

Dag Hårstad Dag Hårstad

Eli Skrøvset

are \$

Dag Falk-Petersen CEO

#### **EQUITY AND LIABILITIES**

AVINOR AS YEAR ENDED 31 DECEMBER AVINOR GROUP YEAR ENDED 31 DECEMBER

20	11 2012	ALL AMOUNTS IN MNOK	NOTE	2012	2011
		Equity			
		Restricted equity			
5,400	0.1 5,400.1	Share capital	15	5,400.1	5,400.1
5,400	<u> 5,400.1</u>	Total restricted equity		5,400.1	5,400.1
		Retained earnings			
-703	3.4 -1,157.8	Other reserves	16	-1,391.2	-828.7
4,291		Other equity		6,347.8	5,842.9
3,587	7.6 3,169.9	Total retained earnings		4,956.6	5,014.2
8,987	7.7 8,570.0	Total equity		10,356.7	10,414.3
		Provisions and liabilities			
		Provisions			
2,621	1.1 3,315.0	Retirement benefit obligations	20	3,875.1	3,054.3
	7.1 2.4	Deferred tax liabilities	19	36.8	31.5
159		Other provisions	21	190.2	190.8
2,788		Total provisions		4,102.1	3,276.6
		•			
		Non-current liabilities			
(	0.0	State loan	17	4,304.8	4,749.2
	9.8 22.4	Derivative financial instruments	10	142.8	118.3
2,844		Other non-current liabilities	17	5,662.2	4,229.0
2,863		Total non-current liabilities		10,109.8	9,096.5
	,			.,	
		Current liabilities			
(	0.0 700.0	Commercial papers	17	700.0	0.0
364		Trade payables		591.2	599.0
13	3.5 144.6	Tax payable	18	358.2	351.8
179	9.5 130.6	Public duties payable		159.9	228.2
3	3.8 4.9	Derivative financial instruments	10	11.2	7.1
256		First annual instalment on long-term liabilities	17	520.9	774.5
1,594		Other current liabilities	21.22	1,236.0	<u>1,100.5</u>
2,413	3,169.4	Total current liabilities		3,577.4	3,061.1
8,064	4.8 11,014.1	Total liabilities		17,789.3	15,434.2
17.050	75 1050/1	Total equity and liabilities		20 146 0	25 040 E
17,052	2.5 19,584.1	iviai equity and navintes		28,146.0	<u> 25,848.5</u>

The notes (note 1 to 31) are an intergral part of these consolidated financial statements.

# STATEMENT OF CHANGES IN EQUITY

AVINOR AS		OTHER		
AMOUNT IN MNOK	SHARE CAPITAL	RESERVES	OTHER EQUITY	TOTAL EQITY
Balance at 1 January 2011	5,400.1	70.3	4,009.6	9,480.0
Drafit for the year			785.4	785.4
Profit for the year  Actuarial loss on post employment benefit obligation - net of	tav	-769.5	700.4	-769.5
Cash flow hedge	ιαλ	-4.2		-4. <u>2</u>
Total comprehensive income for the year	0.0	-773.7	785.4	11.7
Transactions with owners:				
Dividends relating to 2010			-504.0	-504.0
Total transactions with owners	0.0	0.0	-504.0	-504.0
	5 400 4	700.4	4.004.0	0.007.7
Balance at 1 January 2012	5,400.1	-703.4	4,291.0	8,987.7
Profit for the year			458.5	458.5
Actuarial loss on post employnent benefit obligation - net of	tax	-468.3		-468.3
Cash flow hedge		13.9		13.9
Total comprehensive income for the year	0.0	-454.4	458.5	4.1
Transactions with owners:				
Dividends relating to 2011			-421.8	-421.8
Total transactions with owners	0.0	0.0	-421.8	-421.8
Balance at 31 December 2012	5,400.1	-1,157.8	4,327.7	8,570.0

AVINOR GROUP		OTHER		
AMOUNT IN MNOK	SHARE CAPITAL	RESERVES	OTHER EQUITY	TOTAL EQITY
Balance at 1 January 2011	5,400.1	95.5	5,503.4	10,999.0
Profit for the year		000.4	843.6	843.6
Actuarial loss on post employnent benefit obligation - net of t	tax	-892.4		-892.4
Cash flow hedge	0.0	-31.8	040.0	-31.8
Total comprehensive income for the year	0.0	-924.2	843.6	-80.6
Transactions with owners:				
Dividends relating to 2010			-504.0	-504.0
Total transactions with owners	0.0	0.0	-504.0	-504.0
Balance at 1 January 2012	5,400.1	-828.7	5,843.0	10,414.3
Profit for the year			926.7	926.7
Actuarial loss on post employnent benefit obligation - net of	tax	-559.8		-559.8
Cash flow hedge		-2.6		-2.6
Total comprehensive income for the year	0.0	-562.4	926.7	364.3
Transactions with owners:				
Dividends relating to 2011			-421.8	-421.8
Total transactions with owners	0.0	0.0	-421.8	-421.8
Balance at 31 December 2012	5,400.1	-1,391.1	6,347.8	10,356.7

The notes (note 1 to 31) are an intergral part of these consolidated financial statements.

# STATEMENT OF CASH FLOWS

AVINOR AS YEAR ENDED 31 DECEMBER AVINOR GROUP YEAR ENDED 31 DECEMBER

2011	2012	ALL AMOUNTS IN MNOK NOT	E 2012	2011
		Cash flow from operating activities		
646.1	1,293.4	Cash generated from operations*	3,066.1	3,021.5
-246.1	-13.4	Income tax paid	-351.7	-249.3
400.0	1,280.0	Net cash generated from operating activities	2,714.4	2,772.2
		Cash flow from investing activities		
-1,308.1	-2,132.7	Investments in property, plant and equipment (PPE) 6.	.7 -4,045.4	-2,406.5
-13.8	0.0	Purchases of PPE from other group companies	0.0	0.0
0.0	0.0	Proceeds from government grants	0.0	0.0
3.0	11.0	Proceeds from sale of PPE, including assets under construction	13.2	7.5
-400.0	-1,250.0	Group loans	0.0	0.0
-58.7	0.0	Group repayment of borrowings	0.0	0.0
1,070.0	0.0	Net group contribution/dividend	0.0	0.0
-6.5	-7.1	Change in other investments	-7.1	-7.0
-714.1	-3,378.8	Net cash used in investing activities	-4,039.3	<u>-2,406.0</u>
		Cash flow from financing activities		
1,505.6	2,207.8	Proceeds from borrowings	2,207.8	1,606.0
0.0	-254.4	Repayment of borrowings	-772.2	-503.5
-118.8	-207.6	Interest paid	-482.9	-425.3
-504.0	-421.8	Dividends paid to owner	-421.8	-504.0
882.8	1,324.0	Net cash generated/used in financing activities	530.9	173.2
568.7	-774.8	Net (decrease)/increase in cash, cash equivalents and bank overdrafts	-794.0	539.4
1,495.4	2,064.1		4 2,109.7	1,570.4
2,064.1	1,289.3	Cash, cash equivalents and bank overdrafts at end of year	1,315.7	2,109.7
	,		.,	
*Cash generate	ed from opera	tions		
1,109.7	499.9	Profit before income tax	1,306.3	1,190.4
591.5	624.1	Depreciation	1,335.7	1,258.7
0.0	-1.5	(Profit)/loss on disposals of non-current assets	3.5	3.8
20.0	1.5	Changes in value and other losses/(gains) - net (unrealised)	2.9	32.1
-421.3	-32.9	Change in inventories, trade receivables and trade payables	-79.1	-49.4
-61.9	43.5	Difference between post employment benefit expense and amount paid/received	d 43.3	-71.2
717.5	206.3	Change in other working capital items	453.5	657.1
1,309.4	-47.5	Change in group receivables and payables	0.0	0.0
646.1	1,293.4	Cash generated from operations	3,066.1	3,021.5
		In the cash flow statement, proceeds from sale of PPE comprise:		
3.0	9.5	Net book amount	16.7	3.7
0.0	9.5	Profit/(loss) on disposals of PPE	-3.5	3.7 3.8
3.0		Proceeds from disposal of PPE	<u>-3.5</u> 13.2	7.5
3.0	11.0	FIUCECUS IIUIII UISPUSAI UI FFE	13.2	1.5

The notes (note 1 to 31) are an intergral part of these consolidated financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

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## 1. GENERAL INFORMATION

Avinor AS and its subsidiaries (together 'the group') own, manage and develop aviation infrastructure and systems by facilitating safe and efficient aviation. The group also renders services within the same areas together with other activities that add to the group's main business, including commercial development.

The Avinor group's headquarters are located in Oslo.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

The accounting policies set out below do also apply to the preparation of the financial statements of Avinor AS.

#### 2.1. Basis of preparation

The consolidated financial statements of Avinor have been prepared in accordance with International Financial Reporting Standards as adopted by the EU.

The consolidated financial statements have been prepared under the historical cost convention, as modified by financial assets and financial liabilities (including derivative instruments) recognised partly at fair value through profit or loss and partly (cash flow hedges) in other comprehensive income.

The whole of Avinor group's operations have been defined as one cash-generating unit (CGU). The group's economic model is based on the assumption that there is full cross-subsidisation between profitable and unprofitable airports as well as all areas of operations (overall system). The group has a distinct expressed objective to develop, within the overall system, commercial activities in order to provide capital for unprofitable activities (social considerations/responsibilities) and reduce the level of traffic charges. Due to this the group assess that a solution where the group's operations are evaluated as a whole, presents a true and fair view of the operations.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. Areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in particular.

#### 2.1.1 Changes in accounting policy and disclosure

#### (a) New and amended standards adopted by the group

There are no IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 January 2012 that would be expected to have a material impact on the group.

#### (b) New standards, amendments and interpretations not yet adopted

There are no IFRSs or IFRIC interpretations early adopted by the group.

Amendment to IAS 1 'Financial statement presentation' regarding other comprehensive income. The main change resulting from these amendments is a requirement for entities to group items presented in 'other comprehensive income' OCI on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.

IAS 19, 'Employee benefits' was amended in June 2011. The impact on the group will be as follows: to eliminate the corridor approach and recognise all actuarial gains and losses in OCI as they occur; to immediately recognise all past service costs; and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability. The group already use the option in the present IAS 19 and recognise actuarial gains or losses in OCI as well as immediately recognition of past service cost. The adoption of the rest of the amendments in 2012 would have resulted in an increased pension cost of approximately 100 MNOK for the group (90 MNOK for the parent company).

IFRS 9, 'Financial instruments' addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 require financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The group is yet to assess IFRS 9's full impact and intends to adopt IFRS 9 no later than the accounting period beginning on or after 1 January 2015. The group will also consider the impact of the remaining phases of IFRS 9 when completed by the Board.

IFRS 13 'Fair value measurement' aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. The group already uses fair value measurement for some of its assets and obligations. The group is yet to assess IFRS13's full impact and intends to adopt IFRS 13 no later than the accounting period beginning on or after 1 January 2013.

There are no other IFRSs or IFRIC interpretation that are not yet effective that would be expected to have a material impact on the group.

#### 2.2. Consolidation

#### Subsidiaries

The consolidated financial statements encompasses Avinor AS and all entities over which Avinor AS has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights.

As at 31 December 2012 all subsidiaries are wholly owned.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

#### **Associates**

The consolidated financial statements encompasses all entities over which the group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. The group's share of its associates' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. Unrealised gains on transactions between the group and its associates are eliminated to the extent of the group's interest in the associates. Unrealised losses are also eliminated.

#### 2.3. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker.

The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the group management.

#### 2.4. Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transaction, except transactions from En Route income which are translated using a fixed exchange rate.

Monetary assets and liabilities denominated in foreign currencies are translated using the exchange rate at the balance sheet date. Non-monetary assets and liabilities measured at historical cost denominated in foreign currencies are translated using the exchange rate at the date of transaction. Non-monetary assets and liabilities measured at fair value denominated in foreign currencies are translated using the exchange rate at the balance sheet date. Foreign exchange gains and losses are recognised in the income statement. The functional currency of the group companies is NOK.

Foreign exchange gains and losses that relate to receivables, liabilities, cash and cash equivalents were previously presented as finance income or cost have been reclassified and presented in changes in value and other losses/(gains) - net.

#### 2.5. Property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Borrowing costs incurred for the construction of any qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Land and housing are not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Buildings 10 - 50 years Infrastructure 5 - 50 years Runways and other related assets Vehicles 3 - 10 years Other non-current assets 5 - 15 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Gains and losses on disposals are determined by comparing the proceeds with the carrying amount.

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.6. Intangible assets

Separately acquired intangible assets are shown at historical cost. Intangible assets acquired in a business combination are recognised at fair value at the acquisition date. Intangible assets are carried at cost less accumulated depreciation and amortisation.

Internally generated intangible assets, with the exception of development costs that are recognised as intangible assets, are recogised as an expense as incurred.

The useful life of an intangible asset is either finite or indefinite. Intangible assets with finite useful life are amortised using the straight-line method to allocate the cost over their estimated useful lives. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Method of amortisation and estimated useful life is reviewed at least at the end of each reporting period. Changes in method and/or estimated useful life is accounted for as changes in estimates.

#### Computer software

Costs associated with purchasing new computer software are recognised as an intangible asset, unless it is a part of the acquisition of hardware. Amortisation is calculated using the straight-line method to allocate the cost over their estimated useful life, normally 5 years. Costs associated with maintaining computer software programs or maintaining future usage of computer software programs are expensed unless the changes enhance the future usage of the program.

#### 2.7. Leases

#### (i) The group as a lessee

Finance leases

Leases where the group has substantially all the risks and rewards of ownership are classified as finance leases. Leases with contingent rents are expensed.

#### Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

#### (ii) The group as a lessor

Operating leases

The group presents rental assets as non-current assets in the balance sheet. Rental income is recognised in income on a straight-line basis over the period of the lease.

#### 2.8. Government grants

A government grant is recognised at fair value when there is reasonable assurance that the group will comply with the conditions attached to it, and that the grant will be received. Government grants are recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Government grants related to assets are presented in the statement of financial position by deducting the grant to arrive at the carrying amount of the asset.

#### 2.9. Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purpose of assessing impairment the whole group is defined as one cash generating unit (CGU).

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in the income statement.

#### 2.10. Shares in subsidiaries

Shares in subsidiaries are recognised at cost at the acquisition date and are classified as a long-term investment. The shares are assessed whether there is any indication that their carrying amount exceeds the amount to be recovered through use or sale.

#### 2.11. Financial assets

#### 2.11.1 Classification

The group classifies its financial assets in the following categories: At fair value through profit or loss and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are derivatives with a positive fair value.

Assets in this category are classified as current if expected realisation is within 12 months after the end of the reporting period.

### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, excepts for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets.

The group's loans and receivables comprise 'trade and other receivables' in the balance sheet.

### 2.11.2 Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date - the date on which the group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement.

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership.

### 2.11.3 Impairment of financial assets

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

An impairment loss is recognised when the loss is material and assumed to last for a longer period of time.

### 2.12. Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The group designates certain derivatives as either:

- (a) Hedges of the fair value of recognised assets, liabilities or a firm commitment (fair value hedge)
- (b) Hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge)

The group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The full fair value of hedging derivatives is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

The group normally defines derivatives related to borrowings as hedging derivatives and as designated and qualified for hedge accounting.

The group uses derivative financial instruments related to the purchase of energy and foreign currency. For energy, forward energy contracts are purchased at NordPool. None of these derivatives qualify for hedge accounting.

Changes in the fair value of derivatives that do not qualify for hedge accounting are, depending on whether the derivative is related to operating or financing activities, recognised in the income statement within 'changes in value and other losses/gains - net' or within 'finance cost'. Both derivatives are recognised at fair value through profit or loss.

### (a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. The group only applies fair value hedge accounting for hedging fixed interest risk on borrowings. The gain or loss relating to the effective portion of interest rate swaps hedging fixed rate borrowings is recognised in the income statement within 'finance costs'. The gain or loss relating to the ineffective portion is recognised in the income statement within 'changes in value and other losses/(gains) - net'.

Changes in the fair value of the hedge fixed rate borrowings attributable to interest rate risk are recognised in the income statement within 'finance costs'.

### (b) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income.

The gain or loss relating to the ineffective portion is recognised in the income statement within 'net finance costs'.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place). The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognised in the income statement within 'finance costs'.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

### 2.13. Financial liabilities

The group classifies its financial liabilities in the following categories: At fair value through profit or loss and other financial liabilities. The classification depends on the purpose for which the financial liabilities were incurred. Management determines the classification of its financial liabilities at initial recognition.

### (a) Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss are derivatives with a negative fair value. Derivatives are initially recognised at fair value. Subsequent changes in fair value are recorded in the income statement.

Assets in this category are classified as current if expected realisation is within 12 months after the end of the reporting period.

### (b) Other financial liabilities

Other financial liabilities are non-derivative financial liabilities with fixed or determinable payments that are not quoted in an active market. Other financial liabilities are recognised intially at fair value and subsequently measured at amortised cost using the effective interest method.

They are included in current liabilities, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current liabilities.

### 2.14. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) method.

### 2.15. Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

### 2.16. Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### 2.17. Share capital and share premium reserve

Ordinary shares are classified as equity.

### 2.18. Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 2.19. Borrowings

Borrowings are recognised initially at fair value. Borrowings are subsequently carried at amortised cost using the effective interest method, except for borrowings hedged with a derivative fair value hedge, which is also carried at fair value in subsequent periods.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### 2.20. Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates and laws that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which temporary differences can be utilised. Deferred income tax assets are assessed against future taxable income and are evaluated separately.

### 2.21. Employee benefits

### Pension obligations

The pension schemes are generally funded through payments to Statens Pensionskasse (the Norwegian Public Service Pension Fund, SPK), determined by periodic actuarial calculations. The group has a defined benefit plan. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, dependent on one or more factors such as years of service and compensation.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflow using interest rates of high-quality corporate bonds (or long-term treasury bonds) that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Changes in assumptions, basic data and the benefits of the pension plan which have as an effect an accounting loss or gain will be set off against equity through other comprehensive income in the period they occur.

A change in the benefits which refers to previous periods of earning implies a change in the pension plan which is a cost related to previous periods of earning. A negative cost occurs when the benefits are changed in such a way that the present value of the projected benefits are reduced.

The pension scheme is not directly funded. The pension payments are guaranteed by the Norwegian government (Section 1 of the Pensions Act). Administration of the allocated fund (fictitious fund) is simulated as if the funds were placed in long-term government bonds. The pension scheme is not movable in the same way as private pensions schemes and it is assumed that the pension scheme will be continued in SPK. In the simulation it is assumed that the bonds are held to maturity. The pension fund is therefore estimated at nominal value plus the return on the fund.

### Severance pay

Until 31 December 2005 all employees given notice were entitled to severance pay. The obligation is recognised in the financial statement at present value of the defined benefits at the balance sheet date.

### 2.22. Provisions

Provisions are recognised when: the group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

When the effect is material, provisions are determined by discounting expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Provisions for contract losses are recognised when the group's expected income from the contract is lower than the expenses necessary to settle the contractual obligation.

### 2.23. Revenue recognition

Revenue comprises the fair value of the consideration received or receivables for the sale of goods and services in the ordinary course of the group's activities.

Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating sales within the group.

Revenue is recognised as follows (most of the group's revenues consist of civil aviation fees and rent from property leases (note 23)):

### (a) Sale of traffic and real estate services

Revenue from services is recognised in the period the services are provided. For spesification, see note 23.

Revenue from property leases with fixed lease payment is recognised in the period the services are provided, using a straight line basis over the term of the contract.

Revenue from property leases with revenue-based lease payments is recognised when it is earned.

Revenue from sale of real estate property is recognised when the risk and control of the object is transferred to the buyer, normally at the time of disposal.

### (b) Dividend income

Dividend income is recognised when the right to receive payment is established.

#### 2.24. Dividend distribution

Dividend distribution to the company's shareholders is recognised as a liability in the group's financial statements in the period in which the dividends are approved by the company's shareholders.

### 2.25. Events after the reporting period

New information after the reporting period about conditions that existed at the end of the reporting period is recognised in the financial statement. Events after the reporting period affecting the group's future financial position are disclosed if material.

### 3. FINANCIAL RISK FACTORS

The group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The group's overall risk management programme seeks to minimise the volatility of the group's financial performance. The group uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by a central treasury department under policies approved by the board of directors. Group treasury identifies, evaluates and hedges financial risks in close co-operation with the group's operating units. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

### Market risk

### (i) Foreign exchange risk

The group and Avinor AS are exposed to foreign exchange risk with respect to the value of NOK against other currencies caused by income and expenses in foreign currency. The group uses forward contracts to reduce the foreign exchange risk in cash flows nominated in foreign currency.

The group and Avinor AS are primarily exposed to foreign exchange risk with respect to EUR.

The group's income from en route charges is exposed to foreign exchange risk. For Avinor the risk is connected to the transfer of the revenue to Norway. The period from the determination of the exchange rate to the actual payment is about three months.

Revenue in foreign currency is sold forward to the extent that it is not hedged by cash outflow in the same currency. The group also has foreign exchange risk connected to contractual payments in foreign currency. As a fundamental principle, hedging of transaction risk for contracts in foreign exchange is carried through for contracts exceeding the value of MNOK 2. Normally, forward contracts entered into do not have terms exceeding three years.

Foreign exchange rate derivatives do not normally qualify for hedge accounting.

Oslo Lufthavn AS has, as part of the hedging of larger aquisitions, entered into forward foreign exchange contracts in connection with the development of Gardermoen (Terminal 2 project). The forward foreign axchange contracts are in EUR for payment of baggage system, navigation equipment, vehicles etc. Parts of these forward foreign exchange contracts qualify for hedge accounting.

For the notional principal amount of the outstanding forward foreign exchange contracts, see note 10.

### (ii) Interest rate risk

The group are exposed to interest rate risk through its financial activities (see note 17). Parts of the borrowings are issued at variable rates, which means that the group is influenced by changes in the interest rates. The objective of the group's interest rate management is to keep the volatility of future interest costs within acceptable limits.

Group policy is to interest rate hedge all new long-term loans till 70% of expected debt in 2017 is hedged. The group manages its effective interest exposure risk by using various interest rate swaps. At 31 December 2012 all interest rate swaps are adapted to the terms of specific loans and other conditions. When the interest rate swaps are taken into consideration, the group has 87% of its long-term borrowings at a fixed rate of interest.

At 31 December 2012 the group had interest rate swaps instruments at a face value of MNOK 1,153 (2011: MNOK 1,186), where the group receives a variable NIBOR rate and pays a fixed rate of 5.09% of face value and MNOK 425 (2011: MNOK 425) where the group receives a fixed rate of 5.77% and pays a variable 6-month interest rate based on NIBOR + 1.95%. The interest rate swaps are used to hedge against volatility in the P&L reporting as a result of changes in the interest levels. The hedged loans and the interest rate swaps agreements have similar conditions.

All interest swaps are made as a hedge against financial risks caused by fair value interest rate risk or cash flow interest rate risk. All interest swaps are carried at their fair value in the balance sheet.

The following table presents the group's sensitivity to a defined interest rate shift as at 31 December. The simulation takes into consideration all interest rate derivatives.

Avinor group:	Changes in interest levels in basis points	Impact on pre-tax profit (MNOK)	Impact on equity (MNOK)
2012	+50	-0.4	22.4
	-50	0.3	-23.8
2011	+50	-4.8	29.3
	-50	4.9	-31.5
Avinor AS:	Changes in interest levels in basis points	Impact on pre-tax profit (MNOK)	Impact on equity (MNOK)
2011	+50	-3.8	0.0
	-50	3.7	0.0
2011	F.0	0.0	4 4
2011	+50	-0.2	4.4

Based on the financial instruments at 31 December 2012, the simulation shows that if the interest rate had been 0.5% higher, pre-tax profit for the year would have been MNOK 0.4 lower (2011: MNOK 4.8).

The average yield on financial instruments were as follows:

	2012 (%)	2011 (%)
Overdraft	NA	NA
State Loan	3.99	4.11
Debenture Loan	5.74	5.79
Bank Loan	5.44	5.11

The figures include interest hedging derivatives.

At 31 December 2012, Avinor AS had total borrowings amounting to MNOK 4,975.3 (2011: MNOK 3,000.0) in addition to a overdraft of MNOK 0.0 (2011: MNOK 0.0).

### (iii) Power price risk

Avinor is a consumer of electrical power. Avinor has entered into financial power contracts via Nord Pool to hedge parts of its power consumption. At 31 December 2012 the majority of 2013's estimated consumption is covered by such contracts. The group does not apply hedge accounting to these contracts.

Power purchases are made in EUR. The fair value of power contracts is estimated at MNOK -7.4 (2011: MNOK -6.4) based on the exchange rate at year-end.

Sensitivity analysis at 31 December 2012:

	Market value 31.12.12	Impact on pre-tax profit
		(MNOK) as a consequence of
Avinor group:		a 20% increase in power price
	-7,4	16.6
	Market value 31.12.12	Impact on pre-tax
	Market value 31.12.12	Impact on pre-tax profit (MNOK) as a consequence of
Avinor AS:	Market value 31.12.12	

### Credit risk

The group's credit risks are mainly connected to airlines and air traffic-related industries.

The group has credit risks attached to three main customers. There have not been any difficulties concerning settlements from these customers (se below). The group assesses the risk that customers cannot fulfil their obligations as moderate.

The group has guidelines to limit exposure to possible losses. The group has not made any third-party guarantees.

Maximum risk exposure is illustrated by the carried amounts of the financial assets, including derivatives in the balance sheet.

Since the opposite party in derivative trading is normally banks and the power trade exchange, the credit risk connected to derivatives is assessed as small.

The group's assessment is that the group's maximum credit exposure is illustrated by the carried amounts of trade receivables and other short-term assets (see note 13).

The group does not have any material overdue trade receivables. (See note 13)

The groups main bank connexion has external credit rating A-1 (short term) and A+ (long term) (Standard & Poors).

### Creditworthiness in trade receivables and intra-group accounts in detail

Credit risk in non-due financial instruments which have not been written down, may be evaluated by external sources (if available) or based on a previous negative

### credit records.

Classification of historical information (unimpaired trade receivables)

- \*Group 1 new customers/related parties (in the last six months)
- \*Group 2 existing customers/related parties (for more than six months) with no history of default
- \*Group 3 existing customers/related parties (for more than six months) with a history of default. All amounts have been paid in full after the defaults.

All intra-groups accounts and the major part of customer receivables are classified in group 2.

No financial assets have been renegotiated during the last financial year. No part of the loans to related parties is overdue or impaired.

### Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations when they are due. The group strategy is to meet the risk by having sufficient funds available at any time to be able to fulfil the financial obligations when they are due, both under normal or extraordinary circumstances, without risking unacceptable losses. The group shall have a liquidity reserve sufficient, at any time, to maintain business for at least six months without raising new loans. Unused credit facilities are described in note 14.

The table below analyses the maturity structure of the group's financial obligations, based on contractual undiscounted cash-flow. In the case where the opposite party may demand an earlier payment, the amount is presented in the earliest period the payment may be demanded. If payment may be demanded on request, the obligations are included in the first column (less than 1 month):

	Remaining period*					
	Less than	Between	Between	Between		
Avinor group:	1 month	1 - 3 months	3 - 12 months	1 - 5 years	Over 5 years	<u>Total</u>
12/31/12						
State, bond and bank borrowings*	413.7	27.4	1,225.7	4,902.4	7,469.1	14,038.3
Other commitments	0.9	1.7	7.9	186.5	2.6	199.6
Trade payables	346.2	245.0	0.0	0.0	0.0	591.2
Other current liabilities	152.4	75.1	0.0	0.0	0.0	227.5
12/31/11						
State, bond and bank borrowings*	10.5	21.1	1,149.9	4,638.6	6,635.2	12,455.3
Other commitments	0.7	1.4	6.4	187.9	2.2	198.6
Trade payables	328.0	271.0	0.0	0.0	0.0	599.0
Other current liabilities	137.2	67.6	0.0	0.0	0.0	204.8
* derivatives included						
	Remaining period*					
	Remaining period* Less than	Between	Between	Between		
Avinor AS:		Between 1 - 3 months	Between 3 - 12 months	Between 1 - 5 years	Over 5 years	<u>Total</u>
Avinor AS: 12/31/12	Less than				Over 5 years	<u>Total</u>
	Less than				Over 5 years 3,567.0	Total 6,628.8
12/31/12	Less than 1 month	1 - 3 months	3 - 12 months	1 - 5 years		
12/31/12 State, bond and bank borrowings*	Less than 1 month 400.6	<b>1 - 3 months</b>	<b>3 - 12 months</b> 514.0	<b>1 - 5 years</b> 2,145.9	3,567.0	6,628.8 168.2 366.8
12/31/12 State, bond and bank borrowings* Other commitments	Less than 1 month 400.6 0.8	1 - 3 months 1.3 1.7	3 - 12 months 514.0 7.6	1 - 5 years 2,145.9 155.5	3,567.0 2.6	6,628.8 168.2
12/31/12 State, bond and bank borrowings* Other commitments Trade payables	Less than 1 month 400.6 0.8 209.8	1 - 3 months  1.3 1.7 157.0	3 - 12 months 514.0 7.6 0.0	1 - 5 years 2,145.9 155.5 0.0	3,567.0 2.6 0.0	6,628.8 168.2 366.8
12/31/12 State, bond and bank borrowings* Other commitments Trade payables Other current liabilities	Less than 1 month 400.6 0.8 209.8	1 - 3 months  1.3 1.7 157.0	3 - 12 months 514.0 7.6 0.0	1 - 5 years 2,145.9 155.5 0.0	3,567.0 2.6 0.0	6,628.8 168.2 366.8
12/31/12 State, bond and bank borrowings* Other commitments Trade payables Other current liabilities	Less than 1 month 400.6 0.8 209.8 144.4	1 - 3 months  1.3  1.7  157.0  71.1	3 - 12 months 514.0 7.6 0.0 0.0	1 - 5 years 2,145.9 155.5 0.0 0.0	3,567.0 2.6 0.0 0.0	6,628.8 168.2 366.8 215.5
12/31/12 State, bond and bank borrowings* Other commitments Trade payables Other current liabilities  12/31/11 State, bond and bank borrowings*	Less than 1 month 400.6 0.8 209.8 144.4	1 - 3 months  1.3 1.7 157.0 71.1	3 - 12 months 514.0 7.6 0.0 0.0 398.8	1 - 5 years 2,145.9 155.5 0.0 0.0	3,567.0 2.6 0.0 0.0	6,628.8 168.2 366.8 215.5
12/31/12 State, bond and bank borrowings* Other commitments Trade payables Other current liabilities  12/31/11 State, bond and bank borrowings* Other commitments	Less than 1 month 400.6 0.8 209.8 144.4	1 - 3 months  1.3 1.7 157.0 71.1  2.6 1.3	3 - 12 months  514.0 7.6 0.0 0.0 398.8 5.9	1 - 5 years 2,145.9 155.5 0.0 0.0 1,731.6 157.0	3,567.0 2.6 0.0 0.0 1,940.3 2.2	6,628.8 168.2 366.8 215.5 4,074.6 167.1

See note 17 for information about long-term loans.

In addition to the refinancing of the borrowings decribed above, the group will, especially the next 5 years, require financing of new infrastructure in the form of capacity expansion measures. The gross financing requirement includes refinancing of existing borrowings as described above, the building of a new terminal at Gardermoen and other planned investment activities.

### Other information

The fair value of derivatives designated as hedging instruments is presented as a current asset/short-term debt or financial asset/long-term debt depending upon the maturity date of the corresponding hedged item. The interest swaps have terms between 0.75 and 8.5 years.

### Capital structure and equity

The main objective of the group's management of capital structure is to ensure that the group's main business objectives are reached within sound financial limits

The paramount financial objectives (sound financial limits) are the following:

- 1. Equity ratio: 40 per cent
- 2. Net asset value shall minimum be equal to the carried value of equity.

The group manages its capital structure and makes necessary adjustments based on a continuing evaluation of the existing economic business climate and the outlook in the short- and medium-term.

Existing borrowings have covenants regarding amount of equity. Existing borrowings in the form of a revolving credit facility and bonds require that the group's equity shall not fall below 40 per cent of gross interest-bearing debt and equity.

Article 11 of the company's Articles of Association lays down the following financial limitation: Long-term borrowings for the funding of long-term assets may be raised within a limit which ensures that the group's equity does not fall at any time below 40 per cent of the carrying amount of the group's long-term interest-bearing debt plus equity.

Net interest-bearing debt is defined as interest-bearing debt (short-and long-term) exclusive of payables. Equity consists of restricted equity and retained earnings.

Avinor group:	2012	2011
Interest-bearing debt	11,187.8	9,752.7
Equity	10,356.7	10,414.3
Total equity and interest-bearing debt	21,544.5	20,167.0
Gearing ratio	51.9%	48.4%
Equity ratio	48.1%	51.6%
Net debt to equity ratio	51.2%	57.7%
Avinor AS:	2012	2011
Interest-bearing debt	5,053.6	3,100.7
Equity	8,570.0	8,987.7
Total equity and interest-bearing debt	13,623.6	12,088.4
Gearing ratio	37.1%	25.7%
Equity ratio	62.9%	74.3%
Net debt to equity ratio	69.5%	89.7%

### Fair value estimation

The fair value of foreign exchange forward contracts and financial power forward contracts is based on market value at the balance sheet date.

The fair value of all interest rate swaps is confirmed by the financial institutions which are the company's opposite party in the financial contracts entered into.

The carrying amount of cash and bank overdrafts is approximately equal to the fair value of these instruments as they fall due in a short period of time. Similarly, "the carrying amount of receivables and payables is approximately equal to fair value as they are entered into under ""normal"" conditions."

The fair value of long-term debt is based on quoted market prices or on the interest rates for debt with corresponding terms and similar credit risk. The fair value of commercial papers equals principal amount as at 31 December 2012.

Below is a comparison of the carrying amounts and fair values of Avinor AS and the group's interest-bearing debt.

		2012		2011
Avinor AS:	Carrying amount	Fair value	Carrying amount	Fair value
Interest-bearing debt				
Bonds	1,275.3	1,343.6	1,524.8	1,534.3
Bank borrowings	3,025.3	3,184.8	1,500.0	1,537.7
Commercial papers	700.0	700.0	0.0	0.0
		2012		2011
Avinor group:	Carrying amount	Fair value	Carrying amount	Fair value
Interest-bearing debt				
State loan	4,749.2	4,953.8	5,193.5	5,419.4
Bonds	1,275.3	1,343.6	1,524.8	1,534.3
Bank borrowings	4,410.3	4,569.9	2,958.6	2,996.3
Commercial papers	700.0	700.0	0.0	0.0

The table below shows financial instruments at fair value by level of the following fair value measurement hierarchy:

The following table presents the group's assets and liabilities that are measured at fair value at 31 December 2012:

Avinor group:	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss	0.3	24.0	0.0	24.3
Derivatives used for hedging	0.0	0.0	0.0	0.0
Total assets	0.3	24.0	0.0	24.3
Liabilities				
Financial liabilities at fair value through profit or loss	7.7	28.3	0.0	36.0
Derivatives used for hedging	0.0	118.1	0.0	118.1
Bonds	0.0	450.3	0.0	450.3
Total liabilities	7.7	596.7	0.0	604.4

The following table presents the group's assets and liabilities that are measured at fair value at 31 December 2011:

Avinor group:	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss	0.0	22.4	0.0	22.4
Derivatives used for hedging	0.0	0.0	0.0	0.0
Total assets	0.0	22.4	0.0	22.4
Liabilities				
Financial liabilities at fair value through profit or loss	6.4	5.2	0.0	11.6
Derivatives used for hedging	0.0	112.9	0.0	112.9
Bonds	0.0	449.8	0.0	449.8
Total liabilities	6.4	567.9	0.0	574.3

<sup>\*</sup>Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).

<sup>\*</sup>Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).

<sup>\*</sup>Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In preparing the financial statements in accordance with IFRS the management has used estimates based on judgements and assumptions belived to be reasonable under the circumstances. There may be situations or changes in the market conditions that may result in changes in estimates, and thereby have consequences for the company's assets, liabilities, equity and results.

### Critical accounting estimates and judgements

The company's most significant accounting estimates and judgements are related to the following items:

- Deferred taxes
- Estimated impairment of property, plant and equipment
- Depreciation of property, plant and equipment
- Net pension obligation

### Critical judgements in applying the entity's accounting policies

### Net deferred tax asset

The group assesses the net deferred tax asset separately in accordance with the rules in IAS 12. The group has significant temporary differences between the carrying amounts of assets and liabilities and its tax base (see note 19). This has resulted in a significant deferred tax asset.

An analysis made of the group's tax position shows that it is probable that this asset may be utilised by the group.

#### Impairment tes

The group follows the guidance of IAS 36 to determine when the group's assets are impaired. The group is identified as one cash-generating unit (CGU)(see note 2.1). The test requires a great degree of professional judgement. Among other things, an assessment has to be made of how long a period of time the impairment will last last and the difference between the fair value and the carrying amount, in addition to the financial position and expected development in the market, including operating and financing cash flows. See note 6.

### Depreciation of property, plant and equipment

The historical cost or revalued value of the non-current asset will be depreciated to the residual value over the expected life of the asset. The expected life is estimated based on experience, history and discretional assessments, and it is adjusted if there are any changes in the expectations.

### Net pension obligation

The value of net pension obligations is determined on an actuarial basis using a number of assumptions. These include, among others, the discount rate, future salary increases, regulation of pensions, estimated return on pension funds, and demographic assumptions about disability and mortality experience. The assumptions are based on verifiable market prices and the historical development in the company and in the rest of society. Changes in the assumptions will have material effect on the estimated pension obligation-/cost.

Changes in the National Insurance Scheme are implemented from 1 January 2011. However, the coordination regulations connected to SPK have not been established for persons born in 1954 and thereafter. In addition, the regulations concerning disabilility and dependent's pensions have not been established. The regulations will be implemented in the accounts as soon as they are established.

### 5. SEGMENT INFORMATION

### Amount in MNOK

The Avinor group operates 46 airports in Norway including Oslo Airport Gardermoen. Operations also include air traffic control towers, control centres and technical infrastructure for aircraft navigation.

The operating segments are determined based on the reports used by the group management to evaluate presentations and profitability at a strategic level.

The segment information shows the operating profit/(loss) distributed according to the internal organising of the group. For management purpose the group is organised in one air navigation services division, two airport divisions and Oslo Lufthavn. The airport divisions and Oslo Lufthavn are organised according to airport size.

The segment information provided to the group management for the reportable segments for the year ended 31 December 2012 is as follows:

			Medium	Air			
Avinor group as at		Other large	and small	Navigation			
31 December 2012:	Oslo Airport	Airports	Airports	Services	Others	Elimination	<u>Total</u>
Traffic income	1,713.9	1,265.5	829.5	947.0	0.0		4,755.8
Other income	2,657.9	1,079.0	508.6	144.2	6.5		4,396.3
Inter-segment income	75.8	89.3	36.4	745.9	856.0	-1,803.3	0.0
Total income	4,447.6	2,433.7	1,374.5	1,837.1	862.5	-1,803.3	9,152.1
Employee benefits expense	497.6	309.6	752.4	1,229.1	284.1		3,072.8
Depreciation and amortisation	665.0	213.7	320.1	95.1	41.1		1,335.0
Other operating expenses	1,108.1	505.9	831.0	342.1	294.3		3,081.5
Inter-segment expenses	642.9	359.3	588.4	108.9	103.8	-1,803.3	-0.0
Total expenses	2,913.6	1,388.4	2,492.0	1,775.1	723.4	-1,803.3	7,489.2
Net income/(expense)	1,534.0	1,045.3	-1,117.5	61.9	139.1	0.0	1,662.9
Group adjustments depreciation (a)	181.7	-65.8	-115.5	0.0	-1.1		-0.7
Group adjustments lease (b)	388.4				-388.4		0.0
Operating profit/(loss)	2,104.2	979.5	-1,233.0	61.9	-250.4	0.0	1,662.2
Assets	7,437.0	4,457.5	5,603.7	653.1	150.7		18,302.0

The segment information provided to the group management for the reportable segments for the year ended 31 December 2011 is as follows:

		Medium	Air				
Avinor group as at		Other large	and small	Navigation			
31 December 2011:	Oslo Airport	Airports	Airports	Services	Others	Elimination	Total
Traffic income	1,706.6	1,234.1	817.0	954.4	0.0		4,712.1
Other income	2,409.8	951.9	441.6	103.1	3.3		3,909.7
Inter-segment income	72.0	87.4	35.6	733.8	838.5	-1,767.3	0.0
Total income	4,188.3	2,273.4	1,294.2	1,791.3	841.8	-1,767.3	8,621.8
Employee benefits expense	449.2	279.6	727.5	1,189.2	225.8		2,871.4
Depreciation and amortisation	605.6	197.8	298.4	89.4	49.9		1,241.0
Other operating expenses	1,060.3	437.1	768.2	295.0	445.7		3,006.3
Inter-segment expenses	629.2	346.1	585.2	123.9	82.8	-1,767.3	0.0
Total expenses	2,744.2	1,260.6	2,379.3	1,697.6	804.3	-1,767.3	7,118.7
Net income/(expense)	1,444.1	1,012.8	-1,085.1	93.7	37.6	0.0	1,503.1
Group adjustments depreciation (a)	164.7	-65.8	-115.5	0.0	-1.1		-17.7
Group adjustments lease (b)	382.2				-382.2		0.0
Operating profit/(loss)	1,990.9	947.0	-1,200.6	93.7	-345.7	0.0	1,485.4
Accelo	7.050.0	0.000.0	5 000 5	050.5	457.0		10.054.1
Assets	7,050.3	3,809.0	5,280.5	653.5	157.8		16,951.1

<sup>(</sup>a) Group adjustments due to assessment of the opening balance as at 1 January 2003.

Non-current liabilities comprise the Oslo Lufthavn AS state loan, Avinor AS bond and bank borrowings and separate financing of hotels and car parks.

Debt is not used by the group management as a control parameter at the segment level. The financing of the group is carried out by a central treasury department (group treasury) in accordance with guidelines approved by the board of directors.

Sales between segments are carried out at arm's length. The revenue from external parties reported to group management is measured in a manner consistent with that in the income statement. Risk management is carried out by group treasury under policies approved by the board of directors.

<sup>(</sup>b) The lease on the land at Gardermoen is attributed to Oslo Lufthavn AS in the segment reporting.

Group treasury identifies, evaluates and hedges financial risks in close co-operation with the group's operating units. Principles are laid down for overall risk management, as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

# 6. PROPERTY, PLANT AND EQUIPMENT

Amount in MNOK

			Runways and other		Furniture			Assets under	Total property,
			related		fittings and	Infra-		const-	plant and
Avinor AS:	Land	Buildings	assets	Vehicles	equipment	structure	Total	ruction	equipment
At 1 January 2011									
Cost	676.9	3,246.7	2,731.5	514.3	2.078.0	418.7	9,666.1	1,357.7	11,023.8
Accumulated depreciation	0.0	-713.2	-494.2	-183.5	-1,082.8	-128.7	-2,602.4	0.0	-2,602.4
Net book amount	676.9	2,533.5	2,237.3	330.8	995.2	290.0	7,063.7	1,357.7	8,421.4
			,				•	•	
Year ended 31 December 2011									
Opening net book amount	676.9	2,533.5	2,237.3	330.8	995.2	290.0	7,063.7	1,357.7	8,421.4
Additions	36.8	267.2	209.8	79.6	282.0	30.5	905.9	1,362.7	2,268.6
Reclassification	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-905.9	-905.9
Disposals	0.0	-0.2	-0.7	-0.3	0.0	-1.7	-2.9	0.0	-2.9
Depreciation charge	0.0	-162.4	-112.1	-37.0	-222.8	-43.0	-577.3	0.0	-577.3
Closing net book amount	713.7	2,638.1	2,334.3	373.1	1,054.4	275.8	7,389.4	1,814.5	9,203.9
At 31 December 2011									
Cost	713.7	3,513.0	2,938.0	592.4	2,349.0	446.7	10,552.8	1,814.5	12,367.3
Accumulated depreciation	0.0	-874.9	-603.7	-219.3	-1,294.6	-170.9	-3,163.4	0.0	-3,163.4
Net book amount	713.7	2,638.1	2,334.3	373.1	1,054.4	275.8	7,389.4	1,814.5	9,203.9
Year ended 31 December 2012									
Opening net book amount	713.7	2,638.1	2,334.3	373.1	1,054.4	275.8	7,389.4	1,814.5	9,203.9
Additions	21.1	255.0	1,103.7	108.5	223.0	107.5	1,818.8	2,266.0	4,084.8
Reclassification	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-1,818.8	-1,818.8
Disposals	0.0	-6.1	-1.7	-0.4	-0.7	-0.5	-9.5	0.0	-1,010.0
Depreciation charge	0.0	-173.6	-125.0	-0.4 -41.9	-0.7 -222.2	-0.5 -46.4	-609.1	0.0	-609.1
Closing net book amount	734.8	2,713.4	3,311.3	439.3	1,054.5	336.4	8,589.6	2,261.7	10,851.3
Glosing het book amount	7.34.0	2,113.4	3,311.3	433.3	1,004.0	330.4	0,309.0	2,201.7	10,001.0
At 31 December 2012									
Cost	734.8	3,758.5	4,039.8	698.6	2,490.1	553.6	12,275.4	2,261.7	14,537.1
Accumulated depreciation	0.0	-1,045.1	-728.5	-259.3	-1,435.7	-217.2	-3,685.8	0.0	-3,685.8
Net book amount	734.8	2,713.4	3,311.3	439.3	1,054.4	336.4	8,589.6	2,261.7	10,851.3

		B !!!	Runways and other related		Furniture fittings and	Infra-		Assets under const-	Total property, plant and
Avinor group:	Land	Buildings	assets	Vehicles	equipment	structure	Total	ruction	equipment
At 1 January 2011									
Cost	1,820.0	10,706.4	5,349.9	771.7	4,445.5	1,184.9	24,278.4	2,033.4	26,311.8
Accumulated depreciation	0.0	-2,562.9	-1,443.8	-357.1	-2,735.9	-506.1	-7,605.5	0.0	-7,605.5
Net book amount	1,820.0	8,143.5	3,906.1	414.6	1,709.6	678.8	16,672.9	2,033.4	18,706.3
Varuandad 04 Dasamban 0044									
Year ended 31 December 2011	1 000 0	0 1 40 5	0.000.1	41.4.0	1 700 0	C70.0	10 070 0	0.000.4	10 700 0
Opening net book amount	1,820.0	8,143.5	3,906.1	414.6	1,709.6	678.8	16,672.9	2,033.4	18,706.3
Additions Reclassification	45.7 0.0	583.3 0.0	325.1 0.0	97.1 0.0	369.2 0.0	52.6 0.0	1,473.0 0.0	2,601.7	4,074.7
	0.0	-7.1	-1.4	-0.6	-0.7	-1.7	-11.5	-1,464.3	-1,464.3
Disposals Depreciation charge	0.0	-7.1 -540.1	-1.4 -212.9	-0.0 -48.1	-0.7 -361.6	-1. <i>1</i> -81.8	-11.5 -1,244.5	0.0	-11.5 -1,244.5
Closing net book amount	1,865.7	8,179.6	4,016.9	463.0	1,716.5	647.9	16,889.7	3,170.8	20,060.6
Closing het book amount	1,000.7	0,179.0	4,010.9	403.0	1,710.5	047.9	10,009.1	3,170.0	20,000.0
At 31 December 2011									
Cost	1,865.7	11,278.1	5,670.0	850.5	4,795.9	1,229.7	25,690.0	3,170.8	28,860.8
Accumulated depreciation	0.0	-3,098.5	-1,653.1	-387.5	-3,079.4	-581.8	-8,800.3	0.0	-8,800.3
Net book amount	1,865.7	8,179.6	4,016.9	463.0	1,716.5	647.9	16,889.7	3,170.8	20,060.6
Year ended 31 December 2012									
Opening net book amount	1,865.7	8,179.6	4,016.9	463.0	1,716.5	647.9	16,889.7	3,170.8	20,060.6
Additions	21.1	507.7	1,558.7	123.2	296.3	196.1	2,703.1	4,084.6	6,787.7
Reclassification	-513.3	0.0	513.3	0.0	0.0	0.0	0.0	-2,703.1	-2,703.1
Disposals	0.0	-6.4	-4.8	-1.0	-3.2	-1.3	-16.7	0.0	-16.7
Depreciation charge	0.0	-602.8	-231.0	-52.9	-353.9	-80.1	-1,320.7	0.0	-1,320.7
Closing net book amount	1,373.5	8,078.1	5,853.1	532.3	1,655.7	762.6	18,255.4	4,552.3	22,807.8
At 31 December 2012									
Cost	1,373.5	11,673.3	7,722.2	963.8	4,966.4	1,416.1	28,115.2	4,552.3	32,667.6
Accumulated depreciation	0.0	-3,595.2	-1,869.1	-431.5	-3,310.7	-653.5	-9,859.8	0.0	-9,859.8
Net book amount	1,373.5	8,078.1	5,853.1	532.3	1,655.7	762.6	18,255.4	4,552.3	22,807.8
Estimated useful life		10 - 50 y	15 - 50 y	10 - 20 y	5 - 15 y	5 - 40 y			
Method of depreciation	NA	Straight-	Straight-	Straight-	Straight-	Straight-			
Motified of depresidition	1 W/T\	line	line	line	line	line			
B		III IC	11110	III IC	III IC	III IC			

### Borrowing costs

Property plant and equipment includes borrowing costs when the construction period of the asset is longer than one year and the cost of the asset is more than MNOK 50.0.

Capitalised borrowing costs amounted to MNOK 95.0 in 2012 and MNOK 75.7 in 2011.

The average capitalisation rate for 2012 was 4.48 per cent (2011: 5.76 per cent).

### Security

Bank borrowings are secured on land and buildings for the value of MNOK 475.0 (2011: MNOK 498.1). Under Avinor AS's Articles of Association, assets from basic operations cannot be pledged as security.

### Leases

The group and Avinor AS are the lessee of runways under a finance lease. The rent is contingent and is therefore, in accordance with IAS 17, not recognised as an asset and as a liability in the financial statement.

### Basis for measurement of recoverable amount

As a result of observed changes in the market for Avinor's services, it was assumed at 31 December 2008 that there was a risk that the group's assets were carried at more than their recoverable amount. In accordance with existing accounting policies the group's assets were therefore tested for impairment. As a result of positive development from 2009 and up till today, there is no indication of impairment at year-end, but due to the materiality of the group's assets and a future high investment level, impairment tests are carried out regularly.

The whole of Avinor group's operations have been defined as one cash-generating unit (CGU). The group's economic model is based on the assumption that there is full cross-subsidisation between profitable and unprofitable airports as well as all areas of operations (overall system). There is a distinct expressed objective to develop, within the overall system, commercial activities in order to provide capital for unprofitable activities (social considerations/responsibilities) and reduce the level of traffic charges. Due to this it is the group's assessment that a solution where the group's operations are evaluated as a whole, presents a true and fair view of the operations.

An impairment loss is recognised if the recoverable amount of the group's assets is less than its carrying amount. The recoverable amount is the highest of the cash-generating unit's fair value less cost to sell and its value in use. The group estimates both fair value and value in use based on the present value of future cash flows. Value in use is the present value of future cash flows derived from existing assets (without improving or enhancing the performance of these assets).

The group operates in its entirety in Norway and the present value of future cash flow is therefore estimated in NOK. The future cash flow is then discounted based on an weighted average discount rate relevant for the group's type of operations. The rate of return is based on 10-year Norwegian government securities adjusted for the group's business risk. The expense related to the debt ratio part of the weighted average rate of return is based on the average market rate for the group. In the present value estimate for 2012 the discount rate is 8.4 per cent before tax.

As at 31 December 2012 the measurement of recoverable amount is estimated based on fair value less cost to sell. Fair value is estimated based on future cash flows from operations, including future capacity increasing activities such as OSL Terminal 2 and expansion of the terminals at Flesland, Sola and Værnes.

The valuation is based on several assumptions. The main assumptions used in the estimation of recoverable amount are (2011 figures in brackets).

### All figures in per cent.

	2013	2014	2015	2016	2017	2018
GDP (Norwegian mainland)	2,9 (2,8)	3,5 (3,4)	3,4 (3,4)	2,5 (2,5)	2,5 (2,5)	2,5 (2,5)
Passenger growth	4,6 (4,5)	2,4 (3,3)	2,6 (3,8)	2,8 (2,8)	3,1 (3,3)	3,0 (2,9)
ConTotaler price index	1,4 (1,7)	1,3 (2,1)	2,1 (2,6)	2,5 (2,5)	2,5 (2,5)	2,5 (2,5)
	2019	2020	2021	2022	2023	2024-2028
GDP (Norwegian mainland)	<b>2019</b> 2,5 (2,5)	<b>2020</b> 2,5 (2,5)	<b>2021</b> 2,5 (2,5)	<b>2022</b> 2,5 (2,5)	<b>2023</b> 2,5 (2,5)	<b>2024-2028</b> 2,5 (2,5)
GDP (Norwegian mainland) Passenger growth						

There is close correlation between GDP (Norwegian mainland) and passenger growth.

The estimates are based on real growth in expenses.

The estimates include expected investments based on the group's long-term investment plan, including existing public regulations.

The expected value of operations past fifteen years is determined as a terminal value. The terminal value is based on the assumption of a constant growth of 2.5 per cent and an estimated normalised investment level.

As at 31 December 2012 there are no indications that the recoverable amount is less than the carrying amount.

### Measurement of recoverable amount - sensitivities

As indicated in the table above, the estimation of recoverable amount is based on assumptions concerning future development in several areas. In addition to the assumptions mentioned above, recoverable amount is also affected by investment in assets and interests. As a result, there will be some level of uncertainty concerning the outcome of the estimates. The group has calculated the sensitivities of changes in different assumptions and the effect on recoverable amount. Compared with the assumption used in the estimation of present value the recoverable amount will be most sensitive when it comes to future changes in:

Pax: A change of 1 per cent compared with assumed growth will result in a change in recoverable amount of +/- MNOK 2,245 (2011: +/- MNOK 2,160)

Traffic charges: A change of 1 per cent compared with assumed growth will result in a change in recoverable amount of +/- MNOK 1,189 (2011: +/- MNOK 869)

Discount rate: A change of 1 per cent compared with the discount rate applied will result in a change in the recoverable amount of MNOK +28,757/-15,614 (2011: MNOK +34,821/-19,186)

Cost increases: A change of 1 per cent compared with assumed growth will result in a change in the recoverable amount of +/- MNOK 1,694 (2011: MNOK +/- 735)

# 7. INTANGIBLE ASSETS

Amount in MNOK

Avinor	AS/Avinor	group	ρ:
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### Air traffic management systems

At 1 January 2011 Cost Accumulated amortisation and impairment Net book amount	130.7 -82.9 47.8
Year ended 31 December 2011 Opening net book amount Additions Amortisation charge Closing net book amount	47.8 27.8 -14.2 61.4
At 31 December 2011 Cost Accumulated amortisation and impairment Net book amount	158.5 -97.1 61.4
Year ended 31 December 2012 Opening net book amount Additions Amortisation charge Closing net book amount	61.4 0.0 -15.0 46.4
At 31 December 2012 Cost Accumulated amortisation and impairment Net book value	158.5 -112.1 46.4
Estimated useful life Method of depreciation	10 years Straight-line

# 8.SUBSIDIARIES

Amount in MNOK

The consolidated financial statement of the group includes the following subsidiaries:

Directly				Ownership/		Total equity as at 31	Profit
owned subsidiaries:	Home country	Business office	Main business	voting shares	Book value	December 2012	for the year 2012
Oslo Lufthavn AS	Norway	Ullensaker	Airport opr.	100%	467.9	1,875.8	862.3
Avinors Parkeringsanlegg AS	Norway	Oslo	Parking	100%	109.6	113.3	4.6
Flesland Eiendom AS	Norway	Oslo	Real estate	100%	16.8	25.2	7.9
Værnes Eiendom AS	Norway	Oslo	Real estate	100%	43.8	15.5	-3.0
Sola Hotel Eiendom AS	Norway	Oslo	Real estate	100%	9.9	13.8	6.9
Hell Eiendom AS	Norway	Oslo	Real estate	100%	24.1	17.4	0.1
Total	•				672.0	2,061.0	878.8
Indirectly				Ownership/		Total equity as at 31	Profit
owned	Home	Business	Main	voting	Book	December	for the
subsidiaries:	country	office	business	shares	value	2012	year 2012
อนมอเนเสเ เธอ.	country	UIIICE	มนอกเยออ	3114163	value	2012	<u>ytai 2012</u>
Oslo Lufthavn Eiendom AS	Norway	Ullensaker	Real estate	100%	89.8	169.6	54.9
Total					89.8	169.6	54.9

# 9. FINANCIAL INSTRUMENTS BY CATEGORY

Amount in MNOK		Assets at fair value	Desirentines		
	Loans and	through the profit and	Derivatives used for		
Avinor AS: 31 December 2012	receivables	loss	hedging	Total	
Assets as per balance sheet					
Loans and receivables to group companies	3,711.9			3,711.9	
Derivative financial instruments		22.9		22.9	
Other financial assets	8.6			8.6	
Trade receivables	635.7			635.7	
Other receivables	49.7			49.7	
Cash and cash equivalents	1,289.3			1,289.3	
<u>Total</u>	5,695.2	22.9	0.0	5,718.1	
	Liabilities at fair				
	value through	Derivatives	Other		
	the profit	used for	financial		
	and loss	hedging	liabilities	Total	
Liabilities as per balance sheet					
State loan				0.0	
Loans and payables to group companies			862.2	862.2	
Derivative financial instruments	27.3			27.3	
Other long-term liabilities			4,345.8	4,345.8	
Trade payables and other liabilities			1,290.1	1,290.1	
<u>Total</u>	27.3	0.0	6,498.1	6,525.4	

Avinor AS: 31 December 2011	Loans and receivables	Assets at fair value through the profit and loss	Derivatives used for hedging	Total
Assets as per balance sheet				
Loans and receivables to group companies	2,396.4			2,396.4
Derivative financial instruments		22.4		22.4
Other financial assets	1.5			1.5
Trade receivables Other receivables	600.6 14.0			600.6 14.0
Cash and cash equivalents	2,064.1			2,064.1
<u>Total</u>	5,076.6	22.4	0.0	5,099.0
	Liabilities at fair value through the profit and loss	Derivatives used for hedging	Other financial liabilities	Total
Liabilities as per balance sheet				
State loan Loans and payables to group companies			818.4	0.0 818.4
Derivative financial instruments	3.8	19.8	010.4	23.6
Other long-term liabilities	0.0	10.0	2,844.0	2,844.0
Trade payables and other liabilities			878.3	878.3
<u>Total</u>	3.8	19.8	4,540.7	4,564.3
Avinor group: 31 December 2012	Loans and receivables	Assets at fair value through the profit and loss	Derivatives used for hedging	<u>Total</u>
Assets as per balance sheet				
Derivative financial instruments		24.3		24.3
Other financial assets	79.0			79.0
Trade receivables	1,069.7			1,069.7
Other receivables Cash and cash equivalents	126.8 1.315.7			126.8 1.315.7
Total	2,591.2	24.3	0.0	2,615.5
	Liabilities at fair value through the profit and loss	Derivatives used for hedging	Other financial liabilities	Total
Liabilities as per balance sheet			4.004.0	4.004.0
State loan Derivative financial instruments	35.9	118.2	4,304.8	4,304.8 154.1
Other long-term liabilities	55.9	110.2	5,662.2	5,662.2
Trade payables and other liabilities			2,039.6	2,039.6
Total	35.9	118.2	12,006.6	12,160.7

	Loans and	Assets at fair value through the profit and	Derivatives used for	
Avinor group: 31 December 2011	receivables	loss	hedging	<u>Total</u>
Assets as per balance sheet Derivative financial instruments		22.7		22.7
Other financial assets	52.4	22.1		52.4
Trade receivables	977.7			977.7
Other receivables	65.8			65.8
Cash and cash equivalents	2,109.7			2,109.7
<u>Total</u>	3,205.6	22.7	0.0	3,228.3
	Liabilities at fair value through the profit and loss	Derivatives used for hedging	Other financial liabilities	Total
Liabilities as per balance sheet State loan Derivative financial instruments	7.3	118.1	4,749.2	4,749.2 125.4
Other long-term liabilities			4,229.0	4,229.0
Trade payables and other liabilities  Total	7.3	118.1	1,578.3 <b>10,556.5</b>	1,578.3 <b>10,681.9</b>

For information about the credit quality of financial assets - see note 3.

# 10. DERIVATIVE FINANCIAL INSTRUMENTS

Amount in MNOK						
			Avinor AS			Avinor group
Assets	2012	2011	Movement	2012	2011	Movement
Interest rate swaps	22.7	21.9	0.8	22.7	21.9	0.8
Forward foreign exchange contracts	0.0	0.5	-0.5	1.3	0.8	0.5
Forward energy contracts	0.2	0.0	0.2	0.3	0.0	0.3
	22.9	22.4	0.5	24.3	22.7	1.6
Liabilities	2012	2011	Movement	2012	2011	Movement
Interest rate swaps	22.4	19.8	2.6	138.2	118.1	20.1
Forward foreign exchange contracts	0.5	0.0	0.5	8.2	0.9	7.3
Forward energy contracts	4.5	3.8	0.7	7.7	6.4	1.3
	27.4	23.6	3.8	154.1	125.4	28.7
Net movement			-3.3			-27.1
Details of net movement:						
Changes in value and other losses/(gains) - Forward foreign exchange contracts - recognition			-1.5			-2.9
other comprehensive income	yriiseu iri		0.0			-4.9
Interest rate swaps - recognised in finance	costs (note 28)		-21.3			-18.6
Interest rate swaps - recognised in other co			19.3			1.2
						112

All interest rate swaps, with the exception of one fair value hedge, are designated as cash flow hedges.

Forward foreign exchange and energy contracts are not defined as hedge accounting and are classified as a current asset and/or liability. Interest rate swaps are defined as hedge accounting instruments and the fair value of the hedging instrument is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. The ineffective portion of the hedge is recognised in the income statement.

The notional principal amount of the outstanding forward foreign exchange contracts at 31 December 2012 was MNOK 362.4 (2011: MNOK 113). The notional principal amount of the outstanding forward energy contracts at 31 December 2012 was MNOK 83 (2011: MNOK 14).

The notional principal amount of the outstanding interest rate swaps contracts at 31 December 2012 were MNOK 1,578 (2011: MNOK 1,609). At 31 December 2012, the fixed interest rates vary from 4.31% to 7.59% (2011: 4.30% to 7.59%). The main floating rate is NIBOR. Gains and losses recognised in the hedging reserve in other comprehensive income (note 16) on interest rate swap contracts as of 31 December 2012 will be continuously released to the income statement until the repayment of the bank borrowings (note 17).

# 11. OTHER FINANCIAL ASSETS AND INVESTMENTS IN ASSOCIATED COMPANIES

The maximum exposure to credit risk at the reporting date is the fair value of the derivative assets in the balance sheet.

Amount in MNOK

		Avinor AS		Avinor group
Other non-current receivables	2012	2011	2012	2011
Other non-current receivables	8.6	1.5	77.4	50.8
Total	8.6	1.5	77.4	50.8
		Avinor AS		Avinor group
Investment in associated companies:	2012	2011	2012	2011
Oslo Lufthavn Tele & Data AS (50 %)	0.0	0.0	1.6	1.6
<u>Total</u>	0.0	0.0	1.6	1.6
Total	8.6	1.5	79.0	52.4

### Other non-current receivables

Other non-current receivables are non-derivative financial assets with fixed payments that are not quoted in an active market. Fair value of other financial assets are substantially identical with book value.

Investment in associates	2012	2011
At 1 January	1.6	1.6
Share of profit before income tax	1.3	0.8
Other equity movements	-1.3	-0.8
At 31 December	1.6	1.6

### 12. INVENTORIES

Amounts in MNOK

		Avinor AS		Avinor group
	2012	2011	2012	2011
Goods for resale	15.7	13.7	15.7	13.7
<u>Total</u>	15.7	13.7	15.7	13.7

The inventories consist mainly of tax-free goods for resale and fuel for airplanes.

# 13. TRADE AND OTHER RECEIVABLES

Amounts	in	MNOK	

, and an entitle to				Avinor AS		Avinor group
			2012	2011	2012	2011
Trade receivables			640.2	603.0	1,075.1	980.6
Less: Provision for impairment of trade receivables			-4.5	-2.4	-5.4	-2.9
Trade receivables - net			635.7	600.6	1,069.7	977.7
Receivables written off during the year			3.7	2.3	5.3	3.4
The fair value of trade receivables is approximately	equal to the carrying	amount.				
Loss on trade receivables is classified as other ope	erating expense in the	income statement.		A ' AO		Α .
Movement in the provision for impairment of				Avinor AS		Avinor group
of trade receivables is as follows:			2012	2011	2012	2011
At 1 January			2.4	5.1	2.9	5.5
Provision for receivables impairment			8.2	4.7	10.7	6.2
Receivables written off during the year as uncollect	tible		-3.7	-2.3	-5.3	-3.4
Unused amounts reversed			-2.4	-5.1	-2.9	-5.4
At 31 December			4.5	2.4	5.4	2.9
Credit risk and foreign exchange risk are described	1 in note 3.					
At 31 December the aging of the						
company's receivables was as follows:	Total	Not due	<30 d	30-60d	60-90d	>90d
2012	640.2	572.1	65.7	1.1	0.3	1.0
2011	603.0	539.3	30.4	3.1	2.3	27.9
At 31 December the aging of the						
group's receivables was as follows:	Total	Not due	<30 d	30-60d	60-90d	<u>&gt;90d</u>
2012	1,075.1	969.5	101.6	2.2	0.6	1.2
2011	980.6	911.6	32.8	6.6	1.1	28.5
				Avinor AS		Avinor group
Specification of trade and other receivables			2012	2011	2012	2011
Trade receivables			635.7	600.6	1,069.7	977.7
Intra-group accounts			515.5	450.1	0.0	0.0
Associated companies			0.0	0.0	0.0	0.0
Accrued income			38.3	4.0	99.2	47.3
Prepaid expenses			39.3	61.5	46.4	73.0
Other short-term assets			11.4	10.1	27.6	<u> 18.5</u>
Total			1,240.2	1,126.3	1,242.9	1,116.5
Fair value of trade and other receivables is approxi	mately equal to the ca	arrying amount.				
The corruing amount of trade and other receive	oblog in foreign			Avinor AS		Avinor group
The carrying amount of trade and other receive currency is:	avics III IVICIYII		2012	2011	2012	2011
Euro			88.3	86.3	88.3	86.3
<u>Euro</u>			88.3	86.3	88.3	86.3
			00.3	00.3	00.3	00.3

## 14. CASH AND CASH EQUIVALENTS

Amounts in MNIOK

AHOURIS III WINON		Avinor AS		Avinor group
	2012	2011	2012	2011
Cash and bank at hand	589.3	2,064.1	615.6	2,109.7
Short-term bank deposits	700.0	0.0	700.0	0.0
Total	1,289.3	2,064.1	1,315.6	2,109.7
Cash and cash equivalents include the following for the purposes of the statem	ent of cash flows:			
Cash and cash equivalents	1,289.3	2,064.1	1,315.6	2,109.7
Bank overdrafts	0.0	0.0	0.0	0.0
<u>Total</u>	1,289.3	2,064.1	1,315.6	2,109.7

Avinor AS has a credit facility of MNOK 2,000 and a overdraft limit of MNOK 800 in a bank. In addition, Oslo Lufthavn AS has a State drawing right of MNOK 100.

### Group bank account system:

The Avinor bank accounts are organised as a group bank account system. Avinor AS is the formal holder of the bank account. The Bank accounts of Oslo Lufthavn AS, Oslo Lufthavn Eiendom AS, Avinors Parkeringsanlegg AS, Flesland Eiendom AS, Værnes Eiendom AS and Sola Hotel Eiendom AS are therefore formally receivables from Avinor AS, and these companies are jointly responsible for the withdrawals that the Avinor group has made.

# 15. SHARE CAPITAL, SHAREHOLDER INFORMATION, DIVIDEND AND RESULTS

Amounts in MNOK

	Number of shares	Face value	Share-capital
Ordinary shares	540,010	0.01	5,400.1
Total	540,010	0.01	5,400.1
The company has paid the following dividend on ordinary shares:		2012	2011
NOK 933.32 per share in 2010			504.0
NOK 781.10 per share in 2011		421.8	
Total		421.8	504.0
Proposed dividend for approval in the general assembly		2012	2011
(Not presented as a liability per 31 December) NOK 781.10 per share			421.8
NOK 858.0 per share		463.4	
<u>Total</u>		463.4	421.8

All shares are owned by the Norwegian State, represented by the Ministry of Transport and Communication.

# 16. OTHER RESERVES

Amounts in MNOK

Avinor AS:	Pensions	Hedges	<u>Total</u>
At 1 January 2011	80.0	-9.8	70.3
At 1 January 2011		-9.0	-1,068.8
Actuarial gains/(losses) on pensions Tax effect	-1,068.8 299.3		299.3
	299.3	-5.7	-5.7
Fair value change cash flow hedge		-5.7 1.6	
Tax effect		0.1	1.6
At 31 December 2011	-689.5	-14.0	-703.4
Actuarial gains/(losses) on pensions	-650.4		-650.4
Tax effect	182.1		182.1
Fair value change cash flow hedge		19.3	19.3
_Tax effect		-5.4	-5.4
At 31 December 2012	-1,157.8	-0.1	-1,157.8
Avinor group:	Pensions	Hedges	Total
At 1 January 2011	142.3	-46.7	95.6
At 1 January 2011	-1,239.4	-40.7	-1,239.4
Actuarial gains/(losses) on pensions Tax effect	-1,259.4 347.0		347.0
Fair value change cash flow hedge	347.0	-44.2	-44.2
Tax effect		12.4	12.4
At 31 December 2011	-750.1	-78.5	-828.7
ACOT DOCUMBUT 2011	700.1	70.0	020.1
Actuarial gains/(losses) on pensions	-777.5		-777.5
Tax effect	217.7		217.7
Fair value change cash flow hedge		-3.7	-3.7
Tax effect		1.1	1.1
At 31 December 2012	-1,309.9	-81.1	-1,391.2

# 17. BORROWINGS

Amounts in MNOK

		Avinor AS		Avinor group
	2012	2011	2012	2011
Non-current				
State loan	0.0	0.0	4,304.8	4,749.2
Bonds	1,275.3	1,274.8	1,275.3	1,274.8
Bank borrowings	3,025.2	1,500.0	4,341.6	2,885.0
Lufthavnutbygging AS	45.3	69.2	45.3	69.2
Total long-term	4,345.8	2,844.0	9,967.0	8,978.2
Current				
Commercial papers	700.0	0.0	700.0	0.0
First year instalment on long-term debt	7.8	256.7	520.9	774.5
Total current	707.8	256.7	1,220.9	774.5

All borrowings in NOK.

Effective
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Information about State loan and bank borrowings	Currency	interest rate
State loan	NOK	3.99%
Bonds	NOK	5.74%
Bank borrowings	NOK	5.44%

The figures include interest hedging derivatives.

The effective interest rate is calculated as a weighted average depending the relative size of the borrowings.

See note 3 for a description of interest risk.

Instalment profile:	2014	2015	2016	2017	2018	Thereafter	<u>Total</u>
State loan	444.4	444.4	444.4	444.4	444.4	2,082.8	4,304.8
Bonds	875.3	0.0	400.0	0.0	0.0	0.0	1,275.3
Bank borrowings	90.2	95.1	159.0	222.9	207.2	3,567.2	4,341.6
Other	7.5	8.7	10.2	11.9	4.6	2.5	45.3

### State Ioan

Borrowings are carried at fair value when they are drawn. Thereafter they are carried at amortised cost calculated by using the effective interest method. The loan is divided into six equal debentures with different interest terms. Debentures one to five have interest rates equal to the interest rate used by the State when lending to public sector enterprises (average interest rate on five-year government bonds in the period October-September) plus 30 basis points. The interest on one of the debentures is renewed each year. The interest on the last debenture is set at three, six or twelve months NIBOR plus 20 basis points. The interest is payable in arrears at 31 December. The loan had originally a payment period of 20 years starting 2002. The term of the loan has subsequently been extended so that the final maturity date is in 2024. The first instalment was paid 30 June 2002.

### Bonds

Avinor AS has issued bond loans noted on the Stock Exchange with a total nominal value of MNOK 1,500, lending date 20 May 2009, quotation date Oslo Børs 3 July 2009. The loans are carried at face value on the payment date. Thereafter the loans are carried at amortised cost by using the effective interest method. Loan face value MNOK 250, matured 21 May 2012.

The loans, as at 31 December 2012, are as follows:

Face value MNOK 850, maturity date 20 May 2014, interest rate 5.77 per cent

Face value MNOK 400, maturity date 20 May 2016, interest rate 6.56 per cent

MNOK 425 of the fixed rate loan of 850 MNOK is hedged as a fair value hedge.

### Bank borrowings

Borrowings are carried at fair value when they are drawn. Thereafter they are carried at amortised cost calculated by using the effective interest method. Avinor AS raised in 2011 a loan of NOK 1.5 billion from the Nordic Investment Bank (NIB). The loan, disbursed in December 2011, has a term of 20 years and is irredeemable for 8 years. In 2012 Avinor AS raised an additional loan of MNOK 1,525.3 from the European Investment Bank (EIB). The loan, distributed in June 2012, has a term of 16 years and is irredeemable for 4.5 years. Avinors Parkeringsanlegg AS and Flesland Eiendom AS have issued a negative pledge clause. The mortgages in Oslo Lufthavn Eiendom AS are secured with a MNOK 343.2 (2011: MNOK 377.2) mortgage in buildings on leased land. The carrying amount of the mortgaged buildings is MNOK 475.0 (2011: MNOK 498.1). According to its Articles of Association the company is not allowed to pledge assets connected to the core business of the group as security.

### Drawing rights

The group has an unused bank credit facility of MNOK 2,000 at a floating interest rate, expiring in 2017. The group also has an unused bank overdraft limit of MNOK 800 at a floating interest rate and an unused drawing right of MNOK 100 in the Ministry of Transportation and Communication related to the State loan.

### Commercial papers

Avinor AS has in 2012 raised 2 loans in commercial papers, amounting to MNOK 700 as at 31 December 2012.

# 18. INCOME TAX EXPENSE

Amounts in MNOK

		Avinor AS		Avinor group
Income tax expense	2012	2011	2012	2011
Current tax on profit for the year	146.9	20.6	358.2	351.8
Deferred tax on origination and reversal of temporary differences	-105.5	303.7	21.4	-5.0
<u>Total</u>	41.4	324.3	379.6	346.8
Effective tax rate reconciliation				
28% of profit before tax	140.0	310.7	365.8	333.3
Dividends received	-112.0	0.0	-0.3	-0.2
Permanent differences (28%)	0.5	0.8	1.2	0.9
Permanent differences (28%) Spitzbergen	12.9	12.8	12.9	12.8
Income tax expense	41.4	324.3	379.6	346.8
Effective tax rate	8.3	29.2	29.1	29.1

A decision by Oslo City Court dated 9 December 2010 affirmed that the deficit from operations on Spitzbergen is non-deductible in net taxable income from operations on the mainland. The operations on Spitzbergen will never be profitable and the deficits are therefore treated as permanent differences.

## 19. DEFERRED INCOME TAX

Amounts in MNOK			Charged/	
Defended and Paletter		Charged/	credited to	A1 04
Deferred tax assets and liabilities		credited to	other comp-	At 31
	At 1 January	the income	rehensive	December
Avinor AS:	2012	statement	income	2012
Receivables	-0.1	-0.4	0.0	-0.5
Group contributions (receivables)	-14.3	-144.1	0.0	-158.4
Non-current assets	-1,106.8	61.0	0.0	-1,045.7
Provisions	-87.8	-5.7	0.0	-93.4
Pension benefits	-734.0	-12.2	-182.1	-928.3
Group contributions (payables)	7.1	0.0	-4.7	2.4
Profit and loss account	-9.0	2.3	0.0	-6.7
Derivative financial instruments	-7.2	-6.5	5.4	-8.3
Deferred tax asset(-)/liability (net)	-1,952.0	-105.5	-181.4	-2,238.9
Deferred tax asset	-1,959.1			-2,241.3
Deferred tax liability	7.1			2.4

Avinor AS:	At 1 January 2011	Charged/ credited to the income statement	Charged/ credited to other comp- rehensive income	At 31 December 2011
Receivables	-1.1	-1.0	0.0	-0.1
Group contributions (receivables)	-307.0	292.7	0.0	-14.3
Non-current assets	-1,160.9	54.1	0.0	-1,106.8
Provisions	-30.0	-57.8	0.0	-87.8
Pension benefits	-452.0	17.3	-299.3	-734.0
Group contributions (payables)	7.4	0.0	-0.3	7.1
Profit and loss account	-11.2	2.2	0.0	-9.0
Derivative financial instruments	0.2	-5.8	-1.6	-7. <u>2</u>
Deferred tax asset(-)/liability (net)	-1,954.6	303.7	-301.2	-1,952.0
Deferred tax asset	-1,961.9			-1,959.1
Deferred tax liability	7.4			7.1

	2012	2011
Deferred tax assets		
Deferred tax asset to be recovered after more than 12 months	-1,989.0	-1,856.9
Deferred tax asset to be recovered within 12 months	-252.3	-102.2
	-2,241.3	-1,959.1
Deferred tax liabilities		
Deferred tax liability to be recovered after more than 12 months	0.0	0.0
Deferred tax liability to be recovered within 12 months	2.4	7.1
	2.4	7.1
Deferred tax asset(-)/liability (net)	-2,238.9	-1,952.0

		Charged/	Charged/ credited to	
Deferred tax assets and liabilities		credited to	other comp-	At 31
	At 1 January	the income	rehensive	December
Avinor group:	2012	statement	income	2012
Receivables	-0.3	-0.5	0.0	-0.8
Group contributions (receivables)	0.0	-0.0	0.0	-0.0
Non-current assets	-1,382.5	43.9	0.0	-1,338.5
Provisions	-94.2	-7.9	0.0	-102.1
Pension benefits	-855.3	-12.1	-217.7	-1,085.1
Group contributions (payables)	0.0	0.0	0.0	0.0
Profit and loss account	-11.2	2.1	0.0	-9.1
Derivative financial instruments	-36.6	-4.1	-1.1	-41.8
Deferred tax asset(-)/liability (net)	-2,380.1	21.4	-218.8	-2,577.4
Deferred tax asset	-2,411.6			-2,614.2
Deferred tax liability	31.5			36.8

Deferred tax assets and liabilities  Avinor group:	At 1 January 2011	Acquisition	Charged/ credited to the income statement	Charged/ credited to other comp- rehensive income	At 31 December 2011
Receivables	-1.3	0.0	1.0	0.0	-0.3
Group contributions (receivables)	0.0	0.0	0.0	0.0	0.0
Non-current assets	-1,425.8	0.0	43.4	0.0	-1,382.5
Provisions	-24.8	0.0	-69.4	0.0	-94.2
Pension benefits	-528.1	0.0	19.9	-347.0	-855.3
Group contributions (payables)	0.0	0.0	0.0	0.0	0.0
Profit and loss account	-12.0	-0.8	1.6	0.0	-11.2
Derivative financial instruments	-18.8	0.0	-5.3	-12.4	-36.6
Tax losses carry forward	0.0	-3.8	3.8	0.0	0.0
Deferred tax asset(-)/liability (net)	-2,010.8	-4.6	-5.0	-359.4	-2,380.1
Deferred tax asset	-2,042.5				-2,411.6
Deferred tax liability	31.7				31.5

	2012	2011
Deferred tax assets		
Deferred tax asset to be recovered after more than 12 months	-2,520.0	-2,323.4
Deferred tax asset to be recovered within 12 months	-94.2	-88.2
	-2,614.2	-2,411.6
Deferred tax liabilities		
Deferred tax liability to be recovered after more than 12 months	36.8	31.5
Deferred tax liability to be recovered within 12 months	0.0	0.0
	36.8	31.5
Deferred tax asset(-)/liability (net)	-2,577.4	-2,380.1

## 20. PENSION OBLIGATION

Amounts in MNOK

### **DEFINED BENEFIT PLAN**

The group is required by law to have a pension plan. The pension plan of the group satisfies these requirements. The pension plan encompasses pension benefits in accordance with the act relating to SPK. The benefits are retirement pension, disability pension and dependent pension. In addition, the calculations do include a contractual pension right, which is a tariff-regulated early retirement scheme from 62 years of age. The benefits are coordinated with the National Insurance Scheme and any previous membership periods with service pensions fund within the public sector. The pensions have a guaranteed level of gross payment independent of the National Insurance Scheme. About 54 per cent of the employees have an ordinary retirement age of 62 or 65 years. Actuarial losses in 2012 (MNOK 777.5 for the group and MNOK 650.4 for the parent) were mainly caused by changes in financial assumptions.

	I	_ife expectancy	Morta	lity expectancy	Disa	bility expectancy
Age	Male	Female	Male	Female	Male	Female
20	79	84	0.0151%	0.0153%	0.1148%	0.1724%
40	80	84	0.0877%	0.0480%	0.2638%	0.5236%
60	82	85	0.7540%	0.4090%	1.4064%	2.4044%
80	87	89	6.6932%	4.3052%	IA	IA
				Avinor AS		Avinor group
The amounts recognised in the income staten	nent are as follow	S:	2012	2011	2012	2011
Current service cost			325.2	241.1	383.8	282.1
Interest cost			151.9	182.3	175.6	211.0
Expected return on plan assets			-176.8	-163.1	-200.2	-186.2
Contribution from the employees			-32.8	-31.1	-39.4	-37.0
Administration fee			5.8	5.4	7.0	6.4
Payroll tax, employers contribution			32.0	28.0	40.4	34.6
Total pension cost (Note 24)			305.3	262.6	367.2	310.9
Avinor AS						
The movement in pension			2012			2011
obligations and plan assets:	Funded	Unfunded	Total	Funded	Unfunded	Total
Change in gross pension obligation:						
Obligation at 1 January	5,896.4	5.4	5,901.8	4,598.6	8.0	4,606.6
Current service cost	329.9	1.1	331.0	243.7	-2.6	241.1
Interest cost	151.9		151.9	182.3		182.3
Actuarial losses/(gains)	557.0		557.0	954.6		954.6
Benefits paid	-106.5		-106.5	-82.8		-82.8
Gross pension obligation at 31 December	6,828.7	6.5	6,835.2	5,896.4	5.4	5,901.8

	Funded	Unfunded	2012 Total	Funded	Unfunded	2011 <u>Total</u>
Change in pension funds:						
Fair value at 1 January	3,529.9		3,529.9	3,146.0		3,146.0
Expected return on plan assets	176.8		176.8	163.1		163.1
Employer contributions	266.8		266.8	316.2		316.2
Actuarial (losses)/gains	-31.6		-31.6	-12.6		-12.6
Benefits paid	-106.5		-106.5	-82.8		-82.8
Fair value of plan assets at 31 December	3835.4	0.0	3,835.4	3,529.9	0.0	3,529.9
Net pension obligation	2,993.3	6.5	2,999.8	2,366.5	5.4	2,371.9
Payroll tax, employers contribution	314.3	0.9	315.2	248.4	0.8	249.2
Net pension obligation recognised in	0.007.0	7.4	2 215 0	0.014.0	0.0	0.001.1
the balance sheet at 31 December	3,307.6	7.4	3,315.0	2,614.9	6.2	2,621.1
Actual return on plan assets last year	159.1		159.1	147.7		147.7
Expected employer/employee contribution next year	320.1		320.1	264.1		264.1
Expected payment of benefits next year	-109.1		-109.1	-84.8		-84.8
Avinor group The movement in pension			2012			2011
obligations and plan assets:	Funded	Unfunded	Total	Funded	Unfunded	Total
Change in gross pension obligation:						
Obligation at 1 January	6,816.3	15.1	6,831.4	5,321.6	17.5	5,339.1
Current service cost	389.7	1.1	390.8	284.5	-2.4	282.1
Interest cost	175.6		175.6	211.0		211.0
Actuarial losses/(gains)	664.3	-1.4	662.9	1,096.8		1,096.8
Benefits paid	-123.9	440	-123.9	-97.6	45.4	-97.6
Gross pension obligation at 31 December	7,922.0	14.8	7,936.8	6,816.3	15.1	6,831.4
Change in pension funds:						
Fair value at 1 January	4,079.5		4,079.5	3,640.1		3,640.1
Expected return on plan assets	200.2		200.2	186.2		186.2
Employer contributions	327.0		327.0	370.9		370.9
Actuarial (losses)/gains	-37.2		-37.2	-20.1		-20.1
Benefits paid Fair value of plan assets at 31 December	-123.9 <b>4,445.6</b>	0.0	-123.9 <b>4,445.6</b>	-97.6 <b>4,079.5</b>	0.0	-97.6 <b>4,079.5</b>
	,		,	,		
			2012			2011
	Funded	Unfunded	Total	Funded	Unfunded	<u>Total</u>
Net pension obligation	3,476.4	14.8	3,491.2	2,736.8	15.1	2,751.9
Payroll tax, employers contribution	381.9	2.0	383.9	300.3	2.1	302.4
Net pension obligation recognised in the balance sheet at 31 December	3,858.3	16.8	3,875.1	3,037.1	17.2	3,054.3
Actual return on plan assets last year	180.7		180.7	168.5		168.5
Expected employer/employee contribution next year	382.6		382.6	311.4		311.4
Expected employee payment of benefits next year	-126.2		-126.2	-100.0		-100.0
	-		-			

	Avinor AS		Avinor group	
Movement in the defined benefit obligation over the year:	2012	2011	2012	2011
Obligation at 1 January	2,371.9	1,460.6	2,751.9	1,699.0
Pension cost charged to the income statement	306.1	260.3	366.2	306.9
Employer/employee contribution	-272.6	-321.6	-334.0	-377.3
Administration fee	5.8	5.4	7.0	6.4
Actuarial (gains)/losses recognised in other comprehensive income	588.6	967.2	700.1	1,116.9
Liability in the balance sheet at 31 December	2,999.8	2,371.9	3,491.2	2,751.8
Actuarial (gains)/losses on post-employment benefit obligations:				
Actuarial (gains)/losses	588.6	967.2	700.1	1,116.9
Payroll tax on actuarial (gains)/losses	61.8	101.7	77.4	122.5
Total actuarial (gains)/losses on post-employment benefit obligations	650.4	1 068 9	777 5	1 239 4

The calculation of pension cost and net pension obligation are made on the basis of a set of assumptions. The determination of the discount rate to be used is made on the basis of Norwegian government bond interest rates with an addition for long maturity. The pension obligation's weighted average duration is 25 years.

Assumptions regarding future salary and pension increases in addition to official pension benefit adjustments are made on the basis of historical observations for the group .

	2012	<u>2011</u>
Discount rate	2.40%	2.60%
Expected return on plan assets	4,6/4,0%	4,9/4,1%
Future salary increases	3.50%	3.50%
Future pension increases	2.50%	2.50%
Early retirement scheme	15.00%	10.00%
Average turnover rate (under 50 years of age)	3.00%	3.00%
Average turnover rate (over 50 years of age)	0.20%	0.20%

### PLAN ASSETS

The determination of premium levels and the calculation of provisions for pension obligations are based on ordinary actuarial principles. The pension agreement is not directly funded. The payment of pensions are guaranteed by the Norwegian State (Section 1 of the Pensions Act). "The plan assets are a simulation of the allocation of funds as if these funds were invested in long-term government bonds (""Simulated funds"")" The pension fund may not be transferred in the same way as an ordinary private pension agreement. This calculation is made on the presumption that the pension agreement continues in SPK. The simulation is made on the presumption that the bonds are held to maturity.

The plan assets are therefore valued at the nominal value plus the return on the assets.

Avinor	ΔS
	$\neg \cup$

At 31 December	2012	2011	2010	2009	2008
Present value of defined benefit obligation	6,835.2	5,901.8	4,606.6	4,322.1	4,190.5
Fair value of plan assets	3,835.4	3,529.9	3,146.0	2,837.9	2,477.8
Deficit in the plan	2,999.8	2,371.9	1,460.6	1,484.2	1,712.7
Experience adjustments on plan liabilities	557.0	954.6	169.0	-217.1	228.2
Experience adjustments on plan assets	-37.2	-12.6	-9.9	-68.9	-40.6
Avinor group					
At 31 December	2012	2011	2010	2009	2008
Present value of defined benefit obligation	7,936.8	6,831.4	5,339.1	5,035.7	4,851.9
Fair value of plan assets	4,445.6	4,079.5	3,640.1	3,247.4	2,885.3
Deficit in the plan	3,491.2	2,751.9	1,699.0	1,788.3	1,966.6
Experience adjustments on plan liabilities	662.9	1,096.8	168.6	-234.9	189.6
Experience adjustments on plan assets	-37.2	-20.1	-49.2	-31.9	-66.0

### Pension obligation - sensitivities

Pension obligation sensitivities - changes in weighted financial assumptions:

Discount rate: A change of 1 per cent compared with the discount rate applied will result in a change in the pension obligation of MNOK -1,444/+1,947. Future salary increases: A change of 1 per cent compared with the future salary increase applied will result in a change in the pension obligation of MNOK +1,913/-1,450.

## 21. PROVISIONS FOR OTHER LIABILITIES AND CHARGES

Amounts in MNOK

		Severance pay	Environ-		
	Redundancy	air traffic	mental		
Avinor AS	pay	controllers	pollution	Other	Total
At 1 January 2012	14.5	7.9	143.5	1.2	167.1
Additional provision 2012	2.6	11.9	6.3	0.0	20.7
Reversed 2012	0.0	0.0	0.0	0.0	0.0
Used in 2012	-2.9	-4.5	-11.8	-0.4	-19. <u>6</u>
At 31 December 2012	14.2	15.2	138.0	0.8	168.2

	;	Severance pay	Environ-		
	Redundancy	air traffic	mental		
Avinor group	pay	controllers	pollution	Other	Total
At 1 January 2012	14.5	9.4	173.5	1.2	198.6
Additional provision 2012	2.6	12.3	6.3	0.0	21.2
Reversed 2012	0.0	0.0	0.0	0.0	0.0
Used in 2012	-2.9	-5.1	-11.8	-0.4	-20.2
At 31 December 2012	14.2	16.6	168.0	0.8	1 <u>99.6</u>

The short-term part of provisions for other liabilities and charges are included in other short term liability. See note 3.

### REDUNDANCY PAY

On 4 December 2003, the board of directors approved a substantial restructuring of the group, called Take-off-05.

One of the consequences of this decision was a substantial cut in the workforce. Part of the cut was carried out by use of redundancy pay.

According to the terms laid down for the establishment of the company, the employees of Avinor AS were entitled to redundancy pay until 31 December 2005. Redundancy pay is covered by the company. The period of time for the right to redundancy pay depends on age and seniority at time of resignation. The provision for redundancy pay is based on expectations about the redundancy pay period based on the above-mentioned rules.

### SEVERANCE PAY AIR TRAFFIC CONTROLLERS

Due to a change in official regulations, the operational age limit for air traffic controllers was reduced from 65 to 60 years with effect from 1 January 2004. The company has entered into individual severance pay agreements covering 72 per cent of normal wages in the period 60-62 years. After this period the individuals will be covered by ordinary pension plans.

### **ENVIRONMENTAL POLLUTION**

A provison is made for surveys and identification, in addition to costs related to the clean-up of polluted ground (see note 29).

# 22. OTHER SHORT-TERM LIABILITY

Amounts in MNOK

	Avinor AS			Avinor group		
	2012	2011	2012	2011		
Holiday allowance	223.0	214.8	263.7	251.4		
Advance from customers	50.5	44.4	131.5	131.5		
Wages and social security	71.8	77.3	85.5	88.8		
Accruals	391.7	247.8	526.2	423.9		
Intra-group liability	862.2	818.4	0.0	0.0		
Other short-term liability	215.5	192.2	229.1	204.9		
Total	1,814.7	1,594.9	1,236.0	1,100.5		

## 23. OPERATING INCOME

Amounts in MNOK

		Avinor AS		Avinor group
	2012	2011	2012	2011
Traffic income				
Takeoff charges	647.2	598.4	1,104.5	1,029.0
Terminal charges	576.3	518.5	1,148.3	1,044.7
En route charges	947.0	954.4	947.0	954.4
Security charges	531.7	605.1	948.7	1,092.4
Terminal navigation charges	339.7	329.1	607.3	<u>591.6</u>
Total	3,041.9	3,005.5	4,755.8	4,712.1
Sales and rental income				
Rental income	1,179.6	1,046.8	3,783.2	3,403.6
Sales revenues	469.3	383.1	591.4	495.4
Total	1,648.9	1,429.9	4,374.6	3,899.0
Other income				
Intercompany services	607.2	591.6	0.0	0.0
Other	19.7	5.7	21.7	10.7
Total	626.9	597.3	21.7	10.7
Total operating income	5,317.7	5,032.7	9,152.1	8,621.8

# 24. SALARIES AND PERSONNEL COSTS, NUMBER OF EMPLOYEES, REMUNERATIONS

Amounts in MNOK

		Avinor AS		Avinor group
Salaries and personnel costs:	2012	2011	2012	2011
Salaries	1,925.1	1,857.3	2,278.4	2,188.7
Payroll tax	245.2	207.3	306.6	256.2
Pension costs	305.3	262.6	367.2	310.9
Other personnel costs	99.6	95.5	120.6	<u> 115.6</u>
<u>Total</u>	2,575.2	2,422.7	3,072.8	2,871.4
Average number of man-years employed	2,632	2,598	3,218	3,149

### Group management:

For management purposes the group is organised in one air navigation services division, three airport divisions and one subsidiary. The airport divisions and the subsidiary are organised according to airport size. The group management consists of the group CEO and the managing director of each division and the subsidiary in addition to the managing directors of each corporate staff.

2012			Other	Pension cost,	
Amount in NOK	Board fee	Salary	benefits	estimated	Total
AITIOUTE III NOK	Duaru lee	Saidi y	Denents	estimateu	IUlai
Group management:					
Dag Falk-Petersen	0	2,390,371	10,799	272,235	2,673,405
Nic Nilsen	0	1,647,043	132,000	213,119	1,992,162
Signe Astrup Arnesen	0	1,396,301	14,779	291,241	1,702,321
Lasse Bardal (from 09.30.2012)	85,000	371,170	2,732	43,058	501,960
Mari Hermansen (from 06.01.2012)	0	688,519	8,314	176,321	873,154
Petter Johannessen, økonomi og finansdirektør	0	1,550,988	10,799	337,083	1,898,870
Anders Kirsebom	0	1,501,071	14,679	244,809	1,760,559
Jon Sjølander	0	1,569,456	14,706	164,901	1,749,063
Knut Skaar (until 09.28.2012)	0	1,301,211	8,067	133,271	1,442,549
Margrethe Snekkerbakken	0	1,657,394	10,799	340,178	2,008,371
Egil Thompson (from 10.22.2012)	0	293,377	1,155	130,608	425,139
Board:					
Ola Mørkved Rinnan, styrets leder	373,500	0	0	0	373,500
Kristin Vangdal, nestleder	226,000	0	0	0	226,000
Dag Hårstad, Member of the board	220,000	0	0	0	220,000
Eli Skrøvset, Member of the board	242,500	0	0	0	242,500
Oddbjørg A. Starrfelt (until 06.26.2012)	93,000	0	0	0	93,000
Ola H. Strand (from 01.03.2012)	186,000	0	0	0	186,000
Anne Breiby (from 06.26.2012)	93,000	0	0	0	93,000
Christian Berge	186,000				186,000
Helge Løbergsli	220,000				220,000
Grete Ovnerud	186,000				186,000
Heidi Anette Sørum	210,000				210,000
Total	2,321,000	14,366,900	228,828	2,346,824	19,263,553

0044			011	Pension	
2011			Other	cost,	
Amount in NOK	Board fee	Salary	benefits	estimated	<u>Total</u>
Group management:					
Dag Falk-Petersen (from 02.28.2011)	0	1,802,444	8,463	210.070	2,020,977
Nic Nilsen	0	1,666,377	114,888	196,269	1,977,534
Signe Astrup Arnesen	0	1,342,965	11,872	251,488	1,606,325
Petter Johannessen	0	1,501,127	10,058	291,539	1,802,724
Anders Kirsebom	0	1,385,780	11,912	212,880	1,610,572
Jon Sjølander	0	1,504,185	10,058	184,099	1,698,342
Knut Skaar	0	1,678,291	10,058	179,811	1,868,160
Margrethe Snekkerbakken	0	1,588,426	10,058	296,266	1,894,750
Board:					
Ola Mørkved Rinnan	359,000	0	0	0	359,000
Kristin Vangdal	217,500	0	0	0	217,500
Dag Hårstad	227.750	0	0	0	227,750
Petter Jansen (until 11.01.2011)	179,000	0	0	0	179,000
Marianne Njåstein (until 06.22.2011)	144,000	0	0	0	144.000
Eli Skrøvset (from 06.22.2011)	116,750	0	0	0	116,750
Oddbjørg A. Starrfelt	179,000	0	0	0	179,000
Christian Berge	179,000				179,000
Ingrid Synnøve Brendryen (until 05.27.2011)	89,500				89,500
Helge Løbergsli	227,750				227,750
Grete Ovnerud (from 05.27.2011)	89,500				89,500
Torunn Sneltvedt (until 05.27.2011)	89,500				89,500
Heidi Anette Sørum (from 05.27.2011)	89,500				89,500
Total	2,187,750	12,469,595	187,367	1,822,422	16,667,134

On termination or changes in conditions of employment or board appointment no obligations exist to give the group management or the board any distinct compensation, beyond what is stated below. Nor are there any arrangements concerning bonuses, profit sharing or share-based payments. No loans or guarantees have been given to the members of the group management or the board.

None of the members of the group management have received any remunerations or economic benefits from other companies in the group, other than shown in the table above. There is no additional remuneration to executives for special services other than normal operations, see below.

The Board of Directors' declaration on the determination of salaries and other remuneration for the CEO and other executive employees of the Avinor Group. According to article 8 of the company's articles of association, the Board of Directors shall prepare a declaration concerning the determination of salaries and other remuneration for the senior management. This declaration shall be included as a note in the annual accounts. The declaration shall contain the contents specified in section 6-16a of the Public Limited Companies Act, and shall be handled in a corresponding manner at the company's ordinary general meeting. Reference is made to section 5-6 third paragraph of the Public Limited Companies Act.

The Board of Avinor AS has established a remuneration committee tasked with preparing guidelines for, and agenda items concerning, the remuneration of executive employees, as well as continuously assessing and monitoring the Group's policy in this area. The committee prepared the following declaration on the determination of salaries and other remuneration for the CEO and other executive employees of the Avinor Group in accordance with article 8 of the articles of association, ref. section 6-16a of the Public Limited Liability Companies Act. The declaration was considered and approved by the Board on 21 March 2013. The declaration will be presented for consideration at the company's annual general meeting on 12 June 2013.

### 1. Employees covered by the declaration

At year-end 2012, the Group's executive management team comprised the following employees, who are covered by this declaration:

- · Dag Falk-Petersen, CEO Avinor
- Nic. Nilsen, Managing Director, Oslo Airport
- Signe Astrup Arnesen, Executive Vice President Safety, Security and Quality Avinor
- Petter Johannessen, CFO Avinor
- Mari Hermansen, Executive Vice President HR and Legal Avinor
- Egil Thompson, Director Communications, Brand and Public Relations Avinor
- Anders Kirsebom, Chief Executive Air Navigation Services Avinor
- Jon Sjølander, Executive Vice President Strategy Avinor

- Lasse Bardal, Executive Vice President International Airports Division Avinor
- Margrethe Snekkerbakken, Executive Vice President National, Regional and Local Airports Division Avinor

### 2. Declaration's validity

The declaration applies for the coming financial year, ref. article 8 of the articles of association and section 6-16a (2) of the Public Limited Liability Companies Act. The declaration will be used as the basis for the Board's work following its consideration at the annual general meeting on 12 June 2013.

### 3. Main principles of the company's executive remuneration policy

Avinor's executive remuneration policy has to comply with the Government's policy for the remuneration of leading personnel in state-owned enterprises and companies (adopted by the Norwegian Government on 31 March 2011). Executive remuneration in the Group should be competitive but not leading when compared to similar companies.

The CEO's remuneration is determined by the full Board based on the recommendations of the Remuneration Committee. The remuneration of other executive employees who report directly to the CEO is determined by the CEO setting and informing the Remuneration Committee of their remuneration package. Remuneration packages must comply with the policy for the remuneration of leading personnel.

#### 3.1 Salary

The main element of the Group's remuneration packages must be a fixed basic salary.

#### 3.2 Directors' remuneration

No remuneration is paid for board appointments in other companies in the Avinor Group.

### 3.3 Benefits in kind

Executive employees shall receive the benefits in kind that are common for comparable positions. These may include a car allowance, parking, commuting allowance, free newspapers, free phone, laptop PC and free broadband service.

### 3.4 Performance pay

A performance pay scheme may be established for executive employees based on individual targets. There must be a clear correlation between performance pay targets and the Group's targets. Scorecards must be established that state specific targets, deadlines for achieving these targets, and the consequences of achieving these targets. Scorecards must be reviewed in annual performance assessment interviews.

Performance pay must be viewed in the context of the salary level of the individual covered by the scheme before being introduced.

A 10 per cent performance pay ceiling shall apply for each executive employee.

### 4. Options and share programmes

No options or similar schemes will be established in the company. No share programme involving share-based remuneration will be established in the company.

### 5. Pension plans

Executive employees shall participate in the Group's general pension plan. The terms shall be similar to the terms that apply for other company employees. The age limit is 70, but the retirement age is generally 67. The basis for calculating pension entitlements shall not exceed 12G (where G =the National Insurance Scheme's basic amount).

An additional pension scheme may be established for executive employees in the form of a defined contribution pension with an entitlement ceiling of 30 per cent of fixed salary in excess of 12G. Provisions shall be made in the financial statements, while an adjusted model for the practical implementation of this is designed by the ministry of Trade and Industry.

The total cost of each individual pension plan must be calculated before it is entered into.

### 6. Severance packages

The ordinary period of notice is 3 months. A severance package of up to 12 months' pay may be agreed in the event of termination. In the event of appointment to a new position or if an income is received from an enterprise of which the employee concerned is an active owner, the severance package can be reduced by a proportional amount calculated on the basis of the new annual income. Reductions may only be made after the normal period of notice for the position has expired.

### 7. Executive remuneration policy and implementation of the guidelines in the preceding year

The Board's declaration concerning the determination of salaries and other remuneration was published for the first time in the 2011 financial year. The material contents of the declaration published in the 2011 financial year have been continued. Two new executive employees covered by the declaration were appointed in the 2012 financial year. Established remuneration policy was followed when the remuneration of the new executive employees was determined.

Executive remuneration packages will be reviewed by the Board on an annual basis. Executive remuneration agreements entered into before this point in time shall not be negatively affected by this declaration. In its management letter to the Board, the auditor shall, each year, report on executive remuneration payments and other disbursements.

## 25. OTHER OPERATING EXPENSES

### Amounts in MNOK

		Avinor AS		Avinor group
Specification:	2012	2011	2012	2011
Rent - buildings/land	90.9	89.7	43.3	41.0
Management/maintenance - buildings	170.6	179.3	413.5	376.7
Repairs, maintenance operational materials	273.6	256.7	456.6	418.6
Control/security/guard services	531.8	488.6	839.8	771.3
Meteorological services	39.4	45.0	39.4	45.0
Consulting services	157.0	115.3	243.9	178.5
Other external services	260.9	253.0	376.7	368.8
Other operating expenses	422.1	510.4	505.3	663.8
Total	1,946.3	1,938.0	2,918.5	2,863.7
Specification of auditor's fee (VAT not included):	2012	2011	2012	2011
Statutory audit fee	0.6	0,6	1.0	0.9
Other attestation assignments	0.0	0.0	0.2	0.0
Tax advisory services	0.0	0.0	0.0	0.0
Accounting assistance including IFRS	0.4	0.2	0.4	0.2
Total	0.9	0.8	1.6	1.1

## 26. IMPACT ON EARNINGS — TERMINAL 2 PROJECT

### Amounts in MNOK

As a result of the development of Gardermoen (Terminal 2 project) the income statement includes charges for extra costs related to the maintenance of normal operations during the construction period, as well as costs related to the scrapping of assets, including higher depreciation as a result of a re-assessed economic life

Specification:	2012	2011
Employee benefits expense		
Payroll and other personnel expenses for operating personnel	35.5	24.1
Total	35.5	24.1
Depreciation, amortisation and impairment charges		
Higher depreciation as the result of scrapping portions of the terminal in 2013	132.0	91.8
Total	132.0	91.8
Other operating expenses		
Operational coordination	42.1	28.7
Security	11.2	7.5
More bussing	6.9	5.5
Consulting services	18.2	14.6
Losses from the scrapping of existing plant	4.1	7.8
Demolishing expenses existing plant	45.7	0.0
Other	12.2	2.6
Total	140.5	66.8
Total	308.0	182.7

## 27. CHANGES IN VALUE AND OTHER LOSSES/GAINS - NET

### Amounts in MNOK

		Avinor group		
Specification:	2012	2011	2012	2011
Changes in value - unrealised (note 10)	-1.5	-20.0	-2.9	-32.1
Changes in value - realised energy contracts	-8.6	-4.5	-14.6	-6.7
Foreign currency translation gains/losses	-3.4	0.9	-2.8	3.0
<u>Total</u>	-13.5	-23.6	-20.3	-35.8

## 28. FINANCE INCOME AND COSTS

Amounts in MNOK

Alliquits in Minor		Avinor AS	,	Avinor group
	2012	2011	2012	2011
Finance income				
Interest income on short-term bank deposits	57.5	52.6	59.8	54.4
Interest income on loans to group companies	108.5	75.4	0.0	0.0
Income from investments in associated companies (note 11)	0.0	0.0	1.3	0.8
Group contributions and dividends received	451.2	1,096.4	0.0	0.0
Total	617.2	1,224.4	61.1	55.2
Finance costs				
Interest expense on bank borrowings	195.9	86.1	478.6	391.4
Interest expense on loans from group companies	8.4	20.9	0.0	0.0
Interest expense on others	16.1	36.1	14.3	35.6
Borrowing costs capitalised (note 6)	-63.0	-33.0	-95.0	-75.7
Fair value gains/losses on bank borrowings	0.5	5.8	0.5	5.8
Fair value loss on financial instruments (note 10)				
- interest rate swaps: cash flow hedges, transfer from equity	21.3	0.0	18.6	-1.8
- interest rate swaps: fair value hedges	0.0	-5.1	0.0	-5.1
Total	179.2	110.8	417.0	350.2
Finance income/(costs) - net	438.0	1,113.6	-355.9	-295.0

## 29. CONTINGENCIES

### **NORWEGIAN DEFENCE:**

A cooperation agreement exists between Norwegian Defence and Avinor with corresponding local agreements concerning sharing responsibilities and expenses for airports where both parties have activities. For FY 2008-2009 the final settlements of accounts is still pending. Accounts payment have been made on the basis of figures from 2004.

In 2007, Norwegian Defence initiated a renegotiation of the agreement. Based on a mandate from the Ministry of Transportation and the Ministry of Defence a new agreement has been entered into. The agreement was approved by the government in February 2011, with effect from 1 January 2010. The agreement establishes principles for the basis of allocation of investment- and operational expenses between the parties. The practical implementation of the agreement, including calculation of the cash-flow between the parties, has not been completed.

There is therefore uncertainty attached to the economic consequences.

In a letter dated 11 March 2009, the Attorney General concluded that Avinor shall pay Norwegian Defence compensation for the right to use land at Værnes (Trondheim airport) and Flesland (Bergen airport). A legal assessment shall be carried out to determine the value of the land at these airports. There is uncertainty attached to the outcome.

### THE EXTERNAL ENVIRONMENT:

A survey of contaminated soils at all of Avinor's airports has been carried out. At all the fire exercise areas, both disused and operative, contamination from the environmental toxin PFOS was detected. In addition to the survey, risk assessments have been carried out into the potential damage to the local natural environment and harm to people from the contamination.

The results from these assessments indicate that there is an unacceptable risk at four airports, additional surveys must be carried out at fifteen airports and twenty four airports are not at risk. Three airports are under the Norwegian Armed Forces. The reports from the survey and risk analyses have been submitted to the Climate and Pollution Agency (Klif) for review.

There is a risk that Klif may base its review on stricter guidelines for these contaminants than has been the case for other types of contamination. That may entail a broader scope of measures than are being currently considered. See Note 21.

### FIGHTER PLANE BASE:

The Storting has resolved that Bodø's main air station shall be closed down, while Evenes will be the advanced base for fighter planes in the north. Avinor currently operates Evenes and the Norwegian Armed Forces manage Bodø's main air station where Avinor is responsible for civil operations. At both locations the costs are divided between the Norwegian Armed Forces and Avinor.

The changes at these airports will have financial consequences for Avinor, both with regard to future investments in property, plant and equipment and running operating expenses.

### IRREGULARITIES IN AIR TRAFFIC DURING THE SUMMER OF 2012:

In summer 2012 Avinor had challenges with the provision of services from Gardermoen tower and Oslo Control Centre. The consequences of this included disturbances to air traffic. Through the Federation of Norwegian Aviation Industries and in written letters, the airlines have stated that the disturbances to operations have resulted in significant financial losses to their businesses, and that Avinor must accept the responsibility for these costs. Avinor is reviewing these claims.

## 30. COMMITMENTS

Amounts in MNOK

The parent company and the group have contracted for capital expenditure not yet incurred at the end of the reporting period as follows:

		Avinor AS		
	2012	2011	2012	2011
Property, plant and equipment	1,235.9	976.5	4,094.2	2,834.0
Total	1,235.9	976.5	4,094.2	2,834.0

## 31. RELATED-PARTY TRANSACTIONS

Amounts in MNOK

### THE MINISTRY OF TRANSPORT AND COMMUNICATION

As the sole owner of Avinor AS the Norwegian State represented by the Ministry of Transport and Communication (SD) is a related party. SD has the principal authority regarding the structure of the airport network and the traffic charges.

Any closing down of an airport or other material changes in the airport structure shall be presented to SD. The final decision is made by the Storting.

The charges regulation which decides the setting of air traffic charges shall be sanctioned by SD.

### **GROUP COMPANIES:**

Outstanding accounts between companies in the group:

	Oslo	Oslo	Avinors			Sola		
Avinor AS at	Lufthavn	Lufthavn	parkerings-	Flesland	Værnes	Hotel	Hell	
31 December 2012	AS	Eiendom AS	selskap AS	Eiendom AS	Eiendom AS	Eiendom AS	Eiendom AS	Total
Loans to group companies	3,021.4	0.0	0.0	55.0	60.0	60.0	0.0	3,196.4
Intra-group receivables	435.3	52.7	19.7	2.4	2.6	2.5	0.3	515.5
<u>Total</u>	3,456.7	52.7	19.7	57.4	62.6	62.5	0.3	3,711.9
Other short-term intra-								
group liability	426.4	135.7	92.9	78.0	52.5	62.3	14.4	862.2
<u>Total</u>	426.4	135.7	92.9	78.0	52.5	62.3	14.4	862.2

	Oslo	Oslo	Avinors			Sola		
Avinor AS at	Lufthavn	Lufthavn	parkerings-	Flesland	Værnes	Hotel	Hell	
31 December 2011	AS	Eiendom AS	selskap AS	Eiendom AS	Eiendom AS	Eiendom AS	Eiendom AS	<u>Total</u>
Loans to group companies	1,771.3	0.0	0.0	55.0	60.0	60.0	0.0	1,946.3
Intra-group receivables	431.1	1.5	13.5	1.3	1.2	1.2	0.2	450.1
Total	2,202.4	1.5	13.5	56.3	61.2	61.2	0.2	2,396.4
Other short-term intra-								
group liability	522.4	52.9	78.3	74.7	41.6	48.3	0.3	818.4
Total	522.4	52.9	78.3	74.7	41.6	48.3	0.3	818.4

The subordinated loan capital of Oslo Lufthavn AS amounts to MNOK 1371.3 at 31 December 2012. There are ordinarily no instalments on the loan. The interest on the loan is determined as the average of 12 months NIBOR at 15.02, 15.05, 15.08 and 15.11 each year. A margin of 1.5 percentage points is added. Loan from Avinor AS, financing the development of terminal 2 (T2) at Oslo Lufthavn AS, amounts to MNOK 1650.0 at 31 December 2012. The interest on the loan is based on the borrowing rate of Avinor AS. There are no instalments on the loan.

The subordinated loan capital of Flesland Eiendom AS, Værnes Eiendom AS and Sola Hotel Eiendom AS amounts to MNOK 55, MNOK 60 and MNOK 60 respectively at 31 December 2012. There are ordinarily no instalments on the loans. The interest on the loans is determined as the interest rate of Norges Bank's current account at 31 December the year before the year in question.

Avinor AS charges Oslo Lufthavn AS a ground rent of MNOK 388.4.

# RESPONSIBILITY STATEMENT FROM THE BOARD OF DIRECTORS AND THE MANAGING DIRECTOR

We confirm, to the best of our knowledge that the financial statements for the period 1 January to 31 December 2012 have been prepared in accordance with current applicable accounting standards, and give a true and fair view of the assets, liabilities, financial position and profit or loss of the entity and the group taken as a whole. We also confirm that the Board of Directors' Report includes a true and fair view of the development and performance of the business and the position of the entity and the group, together with a description of the principal risks and uncertainties facing the entity and the group.

Oslo, 21. March 2013

Ila Mørkved Rinnan

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Christian Berge
Christian Berge

Heidi Anette Sørum

Knistin Vangdal Kristin Vangdal Vice Chairman

Dag Hårstad Dag Hårstad

Helge Løbergsli

U Ju Eli Skrøvset

Ola H. Strand

Grete Ovnerud

Dag Falk-Petersen CEO



To the Annual Shareholders' Meeting of Avinor AS

### Independent auditor's report

### Report on the Financial Statements

We have audited the accompanying financial statements of Avinor AS, which comprise the financial statements of the parent company and the financial statements of the group. The financial statements of the parent company and the financial statements of the group comprise the balance sheet as at 31 December 2012, income statement, statement of comprehensive income, changes in equity and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

The Board of Directors and the Managing Director's Responsibility for the Financial Statements

The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by EU, and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements are prepared in accordance with the law and regulations and present fairly, in all material respects, the financial position for the parent company and the group Avinor AS as at 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by EU.



### Report on Other Legal and Regulatory Requirements

Opinion on the Board of Directors' report and statement of corporate governance principles and practices

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors report and statement of corporate governance principles and practices concerning the financial statements and the going concern assumption, and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations.

Opinion on Registration and Documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements ISAE 3000 "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Oslo, 21 March 2013 **PricewaterhouseCoopers AS** 

Geir Julsvoll State Authorised Public Accountant (Norway)

Note: This translation from Norwegian has been prepared for information purposes only.